

Poo Pirate Pooper Scoopers LLC Referral Partner Agreement

Effective Date: _____

Parties:

This Referral Partner Agreement ("Agreement") is made between **Poo Pirate Pooper Scoopers LLC** ("Company") and the undersigned individual or business ("Referral Partner").

1. Purpose

The purpose of this Agreement is to establish a referral partnership where the Referral Partner promotes Poo Pirate Pooper Scoopers LLC by distributing branded "Wag Bags" containing promotional materials, such as but not limited to dog treats, tennis balls, etc, to potential customers who own dogs, and preferably, live in single-family homes in Southern Salt Lake County or other service areas of the company (service areas subject to change and available at www.poopirate.com/service-areas)

2. How It Works

- Each Referral Partner will receive a **custom promo code, and possibly a custom QR code for a landing page at poopirate.com**, to share with potential clients.
 - When a new customer signs up using that promo code and/or QR link, the Referral Partner will receive a **referral payment** as outlined below.
 - Referrals must be **new customers** who are not already in the Company's database
 - Wag bags' will be provided by Company AT NO COST to referral partner
 - Referral partners may promote their own business by adding small promotional material in the Wag bags such as but not limited to business cards, paper coupons, pens, etc given there is enough space for the company's material. Referral partner will be responsible for closing the bag after adding their material.
 - Company will not pay for referral partner's promotional material
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3. Referral Payments

- The Referral Partner will receive **\$10 per active client per month** referred through their code.
 - Payments will continue for up to **12 months per client**, with a **maximum payout of \$120 per client**.
 - Payments are made **monthly** via [Venmo / PayPal / Check – specify your method].
 - If a client cancels service, payments for that client stop at the end of the month in which service ended.
 - Referral payments are based on clients who have **paid their invoice**; no commissions are paid for canceled or unpaid accounts.
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4. Tracking and Reporting

- The Company will use its internal CRM (**Sweep and Go**), google sheets spreadsheets and customer records to manually track referrals & customer cancellations
 - Company will provide continuously updated google sheet Spreadsheet to referral partner that contains the following information
 - Current and former referred customers (names only)
 - Service start dates
 - Customer cancellation dates
 - Payments made to referral partner
 - The Referral Partner agrees to rely on the Company's records for all tracking and payment calculations.
 - Both parties understand that at this time, **no automated referral software** is being used.
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5. Referral Partner Responsibilities

The Referral Partner agrees to:

- Hand out **Wag Bags** to potential Company clients.
- Promote Poo Pirate Pooper Scoopers LLC in a **positive and professional** manner.
- Only refer **dog-owning residents, who, if known or are presumed to, own single family homes (not townhouses or condos)**, within the Company's service area.
- Not make false or misleading claims about the Company or its services.
- Pay for any promotional material they add to the Wag Bags
- By signing this agreement, the referral partner agrees to allow the use of their name, logo (if applicable) and appropriate business-related photo on a customized landing

6. Independent Contractor Status

The Referral Partner is **not an employee** of Poo Pirate Pooper Scoopers LLC.

This partnership is **non-exclusive**, and either party may promote or work with other businesses.

The Referral Partner is responsible for reporting any income to the IRS and paying their own taxes.

7. Term and Termination

- This Agreement begins on the Effective Date and continues until terminated by either party.
 - Either party may terminate this Agreement **at any time** with written notice.
 - Upon termination of this agreement, unused Wag Bags will be available for the Company to pick up and reclaim.
 - Upon service termination, no further payments will be made for clients who cancel after that date, but payments for active clients will continue for up to 12 months from the client's signup date.
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8. Use of Branding

The Referral Partner may use Company-provided materials (stickers, QR codes, business cards, etc.) only for promotional purposes under this Agreement.

All branding, including the 'Happy Dog With Wagging Tail' graphic remains the property of **Poo Pirate Pooper Scoopers LLC**.

9. Limitation of Liability

Neither party will be liable to the other for any indirect, incidental, or consequential damages arising from this Agreement. The total liability under this Agreement will not exceed the total referral payments owed.

10. Entire Agreement

This document represents the **entire understanding** between the parties and supersedes all prior discussions or communications.

Any modifications must be in writing and signed by both parties.

IN WITNESS WHEREOF, the parties have agreed as of the Effective Date.

Poo Pirate Pooper Scoopers LLC

By: _____

Name: __Tanner Morrill__

Title: Owner

Date: _____

Referral Partner

Name: _____

Business Name (if any): _____

Email / Phone: _____

Signature: _____

Date: _____