# foodist
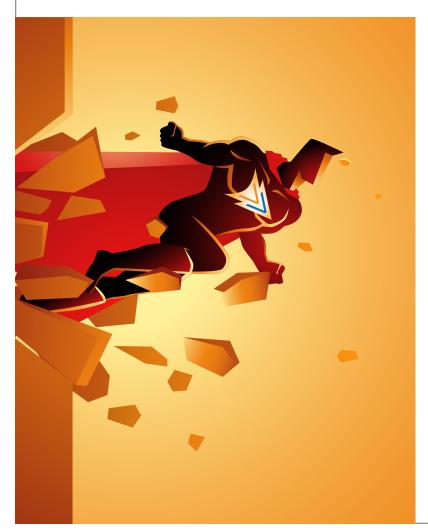
# TECHNOLOGY WELLNESS
# SCORECARD

## 12-POINT SCORECARD TO EVALUATE YOUR TECHNOLOGY AND DETERMINE IF YOU'VE OUTGROWN IT

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# TECHNOLOGY WELLNESS SCORECARD

Hello from **Dorian Solutions**!  We help businesses unlock their growth, and scale through process efficiency and strategic application of technology. And over the last two decades we've had the opportunity to helped hundreds of businesses streamline and modernize their business processes.

The **Technology Wellness Scorecard** is one of our favorite tools. And we've used it to help our clients reduce costs, increase efficiency, and remove barriers to scalable growth through smart, targeted use of technology.
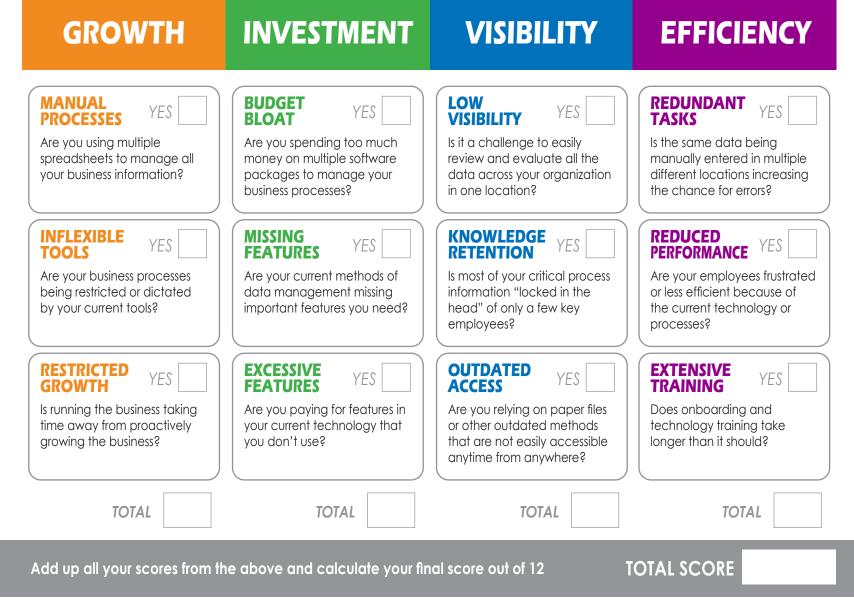
Without this scorecard, many business owners see the path to growth as a "black box". They guess, fumble, and wing it most of the time. And then spend time wondering if there was a better, more efficient path.

But after you've gone through each of the 12 carefully selected checkboxes, you'll know how and where your technology limitations is causing you to sacrifice efficiency, miss growth opportunities, and impact the health of your business.
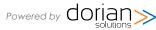
**Break through to the next level today!**

SCHEDULE A CONSULTATION NOW

| GROWTH | INVESTMENT | VISIBILITY | EFFICIENCY |
|--------|-----------|------------|------------|

**MANUAL PROCESSES**  YES ☐
Are you using multiple spreadsheets to manage all your business information?

**BUDGET BLOAT**  YES ☐
Are you spending too much money on multiple software packages to manage your business processes?

**LOW VISIBILITY**  YES ☐
Is it a challenge to easily review and evaluate all the data across your organization in one location?

**REDUNDANT TASKS**  YES ☐
Is the same data being manually entered in multiple different locations increasing the chance for errors?

**INFLEXIBLE TOOLS**  YES ☐
Are your business processes being restricted or dictated by your current tools?

**MISSING FEATURES**  YES ☐
Are your current methods of data management missing important features you need?

**KNOWLEDGE RETENTION**  YES ☐
Is most of your critical process information "locked in the head" of only a few key employees?

**REDUCED PERFORMANCE**  YES ☐
Are your employees frustrated or less efficient because of the current technology or processes?

**RESTRICTED GROWTH**  YES ☐
Is running the business taking time away from proactively growing the business?

**EXCESSIVE FEATURES**  YES ☐
Are you paying for features in your current technology that you don't use?

**OUTDATED ACCESS**  YES ☐
Are you relying on paper files or other outdated methods that are not easily accessible anytime from anywhere?

**EXTENSIVE TRAINING**  YES ☐
Does onboarding and technology training take longer than it should?

*TOTAL* ☐    *TOTAL* ☐    *TOTAL* ☐    *TOTAL* ☐

**Add up all your scores from the above and calculate your final score out of 12**    **TOTAL SCORE** ☐

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# HOW DID YOU SCORE?

## 1-5
### GOOD

You are doing great. There is still probably as much as 33% potential growth and efficiency that you could be leaving on the table.

**"LAUREN"**

(Online sales and distribution)

Reduced manual data management by 45% while providing more accurate and timely pricing to their customers.

## 6-8
### DECENT

You are doing okay, but there is still likely up to 50% potential growth and efficiency that you are leaving on the table.

**"BRAD"**

(SaaS provider of online training)

Increased on-going monthly subscription revenues by 100% and streamlined development cycle.

## 9-12
### NEEDS WORK

There's likely up to 60% potential growth and efficiency you're leaving on the table.

**"KEVIN"**

(B2B / B2C product sales)

Reduced invoice generation errors by 90% and decreased accounting timeframe by 75%.

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# ACCELERATE YOUR GROWTH

## NEXT STEPS

You now have a **scorecard** that will show you exactly where and how your current technology is hindering potential growth and efficiency gains.

We encourage you to take some time to use this sheet to grade your business tools and processes. This scorecard could easily be the one thing that you and your team toast to after accelerating your growth and reducing waste over the next quarter.

If you're a **serious business owner** committed to building your business stronger than ever before. And if you're looking for systems, and strategies like this one to help build a scalable growth engine, schedule a call today.

On this call, we'll uncover the things holding you and your business back, identify your growth possibilities, and show you how you can take your business processes to the next level.

### Book Your Call Today

We look forward to helping you take your next steps to scalable growth and continued success!

## BREAK THROUGH
### to the next level today!

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**BOOK A CALL**