



DISTRIBUTOR / PARTNER ON BOARD POLICY

Along with the first order, **VIRALKA** will provide the following advertising material at the time of dispatch: -

- A. Glow Sign Board (maximum cost up to Rs 10,000/-) once 24 units are bought by the party (45 days)
- B. 3 Flex banners for Interiors of the Outlet (without hard boundary)
- C. Advertising material as and when it is available with the company
- D. Product Flyers and Brochures as per need, 1 Standees and 1 Canopy (if required)

After Sales Customer Satisfaction is our biggest motto. We have a recommended spares part list and we encourage you to keep sufficient



Dear Partner/Dealer,

Welcome to VIRALKA Family

For your convenience, we have kept a very straight and simple Dealer/Partner onboarding policy. Below are some of the key features: -

- A. It is recommended to place an order of minimum 24 Units as a first lot.
- B. All prices quoted by us will be GST paid
- C. We have a recommended MOP (inclusive of GST) and we encourage you to sell within the MOP
- D. Freight & Insurance during transit would be extra on actuals
- E. Usually it takes 7-15 days for the delivery of our product range.
- F. You have to plan your order accordingly
- G. Payment Terms: 30% at the time of placing the order and 70% before dispatch of material



Dear Partner/Dealer,

Welcome to VIRALKA Family

For your convenience, we have kept a very straight and simple Dealer/Partner onboarding policy. Below are some of the key features: -

- A. It is recommended to place an order of minimum 20 Units as a first lot.
- B. All prices quoted by us will be GST paid
- C. We have a recommended MOP (inclusive of GST) and we encourage you to sell within the MOP
- D. Freight & Insurance during transit would be extra on actuals
- E. Usually it takes 7-15 days for the delivery of our product range.
- F. You have to plan your order accordingly
- G. Payment Terms: 30% at the time of placing the order and 70% before dispatch of material



Dear Partner/Dealer,

Welcome to VIRALKA Family

Please read the following requirements for Opening Distributorship: -

Investment

- A. Apart from initial purchase of above mentioned units, distributor/ dealer needs to invest in Spare Parts worth Rs.20,000/- initially
- B. Minimum stocks to be maintained up to 15 units at a time

Manpower

- A. One Mechanic- (to be trained / certified by company)
- B. One Salesman - (to be trained / certified by company)

Showroom

- A. Minimum requirement of a showroom cum workshop space 500 Sq. Ft.





- We recommend you to keep at least two Service Batteries at your outlet
- Kindly refer to our Warranty Policy document for some of the critical parts including Battery
- We are in process of tying up with other Insurance companies as well. You will be informed from time to time on our new tie-ups
- Finance facility for E-Scooters is currently available through Paytail and Paytm. We are in process of tying up with other NBFCs as well. You will be informed from time to time on our new tie-ups
- We have standard accessories for enhancing the safety and looks of the E-Scooters. Those can be purchased along with the order
- Upon finalization of the Dealership, we shall sign an agreement (copy can be shared)
- A Dealer/Partner Certificate will be provided after signing of the agreement
- You are recommended to keep adequate manpower for Sales and after sales service
- VIRALKA will provide a 2-3 day comprehensive training to your Service Technician at our premises .To & fro expenses will be borne by Dealer. Lodging and food will by company.

THANK YOU !

