

Jeffrey K. Stiles

Jeff.Stiles@EpiraConsulting.com

Venice, Florida

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Objective

To continue growing as a senior consultant and canvas app developer with the goal of becoming a solution architect.

Latest Implementations

1. **Winnebago – Automotive manufacturing**
 - a. Plan-to-produce analyst for upgrade
2. **Simtra Biopharma Solutions** – Pharma co-manufacturing
 - a. Trade & Logistics lead
3. **Tandem Diabetes** – Medical device manufacturing
 - a. Production lead for AX upgrade
4. **Immunospot** – Cellular manufacturing
 - a. Production lead
5. **Genezen** – Cellular manufacturing
 - a. Trade & Logistics, quality control

Education

Bachelors of Arts Dual Major in Finance and Accounting
Western Washington University

2015

Microsoft Certified: Azure Fundamentals AZ-900

August 2021

Microsoft Certified: Microsoft 365 Fundamentals MS-900

September 2021

Microsoft Certified: Dynamics 365 Finance Functional Consultant Associate

October 2021

Work Experience

Winnebago – Forest City, Iowa (Remote/Contractor)

Dynamics 365 FSCM Business Analyst

September 2024 – February 2025

- Provided plan-to-produce functional support during a legacy upgrade from Winnebago's home-grown mainframe ERP to D365 FSCM using an Agile methodology.
- Produced 14 BPMN2.0 ERP process flows analyzing Winnebago's full production cycle from MRP (planning optimization) to finished good put away.
- Provided feedback for best practices (e.g. engineering change management product support, additional route operations for granularity).
- Designed training module documentation and Azure test suites for end-users.
- Migrated and configured route and BOM data from the legacy system to D365 FSCM.

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Armanino LLP – San Ramon, CA (Remote)

Dynamics 365 FSCM Senior Consultant

June 2022 – August 2024

- Full service Senior Consultant position focusing on SCM with the following modules: Procurement and sourcing, Sales and marketing, Production control, Inventory management, Warehouse, Master planning, and Product Information Management.
- Completed 4 full life cycle implementations including training and post go-live support.
- Tasked with leading the implementation of certain modules while mentoring junior staff members.
- Hand-picked by senior management to support R&D and improve internal IP. R&D responsibilities included documentation, testing, client engagement with IP, and working sessions with developers.
- Self-taught: First BA at Armanino to learn and present Power Automate workflows for D365 while also becoming proficient in MRP and WMS.
- Awarded Armanino's Gold level spot bonus after nomination and committee approval.

Domain 6 Inc. – Bellevue, WA

Dynamics 365 F&O Consultant

October 2021 – April 2022

- Functional consultant role focusing on the translation of customer financial operations into Microsoft Dynamics 365 F&O.
- Performed requirements gathering, gap-fit analysis, and compilations on hundreds of customer financial reports to prepare them for implementation into OOB D365 F&O and Solver Global reporting systems.
- Created a comprehensive state tax document covering each state across the U.S.
- Assisted in the reconciliation of global intercompany transactions across D365 F&O and QuickBooks while working with foreign accounting concepts such as IFRS and Indian TDS tax schemes.
- Provided configuration support in setting up legal entities, with experience working in the following D365 modules: General Ledger, Accounts Receivable, Accounts Payable, Cash and Bank Management, and Organization Administration.
- Wrote a functional design document detailing the creation of a customized D365 module combining existing and user-driven financial data to produce a breakdown report of real estate agent earnings.

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猿辅导 – Beijing, China

Actor and Lead Script Writer

August 2019 – June 2021

- Managerial position overseeing the creation of online educational episodes for K-12 ESL learners in a NYSE listed educational company.
- Performed editing duties to comply with company vision and policies. Ensuring not only a correct presentation of English, but also delivering on crucial educational goals.
- Successfully met and exceeded short-term and long-term production goals.
- Performed as an actor in 3-5 episodes per week in a green screen room with Chinese instructions.

BlingABC/新东方 – Beijing, China

Managing Teacher and Public Speaker

August 2018 – July 2019

- Flew up to three times each month to perform at marketing events with crowds ranging between 500-to-1000 people at hotel convention centers.
- Praised by upper-level management for having the highest rated speaking events.
- In office duties included online teaching and training at BlingABC's head office in 中关村。
- Remotely performed one-on-one training sessions with foreign teachers.
- Taught students aged 6-to-18 years old in 3-to-4 hour blocks of time.

Candy English – Beijing, China

Managing Teacher and Officer of Education

February 2018 – August 2018

- Co-founder of a successful training center in Beijing.
- Manager of 4 employees including 3 teachers and 1 assistant.
- Head of curriculum and early childhood education.
- Highly experienced manager with experience in quality management, HR hiring duties, initial and continuous employee training courses.
- Very effective communication between teachers, parents, and students.
- Continually taught classes while managing and growing the company.

Beijing 21st Century International School – Beijing, China

ESL Teacher and Curriculum Developer/Researcher

August 2016 – February 2018

- Full time teacher and developer at one of Beijing's top 10 schools.
- Junior high school English teacher focusing on grade 8 students.
- Successfully managing discipline issues while also developing practical student knowledge.
- Experience with long-term lesson planning and IB based curriculum.
- Collaborative completion of grade 7 and 8 ESL textbooks; including high school prep materials.

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Daylight Properties – Bellingham, USA

Bookkeeper

July 2015 – July 2016

- Managed financials of 27 commercial buildings grossing \$1,000,000 annually.
- Deadline focused tasks such as payroll, billing, and A/R aging management.
- Created complex investment property month end reports for direct owner review.
- Maintained budgets while managing several interlinked bank accounts.
- Entrusted with company and employee confidential information.
- Managed several excel-based projects without clear answers in an independent position.

Dynamics 365 FSC Modules

- Procurement and sourcing
- Sales and marketing
- Warehouse management
- Inventory management
- Production control
- Product information management
- Master planning
- System administration (Security configuration)
- **More to come**

Software Proficiencies

- Dynamics 365 FSCM
- AX 2012 R3
- Power Automate
- Power Apps
- SharePoint
- Azure DevOps
- Solver Global Reporting
- QuickBooks Cloud