



# CAPABILITY STATEMENT

[www.Aceriter.com](http://www.Aceriter.com)

**Headquartered:** Frederick, Maryland

**Unique Entity ID:** UXE6YJ6G18M9

**CAGE/NCAGE:** 09W29

**DUNS:** 04-307-5353

Credit cards accepted

Aceriter Management Consulting, a certified Women-Owned Small Business (WOSB) and Economically Disadvantaged Women-Owned Small Business (EDWOSB), specializes in Human Capital solutions. We partner with government and private sector organizations to enhance performance, develop talent, and drive innovation. Our services include program and project management, training and workforce development, technology innovation, and AI strategy. Through a collaborative and results-driven approach, we help clients navigate change, optimize operations, and achieve lasting impact.

## DIFFERENTIATORS

- 25 years in the Aerospace and Defense Industry
- Versatile experience that spans engineering, Program Management, IT, and Human Resources
- Project Management Professional (PMP) Certification
- MIT Generative Artificial Intelligence Certification

## PAST PERFORMANCE

- **Enterprise-Wide Human Capital Transformation**
  - Led a \$200M HR system transformation for a Fortune 100 Aerospace and Defense Company, integrating 180 systems and enhancing operational efficiency.
- **AI and Data-Driven Workforce Optimization**
  - Oversaw the Implementation of AI-powered workforce solutions, including an AI skillbot, improving employee skills and performance across multiple business areas.
- **Program & Project Management for Healthcare Operations**
  - Managed a \$25M wellness center optimization, consolidating 28 centers and improving care continuity and employee experience.
- **Quality Assurance & Systems Integration**
  - Led system testing and validation for enterprise-wide hardware integration, managing \$6M+ in budgets and ensuring compliance with industry standards.

## CORE COMPETENCIES

- **Program & Project Management**
  - Strategic planning and execution of organizational initiatives
  - Stakeholder engagement and change management
  - Coordination of complex projects, including logistics and event planning
  - Risk mitigation, performance tracking, and results-driven delivery
- **Artificial Intelligence (AI) & Technology Innovation**
  - AI readiness assessments and strategy development
  - Emerging technology identification and integration
  - Data-driven solution design and implementation roadmaps
  - Innovation workshops and capability assessments
- **Training & Workforce Development**
  - Leadership development and upskilling programs
  - Curriculum design and delivery
  - Performance improvement and employee engagement strategies
  - End-to-end training execution
- **Human Capital Advisory**
  - Talent development, organizational effectiveness, and cultural transformation
  - HR technology strategy, system implementation, and change enablement
  - Strategic workforce planning and total rewards optimization
  - Advisory support for workforce transitions, restructuring, and operational scale

## CONTACT INFORMATION

**Zakiya White, CEO and Founder**  
[zwhite@aceriter.com](mailto:zwhite@aceriter.com)



## NAICS CODE

- 541611 Administrative Management & General Management Consulting Services
- 541612 Human Resources Consulting Services
- 541618 Management Consulting
- 611430 Professional & Management Development Training
- 611710 Educational Support Services