

# CAPABILITIES STATEMENT

[www.Aceriter.com](http://www.Aceriter.com)

Incorporated: 2016

Unique Entity ID: UXE6YJ6G18M9

CAGE/NCAGE: 09W29

Credit cards accepted

Aceriter Management Consulting delivers disciplined program and project management, workforce transformation, and innovation strategy. The name Aceriter comes from the Latin acer (sharp) and iter (path), reflecting our mission to guide organizations on a sharp, clear path through transformation. At the core of our work is PATH—our proprietary methodology that aligns people, processes, and technology to accelerate performance and deliver measurable results. Backed by PMP-certified leadership and 25+ years of federal program experience, we bring precision, clarity, and reliable execution.

## DIFFERENTIATORS

- Certified Woman-Owned Small Business and Economically Disadvantaged Woman-Owned Small Business
- MIT Applied Generative AI for Digital Transformation Certification
- Versatile experience that spans engineering, Program Management, IT, and Human Resources

## EXECUTIVE EXPERIENCE

- **Enterprise-Wide Human Capital Transformation**
  - Lockheed Martin
  - 2022 - 2024
  - ~\$200M - HR technology digital transformation
  - Reference available upon request
- **Program & Project Management for Healthcare Operations**
  - Lockheed Martin
  - 2011 - 2018
  - ~\$25M - wellness center optimization, consolidating 28 centers and improving care continuity and employee experience.
- **AI and Data-Driven Workforce Optimization**
  - Lockheed Martin
  - 2022 - 2023
  - Internal - Oversaw the Implementation of AI-powered workforce skills based solutions

## CORE COMPETENCIES

- **Program & Project Management Services** - delivers strategic planning, stakeholder engagement, and change management to guide complex initiatives from vision through execution.
- **Training & Workforce Development** builds leadership, skills, and engagement through tailored curricula that improve performance and adaptability.
- **Technology Innovation** drives digital transformation by identifying emerging tools, creating roadmaps, and facilitating innovation workshops.
- **Artificial Intelligence (AI) Strategy** supports readiness, solution design, and implementation planning to harness AI for mission outcomes.
- **Human Capital Advisory** strengthens organizational effectiveness through talent development, culture transformation, and workforce alignment.

## NAICS CODE

- 541611** Administrative Management & General Management Consulting Services
- 541612** Human Resources Consulting Services
- 541618** Management Consulting
- 611430** Professional & Management Development Training
- 611710** Educational Support Services

## CONTACT INFORMATION

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