



**Belclare Advisory Services L.L.C- FZ** is a newly established, independent consulting firm in the asset management sector. The firm's objective is to assist global asset managers and service providers supporting this sector to scope, establish and operate in the United Arab Emirates (UAE).

The firm is licenced in Dubai, UAE to provide clients with strategic advisory services, corporate services and compliance consultancy. Central to our mission is working with our clients to align their needs with the most appropriate solutions and support for their objectives in a cost effect manner. In addition to the principal consultant, the firm is supported by a network of highly experienced and diverse specialised advisors.



Adrian Beattie is the founder and principal consultant at **Belclare Advisory Services**. Adrian has spent the past 27 years working with a broad spectrum of asset managers; public and private, investors, stakeholders, service providers and regulators from across the globe through senior positions held in Ireland, UK, US and UAE. Adrian recently established the firm in response to significant expansion of asset management interest in the UAE, assisting firms looking for holistic solutions to enter and grow in region. The firm has locations in both Abu Dhabi and Dubai.



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## SERVICES

### Market:

- Market research, knowledge share & feasibility assessment for asset managers and service providers considering a UAE expansion strategy.

### Establishment:

- Assisting with the establishment process based on right fit, needs and objectives.
- Assisting with the procurement of:
  - Service solutions & service providers
  - Personnel and officers
  - Appropriate technology resources
  - Partners and alliances

### Execution:

- Act as UAE based representative/ fractional representative for firms with none to varying degrees of presence in UAE. Including:
  - Promote client products and services in the UAE based on bespoke requirements.
  - Represent clients at conferences, events and F2F meetings.
  - Conduct business development through network in UAE.
  - Act as local client liaison for matters relating to service providers, investment, stakeholders, regulatory interaction and their clients, partners etc.





**Governance:**

- Assist with establishing and maintaining optimal governance framework.
- Act in compliance advisory capacity to firm senior management and boards.
- Provide directors and officers for legal entities.

DIRECTORSHIPS - Adrian Beattie			
Firm & Location	Position	Regulator	Active/Prior
Belclare Advisory Services L.L.C-FZ Dubai, UAE	Director	Meydan Free Zone Authority	Active
SS&C Financial Services Middle East Ltd. ADGM, Abu Dhabi, UAE	Licensed Director	Financial Services Regulatory Authority (FSRA)	Prior
SS&C Financial Services (Ireland) Ltd. Dublin, Ireland	Executive Director	Central Bank of Ireland	Prior

REGULATED OFFICER - Adrian Beattie			
Firm & Location	Position	Regulator	Active/Prior
Citibank Europe Plc. Dublin, Ireland	Head of Valuations/ Fund Accounting (PCF- 34)	Central Bank of Ireland	Prior
Citibank Europe Plc. Dublin, Ireland	Head of Transfer Agency (PCF-33)	Central Bank of Ireland	Prior
The Children's Investment Fund (TCI) UK LLP London, UK	Customer Trading (CF-30)	Financial Conduct Authority (FCA- Prior FSA)	Prior
SS&C Financial Services (Ireland) Ltd. Dublin, Ireland	Chief Executive Officer (PCF- 8)	Central Bank of Ireland	Prior
SS&C Financial Services (Ireland) Ltd. Dublin, Ireland	Chief Operating Officer (PCF- 42)	Central Bank of Ireland	Prior

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