

Captain José Luis Mera. I am a specialist in charter yachts. To my credit, I have sailed more than 30 thousand miles in the Mediterranean and more than 600 charter voyages on a wide variety of yachts that have given me enormous technical and social experience. This PDF offers information on qualifications and certificates, references and links to websites and social networks where you can learn in detail about my professional profile to be a captain on yachts of more than 30 meters that navigate the Mediterranean.

Captain Jose Luis Mera

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Skipper unlimited 3000 GT, STCW regulation II/1 & II/2.4

Visit my web www.captain4you.com

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I live between Barcelona and Ibiza



Charter yacht specialist at your disposal my knowledge and being a captain on charter yachts > 30 meters in the 2024 Balearic season.

References.

The people listed are business owners or yacht owners that I have worked for. They know me and can give references about me in terms of describing how I am at work and when dealing with people.

• *Massimo Chiodo (CEO)*
Astra Yachting Services SL (Ibiza)
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Coral Yachting
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*UNLIMITED CAPTAIN (Mediterranean battlefield)
Yacht specialist at your disposal this 2025 Balearic season.*

First of all thank you for taking a few minutes to read my profile
My name is Jose Luis Mera and I live in Barcelona and Ibiza, Spain.
I consider myself an excellent specialist in charter yachts and private yachts too.

Why do I consider myself a good choice to be the Captain of your yacht that will sail through Mediterranean waters?: Because mi good experience in charter yachts with lengths of more than 30 meters, my knowledge of Ibiza and Mallorca, my experience with MYBA contract clients, living in Barcelona and Ibiza, my experience of more than 10 years in charter yachts... all this, make me I consider myself to be a good captain both for charter yachts and for private yachts.

The business of charter yachts I compare it to the scene in a play, it should never be empty, when a customer leaves another must enter without pause. The rental season will last at most 22 weeks, 154 days, and 25% will be desert days due to lack of

reservations due to weather issues or low demand and high supply in the low season. Achieving an average of 110 charter days is the goal we must not give up.

The staff of a yacht in terms of dealing with the customer is not like that of a plane, restaurant or hotel: Impersonal, distant and short in time. The crew of the yachts have to create a discreet, respectful, polite and helpful connection for days and within the family circle of the customer so that they feel comfortable, safe and confident. It is a forced but necessary and accepted coexistence where the greatest peculiarity is that the customer does not know us and even less has not chosen us to spend 24 hours with them living in the plane of intimacy.

Each charter is a challenge where we must meet the expectations that are expected of us and that cover everything imaginable: the menu, the itineraries, daytime and nighttime leisure activities, restaurants, ports, anchorages, transfers, jet skis and water toys, cinema, music, cabins ... and where the manias or eccentricities although they are not the predominant note exist and we must deal with them.

The preseason is crucial to obtain the maximum result. Choose the crew and prepare the boat in the technical, material, mechanical and bureaucratic aspects, so that it is at the highest level of security and operability that customers expect. In this period prior to the season, the sailors will make contact with what will be their place of work to get to know it and acclimatize to what will come in the hard summer that awaits them.

Relevant Experience

Feb 2024-Dec 2024 (11 months)

Captain on 29m (97ft) Motor Yacht called Grace

Jan 2023-Feb 2024 (1 year)

Captain on a 30m (98ft) Motor Yacht called USDA BI for Zamakona charter yacht that was in Ibiza.

Feb 2022-Dec 2022 (9 months, 21 days)

Captain on a 31m (102ft) Motor Yacht called Dole Vita II for Charter & Dreans charter yacht that was in Ibiza

May 2021-Jan 2022 (8 months, 12 days)

Captain on a 25m (82ft) Motor Yacht called GRAYONE for Private yate Mallorca, caramaran sunreef BO

May 2020-Apr 2021 (11 months, 2 days)

Captain on a 23m (75ft) Motor Yacht called Polly Riva for Ibiyachts charter yacht that was in Ibiza

May 2018-May 2020 (2 years)

Captain on a 22m (72ft) Motor Yacht called Inspiration Pershing for Ibimar

Charter yacht that was in Ibiza

May 2012-Present (11 years, 11 months)

Captain on a 35m (115ft) Motor Yacht called Several yachts for Several companies

For more than 10 years

When the Guest arrives at the table he will be surprised by the details and also by the landscape and if not, one of the two things will have to improve.

The difference is in the details that give value to things and on a yacht too. Everything on the table will be orderly, clean and well chosen.

At breakfast the service will be as personalized as possible: continental and English buffet and lots of fruit.



Menus previously chosen and accepted by the host with hassle-free plated service.

A parenthesis to keep in mind: Here is the best time to plan the day with guests, at breakfast. The captain will comment on the weather and the different possible options for anchoring, eating and spending the next night in port or in a cove. At dinner there will also be another meeting to learn about the wishes of the guests and the captain's recommendations.

Returning to the topic, in addition to the work, attention and knowledge of the crew members, none of the following household items should be missing, insufficient or incomplete: tableware, tablecloths, cutlery, jugs, tongs, bread baskets, salad bowls,

coolers, ashtrays, vases and centrepieces. table, coasters, crumb collectors, champagne buckets, containers for honey, butter and cheese, presentation trays, classic or safer LED chandeliers.... it will also be stored in preferential, comfortable, clean and safe places.

Managing space on a yacht is a virtue that becomes more important with each season and crew rotations that pass through it. When storage space disappears and putting things away is similar to moving the pieces of a Tetris game, then you have to clean and get rid of many obsolete and unnecessary things: old and incomplete kitchenware, outdated gadgets, books, magazines and publications, decorative pieces that do not decorate, abandoned CDs and DVDs, obsolete electronics that grow with the passage of time... In the cleaning hatches distributed throughout the yacht inside and outside, closets and bilges, and in the engine room they will be thrown away or taken outside. Everything on the yacht that is not useful or will not be used in a year.

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Certificates

Request the Google Drive link to download all my documents that certify my professionalism as a captain.

In this part are my social networks related to my job as captain

Linkedin: Jose Luis Mera Garcia, Tiktok: @ibizando, Instagram: Ibiza_mosaic, Youtube: @ibizando, www.captain4you.com

