



DELTAETA PROFILE

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DeltaEta Details

Founded in	: 2013		
Type of company	: Private Limited		
CIN #	: U74140KL 2013 PTC 034045	MSME No	:UAN# KL12 D0000 5906
GSTIN	: 32 AAECD 6418 J1ZR	Tel	:0471 4053524
Principal Office	: Trivandrum	Mobile	: 7736088076
Mail	: enquire@deltaeta.in	Website	:www.deltaeta.in
Focus Areas	: Cost reduction @ Operational Level Constraint Elimination @ Operational Level Optimization of Inventory Automation of reordering		
Services	Consultation , Corporate Training & Handholding		
Founder	: Ninan P Chandy, BE (Mech) MBA(Finance) . Former Exports Sales Manager and Busines Unit Head (Lighting Div) M/s Al Babtain Power & Telecom Co ,Saudi Arabia .		

Genesis of DeltaEta

- ❖ Delta Eta was founded in 2013, leveraging the experience gained in turning_around a manufacturing company in Saudi Arabia within 15 months (Sept 2009 to Dec 2010) and sustaining the gains .

Result /year	2008	2009	2010	% change
Turnover In SR	40m	40m	54m	40%
Profits in SR	1.7m	1.8m	10.5m	550%
Improvement opportunity Identified	<10	<10	54	540

Project Management Consultancy –Focus area

As project Management Consultants we Assist companies overcome the three Major Challenges, faced by all businesses today :

- 1 Narrowing margins due to Increasing Costs
2. Declining revenues as constraints limit Throughput
3. Un-Optimized and excess inventory



How DeltaEta serves Business?

Consultation – 6/6 :

Starting with Training for Senior& Mid Management (2 days) and shop floor (1 day) personnel ,each visit will move the company closer to the objective . Each phase lasts 6 months / 6 visits.

Corporate Training & Handholding -2/12

Empower Management Personnel (up to 25 per batch) to identify alternatives and avail them through our 2 days workshops of 12 sessions. After corporate training we handhold participants as groups to identify alternatives in their present process and implement changes.

Public training through Trade Bodies like CII:

Through trade bodies we conduct 2 day training program of 12 sessions all over India .Conducted in workshop mode , the sessions take the participant through the basics and implementation of Cost reduction and Constraint Elimination.

Success Stories

1. M/s Venus wires, Maharashtra – Identified and implemented 26 opportunities saving Rs 1.4 crores per annum including 7,30,000 units of power.
2. M/s Precision Metals, Maharashtra - Identified and implemented 5 opportunities saving Rs 3.5 lakhs per annum including 36,000units of power.
3. M/s Comorin Match Industry ,Kovilpatti, Tamil nadu –Reduced power consumption by 125 units per day (45,000units/annum).
4. Digital House, Trivandrum – 1.Reduced Operational floor area by 33% 2. Reduced Distance travelled by man and material 3 . Revised workflow improving turnaround time 4.Established design process 5. Clean and neat premises by implementing 5S.

Partial Client List

Trade Bodies for Training(online and offline)

CII Naoroji Godrej centre of excellence, Mumbai

CII Mysuru, Dharwad ,Trivandrum ,Cochin

KnowerX, Mumbai

BizGate ,Trivandrum

Institute of Engineers Trivandrum

Kerala Chamber of Commerce and Industries , Trivandrum

Corporates (Consultancy / Projects /Training)

M/s Ajmera Reality , Mumbai .

M/s Hindusthan Latex Ltd , Trivandrum

M/s Venus Wires , Khopoli, Maharashtra

M/s Precision Metals , Maharashtra

M/s Digital House , Trivandrum

M/s Patil Group , Hyderabad

M/s Comorin Match Industries , Tamilnadu

M/s Aura Industrial Equipments Co .Pvt Ltd ,Chennai

M/s Orient Cement ,Hyderabad

M/s Bhima Jewellers ,Trivandrum

M/s Bhima Jewelers,Kasargod

M/s Bhima jewelers, Attingal

M/s Bhima Jewelers ,Pothencode

Partial Client List

Education Sector - Vidya Academy of Science and technology ,Kilimanoor ,Trivandrum .
Mar Diascorus College of Pharmacy ,Tiruvalla
Mepco Schlenk Engineering College ,Sivakasi ,Tamilnadu

(Over 250 students have attended our workshop in Cost reduction @ Operational Level , held as a 1 credit course as per UGC guidelines for UG and PG students)

Overseas Clients - M/s Kuwait Electrical Poles & Lighting Co., Kuwait,
M/s Perfect Poles, Malaysia

Notable Companies who attended our Training :

Over 500 Senior and Mid Management personnel from majors like Maruti Suzuki ,Gurgaon, TATA Motors , Mitsubishi, JK Tyres, Eveready, BP solar, AVT, Tata Global, SFS, HLL, Terumo penpol, Pharma Companies: Sance Laboratories , Kerala . Sunglow Life Sciences ,Chennai , many entrepreneurs of MSME,SSI units

Registrations

D		Type of Enterprise	Micro	Small	Medium
		Manufacturing	A	B	C
		Services	D	E	F
		UAN	KL12D0005906		

Udyog Aadhaar Memorandum

1. Aadhaar Number: 264042023573

2. Name of Entrepreneur: NINAN P CHANDY

3. Social Category: GENERAL

4. Name of Enterprise: DELTAETA COST REDUCTION CONSULTANTS PVT LTD

5. Type of Organization: PRIVATE LIMITED COMPANY

Postal Address: SCMLANE, PATTOM P.O, TRIVANDRUM 4

6. District: THIRUVANANTHAPURAM State: KERALA PIN: 695004
Mobile No: 9497888076 Email: nirananchandy@deltaeta.in

7. Date of commencement: 08/05/2013

8. Previous Registration details-if any: ::

9. Bank Details: IFS Code: SBIN0003355
Bank Account: 33368527988

10. Major Activity: SERVICES

11. National Industry Classification Code

Two_DigitActivity	Four_DigitActivity	Five_DigitActivity	Activity
Activities of head offices; management consultancy activities	Management consultancy activities	Management consultancy activities	Services

12. Persons employed: 2

13. Investment (Plant & Machinery/ Equipment's): 1 (Rs. In Lakhs)


14. District Industry Centre: THIRUVANANTHAPURAM

Declaration
I hereby declare that information given above is true to the best of my knowledge. Any information, that may be required to be verified, shall be provided immediately before the concerned authority.

Please find below contact details of concerned DIC

DIC Address Details: DIC Address:
Phone:
Fax:
Email Id:

MSME unit can approach Micro and Small Enterprise Facilitation Council (MSEFC) in their State to redress their delayed payment grievance
Please [Click Here](#) to Print Udyog Aadhaar Filled Application Form Online.
For different Schemes of MSME [Click Here](#)
For eBook of MSME [Click Here](#)
MyMSME Mobile App (Beta Version) is available now for download. <https://play.google.com/store/apps/details?id=msme.myname>


GOVERNMENT OF INDIA
MINISTRY OF CORPORATE AFFAIRS
Registrar of Companies, Ernakulam
1st Floor, Company Law Bhawan, BMC Road, Thrikkakara (PO) Ernakulam - 682021, Kerala, INDIA

Certificate of Incorporation pursuant to change of name
[Pursuant to rule 29 of the Companies (Incorporation) Rules, 2014]

Corporate Identification Number (CIN): : U74140KL2013PTC034045

I hereby certify that the name of the company has been changed from DELTAETA PROFIT ENHANCEMENT CONSULTANTS PRIVATE LIMITED to DELTAETA COST REDUCTION CONSULTANTS PRIVATE LIMITED with effect from the date of this certificate and that the company is limited by shares.

Company was originally incorporated with the name DELTAETA PROFIT ENHANCEMENT CONSULTANTS PRIVATE LIMITED
Given under my hand at Ernakulam this Twentieth day of October Two Thousand Fifteen.

Signature valid
Digitally signed by A SEHAR PONRAJ
DN: cn=A SEHAR PONRAJ, o=Registrar of Companies, ou=Registrar of Companies, email=A SEHAR PONRAJ, c=IN
Date: 2015.10.20 10:53:44
GMT+05:30

A SEHAR PONRAJ
Registrar of Companies
Registrar of Companies
Ernakulam

Mailing Address as per record available in Registrar of Companies office:

DELTAETA COST REDUCTION CONSULTANTS PRIVATE LIMITED
TC 3/1946- (12), MGRA-38, PATTOM P O,
TRIVANDRUM - 695004,
Kerala, INDIA

Training Curriculum

Cost Reduction @ Operational Level Training Programme details

For	Attendees Profile	Duration	Objective	Pedagogy	Batch Size
Visionaries	Top Management	5 hours	Introduction and Concepts	3Discourse, 1Exercise, 1Tool	15
Achievers	Senior and Middle Management	12 hours	How to Implement Cost Reduction	4Discourse, 4Exercise, 4Tool	25
Performers	Junior Level	6 hours	Ensuring Participation	3Discourse, 2Exercise, 1Tool	50

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Thank You.....



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Pattom.P.o , Trivandrum



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