

AKRM

Buy.  
Stock.  
Supply.

[www.akrmtrading.com](http://www.akrmtrading.com)



# Our Story

Our Journey from Storefront to Industry Leader

Founded in 1981 as a small store in Al Khobar, Ibrahim Al Mula Establishment began with a focus on basic electrical supplies. Known for quality and service, it quickly grew a loyal customer base. In the 1990s, Ahmed Mustafa expanded the business, forming global partnerships and offering advanced electrical products & solutions.

Rebranded as Adel Khalifa Rajab Mohammed Trading in 2013, the company began providing comprehensive electrical services and consulting. Today, it stands as a leading supplier and trusted consultant in the electrical industry, known for innovation and excellence built on decades of trust.

40+

Years Of Experience

36+

Vendor Partnerships

18+

Major Projects

# Why Choose Us?

## Area Expertise

As a supplier, we don't merely deliver materials; our team provide comprehensive solutions to meet your procurement challenges.

## Deep Dive

Dedicated to providing comprehensive, tailored solutions designed to address and overcome your unique challenges.

## Loyalty & Customer Commitment

Our unwavering commitment to loyalty and customer satisfaction ensures that we meet your needs with precision and expertise

## Supplier Responsibility

Time management, continuous improvements, building strong partnerships, and taking accountability



# Core Competencies

- One of the leading electrical supplier and solution provider in Saudi Arabia.
- Have served numerous clientele and projects with decades exposure
- Ability to adapt to changing demands and requirements, including custom orders, volume adjustments, and market shifts.
- Commitment to environmentally friendly practices and sustainable sourcing, manufacturing, and distribution processes.
- Efficiently manages logistics, inventory, and supplier relationships to ensure smooth operations and minimize disruptions.
- Demonstrates a track record of timely and dependable deliveries, ensuring products and services are available when needed.
- Adheres to legal regulations and ethical standards, ensuring transparent and fair business practices.



# Process Flow

From planning to execution



## Discovery & Requirement Gathering

Before commencing any project/ attending RFQ's the requirement gathering process is carried out in order to have a clear understanding of the client's expectations and project needs.



## Research & Analysis

Sourcing materials or products from reliable vendors which are not in stock. This involves evaluating suppliers, negotiating contracts, and ensuring quality standards.



## Quality Control & Inspection

Implementing checks and inspections to ensure that products meet specified standards and are free from defects.



## Inventory Management & Packaging

Maintaining optimal inventory levels to meet customer demand without overstocking or understocking. Ensuring products are packaged securely to prevent damage during transportation.



## Order Processing & Dispatch

Processing the orders as per the incoterms agreed and fulfilling orders accurately to ensure timely deliverables.



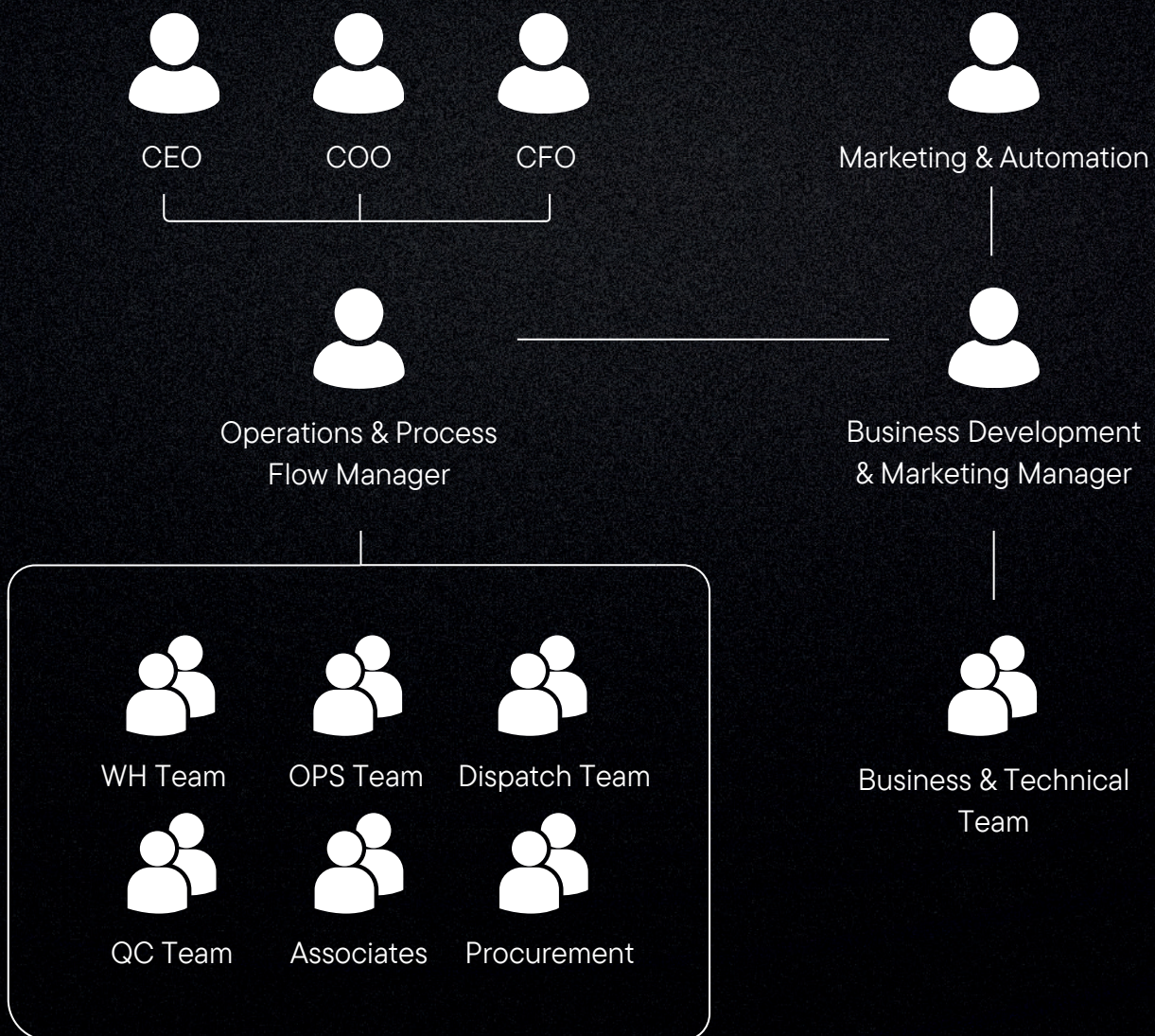
## Post Order Follow Ups

Providing ongoing support to address customer inquiries, handle complaints, and offer solutions to any issues during the process.



# Our People

The resource structure and organization flow chart






# Our Reach

Area of sectors we cover

 Construction

 Energy

 Oil & Gas

 Retail



# Our Brands

Major brands that we deal with





# Customer Account List

Our major clientele over the years

SL NO	Customer Name	Vendor ID
1	Saudi Aramco	10110610
2	Saipem	187153
3	NEOM	S11265157
4	Nesma	VR03880
5	NOV	S-17480
6	Yokogawa	3087343
7	Al Gihaz Holding	15623
8	Enova	V00483
9	Olayan	17774



# Customer Account List

Our major clientele over the years

SL NO	Customer Name	Vendor ID
10	Arabian Drilling Co.	201262
11	NESR	1102540
12	Al Khodary & Sons Co.	2163
13	Larsen & Turbo	1028217
14	Rawabi Holding Co.	6001070
15	GE	10755180
16	Amiantit	204133
17	Petronash	10001743
18	Al Khorayef Petroleum	11750



# The Projects

Few milestones we have accomplished and on-going

**2008-2009**

**Hawiyah Gas Plant  
Expansion Project**

Supplier For Electrical  
Materials

END USER  
**SAUDI ARAMCO**

**2008-2009**

**Khurais Gas Plant**

Supplier for Electrical materials,  
Cables and Conduits

END USER  
**SAUDI ARAMCO**

**2008-2010**

**Tanajib Gas Plant**

Supplier for Electrical materials,  
Cables and Conduits

END USER  
**SAUDI ARAMCO**

**2021-2025**

**Jafurah Phase I**

Supplier For Electrical  
Cables, Switch Gears,  
Lighting Fixtures & Wiring

END USER  
**SAUDI ARAMCO**

**On-Going**

**Ras Tanura Refinery**

Supplier For Electrical  
Cables and Industrial  
Electrical Materials

END USER  
**SAUDI ARAMCO**

**On-Going**

**South Ghawar - Well  
Tie In**

Supplier For Electrical  
Cables, Pipes & Conduit  
Fittings

END USER  
**SAUDI ARAMCO**

**2013- 2014**

**Riyadh Metro**

Supplier For Switch Gears &  
Lighting

END USER  
**RIYADH METRO**

**On-Going**

**LTA - Offshore Facilities  
Sulphir Recovery**

Supplier For Lighting  
Fixtures & Cable  
Accessories

END USER  
**SAUDI ARAMCO**

**On-Going**

**Marjan Field**

Supplier For Explosion  
Proof Materials

END USER  
**SAUDI ARAMCO**



# The Projects

Few milestones we have accomplished and on-going

## On-Going

### Jafurah Phase II

Supplier For Electrical Materials

END USER  
**SAUDI ARAMCO**

## On-Going

### The Line Project

Supplier for Electrical materials, Cables and Conduits, Consumables

END USER  
**NEOM**

## On-Going

### Aramco Stadium

Supplier for Industrial Plugs and Sockets, Conduit Fittings

END USER  
**SAUDI ARAMCO**

## On-Going

### Expro Group Expansion

Supplier For Electrical Cables

END USER  
**SONATRACH**

## On-Going

### Power Transformer Replacement Project

Supplier For Electrical Materials, Explosion Proof Materials, Safety Materials.

END USER  
**SAUDI ARAMCO**

## On-Going

### Aindar Gasp - 02

Supplier for Earthing Materials & Consumables

END USER  
**SAUDI ARAMCO**

## On-Going

### LPS for School Facilities

Supplier For Lightning & Earthing Materials


END USER  
**SAUDI ARAMCO**


# Contact Form


TOGETHER, WE BUILD A BETTER FUTURE

## Head Office:

Prince Nasser St.  
Ash Shamaliyah Al Khubar District  
Postal Code 34427 Al Khobar

 /company/akrmtrading

 +966 138 333 068

 +966 581 200 959



procurement@akrmtrading.com



sales@akrmtrading.com



ops@akrmtrading.com



## RETAIL STORE

Cross 7, Ash Shamiliyah, Al Khobar,  
Postal Code 34427 Al Khobar, KSA



## BRANCHES

Riyadh, Saudi Arabia  
Dubai, United Arab Emirates



## WAREHOUSE

Al Khobar, Saudi Arabia  
Dammam, Saudi Arabia

