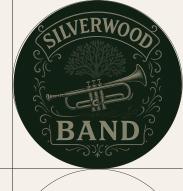
## Why Participate in Fundraisers?



## Purchasing New Sousaphones

What?	We are looking to purchase 3 new sousaphones for usage in the high school marching band.
From where?	Sweetwater is a reputable seller of instruments and instrument supplies. Sweetwater offers the C.G. Conn 20K BBb Sousaphone (lacquered, with a protective case) for \$13,339.00. Three of these would cost \$40,017.00. Inclusion of the case is necessary for the protection / longevity of these instruments, therefore reducing how often these purchases must be made. If properly maintained, these instruments can be in use for over 20 years.
Why?	Currently there are <b>2 sousaphones</b> owned by the Silverwood band program. One of them is functional, and can continue to be functional for a few years, but the other one is <b>no longer functional</b> . Sousaphones, like the concert tuba, provide the core of the sound of the band. With more sousaphones, the band will sound better supported. In addition to this, there are two upcoming 8 <sup>th</sup> grade tuba players who intend to join the marching band, as well as one 7 <sup>th</sup> grader who will join the year following, and providing them instruments will prevent them from being turned away, or forced to learn a new instrument.

When?	We aim to purchase these sousaphones in May of this school year. The sousaphones will go into use this upcoming band season, at the band camp in July. We will use the sousaphones for as long as we are able, likely over 20 years.
How?	Using funds set aside from the past 7 years, we only need to raise \$5,000 this year to afford the sousaphones. Participation in our fundraisers this year make this goal possible, as there are numerous additional costs, such as instrument repair and student travel, that take the bulk of the profits. Below are the fundraisers this year, and how much of the profits will be going towards purchasing these instruments:
	Tag Day - September 20 <sup>th</sup>
	Estimated total: \$7,500 (\$1,200 for sousaphones)
	Mattress Sale - November 22 <sup>nd</sup>
	Estimated total: \$6,000 (\$1,000 for sousaphones)
	Valentines Candy Sale - January 12 <sup>th</sup> - February 14 <sup>th</sup>
	Estimated total: \$5,000 (\$800 for sousaphones)
	• Flower Sale - March 21st - April 4th
	Estimated total: \$6,500 (\$1,500 for sousaphones)
	The total from fundraisers adds up to \$4,500. With a band of 124, we can supplement this amount to add to \$5,000 by taking \$4.03 from band fees.
Thank You.	As director of bands here at Silverwood High School, I'd like to thank you for your avid participation and loyalty to the Silverwood band program. Were it not for your support, the students would not get as many opportunities for a high quality music education.
	Thank you,
	Joe Stegman
	Director of Bands
	Silverwood High School
	BAND