





## **Linear Economy**

Our World Economy is only 9% circular.

We persist to be a **Linear Economy**.

In 2017 the total resources entering the global economy was 92.8 Gt.

Only 8.4 Gt were recycled resources, the rest 84.4 Gt were extracted resources.

The World Today

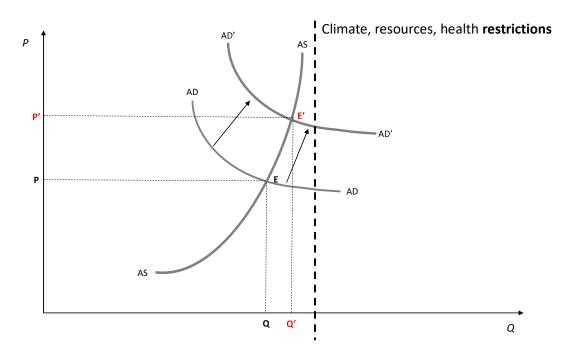


## **Linear Economy**

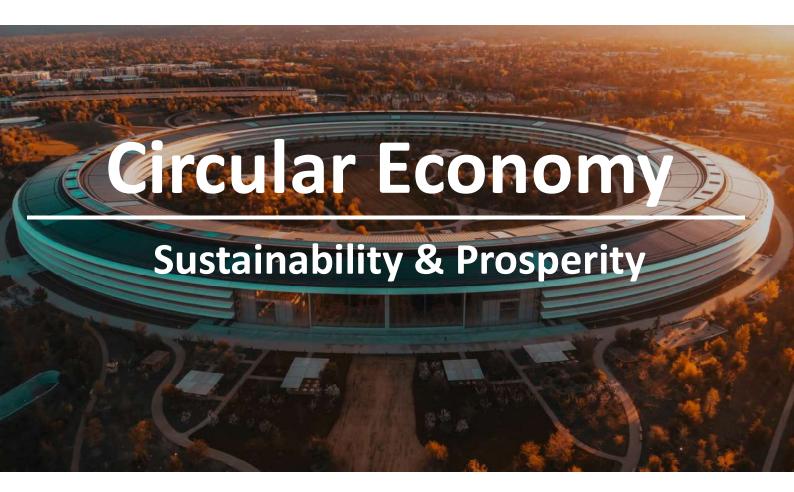
In the **medium-term** the **climate change**; resulting from the increasing of the greenhouse gas emissions; the **resources scarcity**; the **health problems** of the population and the **demand pressure** will create a **state of inflation, economic stagnation and social disorder**.

Macroeconomic Impact

## Macroeconomic Impact [medium-term]



Linear Economy



## The Circular Principle

For the sustainability of our production and consumption systems is imperative to introduce the principle of "doing more with less natural resources" in the foundations of our economic and social systems.

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## **Disruption**

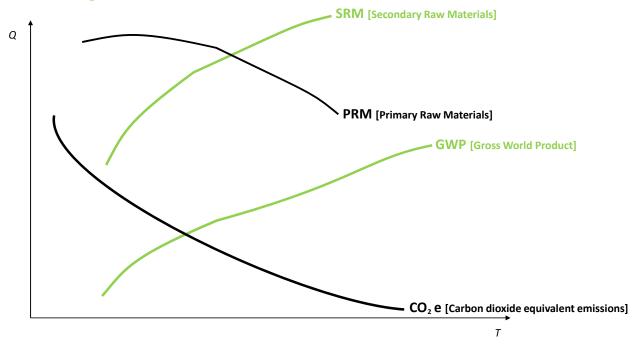
Design for the Future.

Sustain and preserve what is already there.

Transform Waste into Secondary Raw Materials.

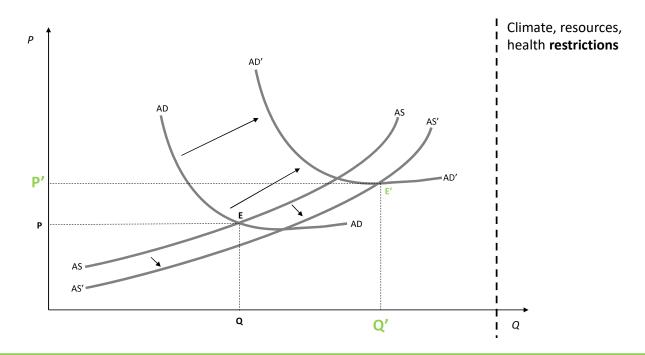
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**Sustainability** 



Circular Economy 1.

# **Prosperity**



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#### **The Circular Revolution**

"Mr. Gorbachev, tear down this wall!"

- Ronald Reagan

#### Now it's our turn to say:

"Worldwide Governments, tear down the linear economy!"

Circular Economy



#### **About Us**

Founded in 1987 and today with a production cover area of 10.000 m², Marcovil is a technological based company in the field of mechanical engineering oriented to the design and manufacturing of machines and turnkey solutions, that combines advanced production technology with an experienced and knowledgeable team.

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## **Our Vision**

The sustainability and prosperity of the production and consumption systems through a circular and low carbon economy.

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#### **Our Mission**

Research, design and manufacturing machines and turnkey solutions with High-Performance and High-Lifetime, supported on Industrial Automation, in order to improve the capacity, efficiency, management and working conditions of the Recycling Industry towards a effective Circular Economy.

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#### **Our Politics** [Product View]

- **Continuously research and develop** (R&D) new machines and recycling processes, in order to treat new fractions and to improve the existing performance.
- Improve machine design, in order to leverage the Ratio (Performance / Resources).
- Introduce **more industrial automation (IIoT)** into machines and recycling processes, in order to solve the supply labor market problem and to get data and transform into valuable knowledge for the different management levels.

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#### **Our Politics** [Customer / Market View]

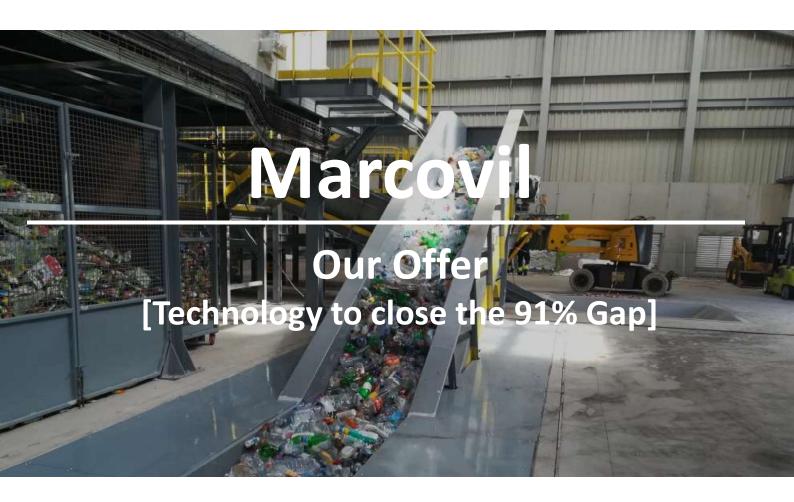
- **The 91% Gap is too big.** It is crucial to establish long-term partnerships with Engineering Companies, End-Users and Manufacturers, in order to give a combined response to the challenges and the increasing demand created by the Circular Economy.
- Influencing Institutions and Governments through **Economic Studies** on the impact of the introduction of technologies and increasing levels of waste collection and treatment in their transformation into **secondary raw materials**.

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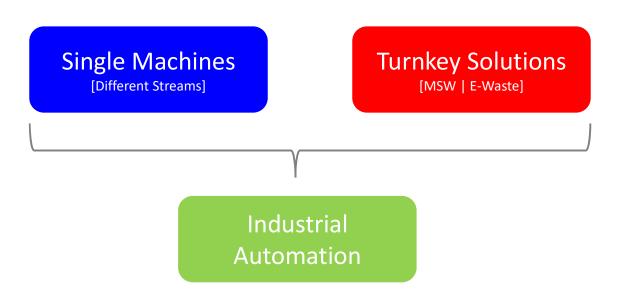
## **Our Numbers**

Year of Foundation	:	1987
Number of Employees   Year: 2018	:	80
Legal Capital	:	€ 3.000.000,00
Financial Independence   (Total Equity / Total Assets) x 100   Year: 2018	:	72 %

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### **Our Offer**



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larcovil | Our Offer | Single Machines

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Narcovil | Our Offer | Single Machines

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arcovil | Our Offer | Single Machines













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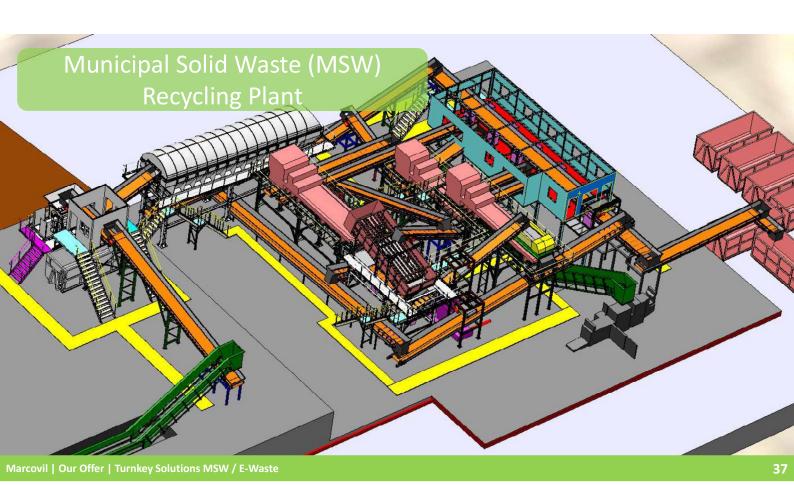
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Marcovil | Our Offer | Single Machines









Narcovil | Our Offer | Turnkey Solutions MSW / E-Waste





Narcovil | Our Offer | Turnkey Solutions MSW / E-Waste



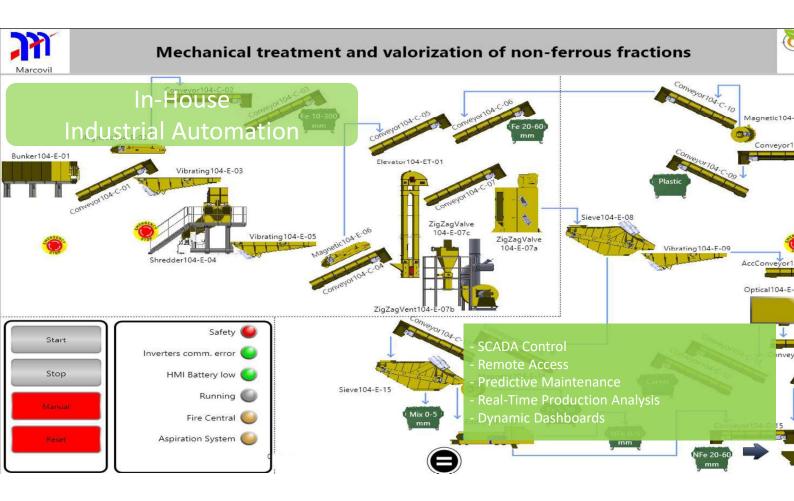
Marcovil | Our Offer | Turnkey Solutions E-Waste

#### Fridge Compressors Recycling Plant



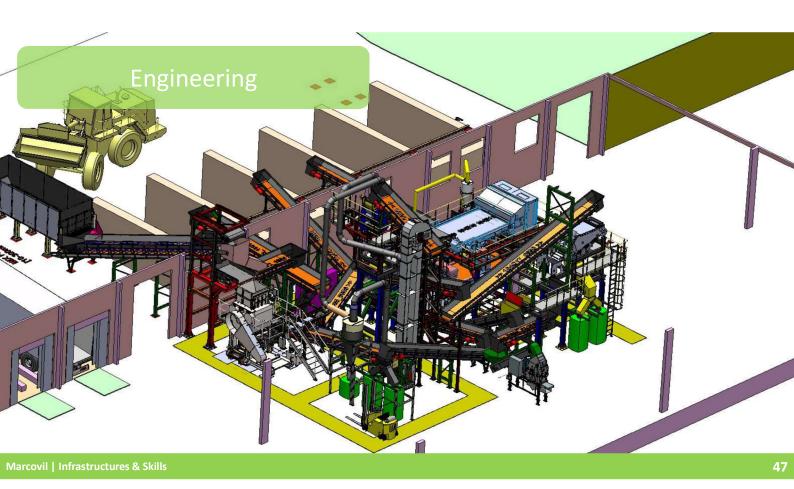








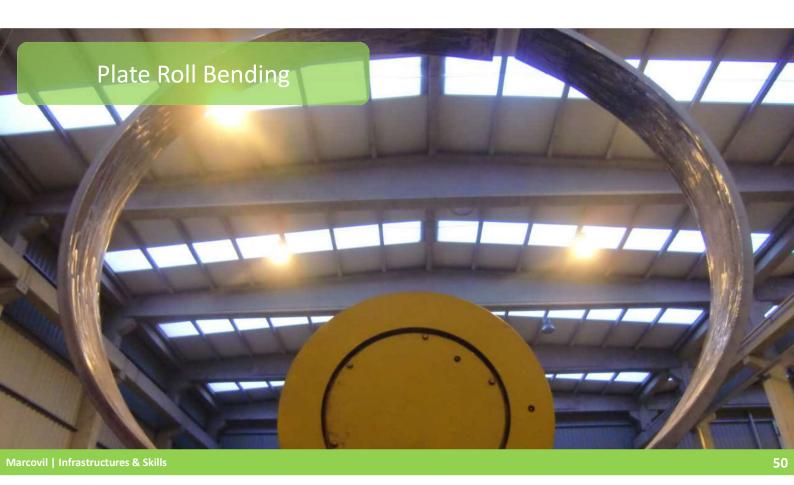






Marcovil | Infrastructures & Skills







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## **Strong & Reliable Partners**



















Marcovil | Supply Chain



### **Quality Policy**

At all organizational levels, MARCOVIL undertakes to:

- 1. Maintain and periodically review the Management System according to **ISO 9001 criteria**, systematically self-evaluating management practices and their results.
- 2. Get a motivated team of well-qualified professionals and promote their active participation in the pursuit of the objectives of the company.
- 3. Get **the preference and satisfaction of the Clients**, through competitive products, fulfilling both the requirements of the Clients and the applicable statues and regulations.
- 4. Continuously improve the effectiveness of its processes by making the resources available leased and reducing waste to offer the best product at the lowest cost.
- 5. Establish partnerships with stakeholders, both of which benefit.
- 6. **Identify, Evaluate and Control the risks** to prevent the occurrence of failures or undesirable situations.

Marcovil | Quality | Policy

### **Quality Certifications & Procedures**

- TUV Certificate ISO 9001:2015
- TUV Austria Certificate EN 1090-1:2009 + A1:2011
- Welding Procedure Certificated by ISQ (Instituto de Soldadura e Qualidade)
- Certified Welders by ISQ (Instituto de Soldadura e Qualidade)
- Working Instructions
- In-House Quality Inspections
- Health and Safety Policy
- In-House Canteen for Lunch in order to guarantee the same level of calories to all workers
- Birth Incentive Program
- Innovation Incentive Programs



# **Safety of Machinery**

Machinery directive 2006/42/EC Annex II

Safety of machinery according to EN ISO 13849-1 and EN ISO 12100:2010

Marcovil | Safety of Machinery









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