# HUBLIE: ALL-IN-ONE FOR MODERN FAMILIES

FROM SHARED SCHEDULES AND BILLS - TO THE MENTAL LOAD AND CAREGIVER COORDINATION



# PROBLEM:

FAMILIES TODAY ARE JUGGLING COMPLEX LOGISTICS—
CO-PARENTS, GRANDPARENTS, NANNIES, SHARED, BILLS, AND
EMOTIONAL LABOR — WITH SCATTERED TOOLS LIKE TEXT
MESSAGES, SPREADSHEETS, AND STICKY NOTES. IT'S EXHAUSTING
AND INEFFICIENT.

# INTRODUCING HUBLIE - THE LULTIMATE FAMILY APP



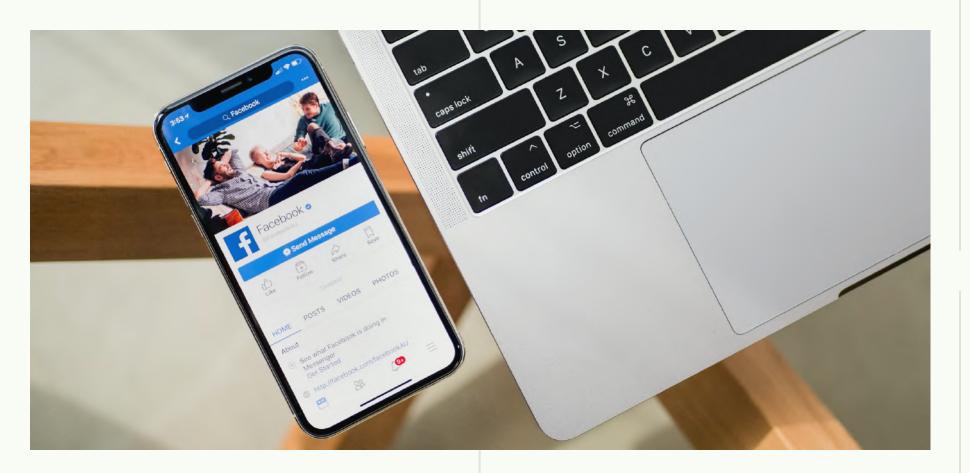


# SOLUTION:

HUBLIE CENTRALIZES FAMILY LOGISTICS: SHARED CALENDARS, BILL TRACKING, EMOITIONAL CHECK-INS, APPRECIATION LOGS, AND A DEDICATED NANNY MODE WITH ROUTINES AND EMERGENCY INFO. IT'S BUILT FOR THE ENTIRE HOUSEHOLD, NOT JUST PARENTS.

# EMPOWERING FAMILIES BY SIMPLIFYING DAILY CHAOS WITH HUBLIE

## **ALL-IN-ONE SOLUTION**



#### Calendar & Bills

Shared Calendar to organize schedules, keep track of events and more — with filtering capabilities to avoid event duplication.



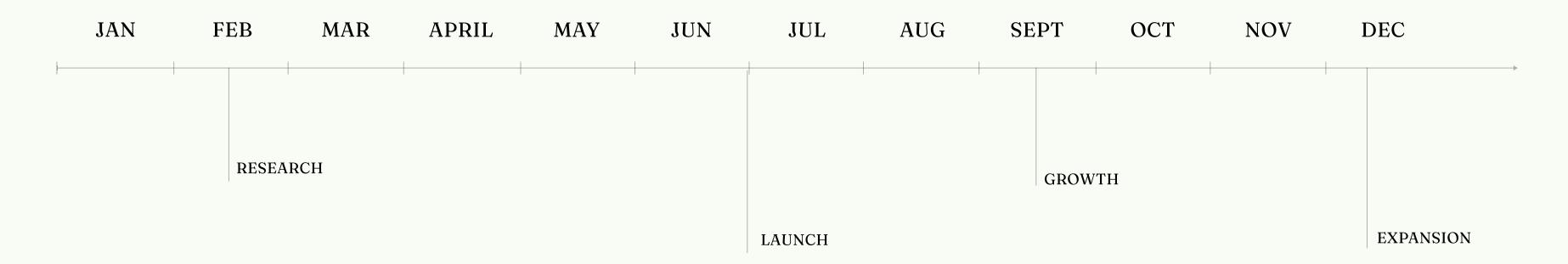
#### Nanny Mode

Nanny Mode for family care that provides ease of mind when you're out.



### ADDRESSABLE MARKET

Hublie targets a \$30 billion Total Addressable Market, offering a solution for modern families to manage their busy schedules and responsibilities in one app.





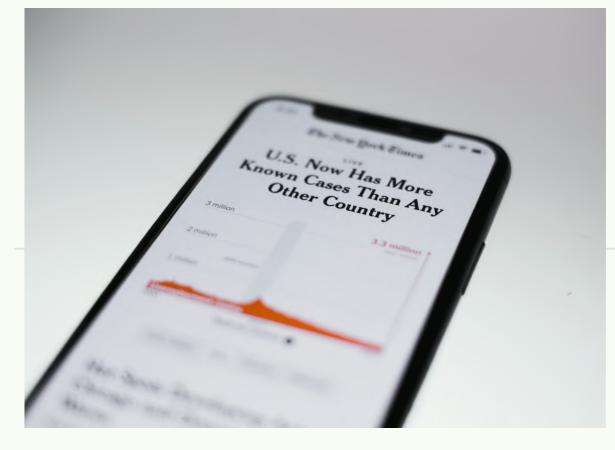
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# PRODUCT



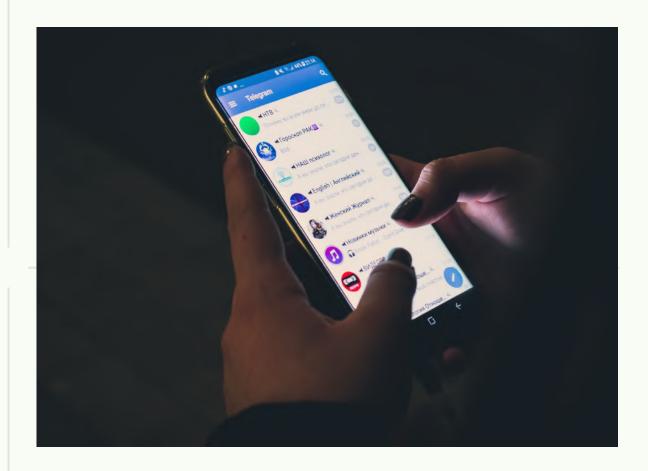
**Shared Calendar** 

Efficiently organize family events



Bills Management

Track and split household expenses



Nanny Mode

Easy communication with caregivers



### FREEMIUM MODEL



#### Model

A generous free tier and low-cost monthly upgrade for larger households or additional fightures.



#### Market

the family tech space is booming — we estimate a TAM of \$30B+ globally, driven by millennial and Gen Z parents and the rise of remote caregivers.



#### Why now?

Families are seeking better balance and digital solutions. Hublie enters at a moment when household mental load is being widely acknowledged.



Why me?

I'm building Hublie to solve real problems in my own home — and others are already asking for it.

# GAINING TRACTION

#### Early Users & MVP

In the journey of building Hublie, gaining traction with early users and a minimum viable product (MVP) has been critical. This phase helps validate our idea, gather feedback, and refine our product to better serve modern families.



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#### TAM ESTIMATE

33M

Households with kids under 18

US CENSUS (2023)

1.5M

**Hired Caregivers** 

NANNIES, DOG SITTERS, ETC/

~7M

Grandparents as caregivers

AARP

500M

Global Addressable Market

HOUSEHOLDS DEVELOPED + EMERGING MARKETS

\$5-15/M

Avg. Spend on family tools/apps

COMPARABLE TO COZI, FAMCAL, ETC.

## **GROWTH TRENDS**

- 70% of U.S. Parent under 40 use digital tools to manage their houshold (Pew Research).
- "Invisible labor" and mental load are top concerns in parenting discourse.

#### **FUNDING STRATEGY**

PHASE 1

HASE 2

PHASE 3

Raise \$100K-\$250K Angel/Pressed

12-18 Months of Solo/founder-led runway

Hire 1-2 part-time contractors (design/marketing)

Ads/SEO/testing budget for growth and user feedback

Try Pitch

Resources to hit revenue milestones

Product Refinement based on MVP feedback

HASE 4

# REACH OUT



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