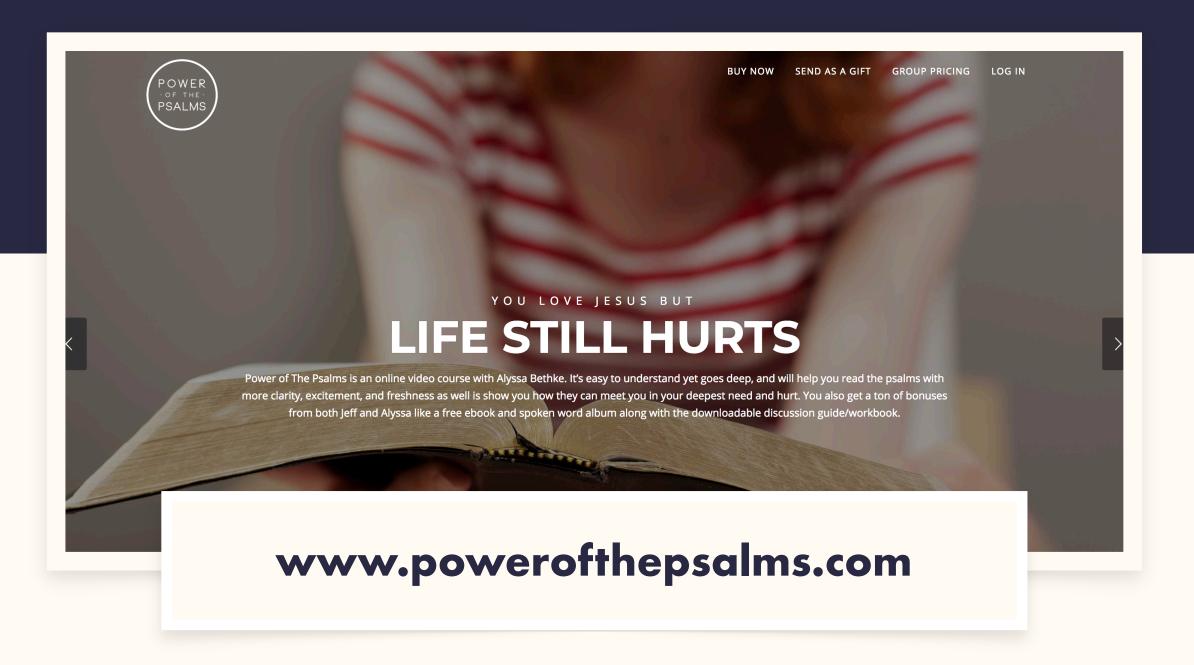
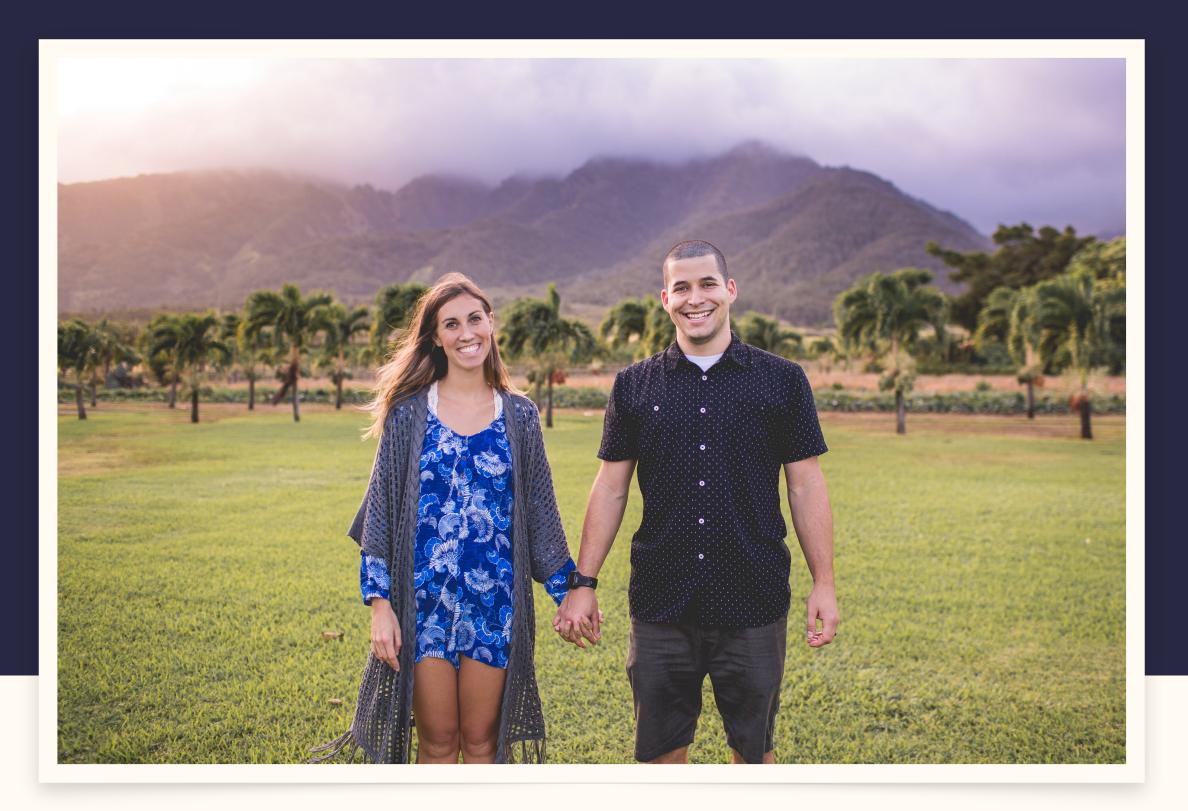
SH\$T DAMM F\$CK WRITE A BOOK

CRAIG GROSS







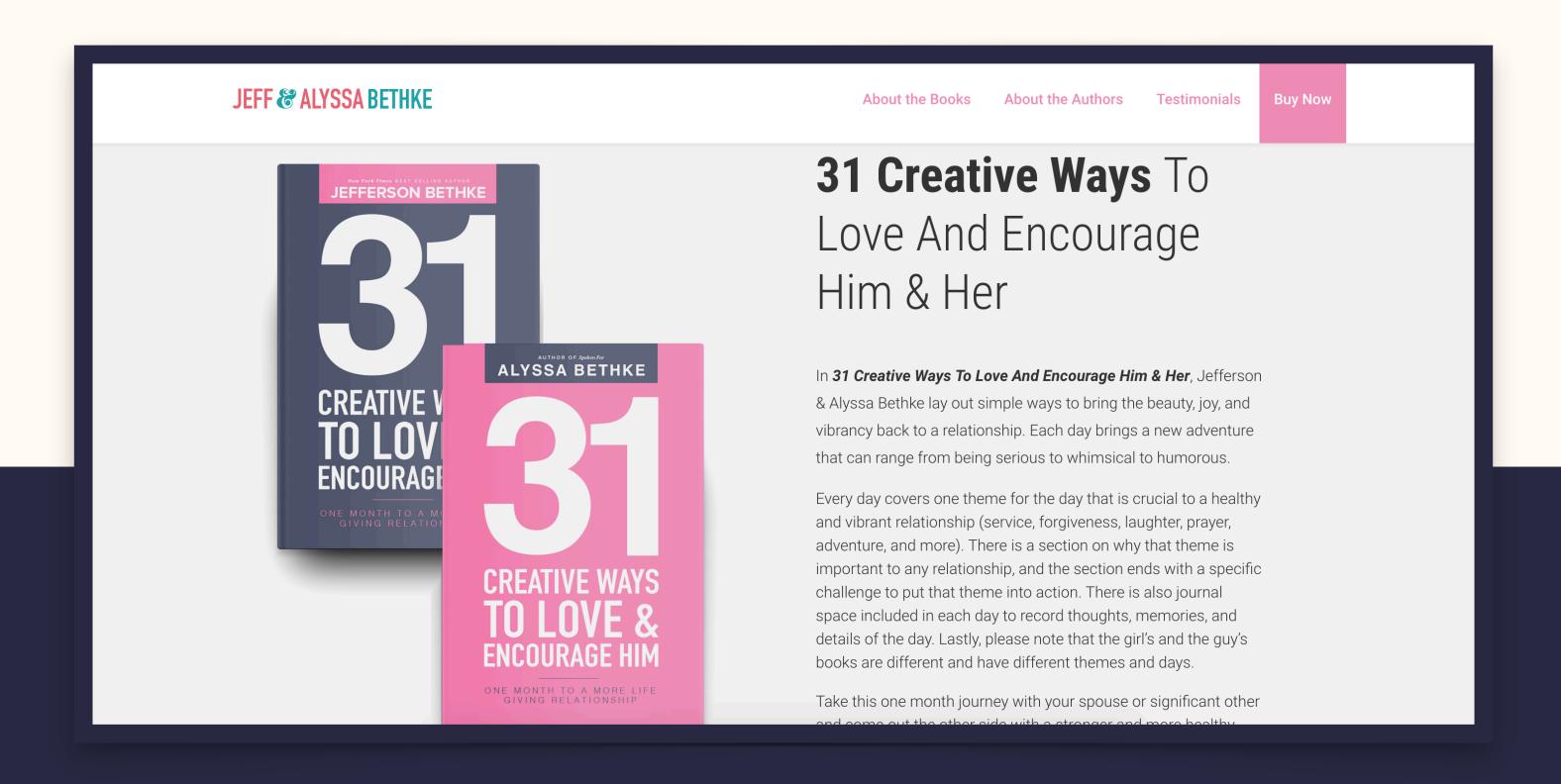
Jeff and Alyssa Bethke



Thirty-One Prayers for My Husband and Wife

by Aaron and Jennifer Smith

30-DAY CHALLENGE



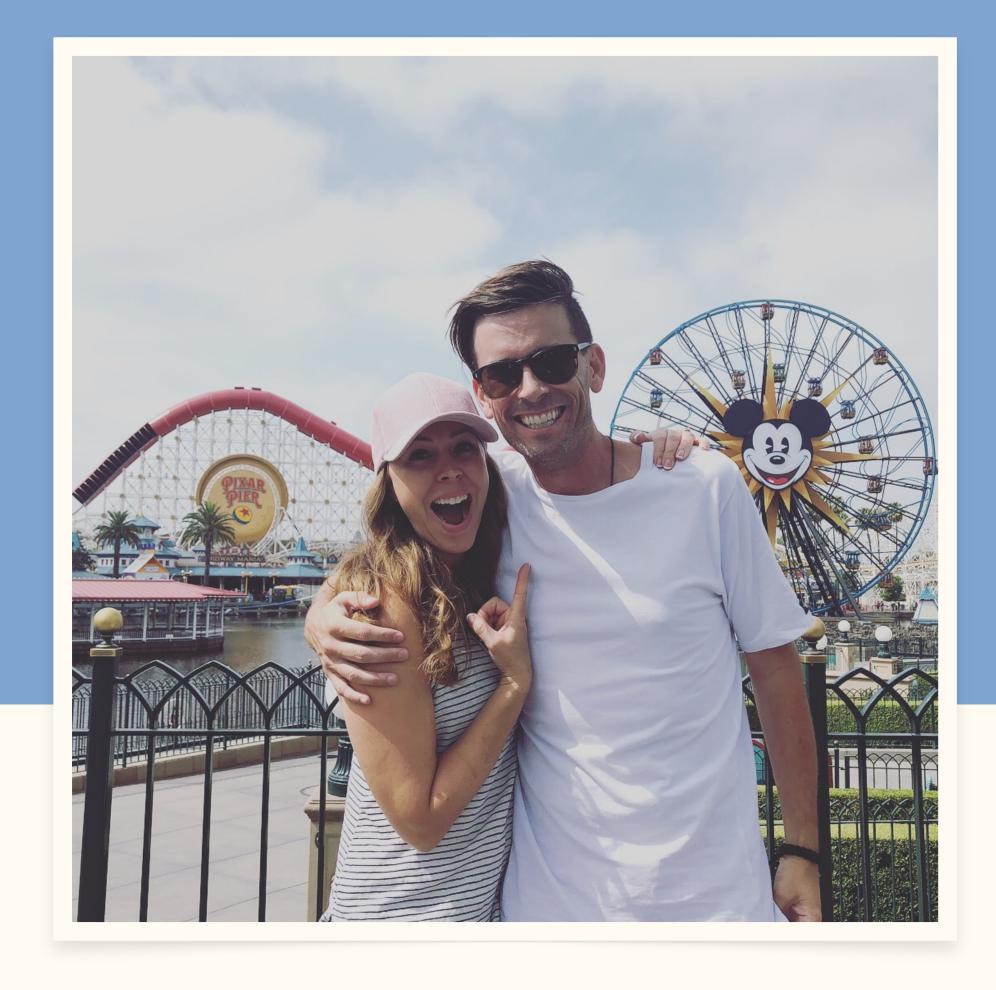
- Positioned as a CHALLENGEnot a free book, pay only shipping, or free E-book.
- Printed on-demand through CreateSpace.

- The book was: 9K words with a lot of blank space for journaling.
- Sold as a bundle for \$32.99.

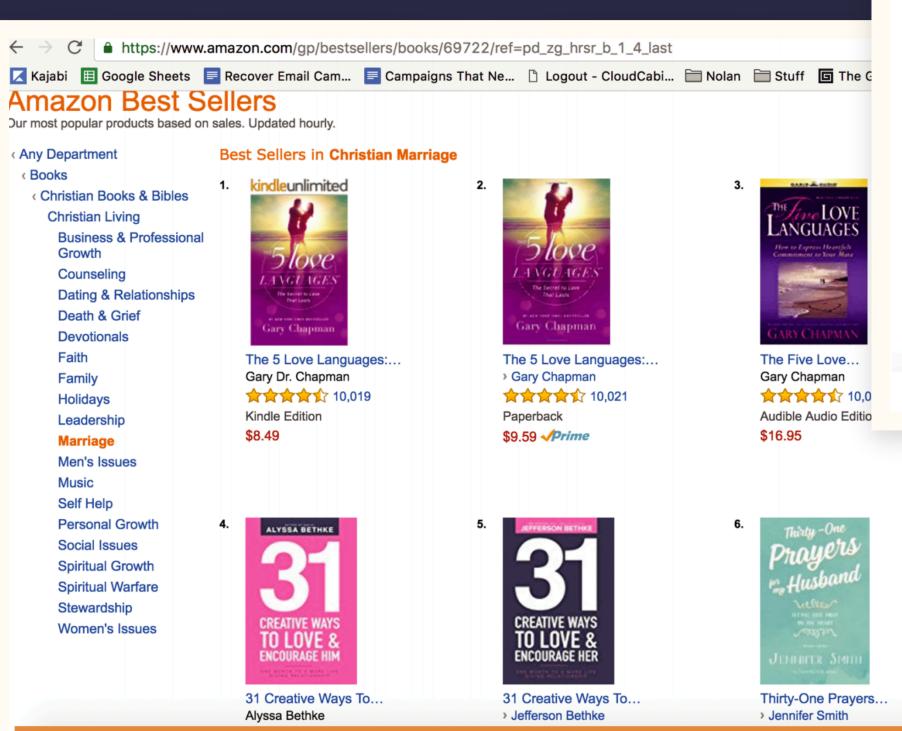
www.31 creativeways.com

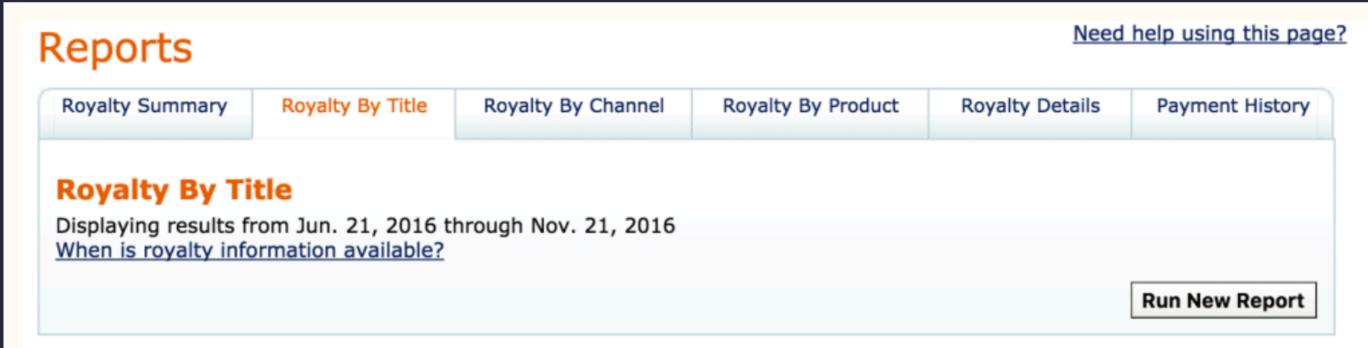
\$22.99 per sale on our site \$13.70 per sale on Amazon





Eventually we sold over 220K copies of the books





Results

Title Name	Product Type	Units	Royalty USD	Royalty GBP	Royalty EUR	
Total		15,683	\$109,942.74	£2,082.78	€704.76	
31 Creative Ways To Love & Encourage Her	Book	7,470	\$52,341.66	£1,010.94	C343.99	<u>Details</u>
31 Creative Ways To Love & Encourage Him	Book	8,213	\$57,601.08	£1,071.84	€360.77	Details

Displaying results 1-2 of 2

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Next >>

As we've added greater functionality and features to our services, our systems and offerings have evolved. Sales and payment information that you have access to today may not have been available in the past. Older sales information may not display for all columns.

Our CPA increased from

\$4.50 TO \$29.99

over the period of two years











31 Creative Ways Military and Dating Editions









Email list grew from 1,962 to 134,000



Love that Lasts trade book debuted #5 on lists

In February of 2018, we launched a marriage membership product to list PLF style and now have 850 members paying \$19 a month.



STORE JEFF'S BLOG ALYSSA'S BLOG LOG IN

JOIN THE WAITLIST

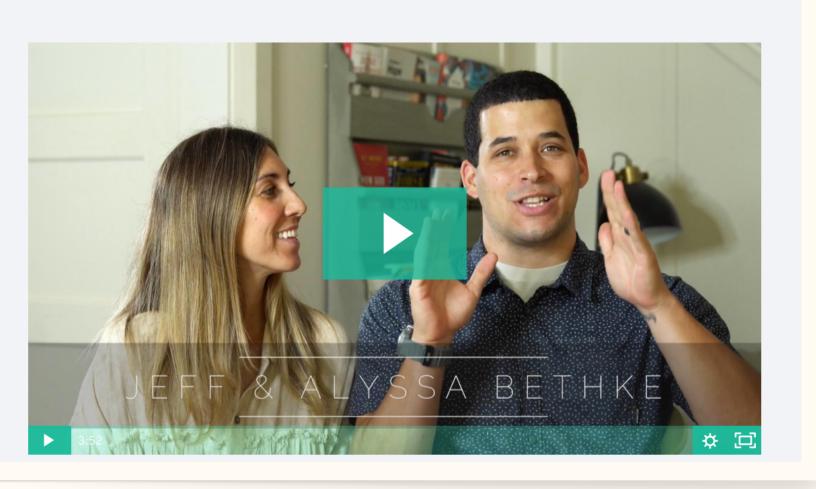
Do You Know What Your Marriage Really Needs to Thrive?

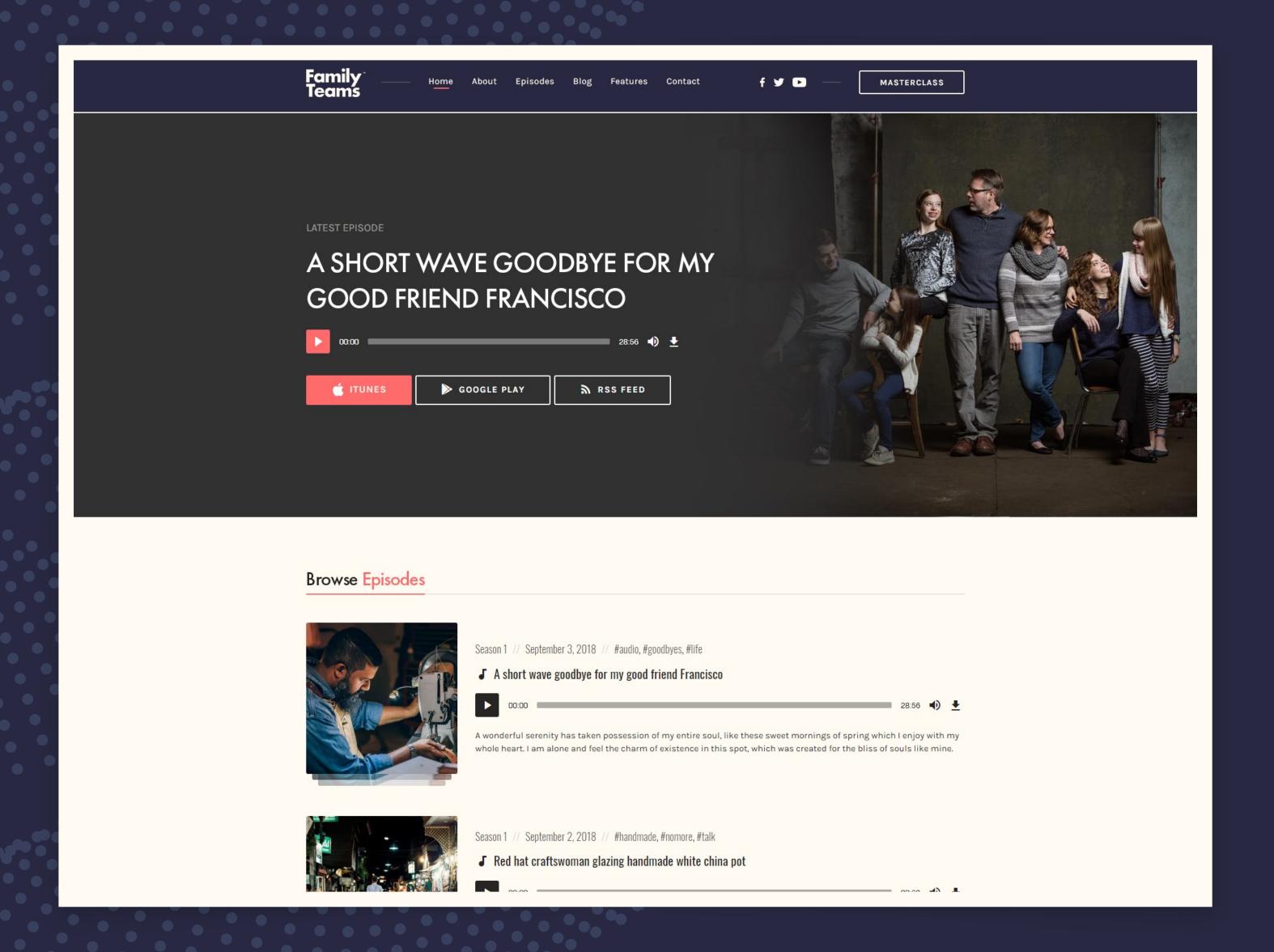
*Meet Jeff & Alyssa!



Introducing the Monthly Workshop Designed to Help You Go Deeper Than Ever in Your Single Most Important Relationship!

You're a click away from accessing inspiration and insight designed to help you to create the marriage you've always hoped for.





Family Teams

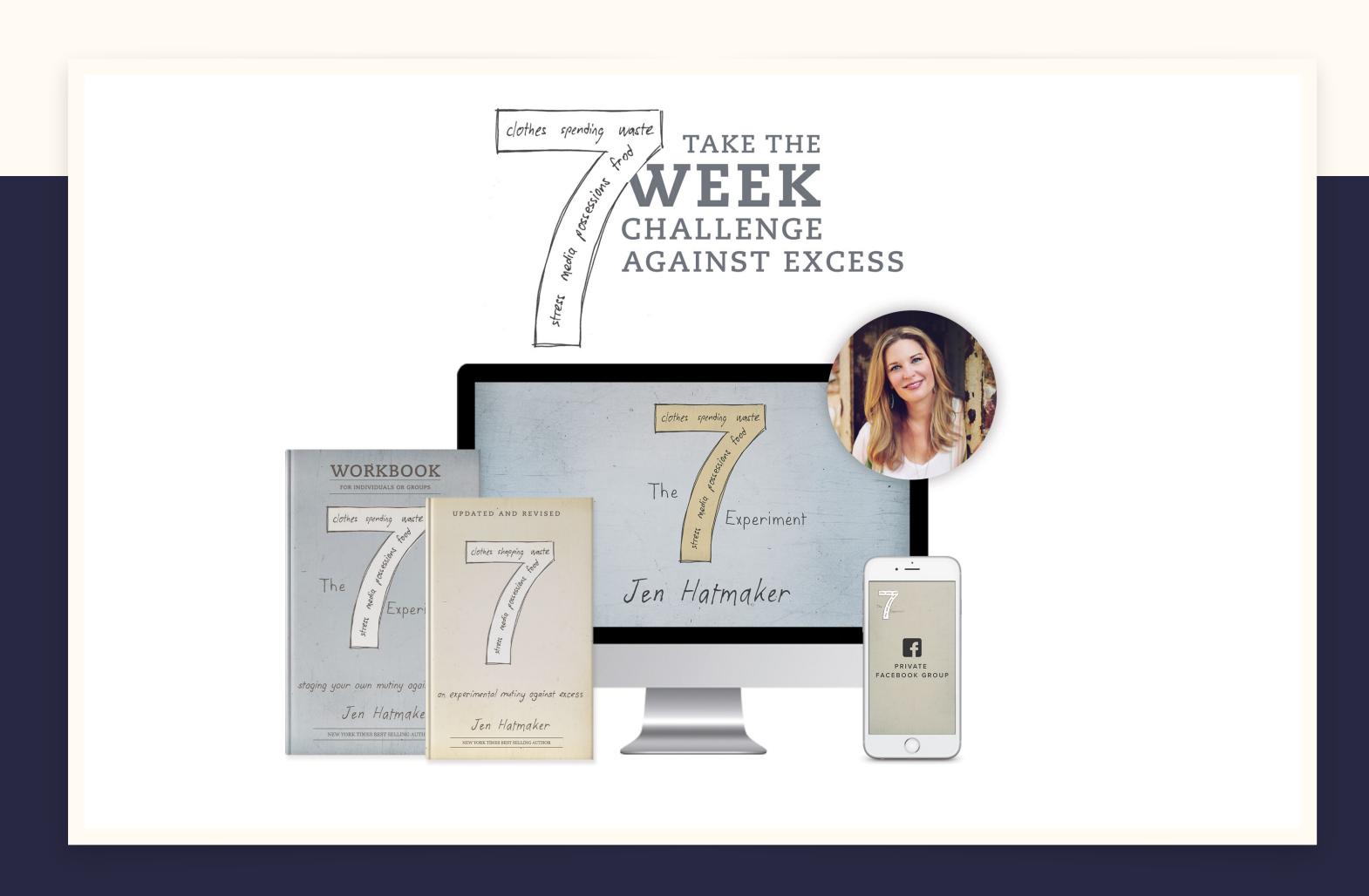


MASTERMIND CALLED

www.influencerinnercircle.com

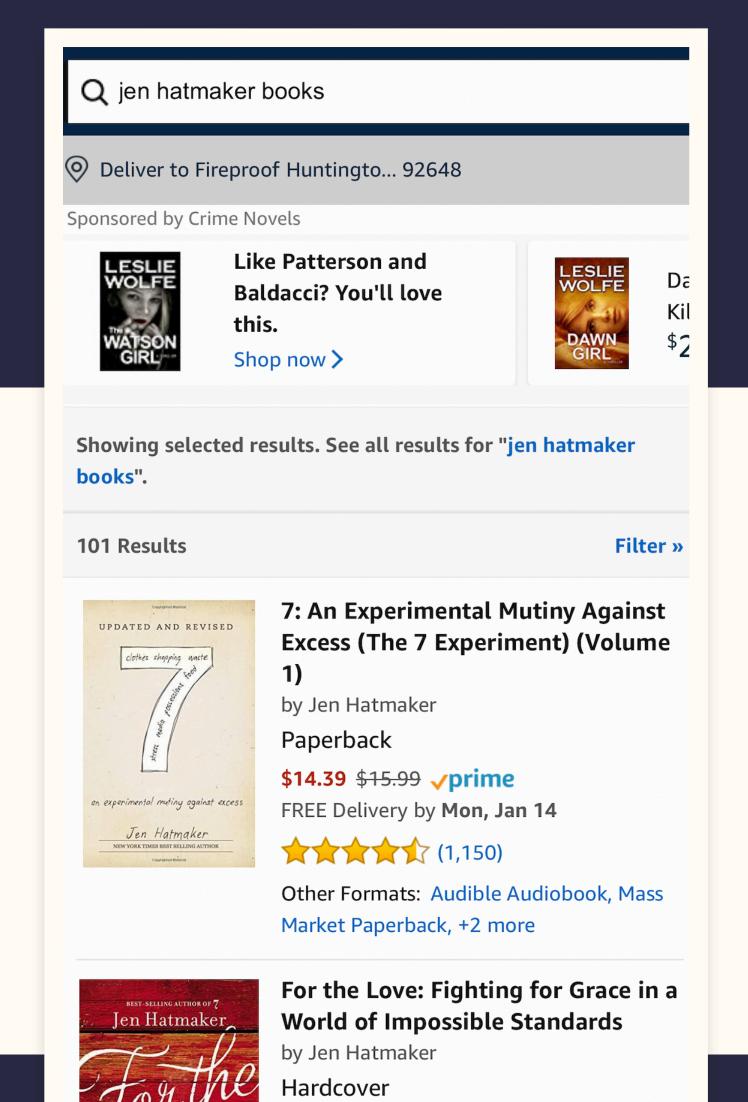
A book that was published in 2012 is still selling strongly at a

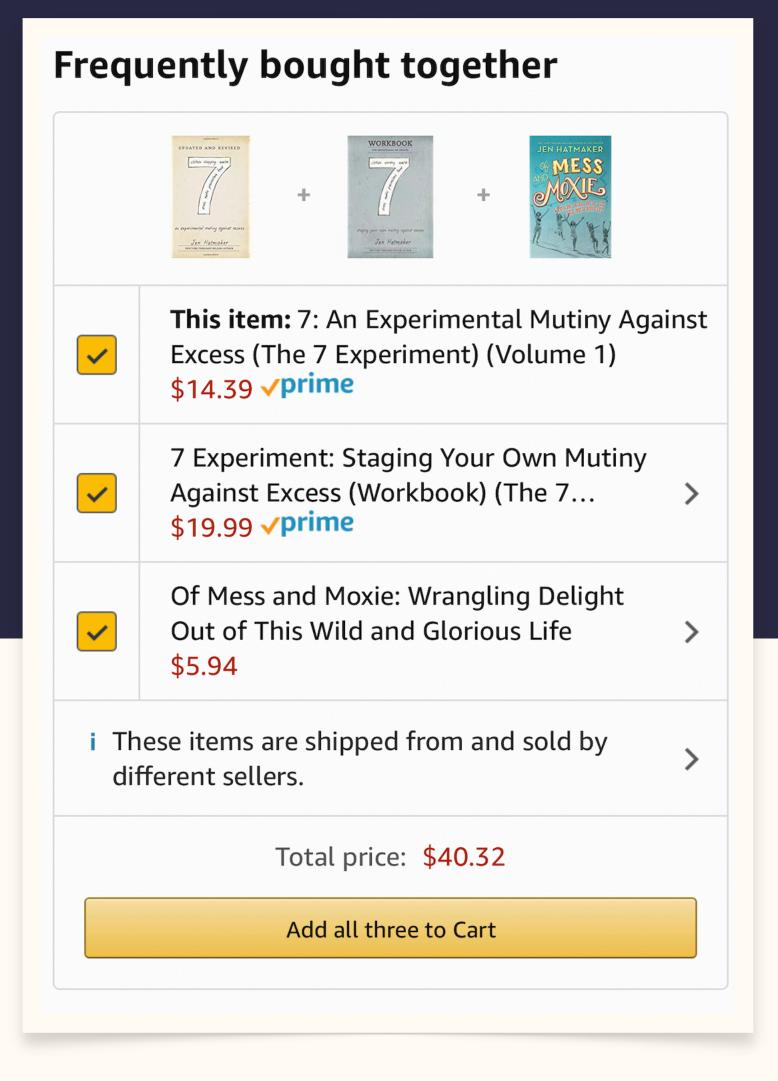
\$13.27 CPA for a \$49 ROI.



www.the7experiment.com

7 Experiment from 2012 showing up first because of sales





AMAZON LOVES TO BUNDLE

Why You Should Do This?

You understand the value of the lead.

James Wedmore and Ocean Robbins gave us breakdowns of how much a lead is worth to them.

- If you can break even, it's a win.
- Product in someone's hand.
- Name added to your list.

- Your name showing up on Amazon.
- Credibility that you are an author.
- The first sell is the hardest.

- I bought Jeff Walker's book for \$10.99 on Amazon a few years ago. I have paid Jeff more than that now.
- This room knows how to monetize their list and serve their audience.
- It's quick and easy and a format that most people understand better than masterclasses.

- You can sell it everywhere you go.
- You can leverage this book to write the book you really want to write.
- You can get a lot of eyeballs on it and people talking about it.
- You already have it in you.

How to do This?

Start with Content

Copy idea, do DDS on your list or figure out what your audience wants and what you already have. Bundle if possible. Book + Workbook or Book + Journal Or Book + Video Series or Book + Facebook Group.

Get your own ISBN number \$99 bucks per book.

Hire Designer

\$2500 Cover and \$1000 interior.

Hire Writer and Editor

Editor \$1000 and ghost writer no more than \$5,000.

Convert to Digital

\$150 dollars for interactive pdf, iBooks and Kindle total.

Publish - CreateSpace

Now known as kdp.amazon.

Create Landing Page

Lead pages, Kajabi.

Create Shopify store

A must \$29 plan or \$79 pay yearly for advanced shipping tools.

Create simple video course to go with the book.

Add on-demand merchandise and prints to the store to increase cart value.

Zapier to Kajabi or video platform.

Go to ads and scale up.

Zapier to Google spreadsheet, hire someone to fulfill.

If you scale it and want physical books, print at Dickenson Press or Bang Printing.

If you have inventory, hire a fulfillment center. We use Givingtons.

Email me if you need any connections or systems - craiggross@me.com.



Why CreateSpace?

#1 reason-it's owned by Amazon, who makes up for 75% of books sold.
Amazon sold 5 billion dollars worth of books last year.

Why Self-Publish?

No publishers get this model, except for Reid. These are books a publisher won't want or aren't enough words. You want to control the book purchases and the whole system to get the customer to you, not the publisher.

Why Shopify?

Shopify is the most trusted shopping cart experience for regular shoppers. They also are the easiest, offer many great apps for upsells, and most importantly, they have on-demand merchandise apps and fulfillment for that. That means you can use one store to create multiple products from different vendors and ship separately and have no inventory. I can send you a whole video on these findings. Shopify Capital gave me \$130K advance of sales from Shopify to fund all my companies growth.

WATCH THE VIDEO: https://tinyurl.com/top3questions



Thank you!