

# Quan Ngo Trung

Investment Consultant - Business development

## About me

As someone devoted to continuous learning and personal growth, my aptitude for self-guided study and quick comprehension, paired with a diverse range of life experiences, provides me with a profound and expansive perspective on both life and investing.

## Experience

2017

### Startup - Cheese business

- Leveraged Czech technology and Vietnamese fresh milk to produce high-quality, affordable, outperforming imported frozen options.
- The startup received direct praise from the Executive Chef of the 5\* Marriot Hotel.
- Products were featured and honored in Asian Food magazine and National television

2018-2023

### Working and Invested in EU

- Worked as Lead Architect and Project Manager, overseeing private, EU-funded, and Czech government projects, including hotels, schools, hospitals, residential buildings, and resorts.
- Invest in the stock market with profit: +26.2%. Highest performing stock +122.4%

2023- 2024

### Startup -Vietnamese Coffee

- Researched Vietnam's coffee industry (cultivation, processing, export) to introduce specialty coffee to the European market.

### Worked

in the Investment and Construction Division at FPT Corporation.

### Courses completed

- Completed psychology and neuroscience courses at Harvard and Cambridge Universities.
- Earned certifications in data analysis and visualization from Google and AI from FPT.
- Completed a technical analysis course at Davinci Academy.
- Applying knowledge and accumulating experience by dividing capital across multiple trades (8 out of 9 trades were profitable)
- Profit margin: +21.6%. Highest performing stock: OIL +61.2%



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## Education

- Hanoi University of Civil Engineering  
Architecture - 2011
- Language:
  - English ★★★★★
  - Czech ★★★★★

## Skills

- Communication
- Negotiation
- Critical thinking
- Psychology
- Design
- Technical analysis
- Data analysis - SQL, Power BI

## Certifications

• University of Cambridge  
**Psychology & Neuropsychology**



• Harvard University  
**Managing Happiness**



• Google  
**Data Analyst**



• FPT  
**AI - Artificial intelligence**

