



Flujo de Caja

En cumplimiento de los lineamientos definidos en el Plan de Negocios, damos inicio a la elaboración del **flujo de caja proyectado** de la Serviaire Matec SAS.

Este ejercicio tendrá en cuenta:

Estructura del Plan de Negocios: capital de trabajo proyectado, estrategias de recuperación de recursos embargados, recuperación de cartera y optimización de tesorería.

Proyecciones comerciales: consolidación de clientes estratégicos (Colsubsidio, Cumbreira, Banco de la República, Caja Social) y el crecimiento proyectado en los sectores turismo y agroindustrial.

Obligaciones financieras: cumplimiento del cronograma de pagos establecidos, con amortización anual de las acreencias laborales, fiscales, proveedores y quirografarias, todas **indexadas con el IPC**.

Orden de prelación de pagos: atendiendo los compromisos prioritarios (laborales, fiscales, proveedores y quirografarios) y programando el flujo según las disponibilidades generadas por la recuperación de cartera y los ingresos futuros.

El objetivo es construir un flujo realista, sostenible y ajustado a la capacidad operativa y financiera de la empresa, que sirva de soporte en el proceso de reorganización y en la toma de decisiones estratégicas.

Parámetro	Valor	Descripción
IPC anual (%)		5 Usado para indexar pagos del acuerdo.
Ventas 2026 (COP)	1.500.000.000	Meta anual del plan de negocios.
Crecimiento anual ventas desde 2027 (%)	10	Composición mensual uniforme salvo indicación.
% Recaudo cartera Año 1	50	Porcentaje de una cartera objetivo a recuperar.
Liberación de embargos (COP)	438.704.021	Entrada puntual de caja.
Saldo de caja inicial (jun/2025)	647.986	Desde ESF corte jun 2025.

LEONARDO WERNER WILD MARTINEZ
Representante Legal
17118225

JAIRO ENRIQUE D'ANTONIO ALBORNOZ
Contador Publico TP. 271826 - T
79879687

Año 1

Concepto	2025-08	2025-09	2025-10	2025-11	2025-12	Total
Ventas (COP)	0	77.639.601	79.192.393	80.776.241	82.391.766	320.000.001
Recaudo cartera (COP)	0	33.333.333	33.333.333	33.333.333	33.333.333	133.333.332
Entradas extraordinarias (COP)	0	438.704.021	0	0	0	438.704.021

Total Entradas Operación	0	549.676.955	112.525.726	114.109.574	115.725.099	892.037.354
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Gastos de Personal	0	16.829.555	17.166.163	17.509.504	17.859.712	69.364.934
Seguridad Social	0	8.627.059	8.799.609	8.975.610	9.155.132	35.557.410
Materiales	0	25.647.914	26.137.847	26.143.534	26.303.107	104.232.402
Mano de obra	0	19.773.923	20.169.422	20.572.831	20.984.308	81.500.484
Honorarios	0	6.604.808	6.736.911	6.871.656	7.009.096	27.222.471
Impuestos	0	148.337	151.304	154.330	157.417	611.388
Seguros	0	2.202.180	2.246.226	2.291.153	2.336.978	9.076.537
Telefonía celular	0	300.000	300.000	300.000	300.000	1.200.000
Mantenimiento y Reparación	0	2.014.492	2.054.784	2.095.882	2.137.801	8.302.959
Gastos de Viaje	0	789.734	1.052.979	1.184.602	1.360.101	4.387.416
Fletes	0	1.015.593	1.354.124	1.523.389	1.749.079	5.642.185
Transportes	0	1.103.211	1.470.948	1.654.816	1.899.976	6.128.951
Combustible	0	895.725	1.194.300	1.343.587	1.542.638	4.976.250
Peajes	0	549.407	560.396	571.604	583.037	2.264.444
Parqueaderos	0	366.271	373.597	381.069	388.691	1.509.628
Costos Bancarios	0	531.601	542.234	553.079	564.141	2.191.055
Otros gastos	0	183.136	186.799	190.535	194.346	754.816
Legales	0	16.656	16.989	17.329	17.675	68.649

Total Salidas Operación	0	87.599.602	90.514.632	92.334.510	94.543.235	364.991.979
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Pago (Clase 1) - Laborales	0	11.876.238	11.876.238	11.876.238	11.876.238	47.504.952
Pago (Clase 2) - Fiscales	0	0	0	0	0	0
Pago (Clase 3) - Proveedores	0	0	0	0	0	0
Pago (clase 4) - Quirografarios	0	0	0	0	0	0

Efecto Neto Operación	0	450.201.115	10.134.856	9.898.826	9.305.626	479.540.423
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Efecto Neto Inversión	0	0	0	0	0	0
Efecto Neto Financiación	0	0	0	0	0	0
Saldo Inicial	647.986	647.986	450.849.101	460.983.957	470.882.783	1.384.011.813
Saldo Final	647.986	450.849.101	460.983.957	470.882.783	480.188.409	1.863.552.236

Año 2													
Concepto	2026-01	2026-02	2026-03	2026-04	2026-05	2026-06	2026-07	2026-08	2026-09	2026-10	2026-11	2026-12	Total
Ventas (COP)	120.928.460	121.654.032	122.383.955	123.118.259	123.856.968	124.600.110	125.347.711	126.099.797	126.856.396	127.617.534	128.383.239	129.153.539	1.500.000.000
Recaudo cartera (COP)	33.333.333	33.333.333	33.333.333	33.333.333	33.333.333	33.333.333	33.333.333	33.333.333	20.000.000	20.000.000	20.000.000	20.000.000	346.666.664
Entradas extraordinarias (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Entradas Operación	154.261.793	154.987.364	155.717.288	156.451.592	157.190.301	157.933.443	158.681.044	159.433.130	146.856.396	147.617.534	148.383.239	149.153.539	1.846.666.663
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Gastos de Personal	26.213.173	26.370.478	26.528.727	26.687.926	26.848.081	27.009.196	27.171.279	27.334.334	27.498.367	27.663.385	27.829.393	27.996.398	325.150.737
Seguridad Social	13.437.230	13.517.867	13.598.988	13.680.595	13.762.692	13.845.282	13.928.368	14.011.952	14.096.038	14.180.629	14.265.727	14.351.335	166.676.703
Materiales	29.638.614	30.852.973	31.147.189	31.443.886	32.683.203	34.569.771	34.673.392	34.564.034	19.278.708	16.614.401	16.492.133	16.568.088	328.526.392
Mano de obra	30.799.226	30.984.052	31.169.988	31.357.039	31.545.213	31.734.516	31.924.955	32.116.537	32.309.268	32.503.156	32.698.208	32.894.430	382.036.588
Honorarios	10.287.437	10.349.172	10.411.277	10.473.755	10.536.608	10.599.839	10.663.448	10.727.440	10.791.815	10.856.577	10.921.727	10.987.269	127.606.364
Impuestos	231.045	232.431	233.826	235.229	236.641	238.061	239.489	240.927	242.372	243.827	245.290	246.762	2.865.900
Seguros	3.430.045	3.450.629	3.471.336	3.492.167	3.513.124	3.534.206	3.555.415	3.576.751	3.598.215	3.619.808	3.641.531	3.663.383	42.546.610
Telefonía celular	315.000	315.000	315.000	315.000	315.000	315.000	315.000	315.000	315.000	315.000	315.000	315.000	3.780.000
Mantenimiento y Reparación	3.137.708	3.156.537	3.175.480	3.194.536	3.213.706	3.232.991	3.252.393	3.271.910	3.291.545	3.311.298	3.331.169	3.351.159	38.920.432
Gastos de Viaje	2.015.555	2.136.488	2.264.678	2.400.558	2.544.592	2.697.268	2.859.104	3.030.651	3.212.490	3.405.239	3.609.554	3.826.127	34.002.304
Fletes	1.560.430	1.654.055	1.753.299	1.858.497	1.970.007	2.088.207	2.213.500	2.346.310	2.487.089	2.636.314	2.794.493	2.962.163	26.324.364
Transportes	1.755.483	1.860.812	1.972.461	2.090.809	2.216.257	2.349.234	2.490.188	2.639.599	2.797.975	2.965.853	3.143.805	3.332.433	29.614.909
Combustible	1.170.322	1.240.541	1.314.974	1.393.872	1.477.505	1.566.156	1.660.125	1.759.733	1.865.317	1.977.236	2.095.870	2.221.622	19.743.273
Peajes	855.738	860.874	866.040	871.237	876.465	881.725	887.016	892.339	897.694	903.081	908.501	913.952	10.614.662
Parqueaderos	570.492	573.916	577.360	580.825	584.310	587.817	591.344	594.893	598.463	602.054	605.667	609.302	7.076.443
Costos Bancarios	828.005	832.974	837.972	843.001	848.060	853.149	858.269	863.419	868.601	873.813	879.057	884.332	10.270.652
Otros gastos	285.246	286.958	288.680	290.412	292.155	293.908	295.672	297.446	299.231	301.027	302.834	304.651	3.538.220
Legales	25.942	26.098	2.262.555	26.412	26.571	26.730	26.890	27.052	27.214	27.377	27.542	27.707	2.558.090

Total Salidas Operación	128.041.793	129.844.781	132.967.458	131.623.566	133.462.173	135.951.625	136.661.746	137.162.532	122.491.009	120.444.189	120.943.117	121.643.992	1.551.237.981
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Pago (Clase 1) - Laborales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 2) - Fiscales	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	169.021.764
Pago (Clase 3) - Proveedores	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (clase 4) - Quirografarios	0	0	0	0	0	0	0	0	0	0	0	0	0

Efecto Neto Operación	12.134.853	11.057.436	8.664.683	10.742.879	9.642.981	7.896.671	7.934.151	8.185.451	10.280.240	13.088.198	13.354.975	13.424.400	126.406.918
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Efecto Neto Inversión	0	0	0	0	0	0	0	0	0	0	0	0	0
Efecto Neto Financiación	0	0	0	0	0	0	0	0	0	0	0	0	0
Saldo Inicial	480.188.409	492.323.262	503.380.698	512.045.381	522.788.260	532.431.241	540.327.912	548.262.063	556.447.514	566.727.754	579.815.952	593.170.927	6.427.909.373
Saldo Final	492.323.262	503.380.698	512.045.381	522.788.260	532.431.241	540.327.912	548.262.063	556.447.514	566.727.754	579.815.952	593.170.927	606.595.327	6.554.316.291

Año 3

Concepto	2027-01	2027-02	2027-03	2027-04	2027-05	2027-06	2027-07	2027-08	2027-09	2027-10	2027-11	2027-12	Total
Ventas (COP)	133.021.306	133.819.434	134.622.351	135.430.085	136.242.665	137.060.121	137.882.482	138.709.777	139.542.035	140.379.288	141.221.563	142.068.893	1.650.000.000
Recaudo cartera (COP)	20.000.000	20.000.000	20.000.000	20.000.000	20.000.000	20.000.000	20.000.000	20.000.000	0	0	0	0	160.000.000
Entradas extraordinarias (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Entradas Operación	153.021.306	153.819.434	154.622.351	155.430.085	156.242.665	157.060.121	157.882.482	158.709.777	139.542.035	140.379.288	141.221.563	142.068.893	1.810.000.000
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Gastos de Personal	28.834.836	29.007.874	29.181.950	29.357.071	29.533.243	29.710.472	29.888.765	30.068.128	30.248.567	30.430.089	30.612.700	30.796.407	357.670.102
Seguridad Social	14.781.130	14.869.832	14.959.066	15.048.835	15.139.143	15.229.993	15.321.389	15.413.333	15.505.828	15.598.879	15.692.488	15.786.658	183.346.574
Materiales	18.669.744	19.883.532	20.184.843	20.488.882	21.731.191	23.616.248	23.730.233	23.632.271	2.169.417	200.000	200.000	200.000	174.706.361
Mano de obra	33.879.555	34.082.867	34.287.398	34.493.157	34.700.151	34.908.386	35.117.872	35.328.614	35.540.622	35.753.901	35.968.460	36.184.307	420.245.290
Honorarios	11.316.316	11.384.226	11.452.542	11.521.269	11.590.408	11.659.962	11.729.934	11.800.325	11.871.139	11.942.378	12.014.044	12.086.141	140.368.684
Impuestos	254.152	255.677	257.212	258.755	260.308	261.870	263.442	265.022	266.613	268.213	269.822	271.442	3.152.528
Seguros	3.773.095	3.795.737	3.818.515	3.841.430	3.864.483	3.887.674	3.911.003	3.934.473	3.958.084	3.981.837	4.005.732	4.029.770	46.801.833
Telefonía celular	330.750	330.750	330.750	330.750	330.750	330.750	330.750	330.750	330.750	330.750	330.750	330.750	3.969.000
Mantenimiento y Reparación	3.451.520	3.472.232	3.493.069	3.514.031	3.535.119	3.556.333	3.577.675	3.599.145	3.620.743	3.642.471	3.664.330	3.686.319	42.812.987
Gastos de Viaje	2.070.190	2.107.620	2.132.920	2.153.379	2.171.449	2.188.183	2.204.111	2.219.528	2.234.611	2.249.473	2.264.190	2.278.815	26.274.469
Fletes	2.322.653	2.252.017	2.230.378	2.228.575	2.236.814	2.250.874	2.268.646	2.288.954	2.311.088	2.334.598	2.359.189	2.384.650	27.468.436
Transportes	2.575.115	2.575.116	2.575.117	2.575.118	2.575.119	2.575.120	2.575.121	2.575.122	2.575.123	2.575.124	2.575.125	2.575.126	30.901.446
Combustible	1.817.728	1.903.657	1.953.035	1.987.734	2.015.104	2.038.307	2.058.930	2.077.856	2.095.616	2.112.549	2.128.880	2.144.767	24.334.163
Peajes	941.324	946.972	952.655	958.372	964.123	969.909	975.730	981.585	987.475	993.401	999.363	1.000.000	11.670.909
Parqueaderos	627.549	631.315	635.104	638.915	642.749	646.606	650.486	654.390	658.317	662.267	666.242	670.240	7.784.180
Costos Bancarios	910.816	916.282	921.780	927.312	932.877	938.475	944.107	949.772	955.472	961.206	966.974	972.777	11.297.850
Otros gastos	313.775	315.657	317.552	319.457	321.374	323.303	325.243	327.195	329.158	331.134	333.121	335.120	3.892.089
Legales	28.537	28.708	2.888.000	29.054	29.228	29.403	29.580	29.757	29.936	30.116	30.296	30.478	3.213.093

Total Salidas Operación	126.898.785	128.760.071	132.571.886	130.672.096	132.573.633	135.121.868	135.903.017	136.476.220	115.688.559	114.398.386	115.081.706	115.763.767	1.519.909.994
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Pago (Clase 1) - Laborales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 2) - Fiscales	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	14.085.147	169.021.764
Pago (Clase 3) - Proveedores	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (clase 4) - Quirografarios	0	0	0	0	0	0	0	0	0	0	0	0	0

Efecto Neto Operación	12.037.374	10.974.216	7.965.318	10.672.842	9.583.885	7.853.106	7.894.318	8.148.410	9.768.329	11.895.755	12.054.710	12.219.979	121.068.242
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Efecto Neto Inversión	0	0	0	0	0	0	0	0	0	0	0	0	0
Efecto Neto Financiación	0	0	0	0	0	0	0	0	0	0	0	0	0
Saldo Inicial	606.595.327	618.632.701	629.606.917	637.572.235	648.245.077	657.828.962	665.682.068	673.576.386	681.724.796	691.493.125	703.388.880	715.443.590	7.929.790.064
Saldo Final	618.632.701	629.606.917	637.572.235	648.245.077	657.828.962	665.682.068	673.576.386	681.724.796	691.493.125	703.388.880	715.443.590	727.663.569	8.050.858.306



Año 4

Concepto	2028-01	2028-02	2028-03	2028-04	2028-05	2028-06	2028-07	2028-08	2028-09	2028-10	2028-11	2028-12	Total
Ventas (COP)	146.323.437	147.201.377	148.084.586	148.973.093	149.866.932	150.766.133	151.670.730	152.580.755	153.496.239	154.417.216	155.343.720	156.275.782	1.815.000.000
Recaudo cartera (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0
Entradas extraordinarias (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Entradas Operación	146.323.437	147.201.377	148.084.586	148.973.093	149.866.932	150.766.133	151.670.730	152.580.755	153.496.239	154.417.216	155.343.720	156.275.782	1.815.000.000
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Gastos de Personal	31.718.700	31.909.044	32.100.531	32.293.166	32.486.957	32.681.912	32.878.036	33.075.338	33.273.823	33.473.499	33.674.374	33.876.454	393.441.834
Seguridad Social	16.259.438	16.357.011	16.455.170	16.553.917	16.653.258	16.753.194	16.853.730	16.954.869	17.056.615	17.158.972	17.261.943	17.365.532	201.683.649
Materiales	200.000	200.000	200.000	200.000	200.000	1.873.235	2.005.021	1.933.179	200.000	200.000	200.000	200.000	7.611.435
Mano de obra	37.267.958	37.491.603	37.716.590	37.942.928	38.170.624	38.399.686	38.630.123	38.861.942	39.095.153	39.329.763	39.565.781	39.803.216	462.275.367
Honorarios	12.448.097	12.522.798	12.597.948	12.673.548	12.749.602	12.826.113	12.903.082	12.980.514	13.058.410	13.136.773	13.215.607	13.294.914	154.407.406
Impuestos	279.571	281.248	282.936	284.634	286.342	288.061	289.789	291.528	293.278	295.038	296.808	298.589	3.467.822
Seguros	4.150.454	4.175.361	4.200.417	4.225.624	4.250.982	4.276.492	4.302.155	4.327.973	4.353.945	4.380.073	4.406.358	4.432.800	51.482.634
Telefonía celular	347.288	347.288	347.288	347.288	347.288	347.288	347.288	347.288	347.288	347.288	347.288	347.288	4.167.456
Mantenimiento y Reparación	3.796.717	3.819.502	3.842.422	3.865.481	3.888.678	3.912.014	3.935.490	3.959.106	3.982.865	4.006.766	4.030.811	4.055.000	47.094.852
Gastos de Viaje	2.854.464	2.881.760	2.908.484	2.934.353	2.961.649	2.988.945	3.016.242	3.043.538	3.070.834	3.098.131	3.125.427	3.152.723	36.036.550
Fletes	2.109.790	2.142.545	2.175.301	2.208.056	2.240.812	2.273.567	2.306.323	2.339.079	2.371.834	2.404.590	2.437.345	2.468.627	27.477.869
Transportes	1.943.712	1.992.845	2.041.978	2.092.112	2.141.245	2.190.378	2.239.512	2.288.645	2.337.779	2.386.912	2.436.045	2.485.793	26.576.956
Combustible	2.233.000	2.278.152	2.323.875	2.369.455	2.414.606	2.459.758	2.504.909	2.550.061	2.595.212	2.640.364	2.685.514	2.731.525	29.786.431
Peajes	845.243	872.363	899.483	926.603	953.723	980.843	1.007.964	1.035.085	1.062.205	1.089.325	1.116.445	1.210.718	12.000.000
Parqueaderos	690.312	694.455	698.622	702.815	707.032	711.275	715.544	719.838	724.157	728.503	732.875	737.273	8.562.701
Costos Bancarios	1.001.910	1.007.922	1.013.971	1.020.056	1.026.177	1.032.335	1.038.530	1.044.762	1.051.032	1.057.339	1.063.684	1.070.067	12.427.785
Otros gastos	345.156	347.227	349.311	351.407	353.516	355.638	357.772	359.919	362.079	364.251	366.437	368.636	4.281.349
Legales	31.391	31.579	31.76.900	31.959	32.151	32.344	32.538	32.733	32.930	33.128	33.326	33.526	3.534.505

Total Salidas Operación	119.201.364	119.907.404	123.762.818	121.332.229	122.051.059	124.447.441	125.306.708	125.966.715	124.969.777	125.710.435	126.455.538	127.205.113	1.486.316.601
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Pago (Clase 1) - Laborales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 2) - Fiscales	18.780.195	18.780.195	18.780.195	18.780.195	18.780.195	18.780.195	18.780.195	18.780.195	18.780.195	18.780.195	18.780.195	18.780.195	225.362.340
Pago (Clase 3) - Proveedores	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (clase 4) - Quirografarios	0	0	0	0	0	0	0	0	0	0	0	0	0

Efecto Neto Operación	8.341.878	8.513.778	5.541.573	8.860.669	9.035.678	7.538.497	7.583.827	7.833.845	9.746.267	9.926.586	10.107.987	10.290.474	103.321.059
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Efecto Neto Inversión	0	0	0	0	0	0	0	0	0	0	0	0	0
Efecto Neto Financiación	0	0	0	0	0	0	0	0	0	0	0	0	0
Saldo Inicial	727.663.569	736.005.447	744.519.225	750.060.798	758.921.467	767.957.145	775.495.642	783.079.469	790.913.314	800.659.581	810.586.167	820.694.154	9.266.555.978
Saldo Final	736.005.447	744.519.225	750.060.798	758.921.467	767.957.145	775.495.642	783.079.469	790.913.314	800.659.581	810.586.167	820.694.154	830.984.628	9.369.877.037



Año 5

Concepto	2029-01	2029-02	2029-03	2029-04	2029-05	2029-06	2029-07	2029-08	2029-09	2029-10	2029-11	2029-12	Total
Ventas (COP)	160.955.780	161.921.515	162.893.044	163.870.402	164.853.625	165.842.747	166.837.803	167.838.830	168.845.863	169.858.938	170.878.092	171.903.360	1.996.499.999
Recaudo cartera (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0
Entradas extraordinarias (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Entradas Operación	160.955.780	161.921.515	162.893.044	163.870.402	164.853.625	165.842.747	166.837.803	167.838.830	168.845.863	169.858.938	170.878.092	171.903.360	1.996.499.999
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Gastos de Personal	34.890.989	35.100.370	35.311.007	35.522.909	35.736.082	35.950.534	36.166.274	36.383.308	36.601.644	36.821.291	37.042.256	37.264.547	432.791.211
Seguridad Social	17.885.597	17.992.928	18.100.904	18.209.528	18.318.803	18.428.734	18.539.325	18.650.580	18.762.502	18.875.096	18.988.366	19.102.315	221.854.678
Materiales	2.973.482	4.271.846	4.611.954	4.954.339	6.286.046	8.299.545	8.444.511	8.365.484	5.360.138	2.317.855	2.197.996	2.306.351	60.389.547
Mano de obra	40.995.246	41.241.258	41.488.747	41.737.722	41.988.190	42.240.161	42.493.645	42.748.649	43.005.184	43.263.259	43.522.882	43.784.063	508.509.006
Honorarios	13.693.071	13.775.243	13.857.909	13.941.070	14.024.731	14.108.893	14.193.561	14.278.736	14.364.423	14.450.624	14.537.342	14.624.581	169.850.184
Impuestos	307.531	309.377	311.234	313.101	314.980	316.870	318.772	320.685	322.609	324.545	326.493	328.452	3.814.649
Seguros	4.565.554	4.592.952	4.620.514	4.648.242	4.676.136	4.704.198	4.732.428	4.760.827	4.789.397	4.818.138	4.847.052	4.876.139	56.631.577
Telefonía celular	364.652	364.652	364.652	364.652	364.652	364.652	364.652	364.652	364.652	364.652	364.652	364.652	4.375.824
Mantenimiento y Reparación	4.176.439	4.201.502	4.226.715	4.252.080	4.277.597	4.303.267	4.329.090	4.355.069	4.381.204	4.407.496	4.433.945	4.460.553	51.804.957
Gastos de Viaje	2.107.046	2.140.359	2.173.672	2.206.986	2.240.299	2.273.612	2.306.925	2.340.238	2.373.551	2.406.864	2.440.177	2.473.490	27.483.219
Fletes	1.936.923	1.984.945	2.032.968	2.080.991	2.129.014	2.177.037	2.225.061	2.273.084	2.321.107	2.369.130	2.417.152	2.465.175	26.412.587
Transportes	3.814.760	3.851.265	3.887.769	3.924.274	3.960.779	3.997.284	4.033.790	4.070.295	4.106.800	4.143.305	4.179.810	4.216.314	48.186.445
Combustible	2.233.868	2.278.997	2.324.125	2.369.254	2.414.383	2.459.511	2.504.640	2.549.770	2.594.898	2.640.027	2.685.156	2.730.284	29.784.913
Peajes	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	12.000.000
Parqueaderos	759.353	763.909	768.494	773.105	777.745	782.412	787.107	791.831	796.583	801.363	806.172	811.010	9.419.084
Costos Bancarios	1.102.114	1.108.728	1.115.381	1.122.075	1.128.808	1.135.582	1.142.397	1.149.252	1.156.149	1.163.087	1.170.067	1.177.088	13.670.728
Otros gastos	379.676	381.955	384.247	386.553	388.872	391.206	393.554	395.915	398.291	400.681	403.086	405.505	4.709.541
Legales	34.530	34.738	3.494.600	35.156	35.367	35.579	35.792	36.007	36.223	36.441	36.659	36.879	3.887.971

Total Salidas Operación	133.759.170	135.834.190	140.415.270	138.084.008	140.206.437	143.015.401	143.960.610	144.686.625	142.491.155	140.263.610	140.963.374	141.896.271	1.685.576.121
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Pago (Clase 1) - Laborales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 2) - Fiscales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 3) - Proveedores	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	174.418.968
Pago (clase 4) - Quirografarios	0	0	0	0	0	0	0	0	0	0	0	0	0

Efecto Neto Operación	12.661.696	11.552.411	7.942.860	11.251.480	10.112.274	8.292.432	8.342.279	8.617.291	11.819.794	15.060.414	15.379.804	15.472.175	136.504.910
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Efecto Neto Inversión	0	0	0	0	0	0	0	0	0	0	0	0	0
Efecto Neto Financiación	0	0	0	0	0	0	0	0	0	0	0	0	0
Saldo Inicial	830.984.628	843.646.324	855.198.735	863.141.595	874.393.075	884.505.349	892.797.781	901.140.060	909.757.351	921.577.145	936.637.559	952.017.363	10.665.796.965
Saldo Final	843.646.324	855.198.735	863.141.595	874.393.075	884.505.349	892.797.781	901.140.060	909.757.351	921.577.145	936.637.559	952.017.363	967.489.538	10.802.301.875



Año 6

Concepto	2030-01	2030-02	2030-03	2030-04	2030-05	2030-06	2030-07	2030-08	2030-09	2030-10	2030-11	2030-12	Total
Ventas (COP)	177.051.358	178.113.667	179.182.349	180.257.443	181.338.987	182.427.021	183.521.583	184.622.713	185.730.449	186.844.832	187.965.901	189.093.696	2.196.149.999
Recaudo cartera (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0
Entradas extraordinarias (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Entradas Operación	177.051.358	178.113.667	179.182.349	180.257.443	181.338.987	182.427.021	183.521.583	184.622.713	185.730.449	186.844.832	187.965.901	189.093.696	2.196.149.999
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Gastos de Personal	38.380.548	38.610.870	38.842.574	39.075.669	39.310.162	39.546.062	39.783.379	40.022.119	40.262.292	40.503.906	40.746.970	40.991.493	476.076.044
Seguridad Social	19.674.393	19.792.459	19.911.233	20.030.721	20.150.925	20.271.851	20.393.503	20.515.884	20.639.000	20.762.855	20.887.453	21.012.799	244.043.076
Materiales	4.840.836	6.270.103	6.643.048	7.019.671	8.484.548	10.699.396	10.858.857	10.771.927	7.466.045	4.119.533	3.987.687	4.106.876	85.268.527
Mano de obra	45.095.311	45.365.929	45.638.170	45.912.045	46.187.563	46.464.735	46.743.570	47.024.079	47.306.270	47.590.156	47.875.744	48.163.047	559.366.619
Honorarios	15.062.559	15.152.950	15.243.883	15.335.361	15.427.389	15.519.969	15.613.104	15.706.798	15.801.055	15.895.877	15.991.268	16.087.232	186.837.445
Impuestos	338.289	340.319	342.361	344.416	346.482	348.562	350.653	352.758	354.875	357.004	359.147	361.302	4.196.168
Contribuciones y Afiliaciones	0	0	0	0	0	0	0	0	0	0	0	0	0
Seguros	5.022.170	5.052.308	5.082.627	5.113.128	5.143.812	5.174.680	5.205.733	5.236.973	5.268.400	5.300.015	5.331.821	5.363.817	62.295.484
Telefonía celular	382.884	382.884	382.884	382.884	382.884	382.884	382.884	382.884	382.884	382.884	382.884	382.884	4.594.608
Mantenimiento y Reparación	4.594.138	4.621.708	4.649.443	4.677.344	4.705.413	4.733.650	4.762.057	4.790.634	4.819.382	4.848.304	4.877.398	4.906.668	56.986.139
Gastos de Viaje	2.119.927	2.153.444	2.186.961	2.220.477	2.253.994	2.287.511	2.321.028	2.354.545	2.388.062	2.421.578	2.455.095	2.488.612	27.651.234
Fletes	1.928.409	1.980.800	2.033.192	2.085.583	2.137.975	2.190.367	2.242.759	2.295.150	2.347.542	2.399.933	2.452.325	2.504.716	26.598.751
Transportes	4.826.155	4.872.338	4.918.522	4.964.705	5.010.888	5.057.072	5.103.256	5.149.439	5.195.622	5.241.806	5.287.989	5.334.172	60.961.964
Combustible	2.238.275	2.283.493	2.328.711	2.373.929	2.419.146	2.464.364	2.509.583	2.554.800	2.600.018	2.645.236	2.690.453	2.735.671	29.843.679
Peajes	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	12.000.000
Parqueaderos	835.298	840.311	845.353	850.426	855.530	860.664	865.828	871.024	876.251	881.510	886.800	892.121	10.361.116
Costos Bancarios	1.212.340	1.219.615	1.226.934	1.234.297	1.241.704	1.249.155	1.256.652	1.264.193	1.271.779	1.279.411	1.287.089	1.294.813	15.037.982
Otros gastos	417.649	420.155	422.677	425.213	427.765	430.332	432.914	435.512	438.126	440.755	443.400	446.061	5.180.559
Legales	37.984	38.212	3.844.100	38.672	38.904	39.137	39.372	39.608	39.846	40.085	40.326	40.568	4.276.814

Total Salidas Operación	148.588.571	150.872.171	155.910.233	153.345.815	155.680.495	158.770.369	159.810.104	160.608.733	158.193.723	155.743.431	156.513.183	157.539.381	1.871.576.209
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Pago (Clase 1) - Laborales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 2) - Fiscales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 3) - Proveedores	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	14.534.914	174.418.968
Pago (clase 4) - Quirografarios	0	0	0	0	0	0	0	0	0	0	0	0	0

Efecto Neto Operación	13.927.873	12.706.582	8.737.202	12.376.714	11.123.578	9.121.738	9.176.565	9.479.066	13.001.812	16.566.487	16.917.804	17.019.401	150.154.822
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Efecto Neto Inversión	0	0	0	0	0	0	0	0	0	0	0	0	0
Efecto Neto Financiación	0	0	0	0	0	0	0	0	0	0	0	0	0
Saldo Inicial	967.489.538	981.417.411	994.123.993	1.002.861.195	1.015.237.909	1.026.361.487	1.035.483.225	1.044.659.790	1.054.138.856	1.067.140.668	1.083.707.155	1.100.624.959	12.373.246.186
Saldo Final	981.417.411	994.123.993	1.002.861.195	1.015.237.909	1.026.361.487	1.035.483.225	1.044.659.790	1.054.138.856	1.067.140.668	1.083.707.155	1.100.624.959	1.117.644.360	12.523.401.008



Año 7

Concepto	2031-01	2031-02	2031-03	2031-04	2031-05	2031-06	2031-07	2031-08	2031-09	2031-10	2031-11	2031-12	Total
Ventas (COP)	194.756.494	195.925.033	197.100.584	198.283.187	199.472.886	200.669.723	201.873.742	203.084.984	204.303.494	205.529.315	206.762.491	208.003.066	2.415.764.999
Recaudo cartera (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0
Entradas extraordinarias (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Entradas Operación	194.756.494	195.925.033	197.100.584	198.283.187	199.472.886	200.669.723	201.873.742	203.084.984	204.303.494	205.529.315	206.762.491	208.003.066	2.415.764.999
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Gastos de Personal	42.219.110	42.472.467	42.727.344	42.983.751	43.241.697	43.501.191	43.762.242	44.024.859	44.289.053	44.554.831	44.822.205	45.091.184	523.689.934
Seguridad Social	21.642.091	21.771.966	21.902.620	22.034.057	22.166.284	22.299.304	22.433.122	22.567.743	22.703.172	22.839.414	22.976.474	23.114.356	268.450.603
Materiales	2.051.765	3.622.784	4.033.022	4.447.305	6.058.668	8.494.999	8.670.404	8.574.779	4.938.307	1.257.141	1.112.108	1.244.281	54.505.563
Mano de obra	49.605.438	49.903.120	50.202.589	50.503.855	50.806.929	51.111.822	51.418.544	51.727.107	52.037.522	52.349.799	52.663.951	52.979.987	615.310.663
Honorarios	16.569.014	16.668.445	16.768.472	16.869.100	16.970.331	17.072.170	17.174.621	17.277.686	17.381.369	17.485.675	17.590.606	17.696.168	205.523.657
Impuestos	372.122	374.355	376.602	378.862	381.135	383.422	385.723	388.038	390.367	392.709	395.066	397.437	4.615.838
Seguros	5.524.453	5.557.605	5.590.957	5.624.508	5.658.261	5.692.216	5.726.375	5.760.739	5.795.309	5.830.087	5.865.073	5.900.270	68.525.853
Telefonía celular	402.029	402.029	402.029	402.029	402.029	402.029	402.029	402.029	402.029	402.029	402.029	402.029	4.824.348
Mantenimiento y Reparación	5.053.613	5.083.940	5.114.448	5.145.140	5.176.016	5.207.078	5.238.325	5.269.760	5.301.384	5.333.198	5.365.202	5.397.399	62.685.503
Gastos de Viaje	2.138.327	2.172.135	2.205.943	2.239.750	2.273.558	2.307.365	2.341.174	2.374.981	2.408.789	2.442.596	2.476.404	2.510.212	27.891.234
Fletes	1.941.881	1.994.638	2.047.396	2.100.153	2.152.911	2.205.668	2.258.426	2.311.184	2.363.941	2.416.699	2.469.456	2.522.214	26.784.567
Transportes	5.938.351	5.995.177	6.052.004	6.108.830	6.165.656	6.222.483	6.279.310	6.336.136	6.392.962	6.449.789	6.506.615	6.563.441	75.010.754
Combustible	2.240.740	2.286.008	2.331.275	2.376.543	2.421.810	2.467.078	2.512.345	2.557.614	2.602.881	2.648.149	2.693.416	2.738.684	29.876.543
Peajes	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	12.000.000
Parqueaderos	918.839	924.353	929.900	935.480	941.094	946.741	952.423	958.138	963.888	969.672	975.491	981.345	11.397.364
Costos Bancarios	1.333.590	1.341.593	1.349.644	1.357.743	1.365.891	1.374.087	1.382.333	1.390.629	1.398.974	1.407.369	1.415.815	1.424.311	16.541.979
Otros gastos	459.419	462.176	464.950	467.740	470.547	473.371	476.211	479.069	481.944	484.836	487.746	490.673	5.698.682
Legales	41.783	42.033	4.228.600	42.539	42.795	43.052	43.310	43.570	43.831	44.094	44.359	44.625	4.704.591

Total Salidas Operación	160.057.008	162.567.804	168.109.773	165.288.829	167.856.991	171.255.860	172.399.580	173.278.082	170.621.581	167.926.266	168.773.003	169.902.899	2.018.037.676
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Pago (Clase 1) - Laborales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 2) - Fiscales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 3) - Proveedores	19.379.892	19.379.892	19.379.892	19.379.892	19.379.892	19.379.892	19.379.892	19.379.892	19.379.892	19.379.892	19.379.892	19.379.892	232.558.704
Pago (clase 4) - Quirografarios	0	0	0	0	0	0	0	0	0	0	0	0	0

Efecto Neto Operación	15.319.594	13.977.337	9.610.919	13.614.466	12.236.003	10.033.971	10.094.270	10.427.010	14.302.021	18.223.157	18.609.596	18.720.275	165.168.619
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Efecto Neto Inversión	0	0	0	0	0	0	0	0	0	0	0	0	0
Efecto Neto Financiación	0	0	0	0	0	0	0	0	0	0	0	0	0
Saldo Inicial	1.117.644.360	1.132.963.954	1.146.941.291	1.156.552.210	1.170.166.676	1.182.402.679	1.192.436.650	1.202.530.920	1.212.957.930	1.227.259.951	1.245.483.108	1.264.092.704	14.251.432.433
Saldo Final	1.132.963.954	1.146.941.291	1.156.552.210	1.170.166.676	1.182.402.679	1.192.436.650	1.202.530.920	1.212.957.930	1.227.259.951	1.245.483.108	1.264.092.704	1.282.812.979	14.416.601.052



Año 8

Concepto	2032-01	2032-02	2032-03	2032-04	2032-05	2032-06	2032-07	2032-08	2032-09	2032-10	2032-11	2032-12	Total
Ventas (COP)	214.232.144	215.517.537	216.810.642	218.111.506	219.420.175	220.736.696	222.061.116	223.393.483	224.733.844	226.082.247	227.438.740	228.803.373	2.657.341.503
Recaudo cartera (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0
Entradas extraordinarias (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Entradas Operación	214.232.144	215.517.537	216.810.642	218.111.506	219.420.175	220.736.696	222.061.116	223.393.483	224.733.844	226.082.247	227.438.740	228.803.373	2.657.341.503
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Gastos de Personal	46.441.578	46.720.274	47.000.643	47.282.694	47.566.437	47.851.884	48.139.043	48.427.926	48.718.542	49.010.903	49.305.017	49.600.897	576.065.838
Seguridad Social	23.806.586	23.949.450	24.093.171	24.237.754	24.383.205	24.529.528	24.676.730	24.824.816	24.973.789	25.123.657	25.274.424	25.426.096	295.299.206
Materiales	16.945.708	18.673.826	19.125.085	19.580.794	21.353.290	24.033.251	24.226.193	24.121.003	20.120.880	16.071.595	15.913.122	16.057.335	236.222.082
Mano de obra	54.566.636	54.894.091	55.223.511	55.554.907	55.888.293	56.223.679	56.561.077	56.900.501	57.241.961	57.585.470	57.931.041	58.278.685	676.849.852
Honorarios	18.226.134	18.335.509	18.445.541	18.556.232	18.667.588	18.779.613	18.892.309	19.005.682	19.119.735	19.234.473	19.349.899	19.466.018	226.078.733
Impuestos	409.339	411.796	414.267	416.753	419.254	421.770	424.301	426.847	429.408	431.985	434.578	437.186	5.077.484
Seguros	6.076.971	6.113.439	6.150.126	6.187.033	6.224.162	6.261.513	6.299.088	6.336.889	6.374.917	6.413.173	6.451.658	6.490.375	75.379.344
Telefonía celular	422.130	422.130	422.130	422.130	422.130	422.130	422.130	422.130	422.130	422.130	422.130	422.130	5.065.560
Mantenimiento y Reparación	5.559.041	5.592.401	5.625.961	5.659.722	5.693.686	5.727.854	5.762.227	5.796.806	5.831.593	5.866.588	5.901.794	5.937.210	68.954.883
Gastos de Viaje	3.796.478	3.856.502	3.916.525	3.976.549	4.036.572	4.096.595	4.156.620	4.216.643	4.276.666	4.336.690	4.396.713	4.464.500	49.527.053
Fletes	3.427.027	3.505.644	3.592.023	3.678.401	3.764.780	3.851.161	3.937.538	4.023.917	4.110.296	4.196.676	4.283.055	4.361.671	46.732.189
Transportes	3.902.555	3.947.737	3.985.156	4.022.576	4.059.995	4.097.414	4.134.835	4.172.254	4.209.673	4.247.093	4.284.512	4.321.931	49.385.731
Combustible	2.240.740	2.286.008	2.331.275	2.376.543	2.421.810	2.467.078	2.512.345	2.557.614	2.602.881	2.648.149	2.693.416	2.738.684	29.876.543
Peajes	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	12.000.000
Parqueaderos	1.010.735	1.016.800	1.022.902	1.029.040	1.035.216	1.041.428	1.047.678	1.053.965	1.060.290	1.066.652	1.073.053	1.079.493	12.537.252
Costos Bancarios	1.466.966	1.475.770	1.484.626	1.493.535	1.502.498	1.511.514	1.520.585	1.529.710	1.538.890	1.548.125	1.557.415	1.566.761	18.196.395
Otros gastos	505.367	508.400	511.451	514.520	517.608	520.714	523.839	526.982	530.145	533.326	536.527	539.746	6.268.625
Legales	45.962	46.237	4.651.500	46.794	47.075	47.357	47.641	47.927	48.215	48.504	48.795	49.088	5.175.095

Total Salidas Operación	190.633.439	193.395.323	199.491.542	196.388.474	199.213.462	202.952.227	204.210.327	205.176.690	202.254.549	199.289.715	200.222.199	201.463.918	2.394.691.865
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Pago (Clase 1) - Laborales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 2) - Fiscales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 3) - Proveedores	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (clase 4) - Quirografarios	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	80.964.624

Efecto Neto Operación	16.851.653	15.375.162	10.572.048	14.975.980	13.459.661	11.037.417	11.103.737	11.469.741	15.732.243	20.045.480	20.469.489	20.592.403	181.685.014
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Efecto Neto Inversión	0	0	0	0	0	0	0	0	0	0	0	0	0
Efecto Neto Financiación	0	0	0	0	0	0	0	0	0	0	0	0	0
Saldo Inicial	1.282.812.979	1.299.664.632	1.315.039.794	1.325.611.842	1.340.587.822	1.354.047.483	1.365.084.900	1.376.188.637	1.387.658.378	1.403.390.621	1.423.436.101	1.443.905.590	16.317.428.779
Saldo Final	1.299.664.632	1.315.039.794	1.325.611.842	1.340.587.822	1.354.047.483	1.365.084.900	1.376.188.637	1.387.658.378	1.403.390.621	1.423.436.101	1.443.905.590	1.464.497.993	16.499.113.793



Año 9

Concepto	2033-01	2033-02	2033-03	2033-04	2033-05	2033-06	2033-07	2033-08	2033-09	2033-10	2033-11	2033-12	Total
Ventas (COP)	235.655.358	237.069.290	238.491.706	239.922.656	241.362.192	242.810.365	244.267.228	245.732.831	247.207.228	248.690.471	250.182.614	251.683.710	2.923.075.649
Recaudo cartera (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0
Entradas extraordinarias (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Entradas Operación	235.655.358	237.069.290	238.491.706	239.922.656	241.362.192	242.810.365	244.267.228	245.732.831	247.207.228	248.690.471	250.182.614	251.683.710	2.923.075.649
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Gastos de Personal	51.086.349	51.392.918	51.701.327	52.011.587	52.323.709	52.637.704	52.953.583	53.271.358	53.591.040	53.912.640	54.236.170	54.561.641	633.680.026
Seguridad Social	26.187.559	26.344.711	26.502.806	26.661.849	26.821.847	26.982.805	27.144.729	27.307.625	27.471.498	27.636.355	27.802.201	27.969.042	324.833.027
Materiales	19.433.730	21.334.655	21.831.036	22.332.312	24.282.053	27.230.006	27.442.239	27.326.524	22.926.385	18.473.234	18.297.735	18.456.365	269.366.274
Mano de obra	60.024.020	60.384.224	60.746.591	61.111.131	61.477.859	61.846.788	62.217.931	62.591.302	62.966.912	63.344.777	63.724.910	64.107.323	744.543.768
Honorarios	20.048.988	20.169.302	20.290.338	20.412.101	20.534.594	20.657.822	20.781.790	20.906.501	21.031.961	21.158.174	21.285.145	21.412.877	248.689.593
Impuestos	450.278	452.981	455.699	458.434	461.185	463.952	466.736	469.537	472.355	475.190	478.041	480.910	5.585.298
Seguros	6.684.749	6.724.864	6.765.220	6.805.818	6.846.660	6.887.747	6.929.080	6.970.662	7.012.493	7.054.575	7.096.909	7.139.498	82.918.275
Telefonía celular	443.237	443.237	443.237	443.237	443.237	443.237	443.237	443.237	443.237	443.237	443.237	443.237	5.318.844
Mantenimiento y Reparación	6.115.018	6.151.715	6.188.631	6.225.769	6.263.130	6.300.715	6.338.526	6.376.563	6.414.829	6.453.324	6.492.051	6.531.010	75.851.281
Gastos de Viaje	4.520.441	4.602.887	4.674.527	4.746.168	4.817.808	4.889.448	4.961.090	5.032.730	5.104.370	5.176.010	5.247.651	5.330.098	59.103.228
Fletes	3.682.852	3.765.320	3.858.597	3.951.871	4.045.146	4.138.422	4.231.696	4.324.971	4.418.249	4.511.523	4.604.798	4.687.267	50.220.712
Transportes	4.265.144	4.305.959	4.346.773	4.387.588	4.428.403	4.469.218	4.510.033	4.550.848	4.591.663	4.632.478	4.673.293	4.714.107	53.875.507
Combustible	2.240.740	2.286.008	2.331.275	2.376.543	2.421.810	2.467.078	2.512.345	2.557.614	2.602.881	2.648.149	2.693.416	2.738.684	29.876.543
Peajes	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	1.000.000	12.000.000
Parqueaderos	1.111.822	1.118.494	1.125.206	1.131.958	1.138.751	1.145.585	1.152.459	1.159.375	1.166.333	1.173.332	1.180.373	1.187.456	13.791.144
Costos Bancarios	1.613.682	1.623.366	1.633.108	1.642.908	1.652.767	1.662.686	1.672.663	1.682.701	1.692.799	1.702.957	1.713.177	1.723.458	20.016.272
Otros gastos	555.911	559.247	562.603	565.979	569.375	572.792	576.230	579.688	583.166	586.666	590.186	593.728	6.895.571
Legales	50.558	50.862	5.116.700	51.474	51.783	52.094	52.406	52.721	53.037	53.355	53.676	53.998	5.692.664

Total Salidas Operación	210.371.403	213.409.486	220.115.382	216.701.969	219.809.464	223.922.117	225.306.039	226.369.044	223.154.701	219.894.460	220.919.031	222.284.931	2.642.258.027
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Pago (Clase 1) - Laborales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 2) - Fiscales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 3) - Proveedores	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (clase 4) - Quirografarios	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	6.747.052	80.964.624

Efecto Neto Operación	18.536.903	16.912.752	11.629.272	16.473.635	14.805.676	12.141.196	12.214.137	12.616.735	17.305.475	22.048.959	22.516.531	22.651.727	199.852.998
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Efecto Neto Inversión	0	0	0	0	0	0	0	0	0	0	0	0	0
Efecto Neto Financiación	0	0	0	0	0	0	0	0	0	0	0	0	0
Saldo Inicial	1.464.497.993	1.483.034.896	1.499.947.648	1.511.576.920	1.528.050.555	1.542.856.231	1.554.997.427	1.567.211.564	1.579.828.299	1.597.133.774	1.619.182.733	1.641.699.264	18.590.017.304
Saldo Final	1.483.034.896	1.499.947.648	1.511.576.920	1.528.050.555	1.542.856.231	1.554.997.427	1.567.211.564	1.579.828.299	1.597.133.774	1.619.182.733	1.641.699.264	1.664.350.991	18.789.870.302



Año 10

Concepto	2034-01	2034-02	2034-03	2034-04	2034-05	2034-06	2034-07	2034-08	2034-09	2034-10	2034-11	2034-12	Total
Ventas (COP)	259.220.894	260.776.219	262.340.877	263.914.922	265.498.411	267.091.402	268.693.950	270.306.114	271.927.951	273.559.518	275.200.876	276.852.081	3.215.383.215
Recaudo cartera (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0
Entradas extraordinarias (COP)	0	0	0	0	0	0	0	0	0	0	0	0	0

Total Entradas Operación	259.220.894	260.776.219	262.340.877	263.914.922	265.498.411	267.091.402	268.693.950	270.306.114	271.927.951	273.559.518	275.200.876	276.852.081	3.215.383.215
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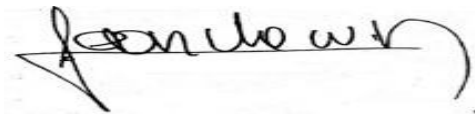
Gastos de Personal	56.195.658	56.532.888	56.872.142	57.213.432	57.556.771	57.902.169	58.249.640	58.599.197	58.950.851	59.304.615	59.660.503	60.018.526	697.056.392
Seguridad Social	28.806.661	28.979.530	29.153.436	29.328.386	29.504.386	29.681.442	29.859.560	30.038.748	30.219.010	30.400.355	30.582.788	30.766.319	357.320.617
Materiales	28.918.443	31.009.456	31.555.469	32.106.867	34.251.577	37.494.320	37.727.770	37.600.478	32.761.386	27.861.740	27.668.686	27.843.172	386.799.364
Mano de obra	66.027.214	66.423.444	66.822.051	67.223.051	67.626.457	68.032.284	68.440.546	68.851.258	69.264.435	69.680.091	70.098.242	70.518.902	819.007.975
Honorarios	22.054.151	22.186.498	22.319.640	22.453.580	22.588.324	22.723.877	22.860.243	22.997.427	23.135.435	23.274.271	23.413.940	23.554.447	273.561.833
Impuestos	495.312	498.285	501.275	504.283	507.309	510.354	513.416	516.497	519.597	522.715	525.852	529.007	6.143.902
Seguros	7.353.312	7.397.439	7.441.831	7.486.490	7.531.416	7.576.612	7.622.080	7.667.820	7.713.834	7.760.125	7.806.694	7.853.542	91.211.195
Telefonía celular	465.398	465.398	465.398	465.398	465.398	465.398	465.398	465.398	465.398	465.398	465.398	465.398	5.584.776
Mantenimiento y Reparación	6.726.601	6.766.967	6.807.576	6.848.428	6.889.526	6.930.870	6.972.462	7.014.304	7.056.397	7.098.742	7.141.342	7.184.197	83.437.412
Gastos de Viaje	4.761.448	4.836.728	4.912.008	4.987.287	5.062.567	5.137.847	5.213.128	5.288.408	5.363.688	5.438.967	5.514.247	5.589.527	62.105.850
Fletes	4.152.567	4.255.523	4.358.480	4.461.436	4.564.392	4.667.348	4.770.305	4.873.262	4.976.218	5.079.174	5.182.130	5.285.087	56.625.922
Transportes	5.061.322	5.109.756	5.158.189	5.206.623	5.255.057	5.303.490	5.351.925	5.400.359	5.448.793	5.497.226	5.545.660	5.594.094	63.932.494
Combustible	2.240.740	2.286.008	2.331.275	2.376.543	2.421.810	2.467.078	2.512.345	2.557.614	2.602.881	2.648.149	2.693.416	2.738.684	29.876.543
Peajes	839.043	865.964	892.885	919.807	946.728	973.649	1.000.571	1.027.492	1.054.414	1.081.335	1.108.256	1.289.856	12.000.000
Parqueaderos	1.223.018	1.230.358	1.237.741	1.245.169	1.252.641	1.260.158	1.267.720	1.275.328	1.282.981	1.290.680	1.298.426	1.306.218	15.170.438
Costos Bancarios	1.775.072	1.785.724	1.796.440	1.807.221	1.818.066	1.828.976	1.839.952	1.850.993	1.862.101	1.873.276	1.884.517	1.895.826	22.018.164
Otros gastos	611.509	615.179	618.871	622.584	626.321	630.079	633.860	637.664	641.491	645.340	649.213	653.109	7.585.220
Legales	55.615	55.949	56.284	56.622	56.962	57.304	57.648	57.994	58.342	58.692	59.044	59.398	6.261.970

Total Salidas Operación	238.830.220	242.172.123	249.548.644	245.793.873	249.212.128	253.736.055	255.258.379	256.427.698	252.892.996	249.305.564	250.432.605	251.935.103	2.995.545.388
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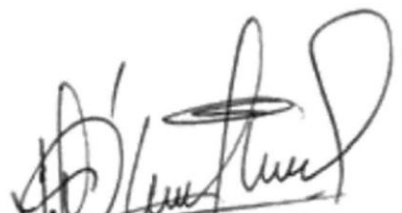
Pago (Clase 1) - Laborales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 2) - Fiscales	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (Clase 3) - Proveedores	0	0	0	0	0	0	0	0	0	0	0	0	0
Pago (clase 4) - Quirografarios	0	0	0	0	0	0	0	0	0	0	0	0	0

Efecto Neto Operación	20.390.674	18.604.096	12.792.233	18.121.049	16.286.283	13.355.347	13.435.571	13.878.416	19.034.955	24.253.954	24.768.271	24.916.978	219.837.827
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Efecto Neto Inversión	0	0	0	0	0	0	0	0	0	0	0	0	0
Efecto Neto Financiación	0	0	0	0	0	0	0	0	0	0	0	0	0
Saldo Inicial	1.664.350.991	1.684.741.665	1.703.345.761	1.716.137.994	1.734.259.043	1.750.545.326	1.763.900.673	1.777.336.244	1.791.214.660	1.810.249.615	1.834.503.569	1.859.271.840	21.089.857.381
Saldo Final	1.684.741.665	1.703.345.761	1.716.137.994	1.734.259.043	1.750.545.326	1.763.900.673	1.777.336.244	1.791.214.660	1.810.249.615	1.834.503.569	1.859.271.840	1.884.188.818	21.309.695.208



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