

Adnan Rafique Ahmed [MBA, PMP, CMILT, SMPSC, CSCP (cand.)]

Safety-conscious, Project Logistics and Supply Chain Leader, 14 years in Planning, Procurement, Contracts, Warehousing and Transportation (Aviation, FMCG, EPC, Oil & Gas)

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Accomplished and results-oriented Supply Chain professional with 14 years of progressive experience across logistics, transportation, customs, warehousing, procurement, vendor development and operations management in large-scale, high-security environments across defence, trading, construction and contracting sectors. Proven success in leading supplier performance improvement, negotiating cost-effective contracts and implementing ERP-based process optimization. Skilled in strategic sourcing, import/export compliance and team leadership within complex project environments. Strong background in end-to-end planning, supply chain, auditing, budgeting and quality compliance aligned with ISO 9001-14001-45001 standards.

Willing to relocate: Anywhere

Work Experience

Head of Procurement & Supply Chain

Seven Ways Contracting & Trading-Doha

2025 to Present

- Reporting to the CEO, planning and managing end-to-end procurement, transportation, and materials coordination for 5+ construction and fit-out projects.
- Developing and maintaining 40+ vendor relationships for 95% on-time delivery / adherence to quality standards.
- Overseeing budgeting, warehousing, purchase orders, and shipment tracking to avoid material delays.
- Collaborating with project and site teams to drive cost-effective sourcing and logistics with HSE compliance.

Director of Operations & Supply Chain

Haider-e-Krar International (Real Estate & Construction) (www.haiderekrar.com)-Islamabad &

Rawalpindi, Pakistan

2023 to 2025

- Reporting to the CEO, planned and directed procurement, including long-lead item (LLI), logistics, and materials management for 65+ residential and commercial construction projects valued at over PKR 2B.
- Built and managed a network of 50+ local suppliers and equipment vendors, securing contracts that reduced material costs by 10%. Ensured strong KPI reporting, especially during mobilization/demobilization.
- Coordinated with project, engineering, and finance teams to align resource planning with delivery schedules and budget targets.
- Ensured safety and quality compliance under ISO 9001 and ISO 45001 standards, achieving zero non-conformities during audits.
- Optimized warehouse space and delivery scheduling, cutting material lead time by 18% and improving on-site efficiency.

Strategic Procurement & Trading Manager

Sherry Consultants International (Trading Division) (www.sherryconsultants.info)-Islamabad & Karachi, Pak

2021 to 2023

- Reporting to the COO, managed procurement and supplier relations across domestic and export markets, handling volumes over PKR 500M annually for commodities, food items, and metals.
- Negotiated contracts / pricing / credit terms with 200+ vendors/clients at 12% savings and improved cash flow.
- Oversaw import / export logistics, documentation, and customs clearance, ensuring 98% on-time delivery.
- Implemented supplier performance metrics to enhance quality, delivery, and compliance by 15%.

Lead Supply Chain & Operations Manager

Meat Guru (Pvt.) Ltd (Meat Production, Export & Retail) (www.meatguru.info)-Islamabad & Lahore, Pakistan

2019 to 2021

- Reporting to the SVP / COO, managed end-to-end supply chain for meat production, local retail, government contracts, and GCC exports.
- Supervised procurement, cold-chain logistics (5 sites), warehousing, and 100% Halal quality control.
- Optimized ERP-based inventory and delivery systems, cutting fulfilment time by 25% across multiple sites.
- Handled export and customs documentation, ensuring on-time GCC shipments.

Deputy Director - Logistics & Supply Chain

Pakistan Air Force (Defense Sector Projects)-Islamabad & Attock, Pakistan

2011 to 2019

- Led multimodal logistics (land, air, sea, rail) and end-to-end supply chain for strategic projects.
- Managed 400+ vehicles / 200+ drivers, boosting fleet efficiency by 20%, cutting downtime by 15% via preventive maintenance, optimized routing, site delivery scheduling, inspections, fuel monitoring and compliance.
- Directed procurement and contracting (purchase orders and tenders / RFQ / RFP) for EPC, F&B and equipment, achieving 20% cost savings via vendor negotiation and compliance control.
- Controlled \$100M+ budgets, realizing 15% savings via forecasting, market analysis and cost optimization.
- Supervised 10+ warehouses (800K sq ft), 99% accuracy, 90K inventory, 30% better space use, 25% faster deliveries ensuring last-mile delivery and optimal stock availability.
- Ensured ISO 9001/45001, lowering incidents by 20% & spoilage by 15% for temperature-sensitive goods.
- Managed inventories of metals, plastics, wood, rubber, chemicals, fuel / oil / gases, clothing, scrap and fresh, dry & frozen food (perishables and FMCG).
- Improved workforce performance through appraisals and 50+ trainings for 1,000+ employees.
- Coordinated high-level logistics strategy across Air Force, Army, Navy and federal ministries.

Education

Logistics & Supply Chain Management (PGDip)

OTHM UK

2024 to 2025

Business Administration (Master of Business Administration)

Comsats University, Pakistan (3.5/4.0 CGPA)

2015 to 2017

Aero / Aviation Sciences (Bachelor of Science)

Peshawar University, Pakistan

2009 to 2011

Skills

- Goal-oriented & Optimistic
- Project & Risk Management
- Strategic Vision & Planning
- Photoshop, Illustrator & Filmora
- Leadership & Team operations
- Facebook, Instagram, LinkedIn, X
- Customer Service Orientation
- MS Office Suite (Word, Excel, PowerPoint, Outlook) & Google Workspace (Calendar, Docs, Sheets, Slides, Sites)
- Emotional Intelligence
- Adaptable & Analytical
- Time & Resource Management
- Cultural & Demographics sensitive

Languages

- Punjabi - Native
- Arabic - Intermediate
- Urdu / Hindi - Native
- English - Expert

Links

<http://www.adnanrafique.com>

<linkedin.com/in/adnan-rafique-logistics-scm>

Military Service

Branch: Logistics / Supply Chain

Service Country: Pakistan

Rank: Squadron Leader / Major

December 2011 to July 2019

Results-driven Logistics and Supply Chain Manager with proven expertise in multimodal operations (land, air, sea & rail) and end-to-end supply chain management. Directed 400+ vehicles, 200+ drivers, and 10+ warehouses (800,000+ sq. ft.), achieving 20% higher fleet efficiency, 15% reduced downtime, and 25% faster deliveries. Managed \$100M+ budgets and procurement for EPC, F&B, and equipment categories, delivering up to 20% cost savings through strategic sourcing and vendor negotiations. Ensured ISO 9001, ISO 45001 & HACCP compliance, reducing incidents and spoilage by 15-20%. Skilled in inventory optimization, warehouse management, contract administration, demand forecasting, and cross-functional leadership. Trained and developed 1,000+ personnel while coordinating logistics with military and government agencies.

Certifications and Licenses

Certified Supply Chain Professional (CSCP)

ASCM - APICS, USA

(Completion in December)

Primavera P6

Oracle, USA

(Completion in November)

Fire Prevention & Safety Course for Industries

NIFT, Islamabad, Pak

2012

NEBOSH IGC

NEBOSH, UK

2025

Lean Six Sigma (Black Belt)

CSSC, USA

(Completion in November)

Project Management Professional (PMP)

PMI, USA

2025

FIDIC, CLTD, CPIM, CPSM (planned)

to be started soon

Logistics & ALMS (7-Months)

SOL, Kohat, Pak

2011

Add'l. Software Experience

Fuel Management System (FMS), Purchase Order Management System (POMS), Vehicle Management System (VMS)

Business Analytics (Power Business Intelligence & Microsoft Excel)

NodeBook, Pak

2025

OSHA 30

OSHAA, USA

2025

IOSH MS (Managing Safely)

IOSH, UK

2025

ISO 14001 : 2015 EMS Lead Auditor

LICQual - UK

2025

ISO 9001 : 2015 QMS Lead Auditor

LICQual - UK

2025

ISO 45001 : 2018 OHSMS Lead Auditor

LICQual - UK

2025

SAP MM S4 HANA Consultant Level

DTS, Pak

2025

Supply Chain Management

LUMS, Lahore, Pak

2024

Advance Logistics Course

SOL, Kohat, Pak

2018

Halal Meat Awareness & Process Program

Red Cow, Lahore, Pak

2017

Internal Auditor Course AS 9100

MRF, Kamra, Pak

2014

Automated Logistics Management System (ERP)

ILM, Rawalpindi, Pak

2013

Groups

Pakistan Safety Council, (PSC, Pak), SMPSC

2025 to Present

www.psc.org.pk/ 01282

Project Management Institute (PMI, USA), PMP

2025 to Present

[www.pmi.org/ 11923343](http://www.pmi.org/11923343)

Association for Supply Chain Management (ASCM - APICS, USA)

2025 to Present

[www.ascm.org/ 2575801](http://www.ascm.org/2575801)

Chartered Institute of Logistics & Transport (CILT, UK), CMILT

2025 to Present

[www.ciltpakistan.com/ CM-3604](http://www.ciltpakistan.com/CM-3604)

Chartered Institute of Procurement and Supply (CIPS, UK)

[www.cips.org/ 9966352](http://www.cips.org/9966352)

Additional Information

Core Competencies

Key Strength: CSCP (ASCM) - in progress, PMP (PMI) - Chartered Member CILT (UK) - Supply Chain & Cost Optimization - Strategic Sourcing - Supplier Development - Logistics & Distribution - Budgeting and Forecasting - Warehouse Management - Team Leadership

Technical: Primavera P6 - Six Sigma Black Belt - ERP (ALMS / WMS / TMS / VMS / POS / POMS / FMS) - SAP - Power BI - Excel - Word

Safety & Compliance: ISO Lead Auditor (9001-14001-45001) - NEBOSH - OSHA 30 - IOSH MS - Specialist Member Pakistan Safety Council

- Qatar Resident Visa
- NOC available
- Immediately available to join
- Willing to relocate