



Adnan Rafique, MBA, PMP, CMILT, SMPSC, CSCP (cand.)

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ABOUT ME

Safety-aware, Project Operations, Logistics and Supply Chain Leader, 14 years in Planning, Procurement, Contracts, Warehouse, Fleet (Aviation, FMCG, EPC, Oil & Gas)

Qatar Resident Visa, Immediately Available (with NOC)

Accomplished and results-driven Operations and Supply Chain leader with 14 years of progressive experience in logistics, transportation, customs, warehousing, procurement, vendor development, and operational management across defence, trading, construction, and contracting sectors. Demonstrated success in driving operational excellence, improving supplier performance, negotiating cost-effective contracts, and delivering ERP-enabled process optimization. Skilled in **strategic** sourcing, production and site **operations** coordination, import/export compliance, and cross-functional team leadership within **complex**, high-security project environments. Strong background in **end-to-end** planning, integrated supply chain operations, auditing, budgeting, and **quality/HSE** compliance aligned with **ISO 9001-14001-45001** standards.

CORE COMPETENCIES

Key Strength

CSCP (ASCM), PMP (PMI) - Chartered Member CILT (UK) - Supply Chain & Cost Optimization - Strategic Sourcing - Supplier Development - Logistics & Distribution - Budgeting and Forecasting - Warehouse Management - Team Leadership

Technical

Primavera P6 - **Six Sigma** Black Belt - ERP (ALMS / WMS / TMS / VMS / POS / POMS / FMS) - SAP - **Power BI** - Excel - Word

Safety & Compliance

ISO Lead Auditor (9001-14001-45001) - **NEBOSH** - OSHA 30 - IOSH MS - Specialist Member Pakistan Safety Council

KEY ACHIEVEMENTS

200+ vendors relations

95% on-time delivery

20% procurement savings

15% suppliers improvement

400+ vehicles / 300+ team

20% fleet efficiency

10+ warehouses (800K sq ft)

90,000+ SKU relocation

99% inventory accuracy

30% better space utilization

Zero audit non-conformities



20% Incidents drop

\$100M+ budgets managed

Road, Air, Sea, 3PL logistics

25% faster deliveries

65+ construction projects

LANGUAGE SKILLS

Mother tongue(s): **URDU / HINDI | PANJABI; PUNJABI**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C1	C2	C1	C1	C1
ARABIC	A1	A1	A1	A1	A1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

WORK EXPERIENCE

SEVEN WAYS CONTRACTING & TRADING (CONSTRUCTION AND GENERAL TRADING) – DOHA, QATAR

HEAD OF SUPPLY CHAIN AND OPERATIONS – 2025 – CURRENT

- Reporting to the CEO, leading end-to-end **operations and supply chain** functions across procurement, transportation, warehousing, and materials coordination for 5+ construction, fit-out projects and general trading.
- Managing **40+ vendor** relationships for **95%** on-time delivery, quality compliance, and operational continuity.
- Overseeing **budgeting, warehouse operations, purchase orders, workflow planning, and shipment tracking** to prevent material delays and ensure efficient site readiness.
- Collaborating with project, site, and operations teams to drive cost-effective sourcing, streamlined logistics, HSE compliance, and optimized **day-to-day** operational performance.

HAIDER-E-KRAR INTERNATIONAL (REAL ESTATE & CONSTRUCTION) – ISLAMABAD & RAWALPINDI, PAKISTAN

DIRECTOR OF OPERATIONS & SUPPLY CHAIN – 2023 – 2025

- **Reporting to the CEO**, planned and directed **procurement**, including long-lead item (LLI), **logistics, and materials management** for **65+** residential and commercial construction projects valued at over **PKR 2B**.
- Built and managed a network of **50+** local suppliers and equipment vendors, securing contracts that reduced material costs by **10%**. Ensured strong **KPI** reporting, especially during mobilization/demobilization.
- Coordinated with **project, engineering, and finance teams** to align resource planning with delivery schedules and budget targets.
- Ensured safety and quality compliance under **ISO 9001 and ISO 45001 standards**, achieving **zero** non-conformities during audits.
- Optimized **warehouse** space and **delivery** scheduling, cutting material lead time by **18%** and improving on-site efficiency.

SHERRY CONSULTANTS INTERNATIONAL (TRADING DIVISION) – ISLAMABAD & KARACHI, PAKISTAN

STRATEGIC PROCUREMENT & TRADING MANAGER – 2021 – 2023

- **Reporting to the COO**, managed **procurement and supplier** relations across **domestic and export markets**, handling volumes over **PKR 500M** annually for commodities, food / catering items, and metals.
- Negotiated **contracts / pricing / credit terms** with 200+ vendors/clients at **12% savings** and improved cash flow.
- Oversaw **import / export** logistics, documentation, and customs clearance, ensuring **98%** on-time delivery.
- Implemented **supplier performance** metrics to enhance quality, delivery, and compliance by **15%**.

MEAT GURU (PVT.) LTD (MEAT PRODUCTION, EXPORT & RETAIL) – ISLAMABAD & LAHORE, PAKISTAN

LEAD SUPPLY CHAIN & OPERATIONS MANAGER – 2019 – 2021

- **Reporting to the SVP / COO**, managed **end-to-end supply chain** for meat production, local **retail**, government contracts, and **GCC exports**.
- Supervised **procurement, cold-chain logistics** (5 sites), warehousing (FIFO / FEFO), and 100% Halal quality control.



- Optimized **ERP**-based inventory and delivery systems, cutting fulfilment time by **25%** across multiple sites.
- Handled export and customs documentation, ensuring on-time GCC **shipments**.

PAKISTAN AIR FORCE (DEFENSE SECTOR PROJECTS) – ISLAMABAD & ATTOCK, PAKISTAN

DEPUTY DIRECTOR – LOGISTICS & SUPPLY CHAIN – 2011 – 2019

- Led **multimodal logistics** (land, air, sea, rail, 3PL) and **end-to-end supply chain** for strategic projects.
- Managed **400+ vehicles / 200+ drivers**, boosting fleet efficiency by **20%**, cutting downtime by **15%** via preventive maintenance, optimized routing, site delivery scheduling, inspections, fuel monitoring and compliance.
- Directed **procurement** and **contracting** (purchase orders and tenders / RFQ / RFP) for EPC, F&B and equipment, achieving **20%** cost savings via vendor negotiation and compliance control. Handled **returns** and repair tracking.
- Controlled **\$100M+** budgets, realizing **15%** savings via forecasting, **market analysis** and cost optimization.
- Supervised **10+ warehouses (800K sq ft)** plus bonded goods / inventory, 99% accuracy, **90K (SKU) inventory**, 30% better space use, 25% faster deliveries ensuring last-mile delivery and optimal stock availability.
- Ensured **ISO 9001/45001**, lowering incidents by 20% & spoilage by 15% for temperature-sensitive goods.
- Managed inventories of **metals, plastics, wood, rubber, chemicals, fuel / oil / gases, clothing, scrap, amenities, fresh, dry, frozen food** (perishables and FMCG).
- Improved workforce performance through appraisals and **50+ trainings** / mentoring for 1,000+ employees.
- Coordinated **high-level** logistics strategy across **Air Force, Army, Navy** and **federal ministries**.

EDUCATION AND TRAINING

2025 United Kingdom

PG DIP (LEVEL 7) IN "LOGISTICS & SUPPLY CHAIN MANAGEMENT" OTHM, UK

Website <https://othm.org.uk/>

2017 Pakistan

MASTER OF BUSINESS ADMINISTRATION (EXECUTIVE) Comsats University, Pakistan (3.5/4.0 CGPA)

Website <https://www.comsats.edu.pk/>

2011 Pakistan

BACHELOR OF SCIENCE (AERO / AVIATION SCIENCES) Peshawar University

Website <http://www.uop.edu.pk/>

CERTIFICATIONS / COURSES / WORKSHOPS

Certified Supply Chain Professional (CSCP)

ASCM - APICS, USA

(Completion in December)

Lean Six Sigma Black Belt

CSSC, USA

(Completion in November)

Project Management Professional (PMP)

PMI, USA

2025

Primavera P6

Oracle, USA

2025

NEBOSH IGC

NEBOSH, UK

2025

Business Analytics (Power BI & Excel)

NodeBook, Pak

2025



OSHA 30

OSHAA, USA
2025

IOSH MS

IOSH, UK
2025

ISO 14001 : 2015 EMS Lead Auditor

LICQual - UK
2025

ISO 9001 : 2015 QMS Lead Auditor

LICQual - UK
2025

ISO 45001 : 2018 OHSMS Lead Auditor

LICQual - UK
2025

SAP MM S4 HANA Consultant Level

DTS, Pak
2025

Supply Chain Management

LUMS, Karachi, Pak
2024

Advance Logistics Course

SOL, Kohat, Pak
2018

Halal Meat Awareness & Process Program

Red Cow Meat, Lahore, Pak
2017

Internal Auditor Course AS 9100 REV 'C' STANDARD

MRF, Kamra, Pak
2014

Automated Logistics Management System (ERP)

ILM, Rawalpindi, Pak
2013

Add'l. Software Experience

Fuel Management System (**FMS**), Purchase Order Management System (**POMS**), Vehicle / Transport Management System (**VMS / TMS**), Warehouse Management System (**WMS**)

Fire Prevention & Safety Course for Industries

NIFT, Islamabad, Pak
2012

Logistics & ALMS (7 months)

SOL, Kohat, Pak



2011

PROJECTS

Pipeline Construction-EPC Oil & Gas Sector (\$30M, 15% early, Multimodal logistics, delivery of material)

Jan 2023 (15 months)

Complete Relocation of Large-Scale Warehouses (90,000 Inventory, 100% Accuracy)

July to Sep 2021 (2.5 months)

Emergency Transportation Support Operation (100+ vehicles, 80+ Drivers, 20 Locations)

May 2018 (1 month)

Auction / Disposal of Scrap & Surplus Stores (100+ Tons of metals, plastics, wood, rubber, chemicals)

March 2014 (1 month)

NETWORKS AND MEMBERSHIPS

USA

Association for Supply Chain Management (ASCM - APICS, USA)

www.ascm.org/ 2575801

UK

Chartered Institute of Logistics & Transport (CILT, UK), CMILT

www.ciltuk.com/ CM-3604

Chartered Institute of Procurement and Supply (CIPS, UK)

www.cips.org/ 9966352

USA

Project Management Institute (PMI, USA), PMP

www.pmi.org/ 11923343

Pakistan

Pakistan Safety Council, (PSC, Pak), SMPSC

www.psc.org.pk/ 01282

SKILLS

Office tools

Google Workspace (Google Drive, Google Docs, Google Slides, Google Sheets, Google Forms) | Microsoft Office (Access, Excel, Word, Outlook, PowerPoint, Publisher)

Social Media Platforms

Social media management (Facebook, Twitter, LinkedIn, YouTube, Instagram)

Graphic Designing & Video editing

Adobe Photoshop, Illustrator, AI | Filmora X (Movie Maker and Editing)

SOFT SKILLS

Strategic Vision & Planning

Emotional Intelligence

Cultural & Demographics sensitive



Leadership & Team operations

Goal-oriented & Optimistic

Adaptable & Analytical

Time & Resource Management

Customer Service Orientation

Project & Risk Management

● **HOBBIES AND INTERESTS**

FIDIC, CLTD, CPIM, CPSM (planned)

Growth in SCM & Logistics field

Continuous Personal Development

Sports
