



Adnan Rafique, MBA, PMP, CMILT, SMPSC, CSCP (cand.)

Safety-conscious, Project Logistics and Supply Chain Leader, 14 years in Planning, Procurement, Contracts, Warehousing and Transportation (Aviation, FMCG, EPC, Oil & Gas)

+974 31637097

adnanrafique01@yahoo.com

Old Airport, Doha, Qatar

Qatar Resident Visa, Immediately Available (with NOC)

Portfolio Website: www.adnanrafique.com

[linkedin.com/in/adnan-rafique-logistics-scm](https://www.linkedin.com/in/adnan-rafique-logistics-scm)

profile.indeed.com/p/adnanr-yk2y3fs

Accomplished and results-oriented **Supply Chain professional** with **14 years** of progressive experience across **logistics, transportation, customs, warehousing, procurement, vendor development and operations management** in large-scale, high-security environments across **defence, trading, construction and contracting sectors**. Proven success in leading supplier performance improvement, negotiating cost-effective contracts and implementing **ERP-based** process optimization. Skilled in **strategic sourcing, import/export compliance** and team leadership within **complex project environments**. Strong background in **end-to-end planning, supply chain, auditing, budgeting** and **quality compliance** aligned with **ISO 9001-14001-45001 standards**.

LANGUAGES

English — Fluent

Urdu / Hindi — Native / Bilingual

Punjabi — Native / Bilingual

Arabic — Elementary

CORE COMPETENCIES

Key Strength: **CSCP** (ASCM) - in progress, **PMP** (PMI) - Chartered Member **CMILT** (UK) - Supply Chain & Cost Optimization - **Strategic Sourcing** - Supplier Development - **Logistics** & Distribution - Budgeting and Forecasting - Warehouse Management - Team **Leadership**

Technical: Primavera P6 - **Six Sigma** Black Belt - ERP (ALMS / WMS / TMS / VMS / POS / POMS / FMS) - SAP - **Power BI** - Excel - Word

Safety & Compliance: ISO Lead Auditor (9001-14001-45001) - **NEBOSH** - OSHA 30 - IOSH MS - Specialist Member Pakistan Safety Council

PROFESSIONAL EXPERIENCE

2025 –
Present
Doha, Qatar

Seven Ways Contracting & Trading, Head of Procurement & Supply Chain

- **Reporting to the CEO**, planning and managing end-to-end **procurement, transportation** and materials coordination for **5+** construction and fit-out projects.
- Developing and maintaining **40+** vendor relationships for **95%** on-time delivery / adherence to quality standards.
- Overseeing budgeting, **warehousing, purchase orders**, and shipment tracking to avoid material delays.
- Collaborating with **project** and site teams to drive cost-effective sourcing and logistics with **HSE compliance**.

2023 – 2025
Islamabad &
Rawalpindi,
Pakistan

Haider-e-Krar International (Real Estate / Construction), Director of Operations & Supply Chain

- **Reporting to the CEO**, planned and directed **procurement**, including long-lead item (LLI), **logistics, and materials management** for **65+** residential and commercial construction projects valued at over **PKR 2B**.
- Built and managed a network of **50+** local suppliers and equipment vendors, securing contracts that reduced material costs by **10%**. Ensured strong **KPI** reporting, especially during mobilization/demobilization.
- Coordinated with **project, engineering, and finance teams** to align resource planning with delivery schedules and budget targets.
- Ensured safety and quality compliance under **ISO 9001 and ISO 45001 standards**, achieving **zero** non-conformities during audits.
- Optimized **warehouse** space and **delivery** scheduling, cutting material lead time by **18%** and improving on-site efficiency.

2021 – 2023
Islamabad &
Karachi,
Pakistan

Sherry Consultants International (Trading Division), Strategic Procurement & Trading Manager

- **Reporting to the COO**, managed **procurement and supplier** relations across **domestic and export markets**, handling volumes over **PKR 500M** annually for commodities, food items, and metals.
- Negotiated **contracts / pricing / credit terms** with 200+ vendors/clients at **12% savings** and improved cash flow.
- Oversaw **import / export** logistics, documentation, and customs clearance, ensuring 98% on-time delivery.
- Implemented **supplier performance** metrics to enhance quality, delivery, and compliance by **15%**.

2019 – 2021
Islamabad &
Lahore,
Pakistan

Meat Guru (Pvt.) Ltd (Meat Production, Export & Retail), Lead Supply Chain & Operations Manager

- **Reporting to the SVP / COO**, managed **end-to-end supply chain** for meat production, local **retail**, government contracts, and **GCC exports**.
- Supervised **procurement, cold-chain logistics** (5 sites), warehousing, and 100% Halal quality control.
- Optimized **ERP-based** inventory and delivery systems, cutting fulfilment time by **25%** across multiple sites.
- Handled export and customs documentation, ensuring on-time **GCC shipments**.

2011 – 2019
Islamabad &
Attock,
Pakistan

Pakistan Air Force (Defense Sector Projects), Deputy Director – Logistics & Supply Chain

- Led **multimodal logistics** (land, air, sea, rail) and **end-to-end supply chain** for strategic projects.
- Managed **400+ vehicles / 200+ drivers**, boosting fleet efficiency by **20%**, cutting downtime by **15%** via preventive maintenance, optimized routing, site delivery scheduling, inspections, fuel monitoring and compliance.
- Directed **procurement and contracting** (purchase orders and tenders / RFQ / RFP) for EPC, F&B and equipment, achieving **20%** cost savings via vendor negotiation and compliance control.

- Controlled **\$100M+** budgets, realizing **15%** savings via forecasting, **market analysis** and cost optimization.
- Supervised **10+ warehouses (800K sq ft)**, 99% accuracy, **90K inventory**, 30% better space use, 25% faster deliveries ensuring last-mile delivery and optimal stock availability.
- Ensured **ISO 9001/45001**, lowering incidents by 20% & spoilage by 15% for temperature-sensitive goods.
- Managed inventories of **metals, plastics, wood, rubber, chemicals, fuel / oil / gases, clothing, scrap and fresh, dry & frozen food** (perishables and FMCG).
- Improved workforce performance through appraisals and **50+ trainings** for 1,000+ employees.
- Coordinated **high-level** logistics strategy across **Air Force, Army, Navy** and **federal ministries**.

EDUCATION / DEGREES

2024 – 2025	PGDip (Level 7) in "Logistics and Supply Chain Management" , <i>OTHM, The United Kingdom</i>
2015 – 2017	Master of Business Administration (Executive) , <i>Comsats University, Pakistan (3.5/4.0 CGPA)</i>
2009 – 2011	Bachelor of Science (Aero / Aviation Sciences) , <i>Peshawar University, Pakistan</i>

CERTIFICATIONS / TRAININGS

Certified Supply Chain Professional (CSCP) <i>ASCM - APICS, USA</i> (Completion in December)	Project Management Professional (PMP) <i>PMI, USA</i> 2025	Lean Six Sigma (Black Belt) <i>CSSC, USA</i> (Completion in November)	Primavera P6 <i>Oracle, USA</i> (Completion in November)
NEBOSH IGC <i>NEBOSH, UK</i> 2025	Business Analytics (Power BI / Excel) <i>NodeBook, Pak</i> 2025	IOSH MS / OSHA 30 <i>IOSH UK / OSHAA USA</i> 2025	ISO 14001-45001-9001 Lead Auditor <i>LICQual - UK</i> 2025
SAP MM S4 HANA Consultant Level <i>DTS, Pak</i> 2025	Supply Chain Management <i>LUMS, Lahore, Pak</i> 2024	Advance Logistics Course <i>SOL, Kohat, Pak</i> 2018	Halal Meat Awareness and Process Program <i>Red Cow, Lahore, Pak</i> 2017
Internal Auditor Course AS 9100 <i>MRF, Kamra, Pak</i> 2014	Automated Logistics Management System (ERP) <i>ILM, Rawalpindi, Pak</i> 2013	Add'l. Software Experience <i>Fuel Management System (FMS), Purchase Order Management System (POMS), Vehicle Management System (VMS)</i>	Fire Prevention and Safety for Industries <i>NIFT, Islamabad, Pak</i> 2012
Logistics / ALMS, 7 months <i>SOL, Kohat, Pak</i> 2011			

MAJOR PROJECTS

Pipeline Construction-EPC Oil and Gas Sector, (\$30M, 15% early, multimodal logistics, delivery of material), Jan 2023 (15 months)

Complete Relocation of Large-Scale Warehouses, (90,000 inventory, 100% accuracy), May to July 2019 (2.5 months)

Emergency Transportation Support Operation, (100+ vehicles, 80+ drivers, 20 locations), May 2018 (1 month)

Auction / Disposal of Scrap and Surplus Stores, (100+ tons of metal, wood, rubber, chemicals), March 2014 (1 month)

PROFESSIONAL MEMBERSHIPS

Association for Supply Chain Management (ASCM - APICS, USA), www.ascm.org/2575801

Chartered Institute of Logistics and Transport (CILT, UK), **CMILT**, www.ciltpakistan.com/CM-3604

Chartered Institute of Procurement and Supply (CIPS, UK), www.cips.org/9966352

Project Management Institute (PMI, USA), **PMP**, www.pmi.org/11923343

Pakistan Safety Council (PSC, Pak), **SMPSC**, www.psc.org.pk/01282

INTERESTS

FIDIC, CLTD, CPIM, CPSM (planned)

Growth in SCM and Logistics

Continuous Personal Development

SOFT & DIGITAL SKILLS

Strategic Vision and Planning • Emotional Intelligence • Cultural and Demographics sensitive • Goal-oriented / Optimistic • Leadership / Team operations • Time and Resource Management • Customer Service Orientation • Adaptable / Analytical • Project and Risk Management • MS Office Suite (Word, Excel, PowerPoint, Outlook), Google Workspace (Calendar, Docs, Sheets)