



Adnan Rafique, MBA, PMP, CMILT, SMPSC, CSCP (cand.)

Safety-conscious, Project Logistics and Supply Chain Leader, 14 years in Planning, Procurement, Contracts, Warehousing and Transportation (Aviation, FMCG, EPC, Oil & Gas)

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Old Airport, Doha, Qatar

Qatar Resident Visa, Immediately Available (with NOC)

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Accomplished and results-oriented **Supply Chain professional** with **14 years** of progressive experience across **logistics, transportation, customs, warehousing, procurement, vendor development and operations management** in large-scale, high-security environments across **defence, trading, construction and contracting sectors**. Proven success in leading supplier performance improvement, negotiating cost-effective contracts and implementing **ERP-based** process optimization. Skilled in **strategic sourcing, import/export compliance** and team leadership within **complex project environments**. Strong background in **end-to-end planning, supply chain, auditing, budgeting** and **quality compliance** aligned with **ISO 9001-14001-45001 standards**.

LANGUAGES

English — Fluent

Urdu / Hindi — Native / Bilingual

Punjabi — Native / Bilingual

Arabic — Elementary

CORE COMPETENCIES

Key Strength: **CSCP** (ASCM) - in progress, **PMP** (PMI) - Chartered Member **CMILT** (UK) - Supply Chain & Cost Optimization - **Strategic Sourcing** - Supplier Development - **Logistics** & Distribution - Budgeting and Forecasting - Warehouse Management - Team **Leadership**

Technical: Primavera P6 - **Six Sigma** Black Belt - ERP (ALMS / WMS / TMS / VMS / POS / POMS / FMS) - SAP - **Power BI** - Excel - Word

Safety & Compliance: ISO Lead Auditor (9001-14001-45001) - **NEBOSH** - OSHA 30 - IOSH MS - Specialist Member Pakistan Safety Council

PROFESSIONAL EXPERIENCE

2025 – Present
Doha, Qatar

Seven Ways Contracting & Trading (Construction and General Trading), Head of Procurement & Supply Chain

- **Reporting to the CEO**, planning and managing end-to-end **procurement, transportation** and materials coordination for **5+** construction, fit-out projects and general trading.
- Developing and maintaining **40+** vendor relationships for **95%** on-time delivery / adherence to quality standards.
- Overseeing budgeting, **warehousing, purchase orders**, and shipment tracking to avoid material delays.
- Collaborating with **project** and site teams to drive cost-effective sourcing and logistics with **HSE compliance**.

2023 – 2025
Islamabad & Rawalpindi, Pakistan

Haider-e-Krar International (Real Estate / Construction), Director of Operations & Supply Chain

- **Reporting to the CEO**, planned and directed **procurement**, including long-lead item (LLI), **logistics, and materials management** for **65+** residential and commercial construction projects valued at over PKR **2B**.
- Built and managed a network of **50+** local suppliers and equipment vendors, securing contracts that reduced material costs by **10%**. Ensured strong **KPI** reporting, especially during mobilization/demobilization.
- Coordinated with **project, engineering, and finance teams** to align resource planning with delivery schedules and budget targets.
- Ensured safety and quality compliance under **ISO 9001 and ISO 45001 standards**, achieving **zero** non-conformities during audits.
- Optimized **warehouse** space and **delivery** scheduling, cutting material lead time by **18%** and improving on-site efficiency.

2021 – 2023
Islamabad & Karachi, Pakistan

Sherry Consultants International (Trading Division), Strategic Procurement & Trading Manager

- **Reporting to the COO**, managed **procurement and supplier** relations across **domestic and export markets**, handling volumes over PKR 500M annually for commodities, food / catering items, and metals.
- Negotiated **contracts / pricing / credit terms** with 200+ vendors/clients at **12% savings** and improved cash flow.
- Oversaw **import / export** logistics, documentation, and customs clearance, ensuring 98% on-time delivery.
- Implemented **supplier performance** metrics to enhance quality, delivery, and compliance by **15%**.

2019 – 2021
Islamabad & Lahore, Pakistan

Meat Guru (Pvt.) Ltd (Meat Production, Export & Retail), Lead Supply Chain & Operations Manager

- **Reporting to the SVP / COO**, managed **end-to-end supply chain** for meat production, local **retail**, government contracts, and **GCC exports**.
- Led **procurement, cold-chain logistics** (5 sites), warehousing (FIFO / FEFO), and 100% Halal quality control.
- Optimized **ERP-based** inventory and delivery systems, cutting fulfilment time by **25%** across multiple sites.
- Handled export and customs documentation, ensuring on-time **GCC shipments**.

2011 – 2019
Islamabad & Attock, Pakistan

Pakistan Air Force (Defense Sector Projects), Deputy Director – Logistics & Supply Chain

- Led **multimodal logistics** (land, air, sea, rail, 3PL) and **end-to-end supply chain** for strategic projects.
- Managed **400+ vehicles / 200+ drivers**, boosting fleet efficiency by **20%**, cutting downtime by **15%** via preventive maintenance, optimized routing, site delivery scheduling, inspections, fuel monitoring and compliance.
- Directed **procurement and contracting** (purchase orders and tenders / RFQ / RFP) for EPC, F&B and equipment, achieving **20%** cost savings via vendor negotiation and compliance control. Handled **returns** and repair tracking.

- Controlled **\$100M+** budgets, realizing **15%** savings via forecasting, **market analysis** and cost optimization.
- Supervised **10+ warehouses (800K sq ft)** plus bonded goods / inventory, 99% accuracy, **90K (SKU) inventory**, 30% better space use, 25% faster deliveries ensuring last-mile delivery and optimal stock availability.
- Ensured **ISO 9001/45001**, lowering incidents by 20% and spoilage by 15% for temperature-sensitive goods.
- Managed inventories of **metals, plastics, wood, rubber, chemicals, fuel / oil / gases, clothing, scrap, amenities, fresh, dry, and frozen food** (perishables and FMCG), including wall-to-wall stock / cycle counts.
- Improved workforce performance through appraisals and **50+ trainings** / mentoring for 1,000+ employees.
- Coordinated **high-level** logistics strategy across **Air Force, Army, Navy** and **federal ministries**.

EDUCATION / DEGREES

2024 – 2025	PGDip (Level 7) in "Logistics and Supply Chain Management", OTHM, The United Kingdom
2015 – 2017	Master of Business Administration (Executive), Comsats University, Pakistan (3.5/4.0 CGPA)
2009 – 2011	Bachelor of Science (Aero / Aviation Sciences), Peshawar University, Pakistan

CERTIFICATIONS / TRAININGS

Certified Supply Chain Professional (CSCP) ASCM - APICS, USA (Completion in December)	Project Management Professional (PMP) PMI, USA 2025	Lean Six Sigma (Black Belt) CSSC, USA (Completion in November)	Primavera P6 Oracle, USA (Completion in November)
NEBOSH IGC NEBOSH, UK 2025	Business Analytics (Power BI / Excel) NodeBook, Pak 2025	IOSH MS / OSHA 30 IOSH UK / OSHAA USA 2025	ISO 14001-45001-9001 Lead Auditor LICQual - UK 2025
SAP MM S4 HANA Consultant Level DTS, Pak 2025	Supply Chain Management LUMS, Lahore, Pak 2024	Advance Logistics Course SOL, Kohat, Pak 2018	Halal Meat Awareness and Process Program Red Cow, Lahore, Pak 2017
Internal Auditor Course AS 9100 MRF, Kamra, Pak 2014	Automated Logistics Management System (ERP) ILM, Rawalpindi, Pak 2013	Add'l. Software Experience Fuel Management System (FMS), Purchase Order Management System (POMS), Vehicle / Transport Management System (VMS / TMS), Warehouse Management System (WMS)	Fire Prevention and Safety for Industries NIFT, Islamabad, Pak 2012
Logistics / ALMS, 7 months SOL, Kohat, Pak 2011			

MAJOR PROJECTS

Pipeline Construction-EPC Oil and Gas Sector, (\$30M, 15% early, multimodal logistics, delivery of material), Jan 2023 (15 months)

Complete Relocation of Large-Scale Warehouses, (90,000 inventory, 100% accuracy), May to July 2019 (2.5 months)

Emergency Transportation Support Operation, (100+ vehicles, 80+ drivers, 20 locations), May 2018 (1 month)

Auction / Disposal of Scrap and Surplus Stores, (100+ tons of metal, wood, rubber, chemicals), March 2014 (1 month)

PROFESSIONAL MEMBERSHIPS

Association for Supply Chain Management (ASCM - APICS, USA), www.ascm.org/ 2575801

Chartered Institute of Logistics and Transport (CILT, UK), **CMILT**, www.ciltpakistan.com/ CM-3604

Chartered Institute of Procurement and Supply (CIPS, UK), www.cips.org/ 9966352

Project Management Institute (PMI, USA), **PMP**, www.pmi.org/ 11923343

Pakistan Safety Council (PSC, Pak), **SMPSC**, www.psc.org.pk/ 01282

INTERESTS

FIDIC, CLTD, CPIM, CPSM (planned)

Growth in SCM and Logistics

Continuous Personal Development

SOFT & DIGITAL SKILLS

Strategic Vision and Planning • Emotional Intelligence • Cultural and Demographics sensitive • Goal-oriented / Optimistic • Leadership / Team operations • Time and Resource Management • Customer Service Orientation • Adaptable / Analytical • Project and Risk Management • MS Office Suite (Word, Excel, PowerPoint, Outlook), Google Workspace (Calendar, Docs, Sheets)