

Adnan Rafique Ahmed (MBA, PMP®, CMILT®, SMPSC®)

Safety-conscious, Project Logistics & Supply Chain Leader, 14 years in Procurement, Contracts, Warehousing & Transportation (Aviation, FMCG, EPC, Oil & Gas)

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Accomplished & results-oriented Supply Chain professional with 14 years of progressive experience across logistics, transportation, customs, warehousing, procurement, vendor development & operations management in large-scale, high-security environments across defence, trading, construction & contracting sectors. Proven success in leading supplier performance improvement, negotiating cost-effective contracts & implementing ERP-based process optimization. Skilled in strategic sourcing, import/export compliance & team leadership within complex project environments. Strong background in end-to-end supply chain, auditing, budgeting & quality compliance aligned with ISO 9001-14001-45001 standards.

Willing to relocate: Anywhere

Work Experience

Procurement & Supply Chain Manager

Seven Ways Contracting & Trading-Doha, Qatar

2025 to Present

- Managing procurement, transportation & materials coordination for 5+ construction and fit-out projects.
- Developing & maintaining 40+ vendor relationships for 95% on-time delivery & adherence to quality standards.
- Overseeing budgeting, warehousing, purchase orders, and shipment tracking to avoid material delays.
- Collaborating with project & site teams to drive cost-effective sourcing & logistics with HSE compliance.

Senior Operations & Supply Chain Manager

Haider-e-Krar International (Real Estate & Construction)-Islamabad & Rawalpindi, Pakistan

2023 to 2025

- Directed procurement, including long-lead item (LLI), logistics, and materials management for 65+ residential and commercial construction projects valued at over PKR 2B.
- Built and managed a network of 50+ local suppliers and equipment vendors, securing contracts that reduced material costs by 10%. Ensured strong KPI reporting, especially during mobilization/demobilization.
- Coordinated with project, engineering, and finance teams to align resource planning with delivery schedules and budget targets.
- Ensured safety and quality compliance under ISO 9001 and ISO 45001 standards, achieving zero non-conformities during audits.
- Optimized warehouse space and delivery scheduling, cutting material lead time by 18% and improving on-site efficiency.

Lead Procurement & Trading Manager

Sherry Consultants International (Trading Division)-Islamabad & Karachi, Pak

2021 to 2023

- Managed procurement and supplier relations across domestic and export markets, handling volumes over PKR 500M annually for commodities, food items, and metals.
- Negotiated contracts, pricing & credit terms with 200+ vendors/clients at 12% savings & improved cash flow.
- Oversaw import/export logistics, documentation, and customs clearance, ensuring 98% on-time delivery.
- Implemented supplier performance metrics to enhance quality, delivery, and compliance by 15%.

Supply Chain & Operations Manager

Meat Guru (Pvt.) Ltd (Meat Production, Export & Retail)-Islamabad & Lahore, Pakistan
2019 to 2021

- Managed end-to-end supply chain for meat production, local retail, government contracts, and GCC exports.
- Supervised procurement, cold-chain logistics (5 sites), warehousing, and 100% Halal quality control.
- Optimized ERP-based inventory and delivery systems, cutting fulfilment time by 25% across multiple sites.
- Handled export and customs documentation, ensuring on-time GCC shipments.

Deputy Director - Logistics & Supply Chain

Pakistan Air Force (Defense Sector Projects)-Islamabad & Attock, Pakistan
2011 to 2019

- Directed multimodal logistics operations (land, air, sea, and rail) and managed end-to-end supply chain activities for strategic projects.
- Directed 400+ vehicles and 200+ drivers, improving fleet efficiency by 20% and cutting downtime by 15% through preventive maintenance, optimized routing, site delivery scheduling, inspections, fuel monitoring, compliance & disposal.
- Streamlined procurement and contracting (purchase orders & tenders/RFQ/RFP) for EPC, F&B, and equipment categories, achieving up to 20% cost savings via vendor negotiation and compliance control.
- Oversaw \$100M+ in budgets and contracts, driving 15% annual savings through precise demand forecasting, monitoring market trends and cost optimization.
- Managed 10+ warehouses (800,000+ sq. ft.) with 90,000+ inventory items, achieving 99% accuracy, 30% better space use & 25% faster deliveries, ensured last-mile delivery/shipping and optimal stock availability.
- Ensured ISO 9001, ISO 45001 & HACCP compliance, cutting hazardous incidents by 20% and spoilage by 15% for temperature-sensitive goods in large warehouses, including bonded warehouses.
- Handled metals, plastics, wood, rubber, chemicals, fuel/oil/gases (tanks, drums & containers), clothing, scrap and fresh, dry & frozen food (perishables & FMCG) articles.
- Enhanced workforce performance through appraisals & 50+ trainings for 1,000+ employees.
- Led high-level logistics planning with inter-agency coordination (Air Force, Army, Navy, and ministries).

Education

Logistics & Supply Chain Management (PGDip)

OTHM UK
2024 to 2025

Business Administration (Master of Business Administration)

Comsats University, Pakistan
2015 to 2017

Aero/Aviation Sciences (Bachelor of Science)

Peshawar University, Pakistan

2009 to 2011

Skills

- Goal-oriented & Optimistic
- Project & Risk Management
- Strategic Vision & Planning
- Photoshop, Illustrator & Filmora
- Leadership & Team operations
- Facebook, Instagram, LinkedIn, X
- Customer Service Orientation
- MS Office Suite (Word, Excel, PowerPoint, Outlook) & Google Workspace (Calendar, Docs, Sheets, Slides, Sites)
- Emotional Intelligence
- Adaptable & Analytical
- Time & Resource Management
- Cultural & Demographics sensitive

Languages

- Punjabi - Native
- Arabic - Intermediate
- Urdu / Hindi - Native
- English - Expert

Links

<http://www.adnanrafique.com>

<linkedin.com/in/adnan-rafique-logistics-scm>

Military Service

Branch: Logistics / Supply Chain

Service Country: Pakistan

Rank: Squadron Leader / Major

December 2011 to July 2019

Results-driven Logistics and Supply Chain Manager with proven expertise in multimodal operations (land, air, sea & rail) and end-to-end supply chain management. Directed 400+ vehicles, 200+ drivers, and 10+ warehouses (800,000+ sq. ft.), achieving 20% higher fleet efficiency, 15% reduced downtime, and 25% faster deliveries. Managed \$100M+ budgets and procurement for EPC, F&B, and equipment categories, delivering up to 20% cost savings through strategic sourcing and vendor negotiations. Ensured ISO 9001, ISO 45001 & HACCP compliance, reducing incidents and spoilage by 15-20%. Skilled in inventory optimization, warehouse management, contract administration, demand forecasting, and cross-functional leadership. Trained and developed 1,000+ personnel while coordinating logistics with military and government agencies.

Certifications and Licenses

Logistics & ALMS (7-Months)

SOL, Kohat, Pak

2011

CSCP, CPIM, CLTD, CIPS, CPSM (planned)

to be started soon

Import & Export Management

IPA, Pak

in progress

Project Management Professional (PMP®)

PMI, USA

2025

Lean Six Sigma (Black Belt)

CSSC, USA

in progress

NEBOSH IGC

NEBOSH, UK

in progress

Add'l. Software Experience

Fuel Management System (FMS), Purchase Order Management System (POMS), Vehicle Management System (VMS)

Business Analytics (Power Business Intelligence & Microsoft Excel)

NodeBook, Pak

2025

OSHA 30

OSHAA, USA

2025

IOSH MS (Managing Safely)

IOSH, UK

2025

ISO 14001 : 2015 EMS Lead Auditor

LICQual - UK

2025

ISO 9001 : 2015 QMS Lead Auditor

LICQual - UK

2025

ISO 45001 : 2018 OHSMS Lead Auditor

LICQual - UK

2025

SAP MM S4 HANA Consultant Level

DTS, Pak

2025

Supply Chain Management

LUMS, Lahore, Pak

2024

United Nations Logistics Officers Course (UNLOC)

Port Dickson, Malaysia

2024

Advance Logistics Course

SOL, Kohat, Pak

2018

Halal Meat Awareness & Process Program

Red Cow, Lahore, Pak

2017

Internal Auditor Course AS 9100

MRF, Kamra, Pak

2014

Automated Logistics Management System (ERP)

ILM, Rawalpindi, Pak

2013

Textile Materials & Testing

NTU, Faisalabad, Pak

2012

Fire Prevention & Safety Course

NIFT, Islamabad, Pak

2012

Groups

Pakistan Safety Council, Pak, SMPSC®

2025 to Present

<https://www.psc.org.pk/> [# 01282]

Project Management Institute (PMI, USA), PMP®

2025 to Present

<https://www.pmi.org/> [# 11923343]

Association for Supply Chain Management (ASCM - APICS, USA)

2025 to Present

<https://www.ascm.org/> [# 2575801]

Chartered Institute of Logistics & Transport (CILT UK), CMILT®

2025 to Present

<https://ciltPakistan.com/> [# CM-3604]

Coursera Plus, USA

2024 to Present

<https://www.coursera.org/> [Annual]

Additional Information

Core Competencies

Key Strength:

Project Management Professional (PMP®) – Chartered Member CILT® (UK) - Supply Chain & Cost Optimization – Strategic Sourcing – Supplier Development – Logistics & Distribution – Budgeting & Forecasting – Warehouse Management – Team Leadership

Technical:

Six Sigma - Primavera P6 - ERP (ALMS / WMS / TMS / VMS / POS / POMS / FMS) - SAP - Power BI - Excel - Word

Safety & Compliance:

ISO Lead Auditor (9001-14001-45001) - NEBOSH - OSHA 30 - IOSH MS - Specialist Member Pakistan Safety Council

- Qatar Resident Visa
- NOC available
- Immediate available to join
- Willing to relocate