

**Adnan Rafique (MBA, PMP®, CMILT®, SMPSC®)****Work permit:** Qatari | **Nationality:** Pakistani | **Phone number:** (+974) 31637097 (Mobile) | **Email address:**adnanrafique01@yahoo.com | **Website:** www.adnanrafique.com | **Website:**<https://profile.indeed.com/p/adnanr-yk2y3fs> | **LinkedIn:** [linkedin.com/in/adnan-rafique-logistics-scm](https://www.linkedin.com/in/adnan-rafique-logistics-scm) |**WhatsApp Messenger:** +97431637097 | **Address:** near Old Airport, Doha, Qatar (Home)**ABOUT ME****Safety-conscious, Project Logistics & Supply Chain Leader, 14 years in Procurement, Contracts, Warehousing & Transportation (Aviation, FMCG, EPC, Oil & Gas)**

Accomplished & results-oriented **Supply Chain professional** with **14 years** of progressive experience across **logistics, transportation, customs, warehousing, procurement, vendor development & operations management** in large-scale, high-security environments across **defence, trading, construction & contracting sectors**. Proven success in leading supplier performance improvement, negotiating cost-effective contracts & implementing **ERP-based** process optimization. Skilled in **strategic sourcing, import/export compliance & team leadership within complex project environments**. Strong background in **end-to-end supply chain, auditing, budgeting & quality compliance** aligned with **ISO 9001-14001-45001 standards**.

LANGUAGE SKILLSMother tongue(s): **URDU / HINDI** | **PANJABI; PUNJABI**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C1	C2	C1	C1	C1
ARABIC	A1	A1	A1	A1	A1

*Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user***CORE COMPETENCIES****Key Strength***Project Management Professional (PMP®) – Chartered Member CILT® (UK) - Supply Chain & Cost Optimization – Strategic Sourcing – Supplier Development – Logistics & Distribution – Budgeting & Forecasting – Warehouse Management – Team Leadership***Technical***Six Sigma - Primavera P6 - ERP (ALMS / WMS / TMS / VMS / POS / POMS / FMS) - SAP - Power BI - Excel - Word***Safety & Compliance***ISO Lead Auditor (9001-14001-45001) - NEBOSH - OSHA 30 - IOSH MS - Specialist Member Pakistan Safety Council***WORK EXPERIENCE****SEVEN WAYS CONTRACTING & TRADING – DOHA, QATAR****PROCUREMENT & SUPPLY CHAIN MANAGER – 2025 – CURRENT**

- Managing **procurement, transportation & materials coordination** for **5+ construction and fit-out** projects.
- Developing & maintaining **40+ vendor relationships** for **95% on-time delivery** & adherence to quality standards.
- Overseeing **budgeting, warehousing, purchase orders, and shipment tracking** to avoid material delays.
- Collaborating with **project & site teams** to drive **cost-effective sourcing & logistics** with **HSE compliance**.

HAIDER-E-KRAR INTERNATIONAL (REAL ESTATE & CONSTRUCTION) – ISLAMABAD & RAWALPINDI, PAKISTAN



SENIOR OPERATIONS & SUPPLY CHAIN MANAGER – 2023 – 2025

- Directed **procurement**, including long-lead item (LLI), **logistics**, and **materials management** for **65+ residential and commercial construction projects** valued at over **PKR 2B**.
- Built and managed a network of **50+ local suppliers and equipment vendors**, securing contracts that reduced material costs by **10%**. Ensured strong **KPI** reporting, especially during mobilization/demobilization.
- Coordinated with **project, engineering, and finance teams** to align resource planning with delivery schedules and budget targets.
- Ensured **safety and quality compliance** under **ISO 9001 and ISO 45001 standards**, achieving **zero non-conformities** during audits.
- Optimized **warehouse space and delivery scheduling**, cutting **material lead time by 18%** and improving on-site efficiency.

SHERRY CONSULTANTS INTERNATIONAL (TRADING DIVISION) – ISLAMABAD & KARACHI, PAKISTAN

LEAD PROCUREMENT & TRADING MANAGER – 2021 – 2023

- Managed **procurement and supplier relations** across **domestic and export markets**, handling volumes over **PKR 500M annually** for commodities, food items, and metals.
- Negotiated **contracts, pricing & credit terms** with 200+ vendors/clients at **12% savings** & improved cash flow.
- Oversaw **import/export logistics, documentation, and customs clearance**, ensuring **98% on-time delivery**.
- Implemented **supplier performance metrics** to enhance **quality, delivery, and compliance** by **15%**.

MEAT GURU (PVT.) LTD (MEAT PRODUCTION, EXPORT & RETAIL) – ISLAMABAD & LAHORE, PAKISTAN

SUPPLY CHAIN & OPERATIONS MANAGER – 2019 – 2021

- Managed **end-to-end supply chain** for meat production, local **retail**, government contracts, and **GCC exports**.
- Supervised **procurement, cold-chain logistics (5 sites), warehousing**, and 100% **Halal** quality control.
- Optimized **ERP-based inventory and delivery systems**, cutting **fulfilment time by 25%** across multiple sites.
- Handled **export and customs documentation**, ensuring **on-time GCC shipments**.

PAKISTAN AIR FORCE (DEFENSE SECTOR PROJECTS) – ISLAMABAD & ATTOCK, PAKISTAN

DEPUTY DIRECTOR – LOGISTICS & SUPPLY CHAIN – 2011 – 2019

- Directed multimodal logistics operations (**land, air, sea, and rail**) and managed end-to-end supply chain activities for strategic projects.
- Directed **400+ vehicles and 200+ drivers**, improving fleet efficiency by **20%** and cutting downtime by **15%** through preventive maintenance, optimized routing, site delivery scheduling, inspections, fuel monitoring, compliance & disposal.
- Streamlined **procurement and contracting (purchase orders & tenders/RFQ/RFP)** for EPC, F&B, and equipment categories, achieving up to **20% cost savings** via vendor negotiation and compliance control.
- Oversaw **\$100M+ in budgets and contracts**, driving **15% annual savings** through precise demand forecasting, monitoring **market trends** and cost optimization.
- Managed **10+ warehouses (800,000+ sq. ft.)** with **90,000+ inventory items**, achieving **99% accuracy, 30% better space use & 25% faster deliveries**, ensured last-mile delivery/shipping and optimal stock availability.
- Ensured **ISO 9001, ISO 45001 & HACCP compliance**, cutting hazardous incidents by **20%** and spoilage by **15%** for temperature-sensitive goods in large warehouses, including bonded warehouses.
- Handled **metals, plastics, wood, rubber, chemicals, fuel/oil/gases (tanks, drums & containers), clothing, scrap and fresh, dry & frozen food** (perishables & FMCG) articles.
- Enhanced workforce performance through appraisals & **50+ trainings** for **1,000+ employees**.
- Led **high-level** logistics planning with inter-agency coordination (**Air Force, Army, Navy, and ministries**).

EDUCATION AND TRAINING

2024 – 2025 United Kingdom

PGDIP (LEVEL 7) IN "LOGISTICS & SUPPLY CHAIN MANAGEMENT" OTHM, UK

Website <https://othm.org.uk/>

2015 – 2017 Pakistan

MASTER OF BUSINESS ADMINISTRATION (EXECUTIVE) Comsats University

Website <https://www.comsats.edu.pk/>

2009 – 2011 Pakistan

BACHELOR OF SCIENCE (AERO/AVIATION SCIENCES) Peshawar University

Website <http://www.uop.edu.pk/>



CERTIFICATIONS / COURSES / WORKSHOPS

Project Management Professional (PMP®)

PMI, USA
2025

Primavera P6

Oracle, USA
(Completion in November)

Lean Six Sigma Black Belt

CSSC, USA
(Completion in November)

NEBOSH IGC

NEBOSH, UK
(Completion in November)

Business Analytics (Power BI & Excel)

NodeBook, Pak
2025

OSHA 30

OSHAA, USA
2025

IOSH MS

IOSH, UK
2025

ISO 14001 : 2015 EMS Lead Auditor

LICQual - UK
2025

ISO 9001 : 2015 QMS Lead Auditor

LICQual - UK
2025

ISO 45001 : 2018 OHSMS Lead Auditor

LICQual - UK
2025

SAP MM S4 HANA Consultant Level

DTS, Pak
2025

Supply Chain Management

LUMS, Karachi, Pak
2024

Advance Logistics Course

SOL, Kohat, Pak
2018

Halal Meat Awareness & Process Program



Red Cow Meat, Lahore, Pak
2017

Internal Auditor Course AS 9100 REV 'C' STANDARD

MRF, Kamra, Pak
2014

Automated Logistics Management System (ERP)

ILM, Rawalpindi, Pak
2013

Textile Materials & Testing

NTU, Faisalabad, Pak
2012

Add'l. Software Experience

Fuel Management System (**FMS**), Purchase Order Management System (**POMS**), Vehicle Management System (**VMS**)

Fire Prevention & Safety Course for Industries

NIFT, Islamabad, Pak
2012

Logistics & ALMS (7 months)

SOL, Kohat, Pak
2011

PROJECTS

Pipeline Construction-EPC Oil & Gas Sector (\$30M, 15% early, Multimodal logistics, delivery of material)

Jan 2023 (15 months)

Complete Relocation of Large-Scale Warehouses (90,000 Inventory, 100% Accuracy)

July to Sep 2021 (2.5 months)

Emergency Transportation Support Operation (100+ vehicles, 80+ Drivers, 20 Locations)

May 2018 (1 month)

Auction / Disposal of Scrap & Surplus Stores (100+ Tons of metals, plastics, wood, rubber, chemicals)

March 2014 (1 month)

NETWORKS AND MEMBERSHIPS

USA
Association for Supply Chain Management (ASCM - APICS, USA)

<https://www.ascm.org/> [# 2575801]

UK
Chartered Institute of Logistics & Transport (CILT UK), CMILT®

<https://ciltPakistan.com/> [# CM-3604]

USA
Project Management Institute (PMI, USA), PMP®

<https://www.pmi.org/> [# 11923343]



Pakistan

Pakistan Safety Council, Pak, SMPSC®

<https://www.psc.org.pk/> [# 01282]

USA

Coursera Plus, USA

<https://www.coursera.org/> [Annual]

HOBBIES AND INTERESTS

CSCP, CIPS, FIDIC, CLTD, CPIM, CPSM (planned)

Growth in SCM & Logistics field

Continuous Personal Development

Sports

SOFT SKILLS

Strategic Vision & Planning

Emotional Intelligence

Cultural & Demographics sensitive

Leadership & Team operations

Goal-oriented & Optimistic

Adaptable & Analytical

Time & Resource Management

Customer Service Orientation

Project & Risk Management

SKILLS

Office tools

Google Workspace (Google Drive, Google Docs, Google Slides, Google Sheets, Google Forms) | Microsoft Office (Access, Excel, Word, Outlook, PowerPoint, Publisher)

Social Media Platforms

Social media management (Facebook, Twitter, LinkedIn, YouTube, Instagram)

Graphic Designing & Video editing

Adobe Photoshop, illustrator, AI | Filmora X (Movie Maker and Editing)