



Adnan Rafique (MBA, PMP®, CMILT®, SMPSC®)

Work permit: Qatari | **Nationality:** Pakistani | **Phone number:** (+974) 31637097 (Mobile) | **Email address:**

adnanrafique01@yahoo.com | **Website:** www.adnanrafique.com | **Website:**

<https://profile.indeed.com/p/adnanr-yk2y3fs> | **LinkedIn:** [linkedin.com/in/adnan-rafique-logistics-scm](https://www.linkedin.com/in/adnan-rafique-logistics-scm) |

WhatsApp Messenger: +97431637097 | **Address:** near Old Airport, Doha, Qatar (Home)

ABOUT ME

Logistics & Supply Chain Leader, 13+ yrs in Transportation, Procurement, Contracts & Warehousing, Projects, Safety, Admin & HRM

Accomplished & results-driven **supply chain professional with 13+ years of experience** across **logistics, transportation, customs, warehousing, and procurement** in large-scale, high-security environments across defence, energy-related, and industrial sectors. Skilled in end-to-end **supply chain operations, strategic sourcing, and vendor performance management, import/export compliance, cost optimization, and team leadership** for 400+ staff. Experienced in contractor coordination, port operations, and project logistics similar to **EPC/oil & gas projects**. Strong analytical skills with solid training in **logistics, auditing & safety**.

LANGUAGE SKILLS

Mother tongue(s): **URDU | PANJABI; PUNJABI**

Other language(s):

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
ENGLISH	C1	C2	C1	C1	C1
ARABIC & FRENCH	A1	A1	A1	A1	A1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

WORK EXPERIENCE

PAKISTAN AIR FORCE – RAWALPINDI / KARACHI, PAKISTAN

DEPUTY DIRECTOR / SENIOR MANAGER (EQUIV. MAJOR) – 2016 – 2025

Over the past **8+ years**, I have consistently delivered measurable results across critical areas of complex Supply Chain and Logistics operations, using **ERP / ALMS / WMS / TMS / VMS / POS / POMS / FMS** software solutions:

(1) TRANSPORTATION FLEET MANAGEMENT

- Oversaw **400+ vehicles & 200+ drivers**; improved **efficiency by 20%** & reduced **downtime by 15%**.
- Optimized route planning, site delivery scheduling, inspections, fuel monitoring, compliance & disposal.
- Executed end-to-end operations across **Land, Sea/Marine, Rail & Air** including Customs, Port & Freight handling. Ensured strong **KPI** reporting especially during mobilization/demobilization.
- Implemented **preventive** maintenance & **defensive** driving by Drivers & Maintenance staff training.

(2) PROCUREMENT & CONTRACTING

- Streamlined **end-to-end procurement cycle** [initiation to fulfilment, including long-lead item (**LLI**) acquisition] from vendor selection, pricing and negotiation to contract management, enhancing long-term supplier & end-user relations, including **EPC-type** projects, **catering consumables (F&B), perishables & service equipment**.
- Monitored **market trends**; coordinated freight forwarders & customs agents for **import/export** documentation; conducted **purchase orders & tenders/RFPs** as per SOPs, quality & compliance standards, achieving up to **20%** cost savings.

(3) WAREHOUSING & DISTRIBUTION

- Achieved **99% inventory** accuracy, **30% better space** use, **25% faster** deliveries; reduced **costs by 20%**, ensured last-mile delivery/shipping and optimal stock availability.



- Tracked **stock levels & replenishment**; applied FIFO/FEFO & **batch tracking**; Prioritized use of Material Handling Equipment (MHE) and all safety-related tools and equipment
- Managed diverse inventory, i.e., **metals, fuels (tanks, drums & containers), oils, gases, chemicals, clothing, rubber and fresh, dry & frozen food** (perishables & FMCG) articles in medium to large warehouses, including bonded warehouses, in addition to auction/disposal of surplus & salvage stores/waste management.

(4) BUDGETING

- Managed **\$100M+** in budgets & contracts; delivered **15% annual savings** with precise demand forecasting.

(5) HUMAN RESOURCE MANAGEMENT

- Cut **turnover by 20%**, resolved **95%** of conflicts / grievances, and led **50+ trainings** for **1,000+ staff**.
- Handled **performance evaluations**, leaves, disciplinary actions, employee motivation and welfare.

(6) HEADQUARTERS EXPERIENCE

- **Led joint logistics/plans**, settled **decade-old** inter-agency (**Air Force, Army, Navy**, independent/autonomous bodies & various Federal Ministries) issues and influenced strategic decisions through data insights.

 **PAKISTAN AIR FORCE – ATTOCK, PAKISTAN**

ASST. DIRECTOR / MANAGER (EQUIV. CAPTAIN) – 2011 – 2016

Built a strong foundation in **Logistics and Operations** management for over **5+ years** in large-scale **Warehouse Management**:

Diverse Goods: Oversaw **90,000+ inventory** items across **10+ warehouses (800,000+ sq. ft.)**, handling **metals, plastics, wood, rubber, chemicals, fuel / oil, clothing, and scrap** with **100% safety** compliance.

Hazardous Materials: Cut hazardous goods **incidents by 20%** through **strict safety** & segregation protocols. Improved **lifecycle** monitoring of **temperature-sensitive** items, reducing **spoilage by 15%**.

Inventory Accuracy: Achieved **98% inventory** accuracy via regular audits and **automation**.

 **PAKISTAN AIR FORCE – PAKISTAN**

PROJECTS, SECURITY & ADMINISTRATION – 2011 – 2025

Gained additional experience in **kitchen** operations, **accommodation** for **500+ personnel**, sports facilities, **project** planning, CCTV security, feasibility **surveys**, cost evaluations, and incident **inquiries**.

● EDUCATION AND TRAINING

2024 – 2025 United Kingdom

PGDIP (LEVEL 7) IN "LOGISTICS & SUPPLY CHAIN MANAGEMENT" OTHM, UK

Website <https://othm.org.uk/>

2015 – 2017 Pakistan

MASTER OF BUSINESS ADMINISTRATION (EXECUTIVE) Comsats University

Website <https://www.comsats.edu.pk/>

2009 – 2011 Pakistan

BACHELOR OF SCIENCE (AERO/AVIATION SCIENCES) Peshawar University

Website <http://www.uop.edu.pk/>

● CERTIFICATIONS / COURSES / WORKSHOPS

Import & Export Management

IPA, Pak
in progress

NEBOSH IGC

NEBOSH, UK
in progress



Lean Six Sigma Black Belt

CSSC, USA
in progress

Project Management Professional (PMP®)

PMI, USA
2025

Business Analytics (Power BI & Excel)

NodeBook, Pak
2025

OSHA 30

OSHAA, USA
2025

IOSH MS

IOSH, UK
2025

ISO 14001 : 2015 EMS Lead Auditor

LICQual - UK
2025

ISO 9001 : 2015 QMS Lead Auditor

LICQual - UK
2025

ISO 45001 : 2018 OHSMS Lead Auditor

LICQual - UK
2025

SAP MM S4 HANA Consultant Level

DTS, Pak
2025

United Nations Logistics Officers Course (UNLOC)

Port Dickson, Malaysia
2024

Premium Graphic Designing & AI

YETP, Lahore, Pak
2024

Supply Chain Management

LUMS, Karachi, Pak
2024

Advance Logistics Course

SOL, Kohat, Pak
2018

Halal Meat Awareness & Process Program

Red Cow Meat, Lahore, Pak



2017

Internal Auditor Course AS 9100 REV 'C' STANDARD

MRF, Kamra, Pak
2014

Presentation Skills for Managers

PIM, Lahore, Pak
2013

Automated Logistics Management System (ERP)

ILM, Rawalpindi, Pak
2013

Add'l. Software Experience

Fuel Management System (**FMS**), Purchase Order Management System (**POMS**), Vehicle Management System (**VMS**)

Textile Materials & Testing

NTU, Faisalabad, Pak
2012

Fire Prevention & Safety Course for Industries

NIFT, Islamabad, Pak
2012

Logistics & ALMS (7 months)

SOL, Kohat, Pak
2011

● **PROJECTS**

Pipeline Construction-EPC Oil & Gas Sector (\$30M, 15% early, Multimodal logistics, delivery of material)

Jan 2023 (15 months)

Complete Relocation of Large-Scale Warehouses (90,000 Inventory, 100% Accuracy)

July to Sep 2021 (2.5 months)

Emergency Transportation Support Operation (100+ vehicles, 80+ Drivers, 20 Locations)

May 2018 (1 month)

Auction / Disposal of Scrap & Surplus Stores (100+ Tons of metals, plastics, wood, rubber, chemicals)

March 2014 (1 month)

● **NETWORKS AND MEMBERSHIPS**

USA
Association for Supply Chain Management (ASCM - APICS, USA)

<https://www.ascm.org/> [# 2575801]

UK
Chartered Institute of Logistics & Transport (CILT UK), CMILT®

<https://ciltPakistan.com/> [# CM-3604]

USA
Project Management Institute (PMI, USA), PMP®



<https://www.pmi.org/> [# 11923343]

Pakistan

Pakistan Safety Council, Pak, SMPSC®

<https://www.psc.org.pk/> [# 01282]

USA

Coursera Plus, USA

<https://www.coursera.org/> [Annual]

HOBBIES AND INTERESTS

CSCP, CPIM, CLTD, CIPS, CPSM

Growth in SCM & Logistics field

Continuous Personal Development

Sports

SOFT SKILLS

Strategic Vision & Planning

Emotional Intelligence

Cultural & Demographics sensitive

Leadership & Team operations

Goal-oriented & Optimistic

Adaptable & Analytical

Time & Resource Management

Customer Service Orientation

Project & Risk Management

SKILLS

Office tools

Google Workspace (Google Drive, Google Docs, Google Slides, Google Sheets, Google Forms) | Microsoft Office (Access, Excel, Word, Outlook, PowerPoint, Publisher)

Social Media Platforms

Social media management (Facebook, Twitter, LinkedIn, YouTube, Instagram)

Graphic Designing & Video editing

Adobe Photoshop, Illustrator, AI | Filmora X (Movie Maker and Editing)