



Adnan Rafique Ahmed (MBA, PMP®, CMILT®, SMPSC®)

Logistics & Supply Chain Leader, 13+ yrs in Transportation, Procurement, Contracts & Warehousing, Projects, Safety, Admin & HRM

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Accomplished & results-driven **supply chain professional with 13+ years of experience** across **logistics, transportation, customs, warehousing, and procurement** in large-scale, high-security environments across defence, energy-related, and industrial sectors. Skilled in end-to-end **supply chain operations, strategic sourcing, and vendor performance management, import/export compliance, cost optimization, and team leadership** for 400+ staff. Experienced in contractor coordination, port operations, and project logistics similar to **EPC/oil & gas projects**. Strong analytical skills with solid training in **logistics, auditing & safety**.

LANGUAGES

English — Fluent

Urdu / Hindi — Native/Bilingual

Punjabi — Native/Bilingual

Arabic & French — Elementary

PROFESSIONAL EXPERIENCE

2016 – 2025
Rawalpindi /
Karachi,
Pakistan

DEPUTY DIRECTOR / SENIOR MANAGER (Equiv. MAJOR), PAKISTAN AIR FORCE

Over the past **8+ years**, I have consistently delivered measurable results across critical areas of complex Supply Chain and Logistics operations, using **ERP / ALMS / WMS / TMS / VMS / POS / POMS / FMS** software solutions:

(1) TRANSPORTATION FLEET MANAGEMENT

- Oversaw **400+ vehicles & 200+ drivers**; improved **efficiency by 20%** & reduced **downtime by 15%**.
- Optimized route planning, site delivery scheduling, inspections, fuel monitoring, compliance & disposal.
- Executed end-to-end operations across **Land, Sea/Marine, Rail & Air** including Customs, Port & Freight handling. Ensured strong **KPI** reporting especially during mobilization/demobilization.
- Implemented **preventive** maintenance & **defensive** driving by Drivers & Maintenance staff training.

(2) PROCUREMENT & CONTRACTING

- Streamlined **end-to-end procurement cycle** [initiation to fulfilment, including long-lead item (**LLI**) acquisition] from vendor selection, pricing and negotiation to contract management, enhancing long-term supplier & end-user relations, including **EPC-type** projects, **catering consumables (F&B)**, **perishables & service equipment**.
- Monitored **market trends**; coordinated freight forwarders & customs agents for **import/export** documentation; conducted **purchase orders & tenders/RFPs** as per SOPs, quality & compliance standards, achieving up to **20%** cost savings.

(3) WAREHOUSING & DISTRIBUTION

- Achieved **99% inventory** accuracy, **30% better space** use, **25% faster** deliveries; reduced **costs by 20%**, ensured last-mile delivery/shipping and optimal stock availability.
- Tracked **stock levels & replenishment**; applied **FIFO/FEFO & batch tracking**; Prioritized use of Material Handling Equipment (MHE) and all safety-related tools and equipment
- Managed diverse inventory, i.e., **metals, fuels (tanks, drums & containers), oils, gases, chemicals, clothing, rubber** and **fresh, dry & frozen food** (perishables & FMCG) articles in medium to large warehouses, including bonded warehouses, in addition to auction/disposal of surplus & salvage stores/waste management.

(4) BUDGETING

- Managed **\$100M+** in budgets & contracts; delivered **15% annual savings** with precise demand forecasting.

(5) HUMAN RESOURCE MANAGEMENT

- Cut **turnover by 20%**, resolved **95%** of conflicts / grievances, and led **50+ trainings** for **1,000+ staff**.
- Handled **performance evaluations**, leaves, disciplinary actions, employee motivation and welfare.

(6) HEADQUARTERS EXPERIENCE

- **Led joint logistics/plans**, settled **decade-old** inter-agency (**Air Force, Army, Navy**, independent/autonomous bodies & various Federal Ministries) issues and influenced strategic decisions through data insights.

2011 – 2016
Attock,
Pakistan

ASST. DIRECTOR / MANAGER (Equiv. CAPTAIN), PAKISTAN AIR FORCE

Built a strong foundation in **Logistics and Operations** management for over **5+ years** in large-scale **Warehouse Management**:

Diverse Goods: Oversaw **90,000+ inventory** items across **10+ warehouses (800,000+ sq. ft.)**, handling **metals, plastics, wood, rubber, chemicals, fuel / oil, clothing**, and **scrap** with **100% safety** compliance.

Hazardous Materials: Cut hazardous goods incidents by 20% through strict safety & segregation protocols. Improved lifecycle monitoring of temperature-sensitive items, reducing spoilage by 15%.

Inventory Accuracy: Achieved 98% inventory accuracy via regular audits and automation.

2011 – 2025
Pakistan

PROJECTS, SECURITY & ADMINISTRATION, PAKISTAN AIR FORCE

Gained additional experience in kitchen operations, accommodation for 500+ personnel, sports facilities, project planning, CCTV security, feasibility surveys, cost evaluations, and incident inquiries.

EDUCATION / DEGREES

2024 – 2025 **PGDip (Level 7) in "Logistics & Supply Chain Management", OTHM, The United Kingdom**

2015 – 2017 **Master of Business Administration (Executive), Comsats University, Pakistan**

2009 – 2011 **Bachelor of Science (Aero/Aviation Sciences), Peshawar University, Pakistan**

CERTIFICATIONS / TRAININGS

Import & Export Management
IPA, Pak
in progress

NEBOSH IGC
NEBOSH, UK
in progress

Lean Six Sigma (Black Belt)
CSSC, USA
in progress

Project Management Professional (PMP®)
PMI, USA
2025

Business Analytics (Power BI & Excel)
NodeBook, Pak
2025

IOSH MS & OSHA 30
IOSH UK & OSHAA USA
2025

ISO 14001-45001-9001 Lead Auditor
LICQual - UK
2025

SAP MM S4 HANA Consultant Level
DTS, Pak
2025

United Nations Logistics Officers Course (UNLOC)
Port Dickson, Malaysia
2024

Supply Chain Management
LUMS, Lahore, Pak
2024

Advance Logistics Course
SOL, Kohat, Pak
2018

Halal Meat Awareness & Process Program
Red Cow, Lahore, Pak
2017

Internal Auditor Course AS 9100
MRF, Kamra, Pak
2014

Automated Logistics Management System (ERP)
ILM, Rawalpindi, Pak
2013

Add'l. Software Experience
Fuel Management System (FMS), Purchase Order Management System (POMS), Vehicle Management System (VMS)

Textile Materials & Testing
NTU, Faisalabad, Pak
2012

Logistics & ALMS, 7 months
SOL, Kohat, Pak
2011

Fire Prevention & Safety
NIFT, Islamabad, Pak
2012

MAJOR PROJECTS

Pipeline Construction-EPC Oil & Gas Sector, (\$30M, 15% early, Multimodal logistics, delivery of material), Jan 2023 (15 months)

Complete Relocation of Large-Scale Warehouses, (90,000 Inventory, 100% Accuracy), July to Sep 2021 (2.5 months)

Emergency Transportation Support Operation, (100+ vehicles, 80+ Drivers, 20 Locations), May 2018 (1 month)

Auction / Disposal of Scrap & Surplus Stores, (100+ Tons of metal, wood, rubber, chemicals), March 2014 (1 month)

PROFESSIONAL MEMBERSHIPS

Association for Supply Chain Management (ASCM - APICS, USA), <https://www.ascm.org/#2575801>

Chartered Institute of Logistics & Transport (CILT UK), CMILT®, <https://ciltpakistan.com/#CM-3604>

Project Management Institute (PMI, USA), PMP®, <https://www.pmi.org/#11923343>

Pakistan Safety Council, Pak, SMPSC®, <https://www.psc.org.pk/#01282>

INTERESTS

CSCP, CPIM, CLTD, CIPS, CPSM

Growth in SCM & Logistics

Continuous Personal Development

Sports

SOFT & DIGITAL SKILLS

Strategic Vision & Planning • Emotional Intelligence • Cultural & Demographics sensitive • Leadership & Team operations • Goal-oriented & Optimistic • Adaptable & Analytical • Time & Resource Management • Customer Service Orientation • Project & Risk Management • MS Office Suite (Word, Excel, PowerPoint, Outlook) & Google Workspace (Calendar, Docs, Sheets)