



Adnan Rafique Ahmed (MBA, PMP®, CMILT®, SMPSC®)

Safety-conscious, Project Logistics & Supply Chain Leader, 14 years in Procurement, Contracts, Warehousing & Transportation (Aviation, FMCG, EPC, Oil & Gas)

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Qatar Resident Visa (Immediate Available / NOC)

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Accomplished & results-oriented **Supply Chain professional** with **14 years** of progressive experience across **logistics, transportation, customs, warehousing, procurement, vendor development & operations management** in large-scale, high-security environments across **defence, trading, construction & contracting sectors**. Proven success in leading supplier performance improvement, negotiating cost-effective contracts & implementing **ERP-based** process optimization. Skilled in **strategic sourcing, import/export compliance & team leadership** within **complex project environments**. Strong background in **end-to-end supply chain, auditing, budgeting & quality compliance** aligned with **ISO 9001-14001-45001 standards**.

LANGUAGES

English — Fluent

Urdu / Hindi — Native / Bilingual

Punjabi — Native / Bilingual

Arabic — Elementary

CORE COMPETENCIES

Key Strength: Project Management Professional (PMP®) – Chartered Member CILT® (UK) – Supply Chain & Cost Optimization – Strategic Sourcing – Supplier Development – Logistics & Distribution – Budgeting & Forecasting – Warehouse Management – Team Leadership

Technical: Six Sigma - Primavera P6 - ERP (ALMS / WMS / TMS / VMS / POS / POMS / FMS) - SAP - Power BI - Excel - Word

Safety & Compliance: ISO Lead Auditor (9001-14001-45001) - NEBOSH - OSHA 30 - IOSH MS - Specialist Member Pakistan Safety Council

PROFESSIONAL EXPERIENCE

2025 –
Present
Doha, Qatar

Seven Ways Contracting & Trading, Procurement & Supply Chain Manager

- Managing **procurement, transportation & materials coordination** for **5+ construction and fit-out** projects.
- Developing & maintaining **40+ vendor relationships** for **95% on-time delivery** & adherence to quality standards.
- Overseeing **budgeting, warehousing, purchase orders, and shipment tracking** to avoid material delays.
- Collaborating with **project & site teams** to drive **cost-effective sourcing & logistics** with **HSE compliance**.

2023 – 2025
Islamabad &
Rawalpindi,
Pakistan

Haider-e-Krar International (Real Estate & Construction), Senior Operations & Supply Chain Manager

- Directed **procurement**, including long-lead item (LLI), **logistics, and materials management** for **65+ residential and commercial construction projects** valued at over **PKR 2B**.
- Built and managed a network of **50+ local suppliers and equipment vendors**, securing contracts that reduced material costs by **10%**. Ensured strong **KPI** reporting, especially during mobilization/demobilization.
- Coordinated with **project, engineering, and finance teams** to align resource planning with delivery schedules and budget targets.
- Ensured **safety and quality compliance** under **ISO 9001 and ISO 45001 standards**, achieving **zero non-conformities** during audits.
- Optimized **warehouse space and delivery scheduling**, cutting **material lead time by 18%** and improving on-site efficiency.

2021 – 2023
Islamabad &
Karachi, Pak

Sherry Consultants International (Trading Division), Lead Procurement & Trading Manager

- Managed **procurement and supplier relations** across **domestic and export markets**, handling volumes over **PKR 500M annually** for commodities, food items, and metals.
- Negotiated **contracts, pricing & credit terms** with 200+ vendors/clients at **12% savings** & improved cash flow.
- Oversaw **import/export logistics, documentation, and customs clearance**, ensuring **98% on-time delivery**.
- Implemented **supplier performance metrics** to enhance **quality, delivery, and compliance** by **15%**.

2019 – 2021
Islamabad &
Lahore, Pak

Meat Guru (Pvt.) Ltd (Meat Production, Export & Retail), Supply Chain & Operations Manager

- Managed **end-to-end supply chain** for meat production, local **retail**, government contracts, and **GCC exports**.
- Supervised **procurement, cold-chain logistics (5 sites), warehousing**, and 100% **Halal** quality control.
- Optimized **ERP-based inventory and delivery systems**, cutting **fulfilment time by 25%** across multiple sites.
- Handled **export and customs documentation**, ensuring **on-time GCC shipments**.

2011 – 2019
Islamabad &
Attock, Pak

Pakistan Air Force (Defense Sector Projects), Deputy Director – Logistics & Supply Chain

- Directed multimodal logistics operations (**land, air, sea, and rail**) and managed end-to-end supply chain activities for strategic projects.
- Directed **400+ vehicles and 200+ drivers**, improving fleet efficiency by **20%** and cutting downtime by **15%** through preventive maintenance, optimized routing, site delivery scheduling, inspections, fuel monitoring, compliance & disposal.
- Streamlined **procurement and contracting (purchase orders & tenders/RFQ/RFP)** for EPC, F&B, and equipment categories, achieving up to **20% cost savings** via vendor negotiation and compliance control.

- Oversaw **\$100M+ in budgets and contracts**, driving **15% annual savings** through precise demand forecasting, monitoring **market trends** and cost optimization.
- Managed **10+ warehouses (800,000+ sq. ft.)** with **90,000+ inventory items**, achieving **99% accuracy**, **30% better space use** & **25% faster deliveries**, ensured last-mile delivery/shipping and optimal stock availability.
- Ensured **ISO 9001, ISO 45001 & HACCP compliance**, cutting hazardous incidents by **20%** and spoilage by **15%** for temperature-sensitive goods in large warehouses, including bonded warehouses.
- Handled **metals, plastics, wood, rubber, chemicals, fuel/oil/gases (tanks, drums & containers), clothing, scrap** and **fresh, dry & frozen food** (perishables & FMCG) articles.
- Enhanced workforce performance through appraisals & **50+ trainings** for **1,000+ employees**.
- Led **high-level** logistics planning with inter-agency coordination (**Air Force, Army, Navy, and ministries**).

EDUCATION / DEGREES

2024 – 2025	PGDip (Level 7) in "Logistics & Supply Chain Management" , OTHM, The United Kingdom
2015 – 2017	Master of Business Administration (Executive) , Comsats University, Pakistan
2009 – 2011	Bachelor of Science (Aero/Aviation Sciences) , Peshawar University, Pakistan

CERTIFICATIONS / TRAININGS

Project Management Professional (PMP®) PMI, USA 2025	Primavera P6 Oracle, USA (Completion in November)	Lean Six Sigma (Black Belt) CSSC, USA (Completion in November)	NEBOSH IGC NEBOSH, UK (Completion in November)
Business Analytics (Power BI & Excel) NodeBook, Pak 2025	IOSH MS & OSHA 30 IOSH UK & OSHAA USA 2025	ISO 14001-45001-9001 Lead Auditor LICQual - UK 2025	SAP MM S4 HANA Consultant Level DTS, Pak 2025
Supply Chain Management LUMS, Lahore, Pak 2024	Advance Logistics Course SOL, Kohat, Pak 2018	Halal Meat Awareness & Process Program Red Cow, Lahore, Pak 2017	Internal Auditor Course AS 9100 MRF, Kamra, Pak 2014
Textile Materials & Testing NTU, Faisalabad, Pak 2012	Automated Logistics Management System (ERP) ILM, Rawalpindi, Pak 2013	Add'l. Software Experience Fuel Management System (FMS), Purchase Order Management System (POMS), Vehicle Management System (VMS)	Fire Prevention & Safety NIFT, Islamabad, Pak 2012
Logistics & ALMS, 7 months SOL, Kohat, Pak 2011			

MAJOR PROJECTS

- Pipeline Construction-EPC Oil & Gas Sector**, (\$30M, 15% early, multimodal logistics, delivery of material), Jan 2023 (15 months)
- Complete Relocation of Large-Scale Warehouses**, (90,000 inventory, 100% accuracy), May to July 2019 (2.5 months)
- Emergency Transportation Support Operation**, (100+ vehicles, 80+ drivers, 20 locations), May 2018 (1 month)
- Auction / Disposal of Scrap & Surplus Stores**, (100+ tons of metal, wood, rubber, chemicals), March 2014 (1 month)

PROFESSIONAL MEMBERSHIPS

- Association for Supply Chain Management (ASCM - APICS, USA)**, <https://www.ascm.org/#2575801>
- Chartered Institute of Logistics & Transport (CILT UK), CMILT®**, <https://ciltpakistan.com/#CM-3604>
- Project Management Institute (PMI, USA), PMP®**, <https://www.pmi.org/#11923343>
- Pakistan Safety Council, Pak, SMPSC®**, <https://www.psc.org.pk/#01282>

INTERESTS

CSCP, CIPS, FIDIC, CLTD, CPIM, CPSM (planned)

Growth in SCM & Logistics

Continuous Personal Development

SOFT & DIGITAL SKILLS

- Strategic Vision & Planning • Emotional Intelligence • Cultural & Demographics sensitive • Leadership & Team operations • Goal-oriented & Optimistic • Adaptable & Analytical • Time & Resource Management • Customer Service Orientation • Project & Risk Management • MS Office Suite (Word, Excel, PowerPoint, Outlook) & Google Workspace (Calendar, Docs, Sheets)