

# GLASS N' HOUSE

LUXURY REALTY



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# Executive Summary

### **VISION**

To continuously provide the residents of Doha and international buyers with quality and innovative solutions that deliver exceptional results in the Qatar market with services like commercial and property management services.

#### **MISSION**

We work as a team. Our concierge brokerage model, composed of specialized departments, provides our clients with an unparalleled experience in buying, selling, or leasing a home.

## KNOWLEDGE & QUALITY

We strive to understand our markets and our clients' needs. We deliver only excellence and aim to exceed expectations in everything we do.

### **AGILITY**

We execute expeditiously to address our clients' needs.

### COURAGE & EFFICIENCY

We make decisions in our clients' best interests, even in the face of adversity. We set a high bar and move mountains to exceed expectations.

#### INTEGRITY

We conduct ourselves in the highest ethical standards, demonstrating honesty and fairness in every decision and action.

#### **PASSION**

We love what we do. We believe in working with our hearts can help reach new heights in our business

#### PLAYFUL

We never take ourselves too seriously. Real estate can be, dare we say, fun!



SHAIKH THAMER EID AL THANI

#### Chairman

Founder with a vision for excellence, committed to delivering innovative solutions, exceptional service, and lasting value for clients and partners.

SALEH AL ORANI

#### **CEO & Co-Founder**

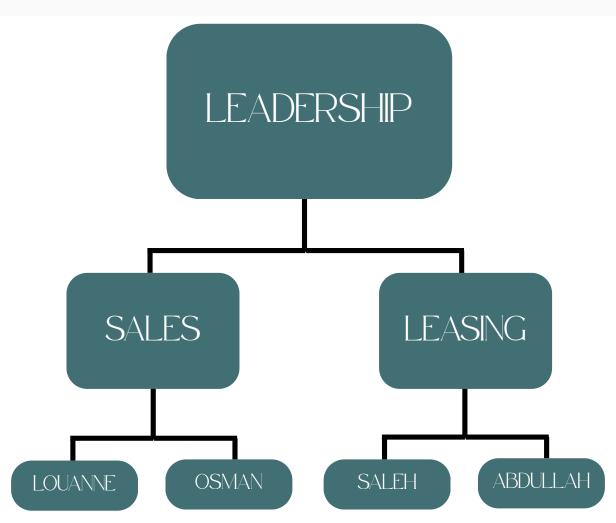
With six years of experience in the Qatar real estate market, Saleh combines industry insight with a strong foundation in civil engineering to guide clients through informed and confident decisions. His technical knowledge adds valuable perspective to property evaluation and development.

LOUANNE RODRIGUES

#### **Managing Partner**

Bringing nearly a decade of real estate experience across Qatar and Dubai. With a strong eye for detail and design, she seamlessly blends her creative background with a deep understanding of the property market. As Managing Partner, she plays a key role in strategic growth, client relations, and project development.





# BUSINESS DESCRIPTION

**Real Estate Services** 

**Investment Opportunities** 

**Property Development** 

**Strategic Marketing** 

**Market Performance** 



# OUR SERVICES

#### **SELL**

We assist landlords in accurately evaluating their property's value, support with staging, and guide them through every step of the selling process.

#### **BUY**

We help future owners, investors, and end users understand the market, navigate the financial commitment, and identify the most suitable opportunities.

#### **LEASE**

We offer dedicated leasing services for landlords and clients, backed by a knowledgeable team focused on securing the right rental solutions.

#### **INVEST**

We support investors in identifying high-potential properties, providing market insights and tailored guidance to help them maximize returns and build long-term value through strategic real estate investments.



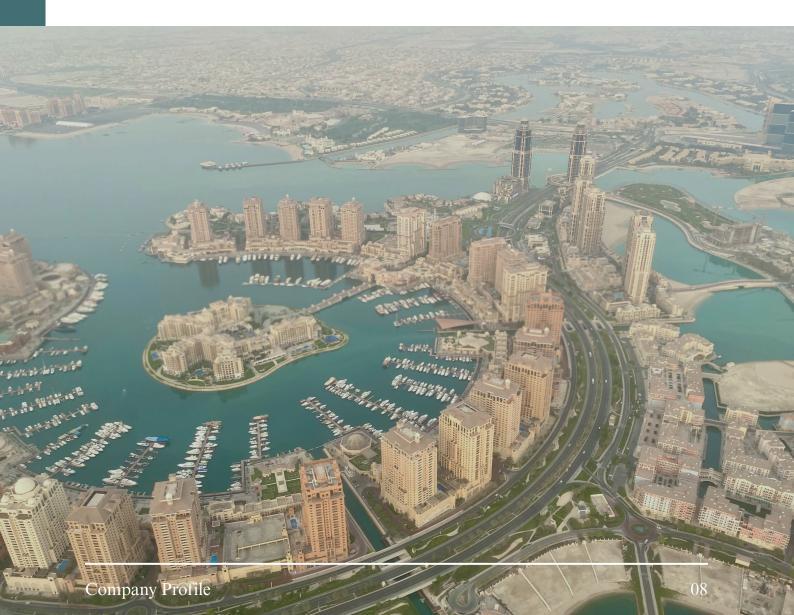
# 6-MONTH TRANSACTIONS

#### The Pearl Island

Sales and Leases

Total Volume in Sales 10 Transactions Volume = 21,000,000 QAR

Total Volume in Leases | 12 Transactions | Volume = 100,000 QAR



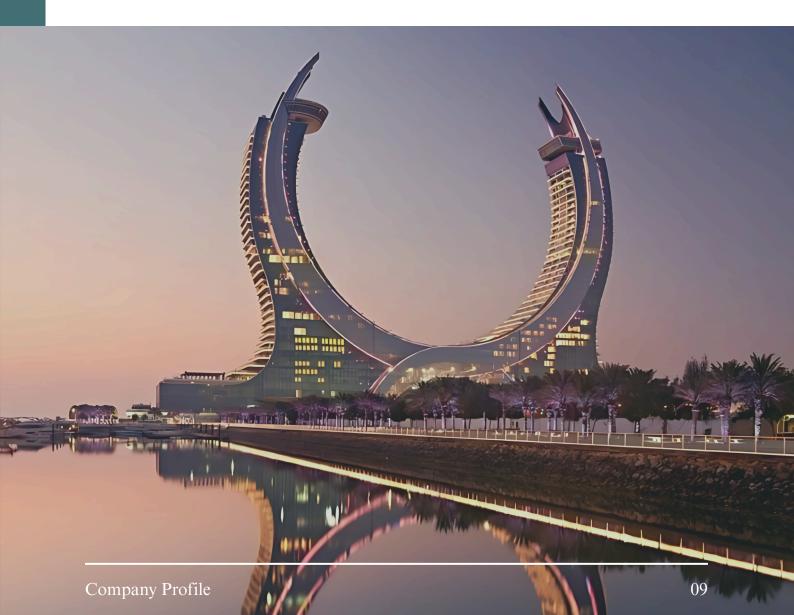
# 6-MONTH TRANSACTIONS

## Lusail City

## Sales and Leases

Total Volume in Sales	10 Transactions	Volume = 10,000,000 QAR
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Total Volume in Leases 5 Transactions Volume = 40,000 QAR



# FUTURE PLANS & MILESTONES

## Expansion into Strategic Markets:

In 2025, Glass N' House Luxury Realty continues to scale its presence across emerging markets in Qatar and internationally. By targeting high-growth areas and premium developments, we aim to broaden our portfolio and seize new investment opportunities.

#### Client-Centered Excellence:

Delivering exceptional service remains at the core of our mission. We will continue to elevate the client experience through tailored advisory, transparent communication, and dedicated after-sales support—ensuring trust, satisfaction, and long-term loyalty.

### **Empowering Talent:**

We recognize that our team is our greatest asset. In 2025, we are deepening our investment in talent development, focusing on leadership training, professional growth, and a culture of innovation and inclusion to drive performance and excellence.

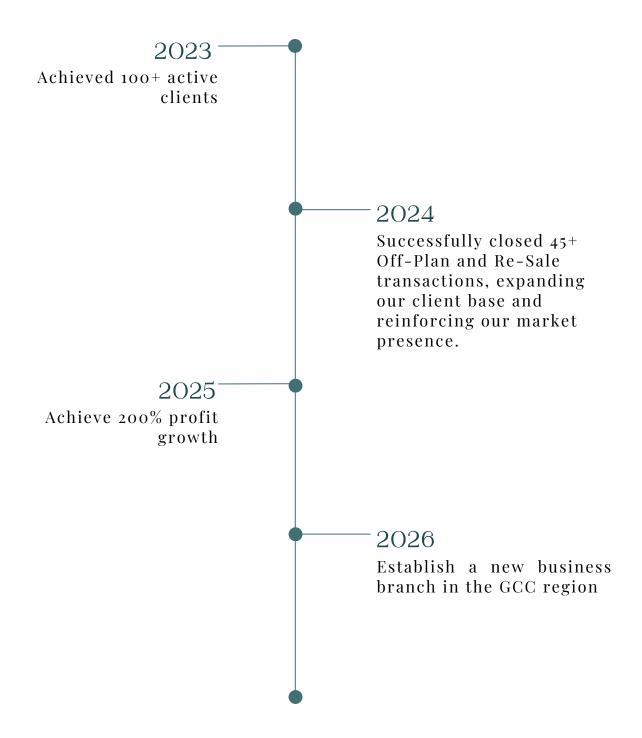
### Staying Ahead of Market Trends:

The real estate sector is evolving faster than ever, influenced by economic shifts, digital transformation, and changing buyer behavior. Glass N' House Luxury Realty remains agile—leveraging data, insights, and industry foresight to adapt our strategies, anticipate demand, and deliver future-ready solutions.

#### Conclusion

Looking ahead, GLASS N' HOUSE LUXURY REALTY is firmly positioned for accelerated growth, innovation, and influence in the real estate industry. With a forward-thinking mindset, a commitment to sustainability, and strong community ties, we are ready to meet the challenges and opportunities of 2025—shaping the future of real estate in Qatar and beyond.

# FUTURE PLANS 8 MILESTONES





# CONTACT US

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