#### **E SP N T S**

Al Infrastructure. Human Impact.



Ekspats is an Al-driven technology company building advanced recruitment solutions.

We are not a recruitment agency. We are an infrastructure partner for recruiters and hiring organizations. Our proprietary software, Spark, empowers HR teams, recruiters, and organizations with unmatched Al matching capabilities.

#### Our Mission

"To make recruitment faster, smarter, and more inclusive through cutting-edge Al technologies."

Simplify recruitment workflows Enhance the capabilities of recruiters Deliver precise, data-driven candidate matching Make high-quality recruitment accessible to everyone & risk-free.

# But, Why Why Exist?

Problem: Recruitment is still inefficient, slow, and heavily manual.



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We offer the missing AI layer that existing ATS or HR tools lack. Spark is a modular flexible tool and can be used by:

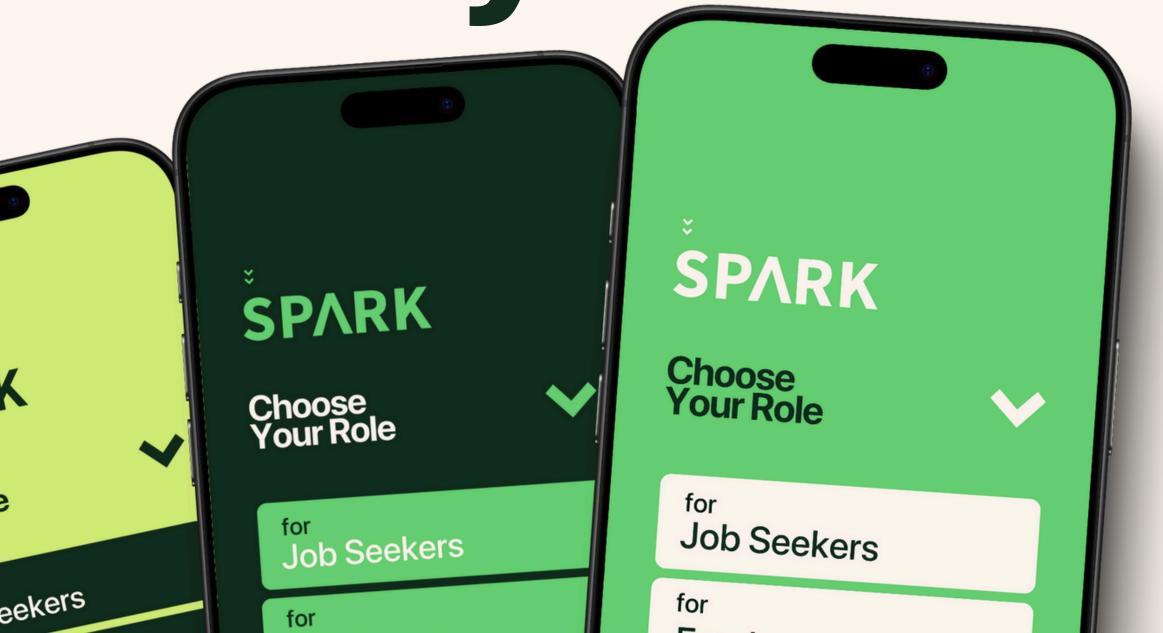
- In-house HR teams
- Freelance recruiters
- Recruitment agencies
- Employer branding & talent acquisition teams.

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Solution: Al-powered tools that integrate seamlessly into existing HR processes.

### Key Features »

## The Al Infrastructure Behind Every Match



Spark is an Al-powered matching engine that continuously learns from real-time European job marketdata. It uses proprietary data pipelinesand advanced machine learningmodels to deliver fast, accur ate candidate- to-job matches. Beyond matching, Spark provides actionable talent intelligence and market insights to support smarter

hiring decisions.
The platform integrates effortlessly into existing recruitment workflows, helping recruiters and HR teams achieve better results with less effort.

# Transparent & Data-driven Process

We blend human expertise with AI technology for a transparent, datadriven, and efficient recruitment process.

Our goal is to provide tailored solutions to meet your needs.

## Howit ? Works?

Spark keeps everything simple, transparent, and at your fingertips.

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- Spark platform is accessed.
- No upfront cost.
- Job positions are submitted.
- Spark Al models scan 6M+ candidate profiles across trusted data sources.
- Matched candidates are presented in an elegant, actionable interface. Recruiters & HR teams proceed to engage & hire. Only pay when a hire is made.



## The Process

#### 1st step

#### Access the Spark for Free

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Experience the Spark Recruitment System without any financial commitment. This trial allows potential users to explore the system's features and capabilities, ensuring it meets their recruitment needs before making a contractual obligation.



#### Submit Your Job Openings

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Companies easily add their job postings to our system by listing their open positions on Spark. Spark's Al-powered matching algorithm automatically analyzes these job postings and matches them only with candidates who possess the necessary competencies. This way, both time is saved and connections with more accurate candidates are quickly established.

#### 3rd step

#### Match with the Top Talents



When positions are entered into the system, Spark uses advanced algorithms to identify and present the candidates best suited for the job requirements. This significantly streamlines and accelerates the recruitment process.

## The Process



#### Sign the Agreement to View Contact Information

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After candidates are reviewed and satisfaction with the matching process is achieved, users can sign a contract and initiate the online interview process. This step ensures a seamless transition to the hiring phase.



#### Unlock Candidate Profiles Upon Signing

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Following the contract, users gain access to comprehensive candidate profiles, including contact information. This allows for an effective communication and evaluation process.

"We do not replace recruiters,

## we make them exponentially more efficient.

You have added a new employee to your team...

Is it clear who will manage all payroll and legal obligations?





## From Matching to Managing

As Expats, we are conducting a strategic collaboration with Randstad to reduce companies' operational burden in international recruitment processes. Thanks to this partnership, all processes, such as payroll management, contract preparation, legal compliance, and reporting, are managed according to global standards, comprehensively and without errors.

Why It Matters
By combining Spark's Al-powered matching feature with Randstad's
global HR infrastructure, we offer:

- Faster hiring
- Zero legal risk
- Fully managed employment solutions

Ready to find the right talent?

## Our Unique Value Proposition

- First of its kind Al-based recruitment engine in Europe.
- Seamless No disruption to existing HR workflows.
- Flexible Works at every scale. From startups to large enterprises.
- Proven Backed by genuine market traction and corporate partnerships.

#### Our Talent Network



- Top universities across EuropeInternational communities & expat
- networks Trusted recruiter partnerships

Click here to explore our talent network in depth

## Only Skills & Opportunities

### No Bias.

We believe that everyone deserves a fair chance to succeed, no matter their background, gender, or location. That's why Spark's Al-driven matching system focuses solely on skills and potential, removing biases from the recruitment process. At Ekspats, we're not just connecting talent with opportunity, we're building a more inclusive and equitable future for all.

#### risk-free recruitment

# Confidence in Our Process No Cure, No Pay



We charge no cost to the company unless we successfully place the candidate. This eliminates financial risk and underscores our commitment to quality.

### Partner Instutitions



































### Future

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- Continuous development of Spark, adding new layers of intelligence.
- Expansion into new vertical markets and European markets.
- Creation of Europe's largest Al-powered talent ecosystem.

## Let's Build Opportunities Together.

#### **E SP NTS**