

LANDO COMPANY LIMITED



OFFSHORE & ONSHORE INTEGRATED MAINTENANCE & LOGISTICS REAL-TIME SOLUTIONS PROVIDER

COMPANY PRESENTATION



WHO WE ARE

LANDO COMPANY LTD is a service provider specialized in the delivery of integrated logistics and transport solutions, project procurement and related maintenance contracting solutions to the oil and gas, civil engineering & construction, mining ,energy industries.

LANDO harbors a fleet of Heavy Duty equipment: trucks, forklifts and cranes, with a careful selection of highly trained and qualified personnel, on permanent or contractual basis, from experienced projects and companies with full mastery of tropical logistics challenges and years of domain experience. **LANDO** guarantees a rigorous and methodic selection process involving, historic field working relationships, face-to-face interviews with domain experts, close monitoring and mentoring and internal appraisals.

The management's highly qualified personnel trained in the most reputed Logistics & Transport institutions of the world with years of experience and mastery of the daily challenges faced by its clients enables them to provide a perceptive one-on-one solution in real time to meet operational requirements enabling customers to attain operational and project baselines on schedule.

LANDO has an experienced management team with years of experience in the oil and gas sector and therefore having a strong technical expertise in project procurement & Logistics contracts and interface management in industrial settings. **LANDO COMPANY LIMITED** hereby confirms its commitment in building up a sound reputation as a proven real time solution providers to clients.



WHO WE ARE

Everyday, we work with our clients, wherever they are, to bring excellence to their door steps. We will continue to contribute to their success, through our constant customer focus and our integrated and sustainable project approach. As the reference, we will demonstrate our know-how, our commitment and our inspiration to help all of our partners push further to achieve their goals.

Our mission is to deliver safe and successful giant projects across the world for the benefit of our all stakeholders. We maintain that focus whether faced with the biggest challenges or the smallest details.

We have the culture, capacity and style to provide rapid, safe and full-service delivery of materials and services companies to support energy, communication, maritime, oil & gas, civil engineering and construction projects both onshore and offshore.

As part of our continuous improvement, we plan to deliver secured and cost effective solutions and implement specialist IT systems to manage a majority of the large road transport fleet ensuring all equipment are fitted with a tracking system for equipment monitoring and drivers' efficiency and performance.



SCOPE OF WORK

The core business of LANDO is to provide complete Logistics & Transport support functions, provide both Onshore / offshore fabrications , maintenance and installation, waste management, hygiene & sanitation, manpower support services to the oil & gas, Energy, Industrial , Civil engineering and construction sectors in real time. At LANDO, each key personnel or operator is personally known by the management of the company in his work culture, skill and experience for some ranging for over 10 years. We therefore value our employees as they play a major role and are key actors in our track record of achievements.

INSTALLATIONS AND MAINTENANCE SERVICES

- Pipe / metal constructions/Welding fabrications
- Installation of Electrical / Mechanical equipment
- Rewinding of Electrical motors
- Deck and Hatch Chipping, Cleaning, HP Water blasting / Painting/Surface treatment.
- Overhauling of Generators
- Overhauling of Main-engines/Mechanical fabrication
- Hydraulic repairs/Fabrication of Hydraulic hoses
- Carpentry Wood work/Plumbing job
- General Maintenance
- All kinds of installations
- Manpower supply & management
- Waste and Scrap management & cleaning and disinfection

GENERAL SUPPLIES

- Rigging equipment /Complete Scaffolding equipment
- Electrical Materials
- Mechanical Materials
- Inspection/Survey, Eebd, Ba, Extinguishers, Liferasts
- All Types of Gas and all Types of paint
- All rig consumables
- Medical and laboratories materials and equipment
- Disinfectants & cleaning materials

TRANSPORTATION AND DISTRIBUTION

LANDO Logistics transports the full range of container types throughout Cameroon and Africa

A fleet of delivery trucks play a crucial role in just-in-time deliveries as part of total supply chain solutions for customers, making regular or ad hoc deliveries to retail outlets and customer facilities.

Intercity or point-to-point deliveries are routed as necessary through LANDO Logistics' central trans-shipment hub in Douala, Cameroon

SPECIALISED ROAD TRANSPORT VEHICLES

Working as a trusted partner, LANDO Logistics understands the importance of safe handling and timely delivery of shipments, providing optimum flexibility in terms of speed, routing and types of loads carried. With the full capability to meet every customer's business-specific requirements, LANDO Logistics operates car carriers, refrigerated trucks, side loaders for grounding containers, low beds and curtain-side trailers.



AIR FREIGHT SERVICES

LANDO Logistics' air freight service, along with operations conducted from all air hubs in Cameroon offer customers the advantage of a convenient point of contact at the heart of their freight related business operations.

LANDO Logistics assures the most effective air freight solution in terms of competitive pricing, fast and reliable transit times, and cost saving opportunities incorporating consolidations air cargo.

LANDO Logistics' air freight expertise extends to the provision of consolidations, out of gauge cargo, door to door, hazardous cargo, exhibition shipments and transport insurance. A specialized brokerage team with extensive industry knowledge ensures swift customs clearance, completing the administrative formalities in the most compliant approach and using highly efficient advanced electronic operating systems.



SEA FREIGHT SERVICES

LANDO Logistics offers a full portfolio of reliable, high quality sea freight services for companies of all sizes, including general forwarding, contract management, project forwarding, and break bulk management.

With mission to maximize operational efficiencies for customers, LANDO Logistics' comprehensive offers include additional services such as local chamber of commerce and local consular attestation activities.

The full range of ocean freight services includes full container loads (FCL), less than container loads (LCL) and non-containerized loads for oversized shipments. All ocean routing is directed through our experienced network of core and preferred carriers, affording the multiple advantages of the most smooth possible delivery efficiency using optimal connections, market competitive rates and capacity protection.



PROJECTS AND CONTRACTS INBOUND LOGISTICS SOLUTIONS

We are committed to take your procurement logistics to the next level. You can connect with our cutting –edge professionals, standard speed processing in customs, transportation and warehousing, onshore and offshore maintenance contracting services and heavy lifting without tying up your resources.

LANDO brings stability and transparency to your procurement processes, ensuring high standards, efficiency and flexibility.

LANDO's inbound logistics solutions will leave you to focus on your core competences.

WE DELIGHT OURSELVES IN

- Operational Import coordination
- Import Clearance
- Cross-trade management
- Supplier Declaration Management
- Import duty auditing
- Sampling of inbound goods



ON SITE LOGISTICS OPERATIONS CUSTOMIZED TO YOUR NEEDS

Here our services span from the supplying of raw materials, transportation of finished goods, data warehousing and analysis. We have expert knowledge in managing and supervising your projects on site and the internal logistics in line with your needs.

You can count on us as your expert partner in procurement, logistics and transportation as we help you simplify your administration by mapping out and managing those processes that derail you from your core activities.

KEY EMPHASIS ARE ON THE FOLLOWING:

- Transportation of finished goods
- Transportation of waste
- In plant transportation
- Supply of raw materials
- Loading of raw materials
- Supply via pipelines
- Operation of warehouses and filling equipment





SPECIALIZED SERVICES

VESSEL AGENCY MANAGEMENT/ CREW TRAINING

Port calls require fast and efficient service providers. We understand the importance of management quality in optimizing offshore operations.

We therefore deliver quality, efficient, safety awareness, cost conscious and ethical crew and management solutions to our offshore clients.

FOREIGN DIRECT INVESTMENT CONTACT POINT

Foreign direct investment is often very tricky and difficult for new entrants into the foreign market like Cameroon.

We offer partnership opportunities, entry contact point and total country representative services for your projects. We also ensure supplies of all office material and equipment, and cleaning services both at office and project site.





MAINTENANCE AND SCAFFOLDING TECHNICAL SUPPORT

As logistics specialists we therefore implement the use of specialized equipment in our maintenance service deliveries.

We provide our clients with all sorts of certified heavy lifting materials and its accessories as they form a critical facet of our operations to ensure safe handling, lifting and maintenance operations.

We have the knowledge, skill and experience to make good decisions over lifting materials, and their maintenance and fabrication to standard

offshore applications or as per clients.
We provide technical assistance for all

works at height which presents a major safety challenge to the industrial sector. We provide highly trained, experienced scaffolding technical teams to ensure safe works at height both onshore and offshore.

Our team has years of experience, familiarity and a working relationship in very challenging project and environments ensuring service efficient delivery, integrity of installations, lifting, maintenance , installations , waste management, cleaning and disinfection and manpower support operations





OUR CLIENTS

Due to the huge amounts of capital in fixed assets, LANDO ensures a 24/7, year round management of our customers' investments. We are conscious and highly professional in material management to ensure real time inventory information.

We have a strong technical team to handle all domains and categories in the industrial sector with standard expertise in third party logistics services.

INDUSTRIAL SECTORS CLIENTS OF KEEN INTEREST TO US

- PETROFOR CAMEROON
- SEATRIDENT (SEISMIC VESSEL)
- GAZ DU CAMEROUN
- VANTAGE DRILLING
- COSL DRILLING
- DANISH REFUGEE COUNCIL
- NIKIRA KAM
- UNICEF
- WFP
- UNDP
- ACF
- MSF
- etc



CONTACTS



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LANDO GROUP CAMEROON