



UNITY
— BUSINESS GROUP —

UNITY BUSINESS GROUP

Strategic Consulting for Kuwait's
Energy & Infrastructure Market



ABOUT UNITY BUSINESS GROUP

Unity Business Group is a specialized consulting firm supporting companies entering and operating within Kuwait's highly regulated oil, gas, and infrastructure sectors.

We enable organizations to transition from market entry to execution readiness, offering structured advisory services across:

- Vendor registration
- Tender participation
- Workforce deployment
- Compliance documentation
- ERP transformation
- Project reporting systems



WE WORK CLOSELY WITH

EPC CONTRACTORS
ENTERING KUWAIT
OEM MANUFACTURERS &
VENDORS
MANPOWER & STAFFING
COMPANIES

ENGINEERING
CONSULTANCIES
INTERNATIONAL
SUPPLIERS
SME SUBCONTRACTORS



WHO WE SUPPORT

Your Kuwait growth partner for market entry,
tender readiness, and project success.

WWW.UNITYBIZGROUP.COM

OUR CORE CONSULTING SERVICES



01

Vendor Registration &
Tender Readiness

We prepare companies for successful vendor onboarding with:

- Kuwait Oil Company (KOC)
- Kuwait National Petroleum Company (KNPC)
- KIPIC, PIC, KGOC

Services include:

- Capability statement development
- Prequalification dossier preparation
- Compliance matrix structuring
- Portal submission support
- Technical bid alignment

OUR CORE CONSULTING SERVICES

Designed for international firms entering Kuwait:

- Market entry strategy & advisory
- Local partner structuring support
- Commercial agency guidance
- Regulatory pathway planning
- Stakeholder engagement preparation

Helps reduce entry risk and accelerate approvals.



02

Market Entry & Local
Partner Enablement

OUR CORE CONSULTING SERVICES



03

Oil & Gas Workforce
Consulting

Supporting project manpower readiness:

- Shutdown manpower coordination
- PMC & engineering staffing support
- Specialist consultant sourcing
- Drilling & inspection expertise
- Mobilization & retention strategy

OUR CORE CONSULTING SERVICES

A key differentiator in Kuwait:

- Technical submittal structuring
- Vendor compliance documentation
- ISO & HSE alignment support
- Prequalification file preparation
- Submission tracking & reporting
- Contractor coordination & interface support



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Documentation,
Compliance &
Interface Support

OUR CORE CONSULTING SERVICES



05

ERP Advisory & Digital Transformation

Helping businesses scale with structured systems:

Platforms:

- **Zoho Odoo SAP**

Services:

- ERP selection & implementation advisory
- Workflow mapping
- Approval matrix setup
- Reporting & dashboard integration
- Digital process automation

OUR CORE CONSULTING SERVICES

We design powerful reporting systems for project control:

- Manpower utilization dashboards
- Submission tracking systems
- Procurement monitoring tools
- KPI dashboards for management

Built using Excel, Power BI, and ERP integrations.



DIGITAL SOLUTIONS
& DASHBOARDS



OUR CORE CONSULTING SERVICES



07

TRAINING &
CERTIFICATIONS

Enhancing workforce capability through:
HSE Programs

- NEBOSH, IOSH, OSHA
- Permit-to-Work Training
- H₂S Awareness

Oil & Gas Technical Training

- Drilling fundamentals
- Refinery process awareness
- Pipeline systems

QA/QC & Project Controls

- Primavera P6
- Inspection Test Plans
- ISO 9001 Internal Auditor

Documentation & Tender Training

- Vendor registration readiness
- Capability statement development
- Technical bid preparation

OUR CORE CONSULTING SERVICES

Acting as your Kuwait coordination partner:

- Opportunity tracking
- Proposal follow-up
- Stakeholder engagement
- Meeting facilitation



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COMMERCIAL
REPRESENTATION
SUPPORT

OUR CORE CONSULTING SERVICES



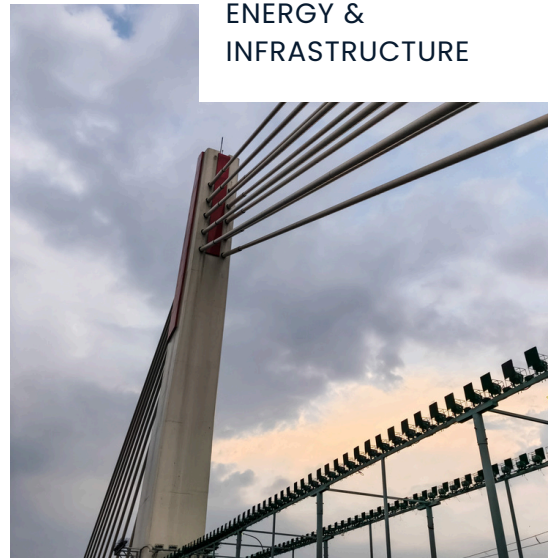
THIRD-PARTY ASSET
AUDITING

Specialized niche service:

- Equipment verification
- Vendor capability assessment
- Compliance readiness checks



Oil &
Gas



ENERGY &
INFRASTRUCTURE



CONSTRUCTION

✦ INDUSTRIES WE SERVE ✦



ENGINEERING
CONSULTING



MANUFACTURING &
INDUSTRIAL SUPPLY

WHY UNITY BUSINESS GROUP



- ✓ Deep understanding of Kuwait oil-sector requirements
- ✓ Strong documentation & compliance expertise
- ✓ Integrated approach: Consulting + Workforce + Digital
- ✓ Experience in vendor registration & tender readiness
- ✓ Practical execution-focused advisory

CONSULTING

WHY UNITY BUSINESS GROUP



Thank You

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