

# QH8 SYSTEMS

## PARTNER QUICK START

*Field guide for Europe-Eurasia trade and infrastructure partners*

### Your Job

Find real companies with real pain: weak supplier data, CBAM readiness issues, missing documentation, import/export risk, energy evidence gaps, or grid-capacity problems. Then hand them to QH8 Systems for qualification.

### Who to Contact

Target	Who	Pain Point
Supply Side	Factories, exporters, steel, cement, mining, fertilizer, battery materials, industrial suppliers.	Need better data and documentation for Europe-facing buyers.
Demand Side	EU importers, wholesalers, procurement teams, developers, infrastructure sponsors.	Need verified supplier evidence before purchase orders or capital move.
Infrastructure	Data centers, industrial parks, logistics hubs, energy-intensive facilities.	Need power-capacity, energy, resilience, or investor-ready evidence.

### Where to Find Them

Company websites, LinkedIn, Google Search, trade directories, chambers of commerce, Facebook/Telegram trade groups, industry associations, tender/news pages, and construction or infrastructure project lists.

### First Message

#### Short Message

#### **Subject: Supplier Data / Trade Evidence Review**

Hello [Name],

I work with QH8 Systems on Europe-facing industrial trade, supplier due diligence, CBAM readiness, and infrastructure evidence.

Many companies are losing time or margin because supplier data and operational documentation are not strong enough for buyers, banks, insurers, or procurement teams.

Would you be open to a short 15-minute qualification call to see whether QH8 can help?

### Collect Before Handoff

- Company name and website
- Country and product/project
- Decision-maker name and role
- Email / phone / WhatsApp
- Pain point and urgency
- Your role: supply-side, demand-side, or closed-loop

## Do Not Say

- Do not guarantee customs, audit, tax, or financing outcomes.
- Do not claim QH8 is a bank, auditor, broker, law firm, or certification body.
- Do not discuss commission until the opportunity is accepted in writing.
- Do not over-explain the technology. QH8 handles the technical briefing.

## Handoff

Send the introduction to QH8 Systems with company, contact, country, product, pain point, urgency, and your partner role. QH8 confirms whether the opportunity is accepted for qualification.