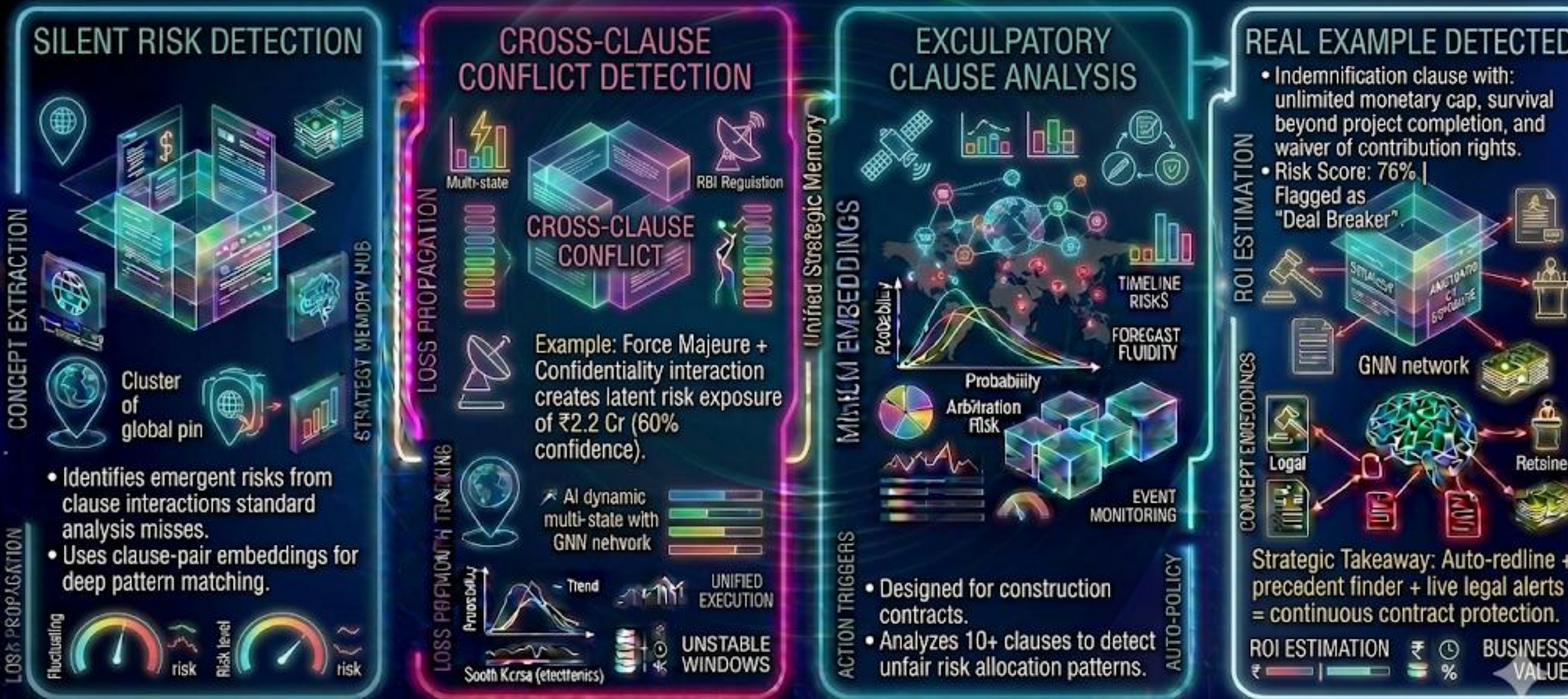


Negotiation Intelligence

Slide 2: Silent Risk Detection + Exculpatory Analysis

Title: Unmasking Hidden Liabilities & Exculpatory Clauses



FINAL POSITIONING: UNIFIED STRATEGIC MEMORY IS NOT CLM: IT IS AI-POWERED RELATIONSHIP & RISK OPTIMIZATION

Slide 3: Counterparty Behavior Analysis

Title: Know Your Counterparty Before You Negotiate

COUNTERPARTY PROFILING



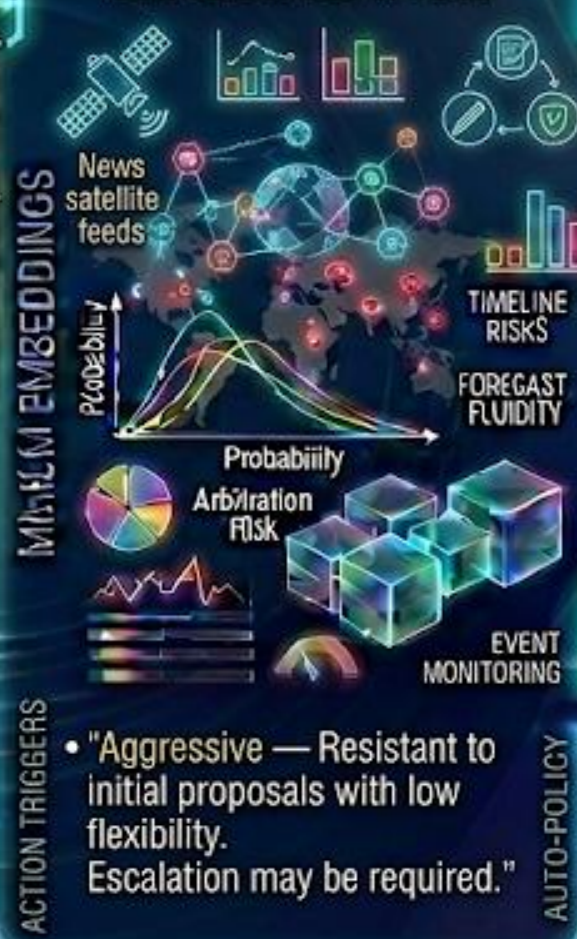
- Profile: Based on historical data.
- Sample: Contract_6_Consulting_Agreement Contive Approach (70+ negotiations analyzed).



KEY BEHAVIOR METRICS



NEGOTIATION STYLE CLASSIFICATION



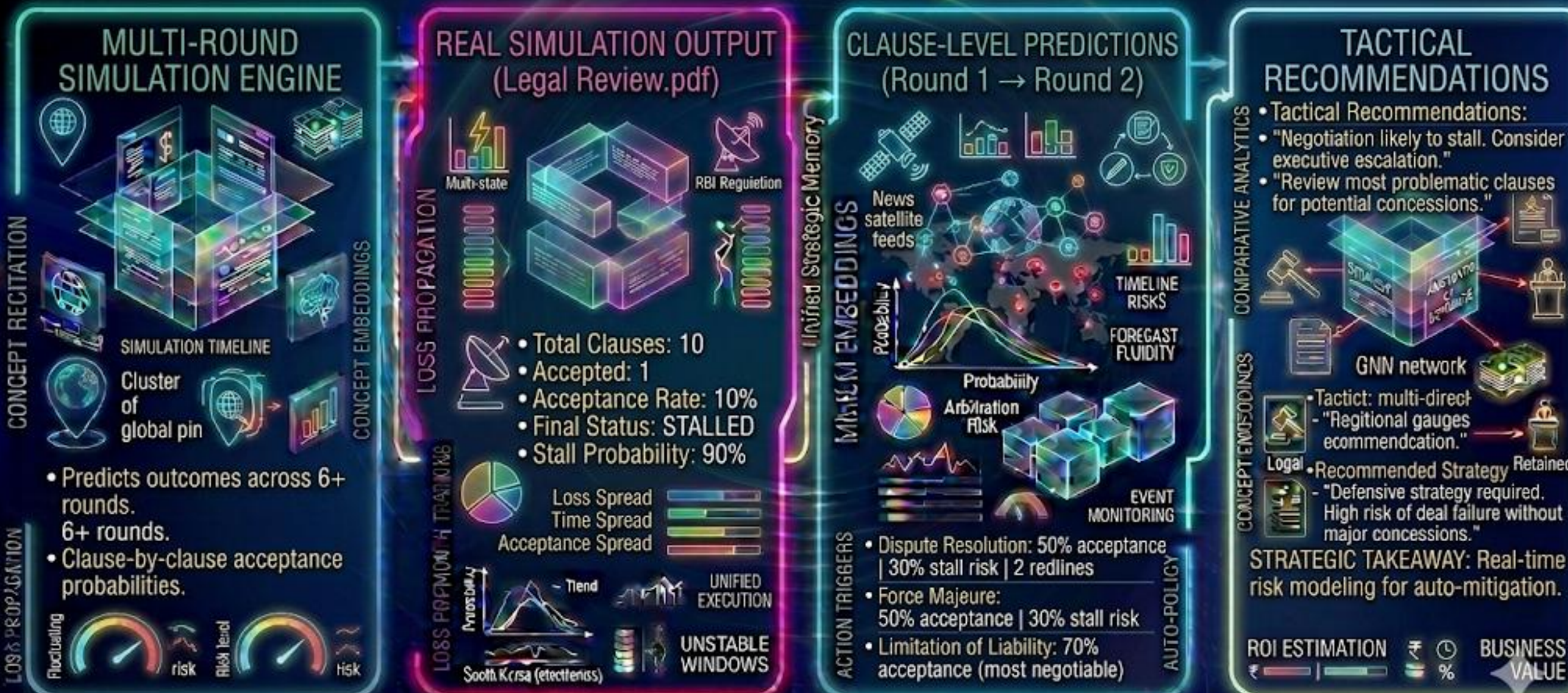
HIGH-RISK STALL CLAUSES



FINAL POSITIONING: UNIFIED STRATEGIC MEMORY IS NOT CLM: IT IS AI-POWERED RELATIONSHIP & RISK OPTIMIZATION

Slide 4: Multi-Round Negotiation Simulator

Title: Simulate Every Round Before You Sit at the Table



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