



**PACIFIC.  
AUTHENTIC.  
RICHMOND BC**

**BRAND GUIDE**

MAY 2018

**OUR BRAND IS**

# **PACIFIC. AUTHENTIC. RICHMONDBC**

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# PACIFIC. AUTHENTIC. RICHMONDBC

There are places where the real world reveals itself.  
Where filtered photos give way to the unvarnished beauty of every day.

Places where people and cultures converge.  
Where the refined and the raw mix. Working waters give way to scenic sunsets.  
Industry weaves its way through people's lives. Places where contrasts are  
celebrated, enriching every interaction.

It's in these places where the real promise of Canada is kept.  
And the splendour of diversity becomes apparent.

Here you'll find the soul of the Pacific. The true coast of Canada.  
Here you'll find Pacific. Authentic.



# BRAND MODEL



INTERNAL

A DETAILED VIEW OF OUR TARGET AUDIENCE, BEYOND SIMPLE DEMOGRAPHICS. IT INCLUDES THEIR EMOTIONAL NEEDS AND PURCHASE DRIVERS.

**AUTHENTIC EXPERIENCE SEEKERS**

A CONCISE DEFINITION OF THE PRODUCTS, SERVICES AND EXPERIENCES WE OFFER TO THE MARKET.

**A COASTAL GATEWAY WHERE CHARACTER AND CULTURE CONVERGE**



THE INTERSECTION BETWEEN WHAT OUR TARGET CUSTOMERS REALLY WANT TO BUY AND THE PRODUCTS, SERVICES AND EXPERIENCES WE SELL.

**TRUE DISCOVERY. REAL CHARACTER.**

AN EMOTIVE POSITIONING OUR CUSTOMERS WILL BELIEVE IN. THE CONSUMER-FACING EXECUTION OF THE BRAND.

**PACIFIC. AUTHENTIC.**

- **TRUE DISCOVERY:**  
*The uncovering of authentic and diverse experiences: cultural, historic, spiritual, culinary, athletic, artistic.*
- **REAL CHARACTER:**  
*Approachable and helpful, the appeal of Richmond's real, raw, working people and places.*

EXTERNAL





## BRAND TONE

How we speak and the tone of our language is just as important as the visual elements we use.

Our brand is defined by the dynamic convergence of Pacific cultures and authentic Canadian coastal experiences. Our brand tone should speak to the energy and experiences that come from bringing different cultures together, and mixing natural wonders with a dynamic urban landscape. Through it all, our language is real and authentic. It is not prettied up or overdramatic. It finds the genuine beauty and wonder in the everyday, using simple language and words infused with a sense of discovery.

Our audience is looking for the truth of a destination – unique culture, local food, abundant nature, authentic history and unexpected experiences.

Our brand tone is helpful, real, and connecting.  
It is Pacific. Authentic.

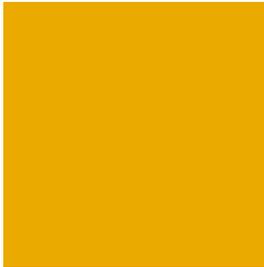


# COLOUR PALETTE

## PRIMARY COLOUR PALETTE

For use whenever possible and on applications without complex backgrounds.

### GOLDEN SUNRISE



PANTONE 124 COATED

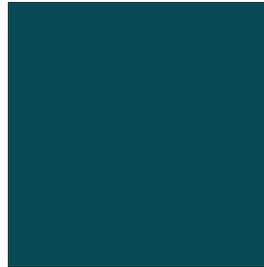
CMYK | 0 30 100 0  
RGB | 234 170 0  
HEX | EAAA00

PANTONE 7406 UNCOATED\*

CMYK | 117 93 3

\*Note: Golden Sunrise uses different Pantone colours for coated and uncoated applications.

### DEEP BLUE



PANTONE 316 COATED

CMYK | 93 56 52 36  
RGB | 5 74 84  
HEX | 004851

UNCOATED

CMYK | 99 32 34 47

From DBC

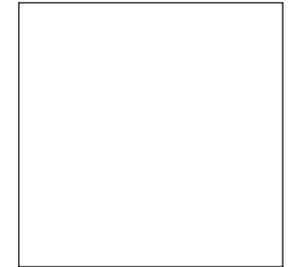
### ORCA BLACK



CMYK | 0 0 0 100  
RGB | 35 31 32

From DBC

### SPIRIT BEAR WHITE



CMYK | 0 0 0 0  
RGB | 255 255 255

From DBC

## SECONDARY COLOUR PALETTE

For use in typesetting over colour photographs when primary colours do not offer enough contrast as well as online applications such as links, buttons, CTAs, and other required accents.

### BEACHFRONT SAND



PANTONE 2001 COATED

CMYK | 0 3 48 0  
RGB | 248 229 154  
HEX | F8E59A

UNCOATED

CMYK | 0 2 45 0

### SHORE BLUE



PANTONE 563 COATED

CMYK | 50 10 29 10  
RGB | 118 171 168  
HEX | 6BBBAE

UNCOATED

CMYK | 48 0 26 0

From DBC

### LICHEN GREEN



PANTONE 2276 COATED

CMYK | 48 23 74 2  
RGB | 142 163 101  
HEX | 89A84F

UNCOATED

CMYK | 41 0 73 17

From DBC

### SALMON RED



PANTONE 7608 COATED

CMYK | 20 80 75 20  
RGB | 168 72 61  
HEX | A4493D

UNCOATED

CMYK | 0 59 49 22

From DBC

### WINTER NIGHT GREY



PANTONE 425 COATED

CMYK | 0 0 0 85  
RGB | 77 77 79  
HEX | 54585A

UNCOATED

CMYK | 25 18 15 51

From DBC

# OUR BRANDS OVERVIEW

## CONSUMER-FACING

PAGE 7  
PRIMARY BRAND LOGO

**PACIFIC.  
AUTHENTIC.  
RICHMONDBC**

PAGE 9  
INTERNATIONAL  
PRIMARY LOGO

**PACIFIC.  
AUTHENTIC.  
RICHMONDCANADA**

PAGE 11  
CHINESE  
PRIMARY LOGO

环洋汇聚  
绮丽风情  
RICHMONDBC

PAGE 19  
WEB/DIGITAL  
LOGO LOCK-UP

RICHMONDBC **PACIFIC.  
AUTHENTIC.**

## CORPORATE

PAGE 14  
CORPORATE  
LOGO



## GOVERNMENT

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GOVERNMENT  
LOGO LOCK-UP



## PRIMARY LOGO COLOURS

**WHEN TO USE THESE LOGOS** For use in local and short haul markets in Canada for consumer marketing, destination collateral, and visitor centre collateral.

### FULL COLOUR VERSIONS

#### DEEP BLUE AND SHORE BLUE

Filename: TR Logo Primary Consumer PA RGB 316.eps

**PACIFIC.  
AUTHENTIC.  
RICHMONDBC**

RICHMOND should be set in Deep Blue  
and BC in Shore Blue.

#### GOLDEN SUNRISE AND BEACHFRONT SAND

Filename: TR Logo Primary Consumer PA RGB 124.eps

**PACIFIC.  
AUTHENTIC.  
RICHMONDBC**

RICHMOND should be set in Golden Sunrise  
and BC in Beachfront Sand.

#### BLACK AND WHITE

Filename: TR Logo Primary Consumer PA BW.eps

**PACIFIC.  
AUTHENTIC.  
RICHMONDBC**

RICHMOND should be set in 85% Black  
and BC set in 65% Black.

### URL VERSION

Filename: TR Logo Primary Consumer PA URL RGB 316.eps

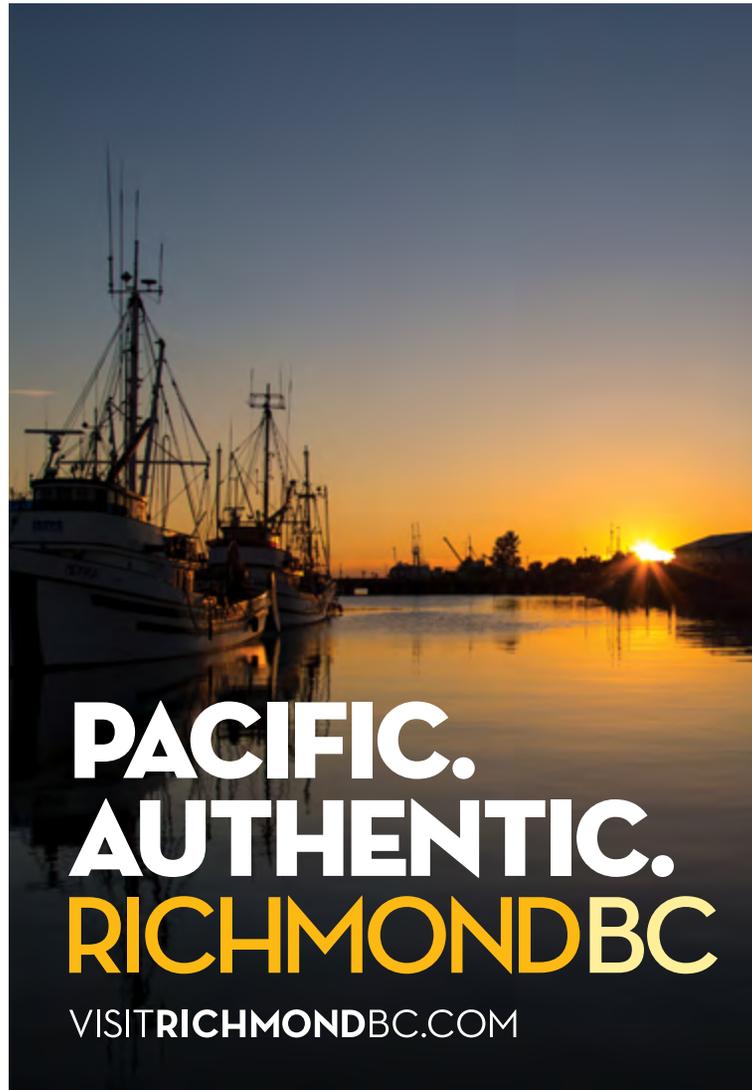
**PACIFIC.  
AUTHENTIC.  
RICHMONDBC**

VISITRICHMONDBC.COM

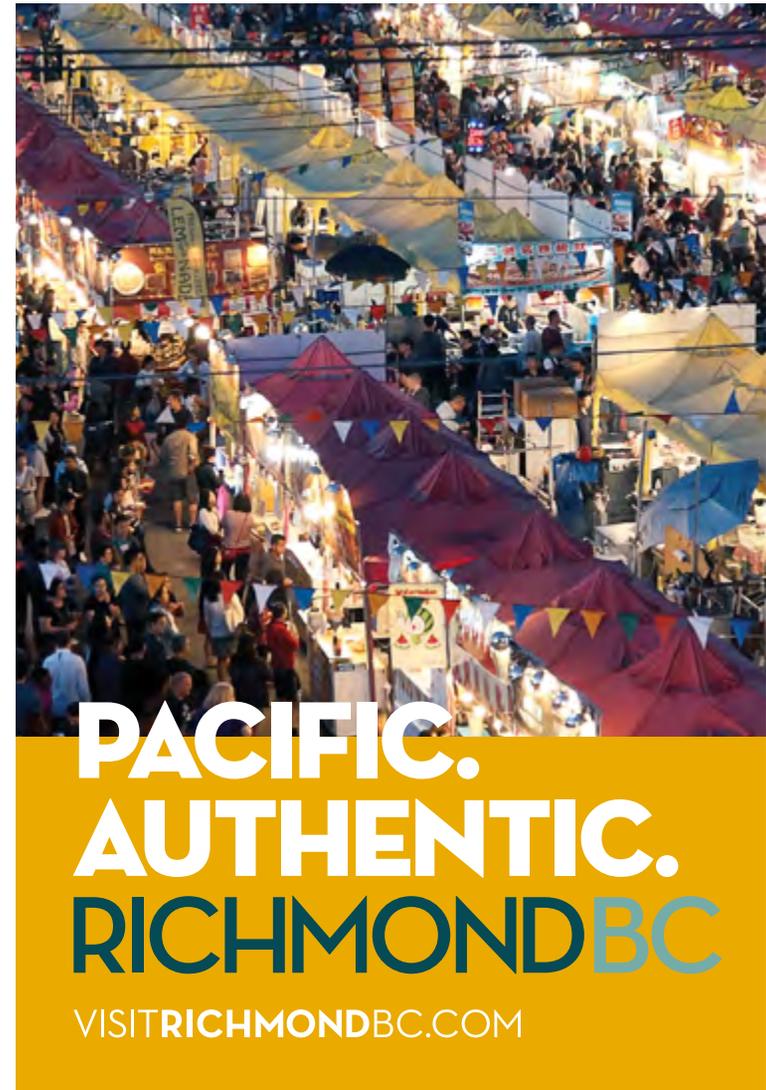
VISITRICHMONDBC.COM should always  
match the colour of **PACIFIC. AUTHENTIC.**  
to maximize the brand's cohesiveness.

## PRIMARY LOGO APPLICATIONS WITH IMAGERY

SIMPLE IMAGE



BUSY IMAGE



# INTERNATIONAL LOGO COLOURS

**WHEN TO USE THESE LOGOS** For use in international and long haul markets in China and USA for consumer marketing, destination collateral and visitor centre collateral.

## FULL COLOUR VERSIONS

### DEEP BLUE AND SHORE BLUE

Filename: TR Logo Primary International PA RGB 316.eps



**PACIFIC.  
AUTHENTIC.  
RICHMONDCANADA**

RICHMOND should be set in Deep Blue  
and CANADA in Shore Blue.

### GOLDEN SUNRISE AND BEACHFRONT SAND

Filename: TR Logo Primary International PA RGB 124.eps



**PACIFIC.  
AUTHENTIC.  
RICHMONDCANADA**

RICHMOND should be set in Golden Sunrise  
and CANADA in Beachfront Sand.

### BLACK AND WHITE

Filename: TR Logo Primary International PA BW.eps



**PACIFIC.  
AUTHENTIC.  
RICHMONDCANADA**

RICHMOND should be set in 85% Black  
and CANADA set in 65% Black.

## URL VERSION

Filename: TR Logo Primary International PA URL RGB 316.eps



**PACIFIC.  
AUTHENTIC.  
RICHMONDCANADA**

VISITRICHMONDBC.COM

VISITRICHMONDBC.COM should always  
match the colour of **PACIFIC. AUTHENTIC.**  
to maximize the brand's cohesiveness.

# INTERNATIONAL LOGO APPLICATIONS WITH IMAGERY

For international audiences, **RICHMONDCANADA** is used in place of **RICHMONDBC**.

SIMPLE IMAGE



BUSY IMAGE



## CHINESE LOGOS

**WHEN TO USE THESE LOGOS** For use in Chinese markets and Chinese language translated collateral.

### FULL COLOUR CONSUMER VERSIONS

#### DEEP BLUE AND SHORE BLUE

Filename: TR Logo Chinese Consumer PA RGB 316.eps

环洋汇聚  
绮丽风情  
RICHMONDBC

RICHMOND should be set in Deep Blue  
and BC in Shore Blue.

#### GOLDEN SUNRISE AND BEACHFRONT SAND

Filename: TR Logo Chinese Consumer PA RGB 124.eps

环洋汇聚  
绮丽风情  
RICHMONDBC

RICHMOND should be set in Golden Sunrise  
and BC in Beachfront Sand.

#### BLACK AND WHITE

Filename: TR Logo Chinese Consumer PA BW.eps

环洋汇聚  
绮丽风情  
RICHMONDBC

RICHMOND should be set in 85% Black  
and BC set in 65% Black.

## ATTRACTIONS APPLICATIONS

**WHEN TO USE THIS LOGO** For use when advertising a local Richmond attraction, activity or experience.

The space between **PACIFIC. AUTHENTIC.** and the attraction name should be the height of the period (●) in **PACIFIC. AUTHENTIC.**

**PACIFIC.  
AUTHENTIC.**  
RICHMOND  
NIGHT MARKET

NEUTRA DISPLAY TITLING

NEUTRA DISPLAY BOLD

### FULL COLOUR

Can be any of the brand colours (Primary or Secondary) that offer a contrast to the background image.

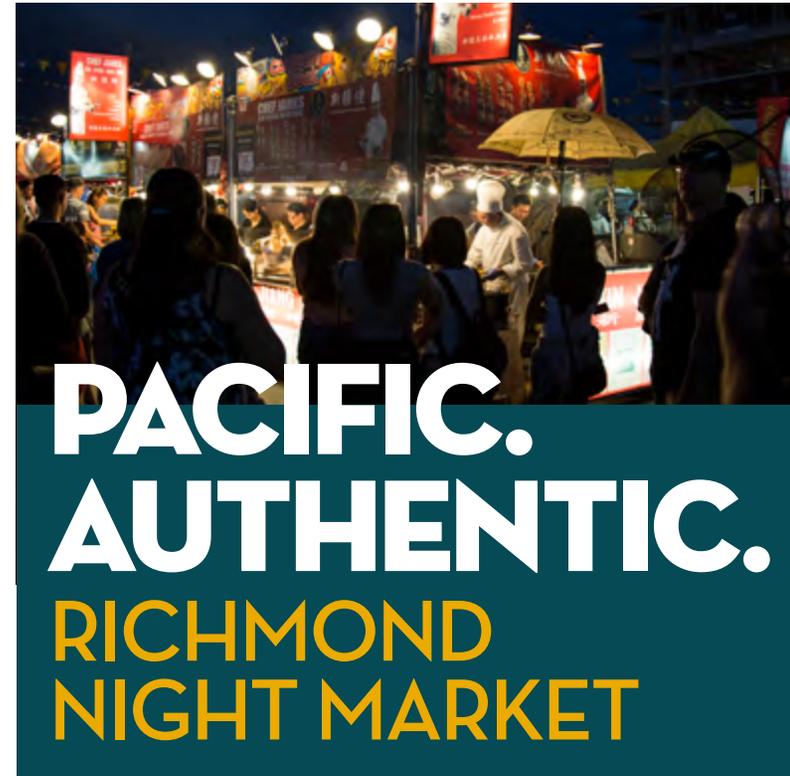
When promoting specific tourism experiences, the product name uses a primary or secondary brand colour set against **PACIFIC. AUTHENTIC.** in black or white.

## ATTRACTIONS LOGO APPLICATIONS WITH IMAGERY

SIMPLE IMAGE



BUSY IMAGE



# CORPORATE LOGO

**WHEN TO USE THIS LOGO** For Corporate communications, sponsorships, and visitor centre official collateral.



Filename: TR Logo Corporate RGB.eps



Filename: TR Logo Corporate BW.eps

# GOVERNMENT LOGO LOCK-UP

For applications that include the City of Richmond, the industry logo is locked-up with the City of Richmond logo.

CORPORATE LOGO



Filename: TR Logo Corporate RGB.eps

CITY OF RICHMOND LOGO



## DIGITAL AND WEBSITE HEADER LOGO LOCK-UP

**WHEN TO USE THIS LOGO** For use as a header on the Tourism Richmond website and in digital applications when space is limited.



**RICHMOND**BC **PACIFIC.  
AUTHENTIC.**

Filename: TR Logo Consumer Web RGB 316.eps



**RICHMOND**BC **PACIFIC.  
AUTHENTIC.**

Filename: TR Logo Consumer Web RGB 124.eps

LOGO TYPOGRAPHY

**NEUTRA DISPLAY TITLING** | **PACIFIC.**

**NEUTRA DISPLAY BOLD** | **AUTHENTIC.**

**NEUTRA TEXT REGULAR** | VISIT**RICHMOND**BC.COM | **NEUTRA TEXT REGULAR**

NEUTRA DISPLAY BOLD

## LOGO SAFE AREA AND MINIMUM SIZE

### SAFE AREA

The space around all four sides of the logo are equal to the height of the “O” in RICHMOND



### MINIMUM SIZE

Minimum size of the Primary Brand logo is a height of 0.5".



Minimum size of the Corporate logo is a height of 0.3125".



Minimum size of the digital and website header logo lock-up is a height of 40px.



# TYPOGRAPHY

## NEUTRA DISPLAY

---

Use **BOLD** for RICHMONDBC only.

Use **TITLING** for headlines and Pacific. Authentic.

**BOLD**  
abcdefghijklmnopqrstuvwxy  
ABCDEFGHIJKLMN**OP**QRSTUVWXYZ  
1234567890  
~!@#%&^\*()\_+={[ ]},;:”/?

**TITLING**  
**ABCDEFGHIJKLMN**OP**QRSTUVWXYZ**  
**1234567890**  
~!@#%&^\*()\_+={[ ]},;:”/?

## NEUTRA TEXT

---

Use **BOOK** for URLs only in all caps.

Use **BOLD** for experience destinations.

**BOOK**  
abcdefghijklmnopqrstuvwxy  
ABCDEFGHIJKLMN**OP**QRSTUVWXYZ  
1234567890  
~!@#%&^\*()\_+={[ ]},;:”/?

**BOLD**  
**abcdefghijklmnopqrstuvwxy**  
**ABCDEFGHIJKLMN**OP**QRSTUVWXYZ**  
**1234567890**  
~!@#%&^\*()\_+={[ ]},;:”/?

## Brandon Grotesque

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Destination BC’s secondary typeface. Use for body copy in printed and digital materials.

**LIGHT**  
abcdefghijklmnopqrstuvwxy  
ABCDEFGHIJKLMN**OP**QRSTUVWXYZ  
1234567890  
~!@#%&^\*()\_+={[ ]},;:”/?

**REGULAR**  
abcdefghijklmnopqrstuvwxy  
ABCDEFGHIJKLMN**OP**QRSTUVWXYZ  
1234567890  
~!@#%&^\*()\_+={[ ]},;:”/?

**BOLD**  
**abcdefghijklmnopqrstuvwxy**  
**ABCDEFGHIJKLMN**OP**QRSTUVWXYZ**  
**1234567890**  
~!@#%&^\*()\_+={[ ]},;:”/?

## Arial

---

Use **ARIAL** for applications such as PowerPoint presentations, Word documents and emails when brand fonts are not available.

**REGULAR**  
abcdefghijklmnopqrstuvwxy  
ABCDEFGHIJKLMN**OP**QRSTUVWXYZ  
1234567890  
~!@#%&^\*()\_+={[ ]},;:”/?

**BOLD**  
**abcdefghijklmnopqrstuvwxy**  
**ABCDEFGHIJKLMN**OP**QRSTUVWXYZ**  
**1234567890**  
~!@#%&^\*()\_+={[ ]},;:”/?

# PHOTOGRAPHY

## PHOTOGRAPHY STYLE

Brand photography should present Richmond as it truly is: a dynamic convergence of Pacific cultures and authentic Canadian coastal experiences. It should be used to reveal the truth of our destination and showcase the unique culture, local food, abundant nature, authentic history and unexpected experiences.

### KEEP THIS IN MIND

- Use the sun to enhance your water photography.
- “Real” photography can sometimes look cluttered. Maximize your images by playing with the depth of field in tighter shots.

### PACIFIC



Coastal elements offer many photographic opportunities. Reflections, sunrises, sunsets and luscious greenery will elevate the spectacular waterfront.

### AUTHENTIC



The character of our brand comes to life through real-life people. When featuring people, it's important that they're natural and not staged. Focus should be kept on faces, with backgrounds kept slightly out-of-focus.

### NATURAL



Richmond is filled with a variety of natural, living beauty. Similar to people, it's vital to capture the lush vegetation un-staged, in its natural form.

### EXPERIENCES



Richmond comes to life in its many experiences. In capturing these activities, ensure there is a balance between people and the setting. Aim for shots that communicate the energy and authenticity of the place.

# PHOTOGRAPHY COMPARISONS

Some examples of on-brand images:



ON-BRAND



NOT ON-BRAND

**GOOD** Beautiful image with soft light of sunset along with the shadows and reflections in the water.



**NOT GOOD** While this is a natural image, it is not a very flattering image of the waterfront.



**GOOD** This is Richmond coming to life. It is an authentic moment with energy and interesting elements throughout.



**NOT GOOD** Image lacks energy. Nothing really to focus on in this image.



**GOOD** Woman is smiling and looks natural. Her face is clearly in-focus and contrasts against the slightly out-of-focus background.



**NOT GOOD** The group is very staged and features an uncomplimentary background.



# BEST PRACTICES

Please follow these guidelines to ensure our brand stays consistent throughout all applications.

Do not invert colours of logo



Do not change or add additional colours to logo



Do not skew logo



Do not change ratio of elements



Do not place any text or graphic elements in the clear space area



Do not exceed the minimum size

