



Physical Commodities Brokerage and Facilitation Services

Preeja Global Advisory Services Private Limited

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Procurement Procedure

Buyer's Perspective (Structured | Transparent | Physically Verifiable)

Invitation to Buyer: The Buyer is formally invited to visit the Principal Seller's office, mills, refineries, warehouses & load ports for physical inspection and verification of the Seller, producers, facilities & operational readiness prior to execution after issuance of the Payment Guarantee.

Transaction Flow:

- **RFQ Submission:** Buyer submits RFQ to obtain a quotation directly from the Principal Seller. No FCO / SCO issued.
- **Commercial Alignment:** Upon agreement on price & procedure, Buyer issues LOI / PO to obtain a Draft SPA.
- **Compliance Exchange:** Mutual exchange of CIS / KYC documents.
- **Standard Fund Verification:** Buyer provides proof of financial capability via MT-199 SWIFT / RWA.

Instrument Verbiage Review: Submission of SBLC or Irrevocable, Divisible, Transferable & Confirmed LC verbiage copy.

- ✓ Top-tier banks only.
- ✗ No leased instruments accepted.

SPA Execution: Formal execution of the Sales & Purchase Agreement (SPA).

Payment Guarantee Structure:

- Buyer issues SBLC or Irrevocable, Divisible, Transferable & Confirmed LC.
- ✗ Non-transferable DLC/LC not accepted due to cost inefficiencies.
- ✓ Transferable LC issued in Seller's name and transferred to mills/refineries/producers to optimize cost & execution efficiency.

Payment Terms:

- Payment at load port via MT-103 / TT within 72 working hours.
-  Vessel release strictly upon receipt of payment.

Logistics & Execution:

-  **Cargo Loading:** Within 15–25 business days from financial instrument activation.
-  **Shipping Documentation:** Issuance of complete and clean shipping documents.
-  **Inspection:** SGS conducts Quality & Quantity (Q&Q) inspection at the load port.
-  **Final Payment Confirmation:** Payment confirmation at loading port within 72 hours.
-  **Cargo Discharge:** Cargo discharged at destination only after payment at the load port.
-  **Subsequent Shipments:** Continuation of shipments strictly as per SPA terms.

Our Position Statement:

- Parties seeking alternative pricing models, procedural deviations, or direct refinery engagement are advised to approach sellers directly and refrain from initiating or continuing engagement with us.
- We on behalf of our Principal seller GOBE Ventures Pte. Ltd engages exclusively with compliant, prepared & decision-capable counterparties.
-  Time-wasting, speculative, or non-compliant approaches are terminated without exception.

Thank you for your understanding. To protect time, credibility and operational integrity, we work strictly with bona fide buyers committed to compliant procedures and successful deal execution.