

ROBERT TICE, LUTHIER

STRINGED INSTRUMENTS REPAIRED AND BUILT



Bowed Instrument Rental Program

Benefits of renting from us:

- You receive high-quality **European-made instruments** at excellent rental rates.
- **No annual commitment.** We rent to you for 6 months (so initial rate is reduced), and you can renew for another 1 to 6 months at the same rate.
- **Maintenance and insurance for accidental damages is included** in rental rates.
- **Excellent rent-to-buy credits**, and whatever instrument you wish to buy will be at our regular discounted prices—not overpriced.
- Renters receive the same **prompt, efficient service** we provide for professional musicians.
- We can **deliver and pick up** instruments at the school or your home if desired.
- Hundreds of instruments are in stock at our local shop, **available immediately**—no waiting for an instrument to be shipped.
- We have been successfully renting to Stroudsburg area students since the school program began in 1990—**35 years of service** (over 45 years in business).
- **Expert repairs and maintenance** are done to all instruments in our own shop.
- **You will always be treated in a friendly and pleasant manner.**

Bob Tice began building and repairing his first stringed instruments (known as lutherie) while in high school in Wilmington, Delaware. He received his Bachelor of Music degree from the New England Conservatory of Music, specializing in classical guitar performance. But rather than launching a career as a performer, he decided to pursue a life-long interest in lutherie. His hard work, intense study, and skilled craftsmanship coupled with his knowledge of music and technical ability enabled him to establish the business in 1979.

The staff at Robert Tice, Luthier now includes Bob's daughter Carol, and Rachel Hill, who both enjoy learning the trade under Bob's mentorship. His expertise and extensive knowledge has also been sought after by countless professional and amateur musicians throughout the region, who appreciate his responsiveness and interest in helping meet their needs.

While the bulk of the business is repair work—guitars, bowed instruments, and pianos, to mention a few—Bob also buys, sells, restores, and rents new and used instruments and accessories.

Robert Tice, Luthier

ACCESSORIES PRICE LIST

2025 BOWED INSTRUMENT RENTAL PROGRAM

Please check the boxes by the items you would like to purchase.

Bold items are recommended by teacher at Stroudsburg Elementary Schools.

Description	Price + 6% sales tax	Total cost	Check if desired
Essential Elements 2000 for Strings, Book 1	\$14.99 + 0.90	\$15.89	
Music stand: Hamilton KB400N	\$25.88 + 1.55	\$27.43	
Polishing cloth	\$9.94 + 0.60	\$10.54	
Tuner: Korg CA2 (Electronic, auto, chromatic)	\$25.83 + 1.55	\$27.38	
Mutes (for softer playing)			
Violin / Viola up to 14"	\$3.00 + 0.18	\$3.18	
Viola 15" & larger	\$4.00 + 0.24	\$4.24	
Cello	\$6.00 + 0.36	\$6.36	
Bass	\$10.00 + 0.60	\$10.60	
Additional rosin (one is included w/ rental outfits)	\$5.99 + 0.36	\$6.35	
Shoulder rests – for violin / viola only (not needed for cello / bass)			
Muco: Violin / Viola up to 14"	\$16.95 + 1.02	\$17.97	
Muco: Viola 15" & larger	\$19.95 + 1.20	\$21.15	
Everest: Violin / Viola up to 14"	\$18.00 + 1.08	\$19.08	
Everest: Viola 15" & larger	\$27.99 + 1.68	\$29.67	
Shoulder rest pouch	\$8.12 + 0.49	\$8.61	

Please include the total cost of each item desired with the rental payment.

- These are just some of the more common accessories often suggested by teachers. Many other accessories and brands, new and used, are also available.
- Replacement strings are available at an extra 20% discount for rental instruments. Please contact us for more information.

2025.05

Robert Tice, Luthier

RENTAL INFORMATION

Lessee's (Parent's) Name (Print) First _____ Middle _____ Last _____

Spouse's Full Name _____ **Student's Full Name** _____

Mailing Address _____

Street Address (if different) _____

Phone _____ 2nd Phone _____ Email _____

Employer (Lessee's) _____ Phone _____

Employer's Address _____ City _____ State ____ Zip _____

Employer (Spouse's) _____ Phone _____

Credit Card: MC VISA DISC _____ Exp. ____/____ CVV# _____

2nd Card: MC VISA DISC _____ Exp. ____/____ CVV# _____

Name of School and/or Teacher _____ **Grade** _____

Lessee's Signature _____ **Date** _____

Please circle instrument size needed:

Violin: 1/16 1/10 1/8 1/4 1/2 3/4 4/4 **Viola:** 12 13 14 15 15.5 16 16.5 inch **Cello:** 1/8 1/4 1/2 3/4 4/4 **Bass:** 1/8 1/4 1/2 3/4

****Let us know if you'd like to enroll in automatic payments. Please review and sign agreement on reverse.****

Following for Office Use Only

Make _____ Model _____ Serial # _____ Date _____ ___New ___Used

Customer # _____

	Payment	Tax	Penalty	Cash or check #	Date	Rental period	Purchase credit
1.							
2.							
3.							
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20.							

2024.10

Robert Tice, Luthier

RENTAL AGREEMENT – LONG TERM

Prices are for 6-month initial rental period; please contact us for short-term rental rates.

Instrument	Rental rate	6 months' rent + 6% sales tax	Total cost for 6 months
Violin: 1/16 - 3/4	\$12 / month	\$72.00 + 4.32 tax	\$76.32
Violin: 4/4	\$13 / month	\$78.00 + 4.68 tax	\$82.68
Viola: 12" - 14"	\$13 / month	\$78.00 + 4.68 tax	\$82.68
Viola: 15" - 16.5"	\$15 / month	\$90.00 + 5.40 tax	\$95.40
Cello: 1/8 - 3/4	\$20 / month	\$120.00 + 7.20 tax	\$127.20
Cello: 4/4	\$25 / month	\$150.00 + 9.00 tax	\$159.00
Bass: Please contact for availability. \$42-55/month (Some basses are good quality Chinese)			

- All instruments are European-made unless otherwise noted.
- Upgrades on size and quality are available at any time during rental.
- After 6-month initial rental period, 1 to 3-month renewal is available at the same monthly rate.
- If this is a prepayment, you may pay half now as a deposit, and half before pickup or delivery.

PURCHASING LEASED INSTRUMENTS:

- A. 75% of rental payments shall be credited toward the purchase of the currently rented instrument, based on our regular sale price. Please note that the credit will not be applied from any late payments.
- B. If purchasing an instrument other than the one currently rented, then 50% of the rental payments shall be applied to the purchase, as long as the instrument being bought is of equal or greater value.
- C. Credits are not transferable to another lessee.

LESSEE'S (YOUR) RESPONSIBILITIES:

- A. By the end of the rental period, the lessee shall either pay the next 6 to 1 month renewal period (plus sales tax), or return the instrument to the address below. If you are in the Stroudsburg school program and would like free pickup or upgrade service at the school, please contact us. There is a \$2 fee charged for each week the payment is late, and rent will be charged in one-month minimum increments on any instrument returned late. Lessee shall be responsible for any and all costs associated with collection.
- B. Please see the instrument care sheet, provided with the instrument. Remember after each playing session to wipe the rosin dust from instrument and bow stick, and to loosen the bow hair tension. Frequently check the condition of the bridge to avoid warpage or collapse. Please protect the instrument from extremes in temperature and humidity. This includes not leaving the instrument in cars, in direct sunlight or next to heating units.
- C. The replacement cost of strings is the responsibility of the Lessee. We will allow an extra 20% discount off the regularly discounted prices of strings, for use with the rental instrument only.

LESSOR'S (OUR) RESPONSIBILITIES:

- A. We assure that the instrument is properly set up, and that it will be maintained throughout the rental. There will be no charge for this service.
- B. Rental payment includes insurance coverage of the instrument if it is accidentally damaged. Loss is also covered, but only in the case of fire or theft, and if substantiated by a fire or police department report. Maltreatment and out of state transportation is not covered. Any payments available to the lessee from their personal insurance because of the loss shall be forwarded to the lessor. Expenses covered by this rental agreement insurance plan will be deducted from the purchase plan credit.

SECURITY:

The Lessee agrees to automatic billing (for 3 months term) to their credit card if payment is more than one month overdue. If no credit card is available, a refundable deposit of 25% of the value of the instrument must be paid before the start of the rental.

Lessee's signature _____ Date _____

2025.05