

## Agenda



Problem



Research



Solution



Target Audience



Competitive Advantage



Market Opportunity



Revenue Model



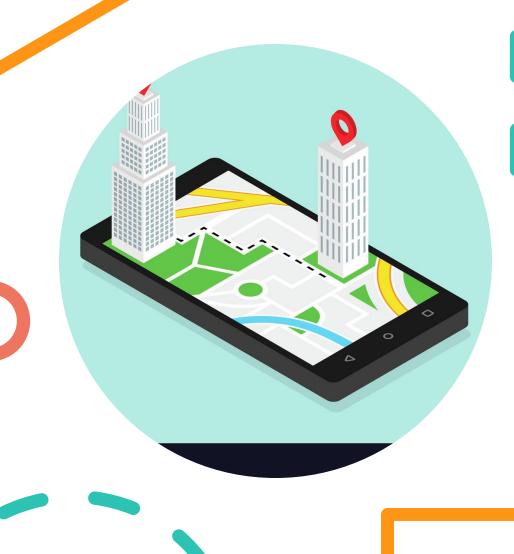
Q&A

#### Research

# Why do people get lost inside buildings?

- the complexity/ structure of buildings
- psychological maps that people use to find their way in a building
  - Paintings, statues, or even architectural differences

60% of Americans use GPS at least once a week







Small Tracking Device Placed on Doors

Bluetooth 5.0 Technology

5 GHz WiFi Technology

Interconnected

More Cores =
Greater
Accuracy



Connection to the Locus App

## The Locus App

#### Fully Customizable

- Branding
- Color Themes
- Pictures
- Tour Guide









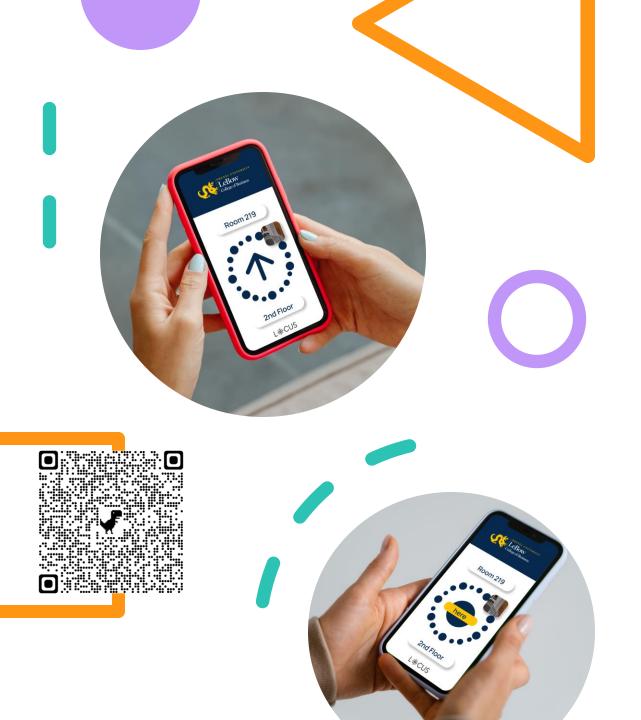
## **Virtual Tour Guide**

Mario the Dragon

Text Chats

Room Suggestions





## The Compass

Exact Location Tracking

Parameter limitations

Room Previews Arrival Notifications

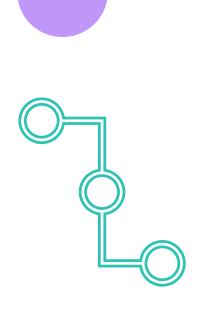
## **Target Audience**

College administrations, event coordinators, and other corporations

Better enhanced experience for their members

Incorporate it into their own services









Businesses can easily pair with our software to grant access to those under their domain all the features we provide

App is accessible to any mobile device

Quick and Easy Installation



A locus core placed in each room of their building to map it and provide a path for users to follow







Strong Market
Opportunity

Businesses in our Target Audience currently utilize third-party software

• E.g.: Colleges utilize services such as Canvas and Blackboard for their students to use; Vanguard partners with Microsoft 365 which grants their employees access to the Microsoft Suite



#### Revenue Model

Pod Price: \$35 Each

**Service Fee:** \$2,500/year



#### **Optional Installation Fee:**

$$> 0 - 49 \text{ Pods} = $1,000$$

$$>$$
 50 - 99 Pods = \$1,800

$$> 100 + Pods = $4,000$$

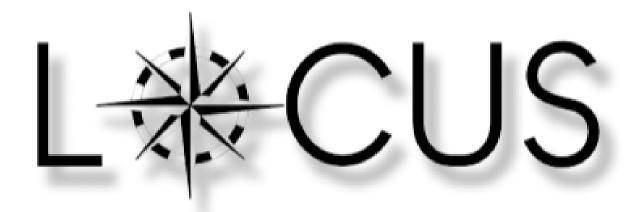
$$>$$
 300+ Pods = \$8,000

$$>$$
 500+ Pods = \$15,000



Q&A

## **End**



(Work Distribution Please Don't Go Further :))

## **Work Distribution**

• Aron: 16%

• Isaiah: 20%

• Mock Ups

• Jarad: 16%

• Mehajabin: 16%

• Nate: 16%

• Oliver: 16%