

KATE WEXELL

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US citizen with a background in business development and policy seeking a full-time role or internship in the US in July 2026.

EDUCATION

Imperial College London

MSc Climate Change, Management, & Finance

Relevant modules: Energy Business & Strategy, Risk Management, Data Tools, Corporate Finance, Climate Policy, Carbon Accounting

London, United Kingdom | Aug 2025 – Aug 2026

University of Missouri - Columbia

Columbia, MO | Aug 2022 – May 2024

BA Public Administration & Policy, Minor in Leadership & Public Service (3.86/4.0)

Honors: Rhodes Scholarship Nominee (2024), Civic Advocacy Award (2024), Top Undergraduate Research Award (2023)

PROFESSIONAL EXPERIENCE

ThermalCyclones

London, United Kingdom | Dec 2025 - Present

Business Development Associate

- Identified the initial sizing of TAM/SAM customer segments for a deeptech climate product as the first commercial hire.
- Developed strategies to engage clients, focusing on electrification benefits from policy incentives and energy price trends.

Boy Scouts of America

San Francisco, CA | June 2024 – May 2025

Development Director

- Fundraised \$750K in one year, including a \$100K donation from a new major donor, by managing a 100-person donor portfolio.
- Secured 20+ sponsorships with leading corporations by developing interactive proposals and pitching tax write-off models.
- Managed a \$250K climate project, including cost analysis, contract negotiation, fundraising, and stakeholder engagement.
- Conducted financial analysis of 17 revenue streams through Excel, presenting a weekly report to influence strategic decisions.
- Hired as the youngest professional staff member out of 1K+ national staff, requiring a change in the nonprofit bylaws.

Village of Bishop Hill

Bishop Hill, IL | Jan 2024 – Jun 2024

Economic Policy Intern

- Helped to secure a \$12M infrastructure investment for the Village of Bishop Hill through the Department of Natural Resources.
- Developed financial models to project the future growth of 243 rural Illinois communities based on qualitative survey data.
- Provided legislators with 5 policy demands to reorient state-level spending and increase municipal budgets.

Renew Missouri

St. Louis, MO | May 2023 – Aug 2023

Energy Policy Intern

- Assisted the Missouri Clean Energy Committee in identifying a \$6M revenue opportunity via net metering policies.
- Developed an application for 2M residents to access utility assistance and home improvement rebates.
- Created 10+ data visualizations, press releases, and impact reports for clients such as the Missouri Department of Education, the City of St. Louis, and the Missouri Clean Energy Committee to share renewable energy information.

The Compass Online

San Francisco, CA | Apr 2021 – Jun 2024

Executive Director

- Founded an environmental education nonprofit reaching 20K+ people across 75+ countries.
- Oversaw and recruited 10+ remote volunteers; recognized by the Clinton Foundation, G20, and Jane Goodall Institute.
- Designed custom AI tools to help 250+ youth identify sustainability and volunteering opportunities in their communities.

PUBLIC SPEAKING & GLOBAL ENGAGEMENT

- Spoke and developed climate policy recommendations at the United Nations through the Human Rights Forum and LCOY.
- Delivered talks about climate solutions to the US Embassy, G20 India, Clinton Global Initiative University, and NAMYO.

TECHNICAL SKILLS

Financial Modelling, Accounting, Excel, Python, PowerPoint, Data Analytics, Program Evaluation, Data Visualization

ACTIVITIES

- Imperial Societies: Consultancy, Venture Capital & PE, Investment, Entrepreneurs, Outdoor, and Hiking
- Music: learned 5 instruments, taught piano for 5 years, national piano fellow, and state-level French Horn Player
- Writing: published 4 poetry books and named a finalist in a national poetry contest through Random House