

Gabriel Gonzalez, CFA

Capital Markets, Financial Analyst | Mining, Infrastructure, Sustainability

Contact

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Websites

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[Drill Hole Interval Calculator](#)

Skills & Knowledge

Financial statement analysis
Financial modelling
Due diligence
M&A Analysis
Resource sector sustainability
CRM Client Management
VBA / Python
AI driven tool development
Self-starter
Attention to detail
Capital IQ, Factset, Bloomberg
S&P Global Mining Intelligence

Languages

English
French (conversational)
Spanish (professionally fluent)

Interests

3D CAD Design
3D Printing (sculptures,
machines, fixtures).

Professional Experience

- Research Analyst (Mining)** – Echelon Wealth Partners (Toronto) 2018 – Jun/2024
- Echelon's top-performing mining analyst in terms of sector coverage equity issuance, and consistently among its most profitable analysts per sector-vertical head for the last three consecutive years. Research publications, transactions, and deal commissions available upon request.
 - Published estimates, ratings, targets, M&A recommendations on North and Latin American precious mining companies. Supported investment banking financing and M&A deal activities.
 - Developed and maintained detailed company financial/operating and industry models, including custom Excel VBA functions and macro-enabled tools for more efficient workflow.
 - Coverage: Argonaut Gold[†], Revival Gold, Freeman Gold, GoGold, Silver Tiger, GR Silver, Silvercorp Mining, Silver X, Guanajuato Silver, Sierra Madre Silver & Gold, New Pacific Metals, E3 Lithium, Alpha Lithium[†], American Lithium.
Past coverage: First Majestic Silver, Lundin Gold, Torex Gold, Sabina Gold & Silver[†], TMAC Resources[†], Plateau Energy Metals[†]. († = Acquired)
 - Developed a competitive advantage with issuers and investors by managing political and social risk exposures for companies with Latin American-based assets, leveraging language skills and first-hand experience in the region.
 - Built strong relationships with issuer company CEOs, CFOs, and IR officers, as well as with buy-side institutional investors and brokerage investment advisors.
 - Successfully organized and hosted in-person and online issuer conferences that led to financings.
 - Supervisory Analyst responsible for ensuring regulatory compliance and approval of internal and published research. (IIROC Non-Trading Supervisory Analyst)
- Research Associate (Mining)** – Echelon Wealth Partners (Toronto) 2016 – 2018
- Immediately impacted research and deal flow by sole authoring a Watch List initiation report that led to a co-lead financing mandate for a junior gold explorer.
 - Supported mining analysts with research publishing and the development of company financial and industry models.
- Research Associate (Mining)** – Canaccord Genuity (Vancouver/Toronto) 2009 – 2014
- Worked with Vancouver- and Toronto-based mining Analysts with research publishing, and development of company financial and industry models.
- Research Analyst (Media)** – HSBC Global Banking & Markets (Mexico City) 2008 – 2009
- Covered Mexico's large-cap media (Televisa, TV Azteca), cable-telecom companies, and diversified consumer companies.
- Research Associate (Mining/Diversified)** – Citigroup-Banamex (Mexico City) 2006 – 2008
- Covered large-cap mining (Grupo Mexico, Southern Copper, Buenaventura, Peñoles), diversified industrials (Grupo Alfa, SIMEC), and banking (Banorte, Compartamos) with analysts in Mexico City and San Francisco; research publishing and development of company financial and industry models.

Education

University of Alberta 2001
B.A. Political Science (Political Economy, International Relations) Major. Economics Minor
Quantic School of Business 2021
Online Executive MBA. Focused on Entrepreneurship, Strategy, Blockchain

Certifications & Designations

RecMin Mining Software Certificate In progress
Drill database management, geological modelling, resource and reserve estimation, GIS
Erasmus University of Rotterdam Certificates 2024
Principles of Sustainable Finance
Driving Business Toward the Sustainable Development Goals
CFA Institute 2015
Chartered Financial Analyst Designation
Wall Street Prep (Online) 2008
Oil & Gas M&A, LBO, Financial Statement, DCF, Comps and Valuation Modeling
Canadian Securities Institute 2001 – 2004
Canadian Securities Course, Conduct & Practices Handbook, Derivatives and Options Licensing