Kapil Khattar

Data Engineer

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🔗 TheDataEngineer

PROFESSIONAL SUMMARY

Results-driven Data Engineer with 6+ years of experience specializing in Salesforce CRM data migration, ETL, and data transformation. Key contributor and data migration lead for Deloitte's Jupiter Project, including Global StoreFront 1.0 & 2.0 /US StoreFront initiatives. Proven expertise in Python, SQL, Informatica PowerCenter, and automation, with a strong record of delivering high-impact solutions, optimizing workflows, and ensuring data integrity in large-scale, business-critical programs.

PROFESSIONAL EXPERIENCE

Senior Consultant
Deloitte USI, Gurgaon

06/2025 – Present
Gurgaon

- Led data migration for Global StoreFront 1.0 & 2.0 /US StoreFront as part of the Jupiter Project.
- Directed end-to-end data migration strategy, ensuring seamless transition with zero critical discrepancies and 95%+ accuracy.
- **Project Highlight:** Unified Deloitte's global and US opportunity management systems into a single CRM platform, enabling real-time pipeline visibility and enhanced forecasting.

Consultant
Deloitte USI, Gurgaon

06/2022 – 06/2025
Gurgaon

- Spearheaded data migration for 10+ global regions, focusing on consolidating and standardizing sales data.
- Built Python-based automation for error reporting, cutting manual efforts by 70%.
- Ensured 95% cutover accuracy with zero critical issues.
- Created reusable code templates, reducing development cycles by 50%.
- Strengthened data governance and compliance by identifying data risks early.

Analyst
Deloitte USI, Gurgaon

01/2021 – 06/2022
Gurgaon

- Led four successful production deployments for Salesforce CRM data migration in a telecom client engagement.
- Automated SQL-based data cleansing processes, reducing delivery time by 3 days.

Systems Engineer
Infosys Limited, Hyderabad

11/2018 – 01/2021
Hyderabad

- Designed ETL pipelines for a US-based financial services client.
- Improved reporting accuracy and system reliability through performance tuning and data governance.

EDUCATION

Executive MBA (Operations)
S P Jain School of Global Management

02/2022 – 02/2024

Strategic Project: "Project Management Challenges in Implementing a Global Salesforce CRM Platform"
Applied MBA learning to real-world CRM data initiatives

B.Tech in Computer Science
SRM Institute of Science & Technology, Chennai

2014 – 2018
Chennai

CORE SKILLS & TECHNOLOGIES

Data Engineering
- Salesforce CRM Data Migration
- Data Transformation

ETL & Automation
- Python
- SQL
- Informatica PowerCenter
- Azure Data Factory
- Automation Strategies

Process Improvement
- Performance Tuning
- Workflow Optimization
- Risk Identification

ACHIEVEMENTS & RECOGNITION

Outstanding Award
x1

Vantage Rewards
x5

Applause Awards
x6

Spot Awards
x2

FIRM INITIATIVES

AI & Data Business Line Recruitment   05/2025 – Present
Python Data Engineer Roles
Conducted 20+ technical interviews in 2 months; improved AI/Data team hiring
efficiency.

Client Merger: De-duplication Logic   05/2025 – 05/2025
Account Mastering
Designed Python logic using fuzzy/exact matching to improve data integrity in a
large-scale merger.

Salesforce Recruitment Initiative   08/2023 – 08/2024
Acted as liaison between talent and leadership; optimized interview scheduling and
communication.

Automated Knowledge Object Migration   05/2025 – 05/2025
Salesforce CRM Knowledge Object
Built ZIP-based Python solution for article migration, addressing Salesforce
limitations and streamlining the process.

PUBLICATIONS

A Survey on Online Click Fraud Execution and Analysis 🔗   2018
Researched and analyzed the impact of online click fraud on digital advertising and
campaign performance.