

PT. LINGGAU JAYA EKSPORTIR



THE COMPANY PROFILE

*"Indonesia's Trusted Trading Partner for
Premium Coconut & Coffee Products"*

Jl. Patimura, No.98 Mesat Jaya, Lubuk Linggau
Sumatera Selatan, 31624, Indonesia

2025-2026
www.llgexport.com

CEO STATEMENT



Agung Pratama

Chief Executive Officer - PT. Linggau Jaya Eksportir

“At PT Linggau Jaya Eksportir, we believe that the richness of Indonesia’s natural resources deserves a place on the world stage. As a trading company, our mission is not just to export commodities, but to export quality, trust, and sustainability. We partner with reliable producers, cooperatives, and processors across the archipelago to ensure every shipment reflects our high standards and our commitment to excellence.

Our core values are built on integrity, transparency, and long-term collaboration. We serve as a bridge between Indonesia’s finest coconut and coffee producers and discerning buyers worldwide. Whether you are sourcing organic coconut sugar or specialty-grade Arabica coffee, we are here to ensure a smooth, dependable, and mutually beneficial trade experience.

Thank you for trusting PT Linggau Jaya Eksportir as your sourcing partner. We are excited to grow together with our global partners, one shipment at a time.”



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ABOUT COMPANY

PT Linggau Jaya Eksportir is an Indonesia-based trading company specializing in the sourcing and export of premium agricultural commodities. Headquartered in South Sumatra, we focus on delivering high-quality coconut-based products and coffee beans to global markets. Our main product lines include Organic Coconut Sugar, Desiccated Coconut, Crude Coconut Oil, Semi-Husked Coconuts, and Arabica & Robusta Coffee, as well as Roasted Coffee Beans tailored for international clients.

We work directly with a reliable network of farmers, cooperatives, and certified processors across Indonesia to ensure consistent product quality, competitive pricing, and timely delivery. As a trading company, we do not produce the goods ourselves, but we manage every step of the supply chain — from sourcing and quality inspection to export documentation and logistics.

Our strength lies in understanding buyer needs and aligning them with Indonesia's rich natural resources and skilled producers. Whether you are an importer, distributor, private label brand, or wholesaler, PT Linggau Jaya Eksportir is your trusted partner for sourcing authentic, export-ready Indonesian agricultural products.

LEGAL REGISTRATION & COMPLIANCE

PT Linggau Jaya Eksportir is a fully registered and compliant Indonesian trading company, legally recognized and approved by the following government ministries and agencies:



Ministry of Trade

REPUBLIC OF INDONESIA

- Registered as an official exporter (ET - Eksportir Terdaftar)
- Holder of Business Registration Number (NIB) via OSS system
- Listed on Indonesia National Single Window (INSW) platform



Ministry of Law and Human Rights

REPUBLIC OF INDONESIA

- Incorporated and legally established as a Limited Liability Company (PT)
- Registered in the AHU Online database



Ministry of Finance

REPUBLIC OF INDONESIA

- Holder of valid Taxpayer Identification Number (NPWP)
- Registered for Customs Identification Number (NIK) with the Directorate General of Customs and Excise



Ministry of Investment / BKPM

REPUBLIC OF INDONESIA

- Business licensed and recorded under the Online Single Submission (OSS-RBA) system
- Eligible for foreign trade and export-import activities



Indonesian Agricultural Quarantine Agency

REPUBLIC OF INDONESIA

- Approved for phytosanitary inspection and issuance of Phytosanitary Certificates (PC) for all agricultural exports
- Cooperating with regional quarantine offices for commodity compliance



Directorate General of Customs and Excise

REPUBLIC OF INDONESIA

- Registered as an exporter with customs clearance authorization
- Active user of the CEISA system for electronic customs documents



e-SKA Indonesia

REPUBLIC OF INDONESIA

- Authorized to issue Certificate of Origin (SKA/COO) electronically for all export shipments
- Registered with e-SKA system under the Ministry of Trade's export facilitation program

VISION & MISSION



Vision

To become a leading global trading company representing Indonesia's finest coconut and coffee products with integrity, reliability, and consistency



Mission

- To connect international buyers with trusted Indonesian producers and cooperatives.
- To ensure consistent quality, competitive pricing, and timely delivery.
- To support sustainable sourcing practices and empower local farming communities.
- To offer private labeling, customized packaging, and flexible trade solutions.

OUR PRODUCT RANGE

At PT Linggau Jaya Eksportir, we provide a focused selection of high-demand coconut derivatives and commercial-grade coffee beans sourced directly from trusted producers across Indonesia. Our product range is designed to meet the needs of importers, wholesalers, and food & beverage companies worldwide.



Organic Coconut Sugar

- Natural and unrefined sweetener from coconut flower sap
- Available in powder or granule form
- Sourced from certified organic producers (USDA/EU/JAS available on request)
- Ideal for food, beverage, and health-conscious product applications



Desiccated Coconut

- High-fat and low-fat variants
- Medium, extra fine, fine cuts
- Suitable for bakeries, snacks, and confectionery industries



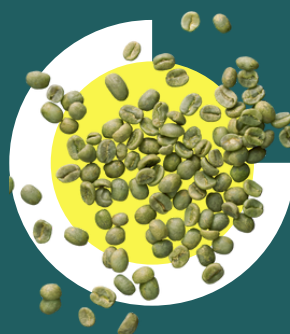
Crude Coconut Oil (CCO)

- Extracted from copra (dried coconut meat)
- Industrial-grade oil for food processing, cosmetics, or oleochemicals
- Packed in drums or flexitanks for bulk export



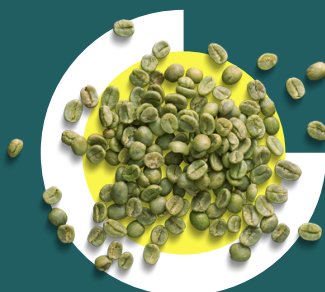
Semi-Husked Coconut

- Fresh mature coconuts with partial husk
- Selected based on export-grade standards and sizes
- Used in coconut oil extraction or direct consumption industries



Robusta Green Coffee Beans

- Sourced from Indonesian lowland farms
- Bold body and high caffeine content
- Suitable for instant coffee, roasting, and commercial blends
- Screen Size: 14–17; Moisture: 11–12%; Defect tolerance as per buyer request



Arabica Green Coffee Beans

- Grown in mid-altitude regions
- Balanced acidity and smooth flavor profile
- Suitable for blended or entry-level roast applications
- Screen Size: 15–18; Moisture: 11–12%; Defect tolerance as per buyer request



Roasted Coffee Beans

- Custom roasted (medium or dark roast) for retail, hotel, or distributor use
- Available in bulk vacuum packs or private label retail packaging

QUALITY ASSURANCE & CERTIFICATIONS

At PT Linggau Jaya Eksportir, quality is not a slogan — it is a commitment. We apply rigorous standards at every stage of our supply chain to ensure that our clients receive consistent, clean, and export-compliant products. Our focus on traceability, hygiene, and compliance ensures your peace of mind from sourcing to shipment.



Quality Assurance Practices

- **Supplier Selection:** We work only with verified and certified farmers, cooperatives, and processors across Indonesia.
- **Product Inspection:** All products undergo sorting, moisture testing, visual grading, and packaging checks before shipment.
- **Third-Party Lab Tests:** Lab test reports for moisture, microbiology, heavy metals, and pesticide residues available upon request.
- **Loading Supervision:** Container loading is supervised and documented with photos/videos for transparency.
- **Post-Shipment Monitoring:** We follow up after delivery and support product feedback or claims with full traceability.



Available Certifications



Export Documentation

- Phytosanitary Certificate
- Certificate of Origin (e-SKA)
- Health Certificate
- MSDS & Lab Reports (if required)

Inspection & Verification Partners

- SGS
- Intertek
- Cotecna
- Sucofindo (independent inspection upon request)

We are committed to providing only export-grade, fully documented products that meet the standards of your market — whether you're importing to the U.S., EU, China, Middle East, or ASEAN countries



OUR SERVICES

At **PT Linggau Jaya Eksportir**, we provide more than just commodities — we offer end-to-end solutions to help our clients succeed in global sourcing. Our services are tailored to meet the needs of importers, wholesalers, and private label brands worldwide.



Export Management

We handle the entire export process professionally and efficiently, including:

- Product sourcing and quality inspection
- Export documentation (COO, Phytosanitary, Packing List, Invoice, MSDS, etc.)
- Customs clearance and coordination with freight forwarders
- Compliance with destination country regulations (FDA, EU standards, etc.)



Certification Support

We assist our clients and suppliers in obtaining internationally recognized certifications, such as:

- USDA Organic, EU Organic, JAS Organic
- Halal Certification (MUI)
- HACCP, GMP, and ISO (through partner certification bodies)
- SGS / Intertek Inspection Coordination

We ensure that your products meet the quality and safety requirements of global markets.



Private Label Service

We offer custom branding and packaging for clients who wish to market our products under their own brand:

- Design support for product labels (in accordance with local labeling laws)
- Custom pouch, kraft bag, or retail-ready packaging options
- MOQ flexibility for pilot or retail projects
- Barcode & batch printing, language translation, and nutrition labels (if needed)

Perfect for brands seeking reliable white-label manufacturing without production headaches.



Supply Chain & Logistics

We manage an efficient and integrated supply chain from sourcing to shipping:

- Strong supplier network across Sumatra, Java, Kalimantan, and Sulawesi
- Product consolidation and quality sorting
- Packaging optimization for sea and air freight
- Coordination with trusted logistics partners (Maersk, CMA CGM, Indah Logistik)
- Export from major ports: Belawan, Dumai, Tanjung Priok, Tanjung Perak

Our logistics team ensures smooth delivery and cost-effective shipping worldwide.

HOW WE WORK

At PT Linggau Jaya Eksportir, we operate with a structured and transparent approach to ensure that our clients receive not just products, but also confidence, efficiency, and lasting value. Our working process is built on three core principles

1

Source & Verify

We begin by carefully sourcing agricultural products from our wide network of trusted producers, cooperatives, and certified processors across Indonesia—especially in regions like Sumatra, Java, Kalimantan, and Sulawesi.

Before any product is shipped, we conduct:

- Strict quality checks based on buyer specifications
- Sampling and moisture analysis
- Visual sorting and grading
- Optional third-party inspections (SGS, Intertek, Cotecna)

Our team ensures that every shipment is traceable, export-ready, and meets both Indonesian and international standards.

2

Customize & Comply

We understand that every market has its own regulations, labeling requirements, and buyer preferences. That's why we offer a high degree of customization and compliance support, including:

- Custom packaging and private labeling (from bulk to retail-ready formats)
- Assistance with certifications such as USDA Organic, EU Organic, JAS, Halal, HACCP
- Full documentation handling:
- Invoice & Packing List
- Phytosanitary Certificate
- Certificate of Origin (e-SKA)
- Lab Test Reports, MSDS, etc.

We act as a reliable trade partner who makes sure your goods are compliant and hassle-free upon arrival at destination ports.

3

Ship & Support

Once everything is finalized and approved, we move swiftly into shipment coordination. With experience in both LCL and FCL exports, we arrange:

- Container booking with trusted freight forwarders (e.g., Maersk, CMA CGM, MSC)
- Customs clearance and coordination with Indonesian Quarantine & Customs
- Live shipment tracking updates until final delivery
- Post-shipment after-sales support, including reordering assistance and documentation archiving

We're committed to being more than a vendor — we aim to be your long-term, responsive, and proactive trade partner.

PURCHASE ORDER

HOW TO ORDER

Ordering from PT Linggau Jaya Eksportir is simple, professional, and transparent. We are committed to making your international sourcing experience smooth and successful. Here's how the process works:



Send Us Your Inquiry

Contact us via email, WhatsApp, or website with the product name, quantity, destination port, and packaging preferences.



Receive Quotation & Details

We'll respond within 24–48 hours with:
Price offer (FOB/CIF/CNF), Lead time, Packaging details, Sample availability (photo/video/sample)



Confirm Order & Make Payment

After confirming specifications, we issue a Proforma Invoice. Payment terms: T/T, LC, or based on mutual agreement.



Production & Quality Control

Products are prepared and packed under strict quality checks. We coordinate optional third-party inspections (SGS/Intertek).



Shipping & Export Documents

We arrange shipment and provide complete documentation: Bill of Lading, Commercial Invoice & Packing List, Certificate of Origin



BUSINESS ACHIEVEMENTS

At PT Linggau Jaya Eksportir, our journey as a trading company has been marked by consistent growth, strong partnerships, and impactful milestones. Here are some of our notable achievements:



**Export Market
Penetration**
Successful
International Market Penetration

PT Linggau Jaya Eksportir has successfully entered and served multiple international markets, including the United States, Germany, the Netherlands, United Arab Emirates, China, and Japan. Our key export commodities—such as organic coconut sugar, desiccated coconut, crude coconut oil, semi-husked coconuts, and green coffee beans—have consistently met the quality standards and documentation requirements of these destination countries.

Through strategic logistics coordination and proper compliance with export regulations, we have built long-term relationships with global buyers and maintained a 100% on-time shipment track record since our first container shipment.



**Strong and Sustainable Supplier
Network**

We have built a robust and traceable supply chain by collaborating with certified coconut processors, farmer cooperatives, and coffee producers across key agricultural regions in Sumatra, Java, and Kalimantan. These partnerships ensure that every product we trade—from coconut sugar to coffee—is:

- Ethically sourced
- Consistently available in bulk volumes
- Tested for moisture, quality, and purity
- Compliant with standards such as USDA Organic, EU Organic, JAS, and Halal (upon request)

Our ability to aggregate and consolidate supply from diverse rural regions has positioned us as a dependable trading partner for bulk importers, wholesalers, and private label brands worldwide.



OUR CLIENTS & MARKET

At PT Linggau Jaya Eksportir, we proudly serve a growing base of international clients who value quality, reliability, and long-term partnership. Our clients include:

- Importers and Distributors of coconut and coffee products
- Private Label Brands looking for OEM and custom packaging solutions
- Food & Beverage Manufacturers sourcing bulk raw ingredients
- Retailers and Wholesalers in the organic and specialty product sectors
- Trading Companies seeking consistent supply from Indonesia

We offer flexible solutions to both large-volume buyers and emerging businesses who are entering the natural products space.

EXPORT MARKETS WE SERVE

We export to a wide range of international markets, with a focus on:

North America

- United States
- Canada

Europe

- Germany
- Netherlands
- United Kingdom

Middle East & Asia

- United Arab Emirates
- Saudi Arabia
- China
- Japan



We continuously expand our reach by attending trade shows, building distributor networks, and maintaining competitive pricing without compromising product integrity.

WHY CLIENTS CHOOSE US

- Reliable communication and responsiveness
- Full export documentation support
- Customization and private labeling services
- Commitment to quality, compliance, and long-term cooperation

CLIENT TESTIMONIAL



Mr. Shaw Catcher

General Manager - Cobest (Xiamen) Co.,Ltd.

"We were impressed by the professionalism and consistency of PT Linggau Jaya Eksportir during our first order of 56 metric tons of semi-husked coconuts (2x40ft HC) shipped from Palembang to Fuzhou, China. Their team handled everything from sourcing, quality inspection, documentation, and logistics coordination with full transparency and efficiency.

The coconuts arrived in excellent condition, well-packed, and matched the agreed specifications. Communication was smooth throughout the process, and they provided timely updates until the containers reached our warehouse in Xiamen.

We are confident in continuing long-term cooperation with PT Linggau Jaya Eksportir and highly recommend them as a reliable coconut exporter from Indonesia."



GET IN TOUCH

We're here to help you grow your business with quality Indonesian products. Whether you're ready to place an order, request a quote, or explore partnership opportunities — our team is ready to assist you with fast, clear, and reliable communication.



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LET'S BUILD A GLOBAL PARTNERSHIP

We are open to B2B cooperation, long-term contracts, private label deals, and exclusive distribution inquiries. Feel free to contact us via your preferred platform — we respond within 24 hours.

