



Another View Retreats

Effective Networking Retreat

Discover the Art of Effective Networking

'Your network is your net worth'

– Porter Gale, public speaker, networker, and entrepreneur



Key Benefits

□ Access to New Opportunities

85% of jobs and business deals are filled through networking, highlighting the importance of strong connections. *(Source: LinkedIn)*

□ Increased Business Growth

Companies with strong networks grow 2-3 times faster than those without, thanks to referrals and shared resources. *(Source: Forbes)*

□ Enhanced Knowledge and Expertise

78% of business owners say networking helps them stay updated with industry trends and innovative ideas. *(Source: Entrepreneur)*

□ Stronger Personal Brand

Building connections increases your visibility and credibility, with 95% of professionals considering it vital to career success. *(Source: HubSpot)*

□ Support System for Challenges

70% of entrepreneurs rely on their network for guidance in decision-making and overcoming obstacles. *(Source: Harvard Business Review)*



RETREAT LOCATION

Immerse yourself in nature at our Austrian Alps sanctuary

Nestled in the serene Austrian Alps, the Effective Networking Retreat by Another View Retreats is more than just an escape—it's a transformative experience designed to elevate your professional connections. Tailored specifically for business owners, this retreat combines expert-led sessions, practical workshops, and immersive networking exercises to sharpen your skills and redefine your approach to building impactful relationships.

Pathway to effective networking



ENGAGE

Participate actively in networking activities



CONNECT

Learn to build meaningful relationships with like-minded professionals



BUILD RAPPORT

Learn how to build your connections into meaningful relationships and partnerships

'Opportunities don't happen. You create them by meeting the right people'

– **Chris Grosser**, Founder at Upwork and Digital Ocean

Reasons why Founders Avoid improving their Networking—and Why It's Time to Rethink

Even the most accomplished business owners often hesitate to network effectively. Here are some common reasons people give—and why they shouldn't hold you back:

- **“I don't have time.”**

In reality, networking saves time in the long run by opening doors to new opportunities, partnerships, and solutions. Our retreat teaches you how to prioritize and integrate networking into your daily routine for maximum impact.

- **“It feels forced or awkward.”**

Many fear that networking is just superficial small talk. We'll show you how to build meaningful connections that are authentic, mutually beneficial, and aligned with your goals.

- **“I don't see the value.”**

Networking might seem unnecessary if your business is running smoothly. But consider this: 70% of business deals come from personal connections. Our approach helps you uncover hidden opportunities you didn't even know existed.

- **“I don't know where to start.”**

Without a strategy, networking can feel overwhelming. At the retreat, we provide a step-by-step framework to help you connect with the right people and turn those connections into real results.

How We'll Help You Master Networking

At the **Effective Networking Retreat**, we provide a structured and supportive environment to help you develop, refine, and implement powerful networking skills.

- **Practice in a Safe Group Setting**

You'll work alongside like-minded professionals in interactive group sessions, practicing techniques in a supportive, judgment-free environment with guidance from our expert facilitators.

- **Master Proven Techniques**

We'll teach you everything from how to approach the right people at events, to managing your time effectively in conversations, ending interactions gracefully, and building authentic, lasting connections.

- **Get the Right Tools**

You'll receive practical resources, templates, and strategies to track your connections, manage follow-ups, and stay organized as your network grows.

- **Plan for Success**

Together, we'll create a personalized networking plan tailored to your goals. This includes integrating networking into your schedule, identifying the best events to attend, and maximizing your time and energy for impactful results.

- **Ongoing Feedback and Support**

Our team will provide real-time coaching and actionable feedback, ensuring you leave the retreat confident and equipped to build meaningful relationships that drive your success.



'The richest people in the world look for and build networks; everyone else looks for work.'

– **Robert Kiyosaki**, American businessman and author

TEAM

GRANT GOSS



Grant has a background in financial services and has been a business consultant for over 20 years. He has created companies with multi-million pound turnover and has a wide variety of experience in many sectors including financial services, aviation, textiles and leisure and tourism. Grant has an impressive track record of creating increased sales both as a consultant and Sales Director.

His work is split between strategic planning and sales consultancy. The varied consultancy for over two decades allows him to call upon his experience and use this valuable asset to breathe new life into the management and staff of the companies that he works with.

CHRIS MANSFIELD



Chris Mansfield is a seasoned professional with over 30 years of experience in financial services and property. Known for his exceptional ability to foster meaningful relationships, Chris has a proven track record of connecting visionaries, creators, and business leaders to drive innovative collaborations and achieve impactful results.

As a Networking Advisor for Another View Retreats, Chris brings his expertise in building authentic, purpose-driven networks to the Effective Networking Retreat. His deep understanding of what it takes to cultivate strong professional relationships makes him an invaluable guide for participants seeking to enhance their networking skills in transformative and practical ways.

Testimonials

“The boot camp retreat in Austria helped me gain confidence and a sense of direction for both myself and my business. Grant and his team deliver workshops and one-on-one sessions while creating an atmosphere of trust and courage. I feel encouraged and have regained a sense of purpose in my business, for which I am truly grateful.”

TOMASZ PODPORA

- FOUNDER COFFE TRIKE

“I have observed Grant in action on several occasions and it is clear that he is a most effective consultant/coach/business friend. He has a raft of business experience and he shares it with his clients in a quiet, yet focused manner. He does not create unrealisable expectations like many other consultants, but lets the results speak for themselves.

Grant’s Retreat programme combines fun with relaxation enabling rapid learning and acknowledgement of key business issues to address.”

DAVID BEER

- RETIRED VICE PRESIDENT
SHELL INTERNATIONAL,
INDEPENDENT BUSINESS
CONSULTANT AND MENTOR

We have had the pleasure of working with Chris Mansfield from Fusion for the past two years, during which he has been an exceptional business networker and introducer for Britton and Time Solicitors. Chris's professionalism and dedication to building meaningful connections have been invaluable to our firm. His ability to understand our business needs and align us with the right opportunities has consistently exceeded our expectations. Chris is not only a consummate professional but also a genuine and approachable individual, making him a trusted partner in our business development efforts. We highly recommend his services to anyone seeking to expand their professional network and grow their business.

PAUL BRITTON

- OWNER, DIRECTOR AND
SOLICITOR,
BRITTON AND TIME SOLICITORS

“A fantastic experience. I have now done two separate retreats with Grant now in both Austria and Mallorca. We have had the chance to follow his in-depth process and define what is important to us, working through difficult issues with care, attention and detail. Doing these retreats from idyllic locations has allowed us to be present in his process and given us a clarity to help propel our personal and business lives forward. I highly recommend to anyone serious about their ‘Future Perfect’ life.”

JAMES LINDLEY

- CEO CASTELL WEALTH
MANAGEMENT

Whether you're looking to strengthen existing partnerships, forge new connections, or uncover untapped opportunities, the Effective Networking Retreat is your gateway to professional transformation



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www.anotherviewretreats.com