

## Stakeholder Meeting

Nov. 20, 2025

## Agenda



#### Steve Toole

STRS Ohio Executive Director

#### Aaron DiCenzo

Interim Deputy Executive Director — Investments and Chief Investment Officer

#### Ed Gin

Deputy Executive Director, Director — Finance and Chief Financial Officer

#### Marla Bump

Director, Governmental Relations

#### • Christina Elliott

Deputy Executive Director — Member Benefits and Chief Benefits Officer

#### Questions



# Welcome

**Steve Toole** 























## Investments

**Aaron Dicenzo** 























## Agenda



- Introduction
- Diversification
- Active vs. Passive Management
- Internal vs. External Management
- Conclusion
- Advertisement

## **How Does STRS Ohio Work?**





#### **Board: Set Policies & Provide Oversight**

- Asset allocation
  - Rebalancing ranges
- Risk and return objectives
  - Benchmarks
  - Active risk limits
  - Active return hurdles

#### **Staff: Investment Management**

- Active vs. passive implementations
- Internal vs. external management of assets
- Day-to-day portfolio management decisions

#### STRS Ohio Investment Beliefs



STRS Ohio invests for the long term.

Members of STRS Ohio are rewarded taking certain investment risks.

**Investment diversification** works.

Internal asset management is a strategic advantage.

Active and passive investing are both appropriate.

Good governance is critical for success.

Costs matter.

**Economies of scale benefit** members.

Cash flows matter.

Board-established Investment Beliefs guide both oversight and management

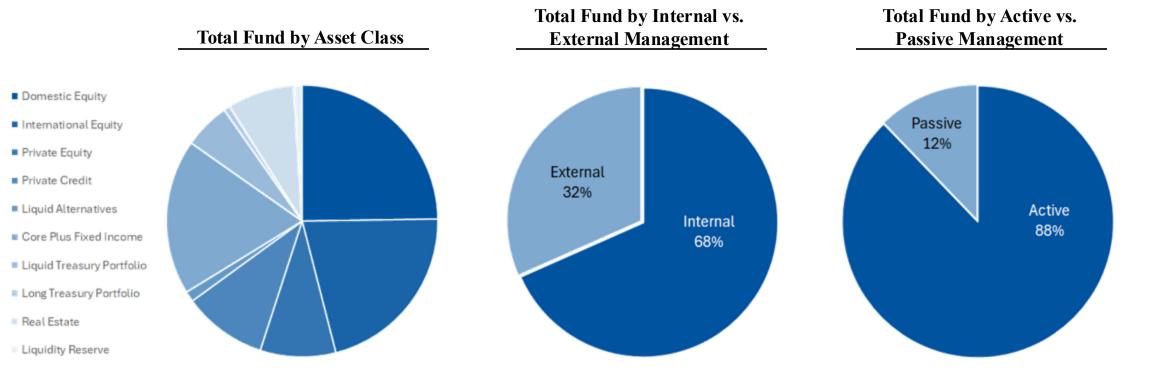
## Focus on implementation



	Ohio Revised Code	Board Role	Staff Role	
Diversification	Required: "to minimize the risk of large losses"	Sets total fund asset allocation	Implements board- approved asset allocation	
Active vs. Passive Management	"make investment decisions with the sole	Sets total fund and asset class risk budgets and active management hurdles	Executes investment strategies within the	
Internal vs. External Management	purpose of maximizing the return on its investments"	N/A: explicitly delegated to investments staff	board-determined parameters	

## Snapshot of STRS Ohio Total Fund

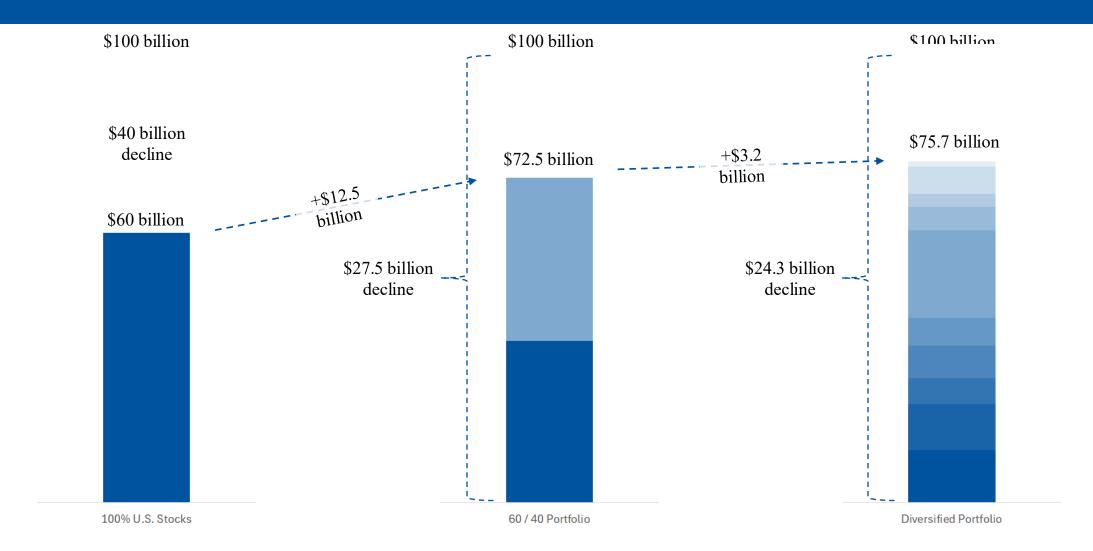




STRS Ohio Total Fund is diversified and primarily internally and actively managed

### **Diversification Reduces Risk**

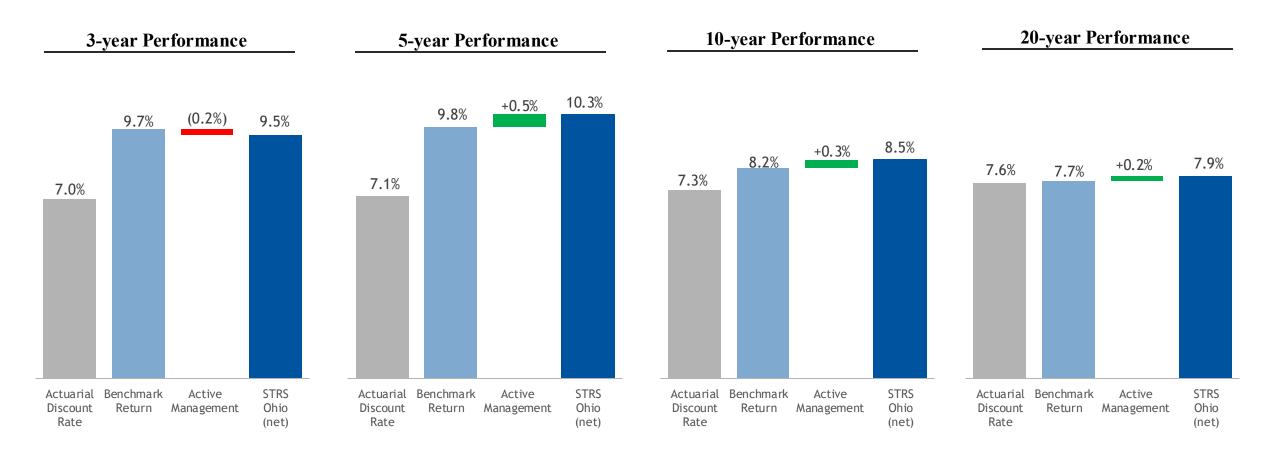




Because different assets behave differently, diversification protects members

#### STRS Ohio Historical Investments Performance



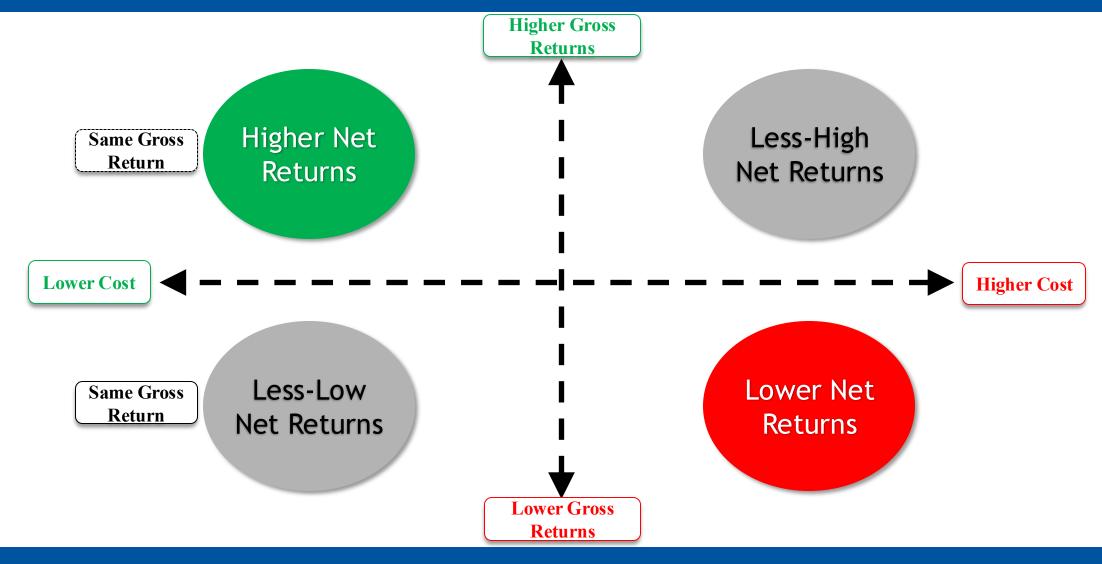


Long-term STRS Ohio net performance is objectively strong

\* All periods ended June 30, 2025

## **Costs Matter**

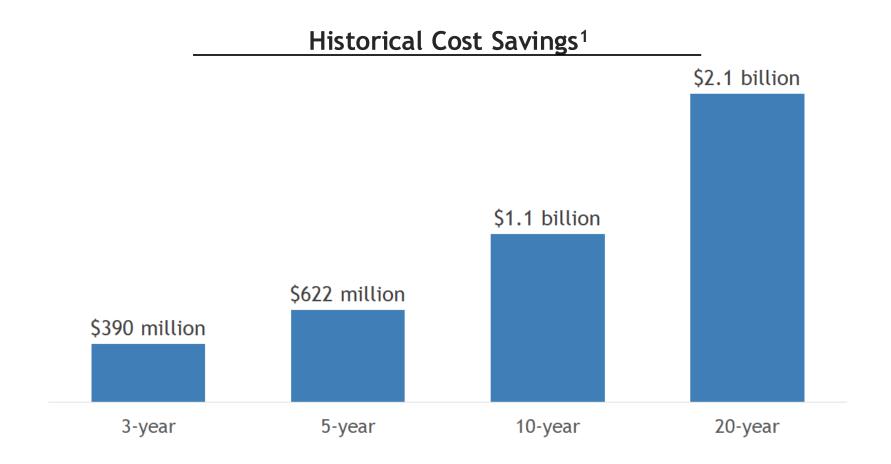




Costs do not drive returns, but costs will reduce a like return

## **Historical Cost Savings**





Internal asset management has saved more than \$2 billion over the last 20 years

<sup>1</sup> Source: CEM Benchmarking Services

## What is "PBI"? Why does STRS Ohio use it?



#### Performance-Based Incentive Compensation

- Incentivization
- Alignment

#### Policy-based

- Annual board policy review and approval required
- Policy determines parameters and structure

#### Professionally developed

- Data-driven compensation levels
- Annual updates and regular review

## What is an appropriate compensation philosophy?





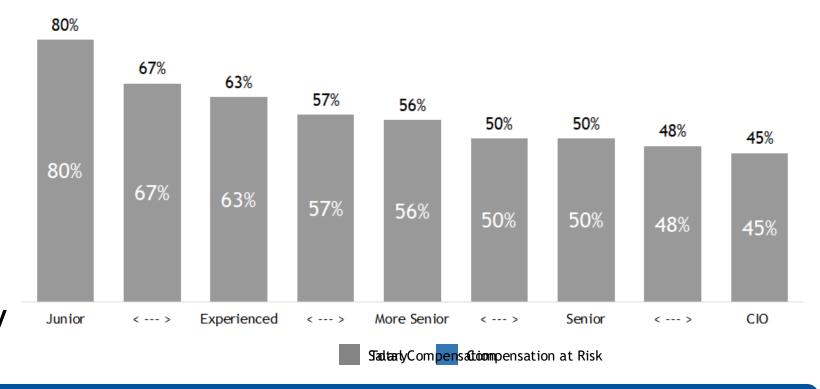
## How a mix of salary & incentive works at STRS Ohio



 Start: market-based total compensation data from consultants

- Allocate: at-risk, performance-based portion of total compensation (PBI)
- 10-year experience has been 57% payment
- Prolonged poor performance meaningfully reduces compensation





PBI compensation structure aligns investors with members and appropriately allocates more at-risk compensation to investors with greater responsibility

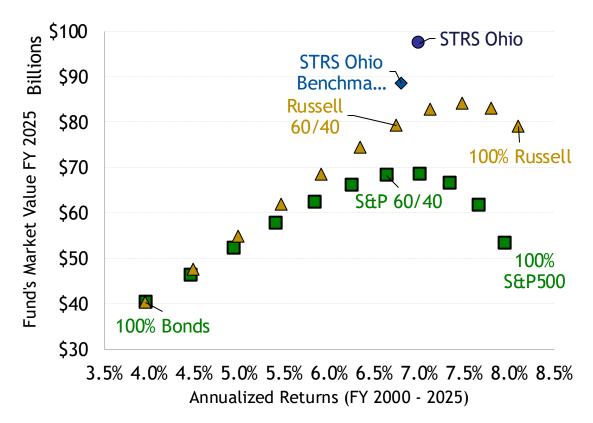
## 5-Year Aggregate Investment Value Added & PBI

Time Period	Aggregate Investment Net Value Add	Aggregate PBI Earned	Ratio to PBI	
5 Years	\$2,052,995,329	\$38,601,257	53x	
(ended 6/30/25)	(\$2.1 billion)	(\$38.6 million)		

## How it all comes together in real life



#### STRS Ohio Actual Performance compared to Theoretical Passive Portfolios



**Notes:** Estimate STRS Ohio's market value in FY 2025 based on asset allocation and investment decisions at the beginning of FY 2000. Estimates are net of *all* investment costs.

- Net benefits paid: \$76 billion
  - Paid \$147 billion in benefits, received \$71 billion
- Increase diversification: S&P500 to Russell 3000
  - + Added additional \$11 billion
- Board chose diversified benchmarks
  - + Added additional \$9 billion
- Board's decision to embrace active management
  - + Added additional \$9 billion

#### Result is an additional \$29 billion available to pay benefits to members 1

## Notable Upcoming Investments Meetings



#### December Investment Committee

- CEM Benchmarking: detailed investment cost review and benchmarking
- Albourne: private equity, private credit, real estate fee validation

#### February Investment Committee

- Capital markets update from investment consultant Meketa
- Investment policy review

#### March Investment Seminar

- Several interesting topics from internal and external presenters

#### June Investment Committee

- Annual investment plan





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# Finance

Ed Gin and Don Schley























## Agenda



- Pension Math
- Key Performance Indicators/Terms
- Fundamental Pension Equation
- Historical Funded Ratio
- Contribution Rate Sufficiency
- Sustainable Benefit Plan

## **Pension Math**



Statements of Changes in Fiduciary Net Position (in thousands)						
	June 30, 202	June 30, 2023	Percentage Change			
ADDITIONS						
Contributions	\$ 4,074,288	3,965,017	2.8%			
Investment income	9,440,381	7,690,251	22.8%			
Net income from investing categories	9,128,304	7,389,750	23.5%			
Net income from securities lending activities	4,024	5,785	(30.4%)			
Net investment income	9,132,328	7,395,535	23.5%			
Total additions	13,206,610	11,360,552	16.2%			
DEDUCTIONS						
Total benefit payments	7,592,368	7,527,184	0.9%			
Refunds to members who have withdrawn	200 100		20.70			
	398,187	-	20.7%			
Administrative expenses	73,047	4	(4.3%)			
Total deductions	8,063,602	7,933,419	1.64%			
Net increase in net position	5,143,014	3,427,133	50.1%			
Fiduciary net position restricted for defined benefit, defined contribution and post-employmen health care coverage:	nt					
Beginning of year	91,031,372	87,604,239	3.9%			
End of year	\$ 96,174,386	\$ 91,031,372	5.6%			

## **Key Performance Indicators**

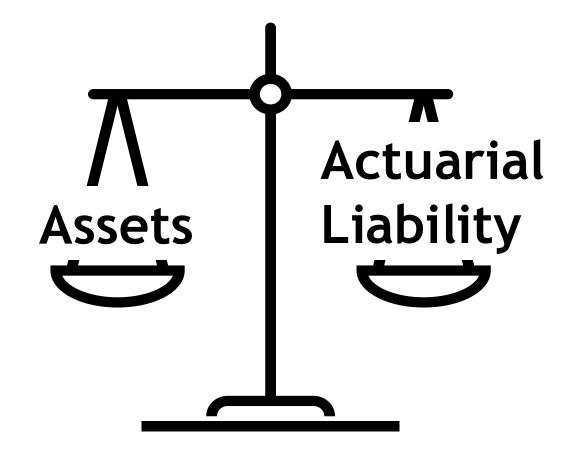


- Market Value Funded Ratio = the ratio of the Market Value of Assets to the Actuarial Liabilities
- Unfunded Actuarial Liability (UAL) = the difference between Actuarial Liability and the Actuarial Value of Assets
- Tread water rate = the rate of payroll, which if contributed would result in the Unfunded Actuarial Liability remaining the same in the following year if all experience exactly matched the assumptions
- UAL paydown rate = total contribution rate minus tread water rate

## **Fundamental Pension Equation**

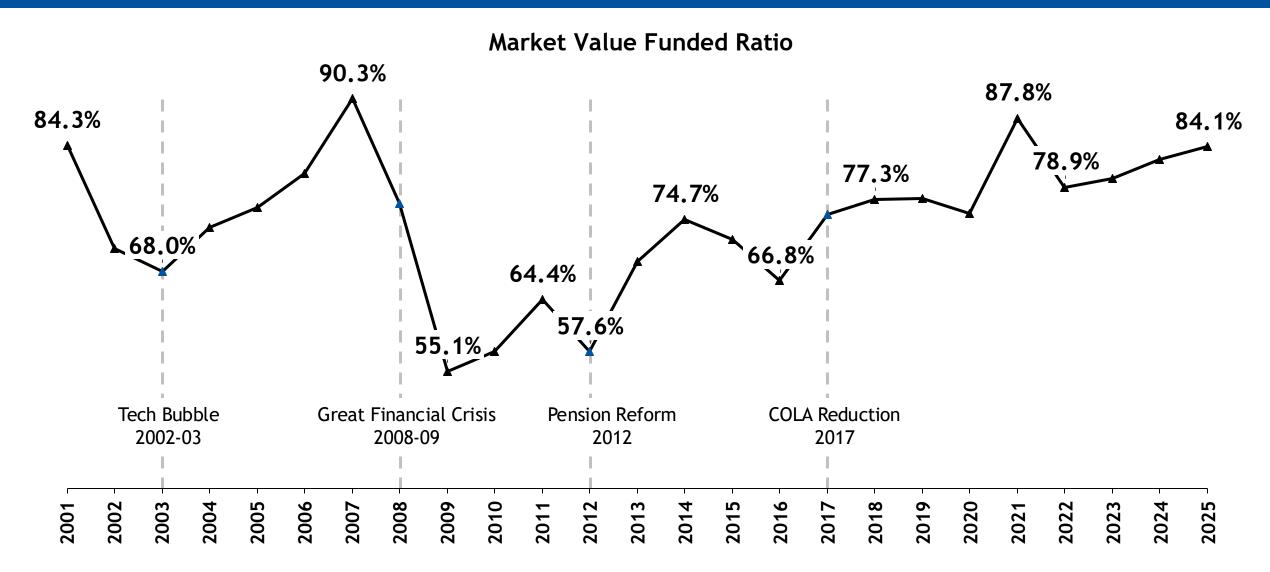


Contributions + = Benefits + Expenses Investment Income



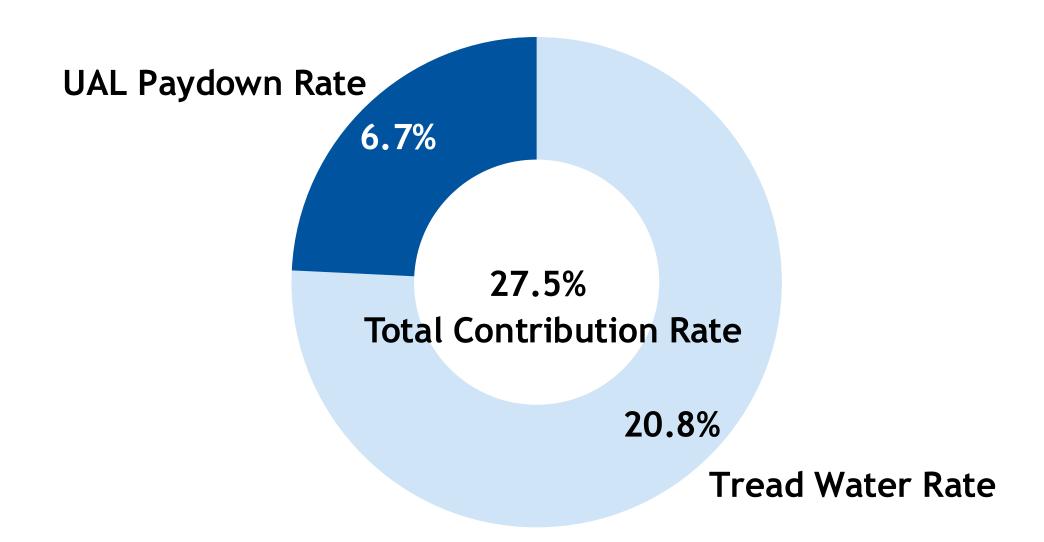
## Historical Funded Ratio (2001-2025)





## **Contribution Rate Sufficiency**





## Sustainable Benefit Plan (SBP)



#### Annual process to evaluate sustainable benefit changes



#### STEP **ONE**:

The board determines topics for discussion



#### STEP **TWO:**

A limit\* is determined by the actuaries

\* Could be \$0



The board prioritizes
between benefit
changes and
strengthening the fund

## Benefit Adjustments through SBP



#### Fiscal Year 2022

- 3% one-time permanent COLA effective 7/1/2022
- Age 60 requirement eliminated

#### Fiscal Year 2023

- 1% one-time permanent COLA effective 7/1/2023
- Unreduced eligibility at 34 years of service (yos) extended

#### Fiscal Year 2024

- Unreduced eligible at 34 years of service permanent
- Reduced eligible at 29 years of service

#### Fiscal Year 2025

- Retirement eligibility 32 yos unreduced/27 yos reduced until May 2030\*
- Supplemental Benefit Payment
- 1.5% one-time permanent COLA effective 7/1/2025

<sup>\*</sup> Step back to 33 yos 2030-2032, then 34 yos 2032+





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# Governmental Relations

Marla Bump





















## Legislative



## Legislative Landscape

- State legislation
  - House Bill 96 (Stewart) State Teachers Retirement Board composition
  - Senate Bill 69 (Romanchuk) 20-year amortization; placeholder language
  - House Bill 280 (Abrams) OP&F employer contribution rate increase
- Federal legislation
  - Mandatory Social Security

## Legislative



## Advocacy and Stakeholder Input

- Monitoring legislation for its impact on STRS Ohio
- STRS Ohio Legislative Committee

## Communication with Policymakers

- STRS Ohio Town Hall meetings
- Introductory meetings with Director Toole
- Board News
- Legislator meetings





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## Member Benefits

Christina Elliott























#### A Trusted Partner — Member Benefits



#### Misinformation has fueled distrust of STRS Ohio

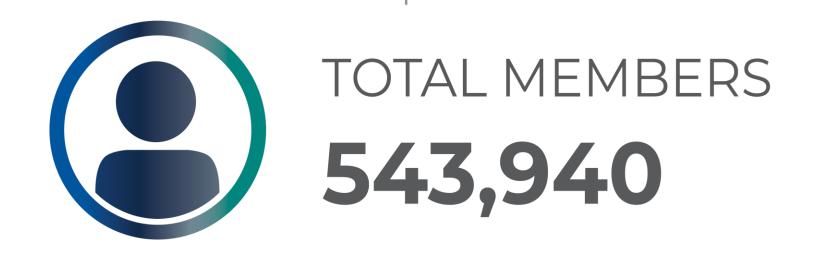


Luckily, STRS Ohio members still come to us for critical information regarding the system

# **Covering Membership First**

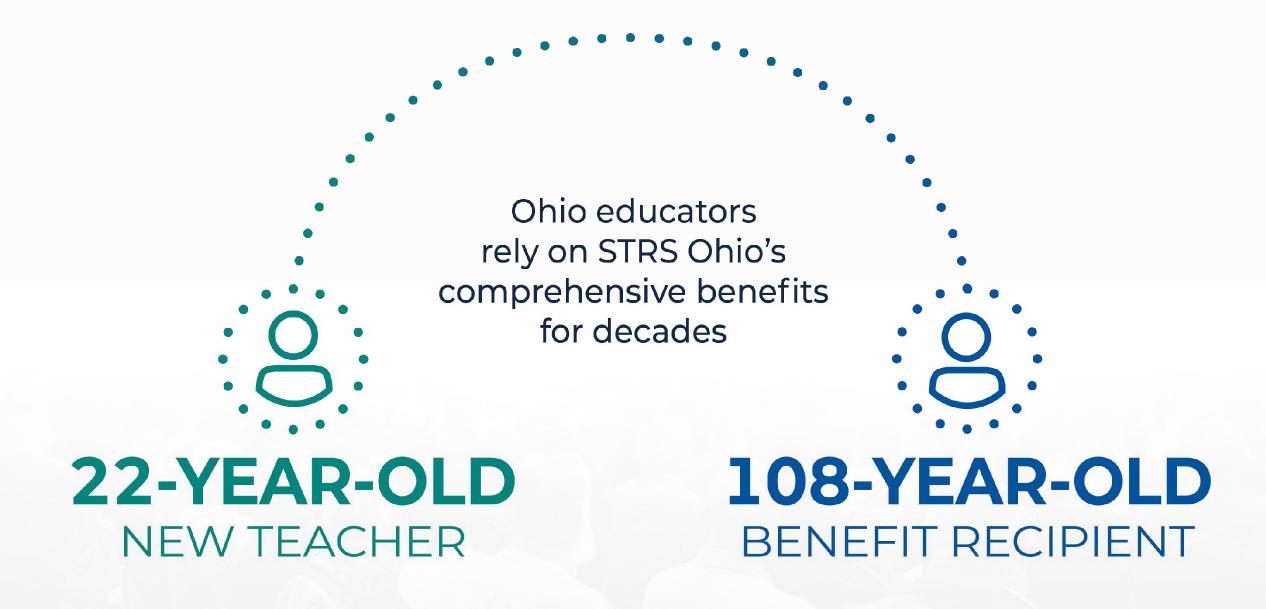






<sup>\*</sup>Terminated members, reemployed retirees, DC Plan members, inactive DC Plan members

## Long-Term Planning — Your Money Is Safe



# Defined Benefit (DB) Plan











#### What our members think





Surveys show that members who interact with us are highly satisfied

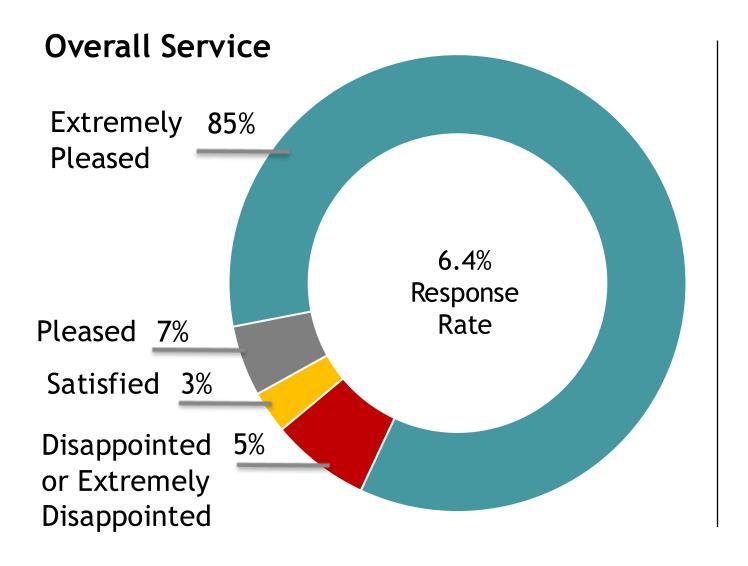


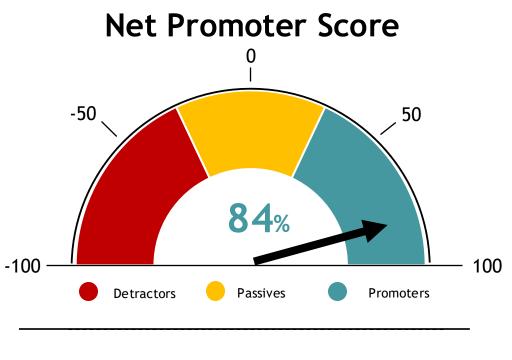
We survey every member that interacts with us in dozens of ways

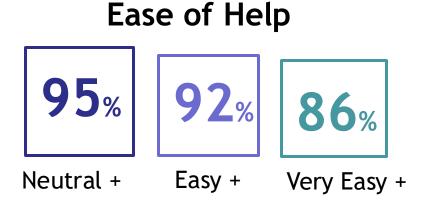
Next are some of the surveys and the results

#### Member Services Center — Survey Results Fiscal 2025



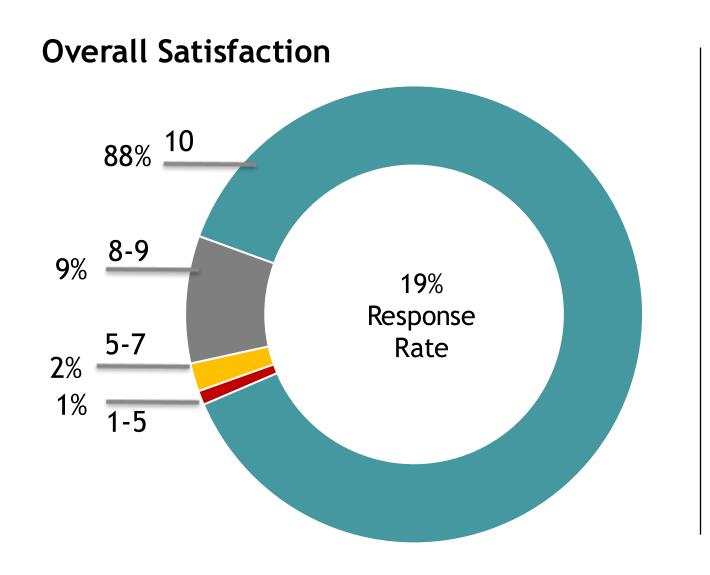


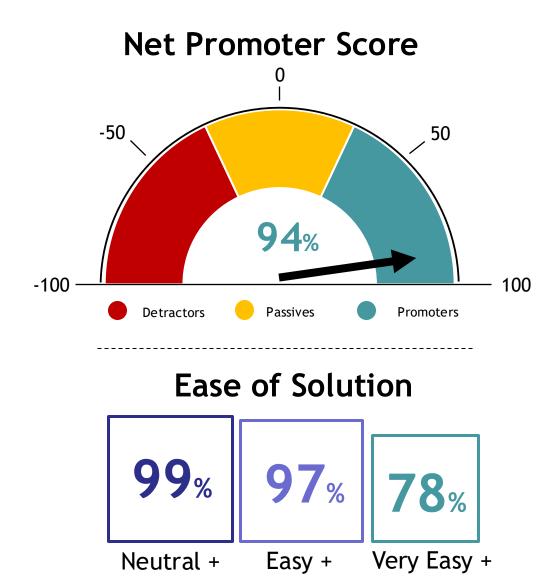




### Benefits Counseling — Survey Results Fiscal 2025



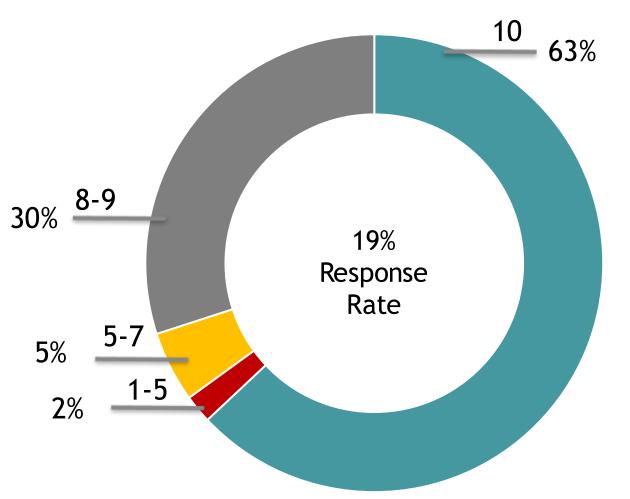




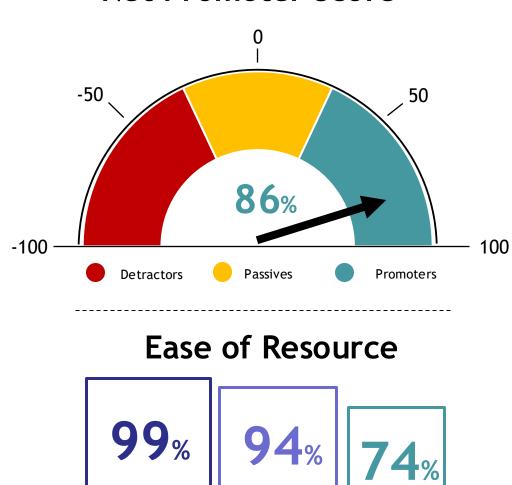
### Member Education — Survey Results Fiscal 2025



#### **Overall Satisfaction**



#### **Net Promoter Score**



Easy +

Neutral +

Very Easy +

### Non-STRS Ohio Sponsored Meetings — Survey Results Fiscal 2025





#### Overall Satisfaction of Meeting

Retiree Meeting: 4.9

4.9

Active Inservice: 4.9



Responsiveness to Attendee Questions

Retiree Meeting: 4.9

**4.9**Avg.

Active Inservice: 4.9

Rating: 1 = Unacceptable and 5 = Very Good



#### Clarity of Information provided

Retiree Meeting: 4.9

**4.9**Avg.

Active Inservice: 4.8



#### Rating of Information Presented

Retiree Meeting: 4.9

4.9

Active Inservice: 4.9

#### **Teacher Organization Sponsored Only** — Survey Results Fiscal 2025





#### Overall Satisfaction of Meeting

Retiree Meeting: 4.9

4.9

Active Inservice: 4.9



Responsiveness to Attendee Questions

Retiree Meeting: 4.9

**4.9** 

Active Inservice: 4.9

Rating: 1 = Unacceptable and 5 = Very Good



#### Clarity of Information provided

Retiree Meeting: 4.9

4.9

Active Inservice: 4.8



#### Rating of Information Presented

Retiree Meeting: 4.9

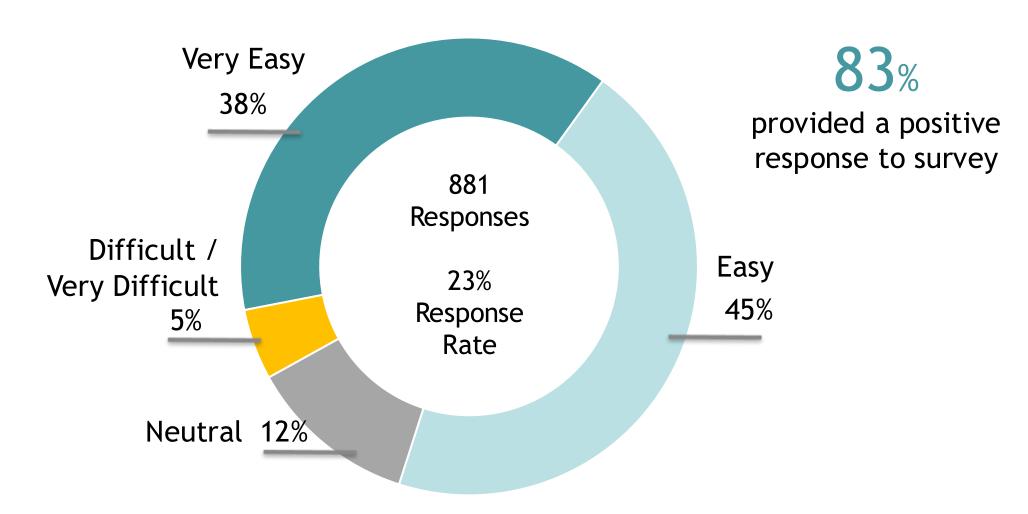
4.9

Active Inservice: 4.9

## Service Retirement Application Process — Survey Results Fiscal 2025



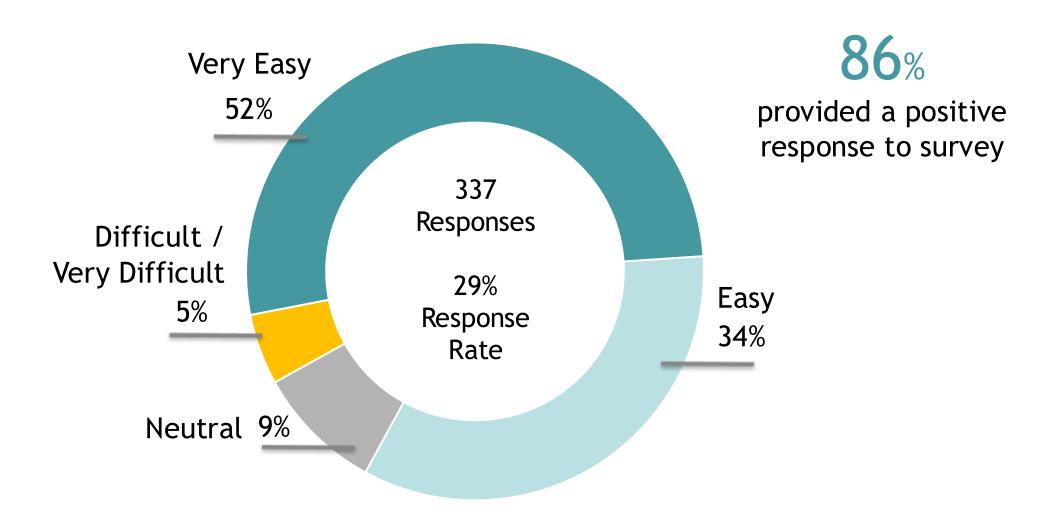
#### How easy was it to retire with STRS Ohio?



### **Survivor Annuitant Journey** — Survey Results Fiscal 2025



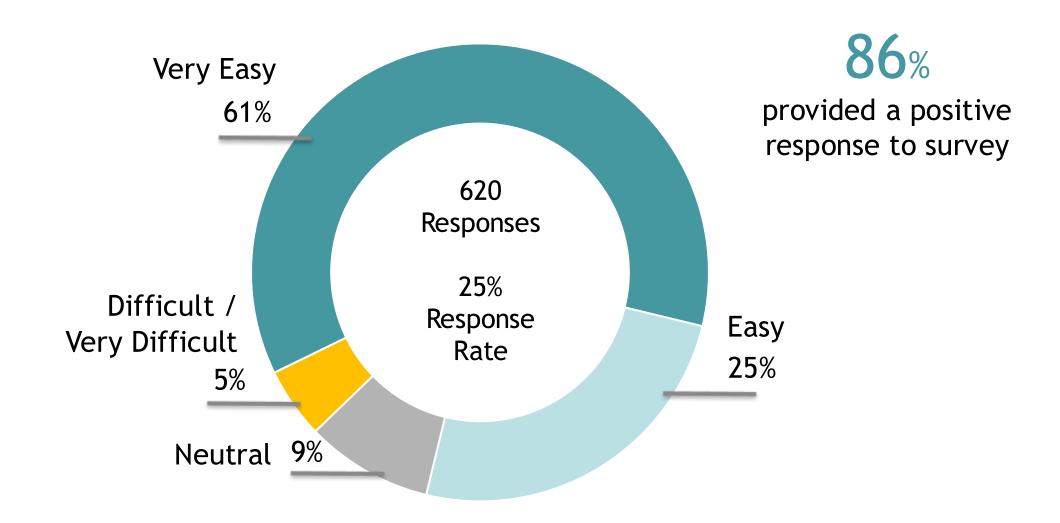
#### How easy was it to complete the process to receive survivor payments?



### Reemployment Payment — Survey Results Fiscal 2025



#### How easy was it to complete the application process?



## High service scores compared to our peers\*



#### **Service**

- Your total service score was 91. This was above the peer median of 83.
- You scored well for service in these areas:
  - Website accessibility, contact center accessibility and call quality, personal information, transfers-out
- You scored below your peers in these areas:
  - Salary and service credit
- Your service score has increased from 84 to 91 between 2017 and 2024.

#### Cost

- Your total pension administration cost of \$115 per active member and annuitant was \$2 below the peer average of \$117.
- This is mainly because you had lower support costs per member.
- Your total pension administration costs per active member and annuitant increased by 10.7% in the year, and increased by 1.3% per annum over the last 8 years.
- For your peers the average cost increased by 4.5% in the year, and increased by 3.1% per annum over the past 8 years.

#### Cost effectiveness

You were lower cost and higher service than the average participant in the CEM universe.

# Resources for Every Step of Your Journey





### Robust

### **Member Site**

- Online Personal Account
- Calculators



#### Member

### **Education**

- Discover where you are on your retirement journey
- Staff has traveled over 22,000 miles around Ohio in fiscal 2025



### Questions?

### Reach out!

- Call the Member Services Center
- Schedule a counseling appointment

## Ways we are reaching our members



- Town Halls
- Email campaigns
- Video series
- Targeted marketing for services
- Website improvements
  - New Member Education Hub
  - New Employer Support Hub on the Employer Website (coming soon)

#### Town Halls



- Conducted 13 Town Hall meetings during 2024-25 fiscal year
  - Total attendance was 970
- Members are generally satisfied with the Town Halls
  - Overall Satisfaction 3.73
  - Responsiveness to Questions 4.01
  - Clarity of Information 3.95
  - Rate the Information 3.88
- Members are very grateful for Town Halls and the time senior leadership takes to listen to members across the state
- Town Halls are dynamic and will adjust to member needs and expectations

#### COMMUNICATING WITH OUR MEMBERS







208,673 CALLS



35,251 EMAILS

# Resources for Every Step of Your Journey





### Robust

### **Member Site**

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#### Member

### **Education**

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- Staff has traveled over 22,000 miles around Ohio in fiscal 2025



### Questions?

### Reach out!

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- Schedule a counseling appointment

### Nearly \$6.0 Billion in Benefit Changes Over Three Years



#### **March 2022**

- 3% one-time permanent COLA (effective 7/1/2022)
- Age 60 requirement eliminated

#### May 2023

- 1% one-time permanent COLA (effective 7/1/2023)
- Eligibility rule of 34 years extended

#### **March 2024**

- Eligibility rule of 34 years permanent
- Reduced retirement eligibility lowered to 29 years

#### Nov. 2024

- Unreduced retirement eligibility lowered to 33 years\*
- Reduced retirement eligibility lowered to 28 years\*

#### Dec. 2024

 Supplemental benefit payment to provide some inflation relief for benefit recipients

#### **April 2025**

- 1.5% one-time permanent COLA (effective 7/1/2025)
- Unreduced retirement eligibility lowered to 32 years\*\*
- Reduced retirement eligibility lowered to 27 years\*\*

\$2.2 billion

\$0.8 billion \$0.8 billion \$0.3 billion

\$0.3 billion

\$1.5 billion

<sup>\*</sup>For retirements between June 1, 2025-July 31, 2027

<sup>\*\*</sup>Temporary until May 1, 2030. Return to 33 years unreduced/28 reduced from June 1, 2030–May 1, 2032; then 34 unreduced/29 reduced beginning June 1, 2032

#### More Than a Pension



For members that need something different from a pension, STRS Ohio offers a Defined Contribution plan (401a) and a Combined Plan that offers features of the both the Defined Benefit plan and the Defined Contribution plan



Next are some interesting facts and trends related to these plans

## Defined Contribution Program — At a Glance





\$3.6b

(\$3.1b in 2024) 116%



$$co = $1.1b$$



28,572

(27,988 in 2024) 12%

$$co = 10,833$$



\$126k (\$118k in 2024) 16%

$$co = $113k$$

<sup>\*</sup> Plan assets do not include the CO Plan assets held in the DB Plan \* All plan metric data as of June 30, 2025

#### STRS Ohio Plan Selection & Reselection









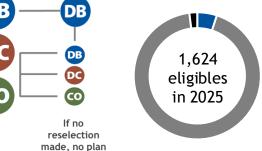




New members have 180 days to select a plan, otherwise default into the DB Plan





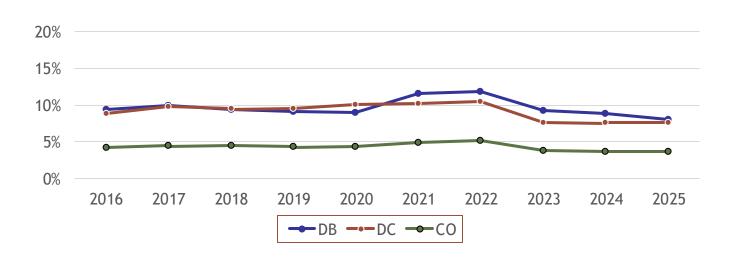


change

93% - No Plan Change

5% - Move to DB Plan

2% - Transfer between DC & CO



## **Defined Contribution — Industry Trends**



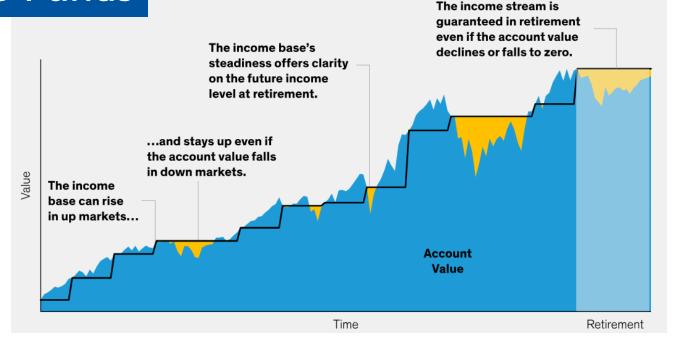
## Lifetime Income Funds

financial products designed to provide a guaranteed stream of income for the rest of your life.

Secure Act 2.0

Private Equity offered on Fund Menus

Al Service Models



of trend, offering
DC Program
participants ability
to annuitize at
retirement

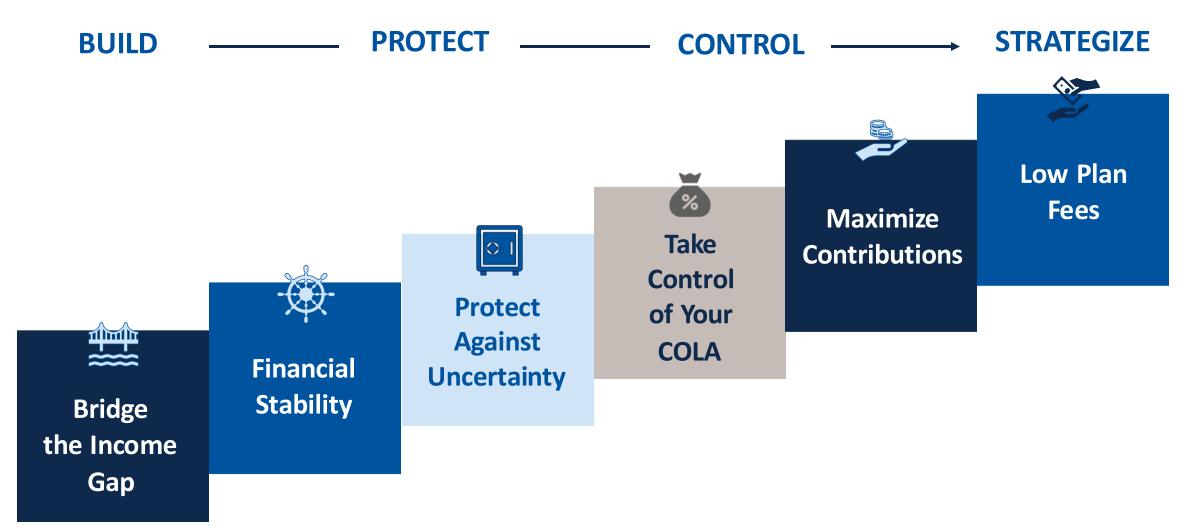


Participants retired in DC & CO plans (in 2025) and annuitized through the pension

<sup>\*</sup>Actuarial Equivalent is determined by applying interest equal to the assumed rate of return minus 3.50%.

## Building Financial Security With Supplemental Savings











# Questions?

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