

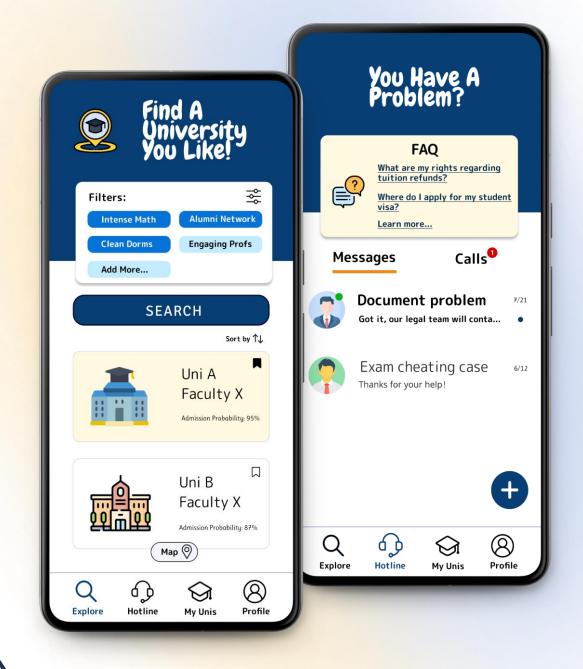
UniFinder

Helping Students Choose Universities & Faculties.



Founder OLEKSANDR KATS.







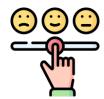
Problem

In many countries (e.g. CIS, South Asia), university and faculty choice is a lottery. Admission process is a mess.





Solution



Survey of students on their university experience





Survey of high schoolers on their admission priorities







Unique dataset of students' opinions on their universities and faculties



Web platform based on this data









"Intense math, alumni network, engaging professors"



Why Now?

Good university, major and faculty choice is now harder than ever.



There is a significant mismatch between education and job market needs. A degree is no longer a guarantee of employment.



The worse the general level of education is, the harder it is to choose a good university.



Brand no longer guarantees quality.

Many new universities are rising to better positions.



Evidence

Poor major or university choice is the main reason folks abandon their studies.



study.



What is a bad university?

- Outdated curricula
- High corruption
- Bad teaching quality
- Bad dormitories
- Unsafe campus
- Lack of career guidance
- Lack of practice





Bottom-up valuation.

10M Clients * 10\$ = 100M in ARR



Around

60-70M

students entering universities & colleges annually worldwide



Average

10\$

charge worldwide



ARR

\$100M

is achievable with 15% of SAM



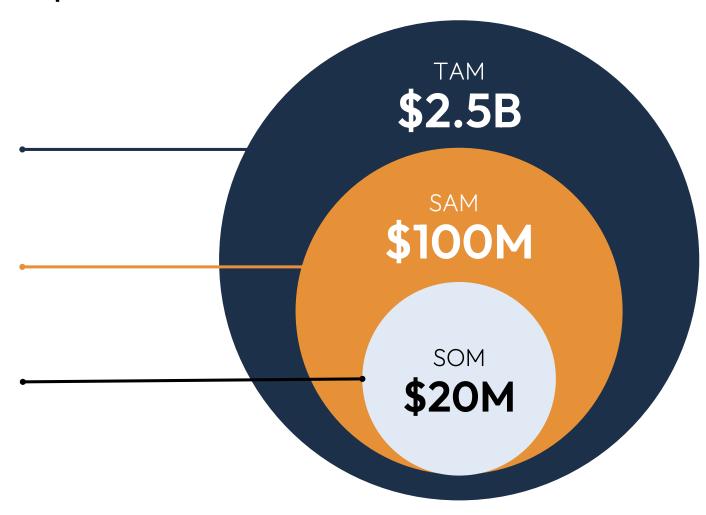
Market

Top-down valuation.

Full university admission service market: data room, tutoring, books, consulting, etc.

10m clients (15% of world)*10\$
Best-case scenario, reachable in 6-10 y.

2m clients (70% CIS + 15% South Asia) *10\$ Very realistic, reachable in 3-5 y.





Competition

In the CIS, we face to direct competition. Globally, our indirect competitors are falling short.





Our Product

Made by students for students.

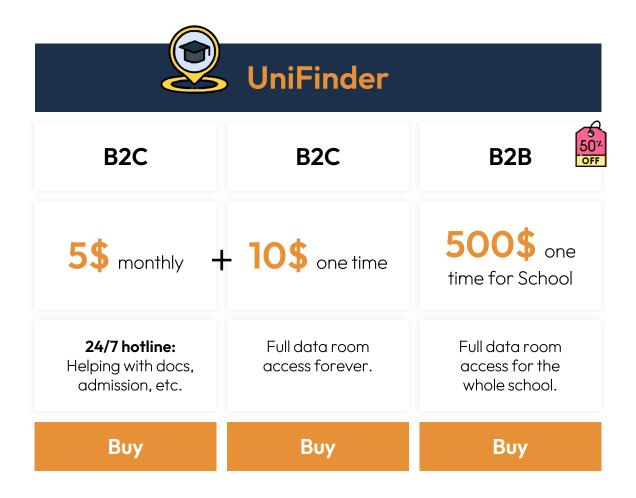






Business Model

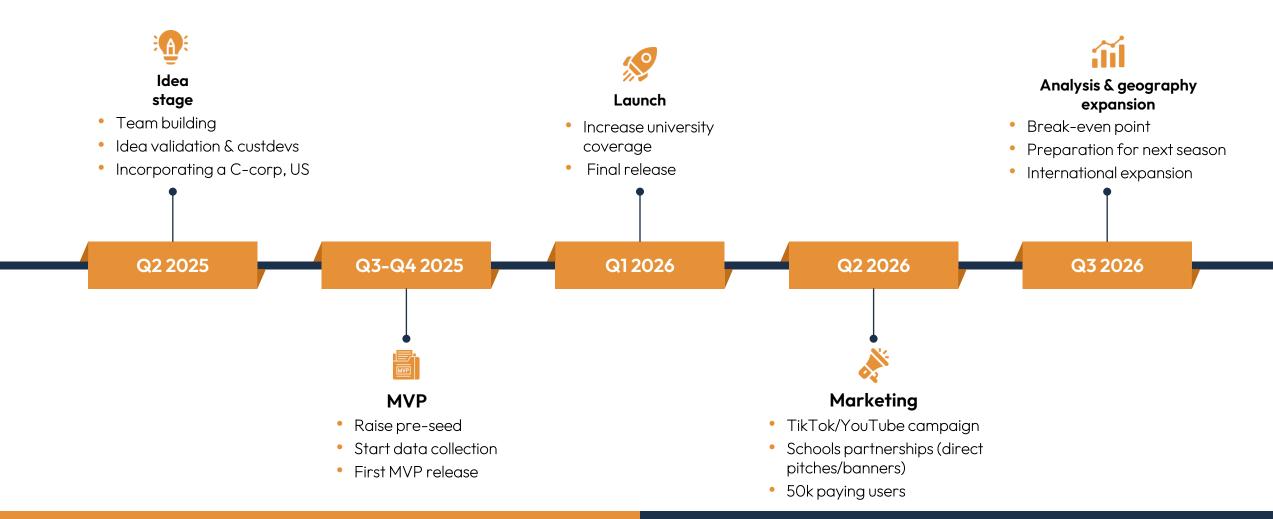
We are proposing a new concept: collecting data ourselves and monetizing it.





Traction

Our vision: "make university an informed decision, not a lottery, worldwide."





Team

One-man army. So far.



Oleksandr Kats

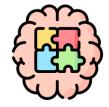
Founder & CEO

- Full-stack engineer
- 5+ years of experience in Al
- Masters in AI & software engineering
- Built 3 companies (all 3 profitable and functioning)



Impact

We care about more than just money.



A bad choice can be deeply depressing. Think in advance. Choose wisely.



We, humans, are explorers, creators and inventors. Don't abandon your studies too early. Choose wisely.



Parents want us to get higher education. Make them happy.
Choose wisely.



How Can You Help?

