ARCHER ADVISORY

Doug Bowman
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Archer Advisory
Asset Disposition Services

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Boutique financial advisory firm founded by career bankers.

- Debt & equity structuring and placement.
- Tech forward firm. Extensive resources, low overhead.
- Southeastern U.S. business banking, commercial & corporate focus. CRE and C&I.
- Selective, discreet engagements — quality over volume
- Broad range of interconnected services including business and real estate sales

Leadership: Douglas C. Bowman – Founder & Relationship Manager

- Founded Archer Advisory in late 2024
- Twenty-three year banking career, all on the front lines.
- Most recent bank role: Charlotte Market President, United Community Bank
- Prior Commercial/Corporate Banking roles: FNB, HSBC, Fifth Third, BB&T (Truist)
- Education: MBA, Wake Forest | BB&T Credit & Leadership Development Program

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Discretion and experience leads to successful and confidential execution.

- Trust: We have earned the trust of banks and clients alike and understand the value of keeping that trust intact.
- Banker's Perspective: We understand regulatory optics & portfolio strategy.
- We understand the importance of maintaining the bank's positive reputation.
- Client Relationship Experience: Navigated many delicate situations with clients over the years including Turn downs, Work outs/Exits, Great Recession, COVID, PPP.
- Network Depth – Senior relationships across banks, life companies, private lenders, asset managers, investors, etc.
- Execution Focus – Clean, fast, compliant transactions aligned with risk management objectives.

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Loan & Asset Sale Advisory:

- Expansive nationwide network of buyers built on years in the industry and expanded as Archer has grown.
- Individual or pooled asset and note sales
- Performing & sub-performing loans
- REO/OREO dispositions: NCREC licensed, sister real estate brokerage firm.
- Participations & structured portfolio sales

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Success roadmap:

Step 1: Assessment & Strategy – Define goals, timing, disclosure comfort.

Step 2: Data & Narrative Preparation – Credit-ready summaries & teasers.

Step 3: Controlled Distribution – NDA-based release to qualified buyers.

Step 4: Evaluation & Selection – Comparative offers & negotiation.

Step 5: Closing Support – Optional: full management or oversight only.

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Trusted relationships with:

- Regional & Community Banks
- Credit Unions
- Life Companies & Correspondent Lenders
- Private Credit Funds
- Family Offices
- Institutional Investors and Asset Managers
- Specialty Finance Groups

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We are a small, flexible, and experienced firm:

- Flexible Structure: Success fee, retainer, or hybrid.
- Accustomed to managing deal teams to include internal and external partners.
- Clear Boundaries and Expectations: Defined confidentiality from day one. Clear and unconflicted representation of the bank.
- Transparency and Reporting: Regular status updates. Access to buyer communications. Data protected in secure, access-controlled file sharing site.
- Limited Mandates: Only a few active assignments at a time