

# Enterprise Healthcare Systems (2014–2025)

11+ Years of Architectural Leadership in Regulated Healthcare Environment

## 1. CONTEXT & CONTRIBUTION

Client: Healthcare management operator (serving corporate clients: IBM, Nestlé, Aon, Boticário, Modec, etc.)

Environment: Mission-critical healthcare operations (zero downtime tolerance)

Project Status: Ongoing enterprise systems with legacy evolution, complete platform rewrite, security hardening across systems, enterprise integrations, compliance (LGPD/GDPR, TISS, ANS, ISO 27001), and cloud migration

### Contribution Scope

- Progressed into technical leadership with architectural ownership
- Led development team (4 developers) during portion of rewrite phase
- Maintained, refactored, and evolved legacy systems (ASP Classic, WebForms, WinForms, Delphi) with design patterns, SOLID principles, and OO practices
- Implemented new features and projects using modern architecture practices
- Led ISO 27001 certification process (as one of the heads, with DPO)
- Implemented LGPD/GDPR compliance (encryption in transit/rest, data anonymization, pentest-hardened)
- Participated in Azure migration pre-requirements (infrastructure migration by specialized partner)

## 2. DEVELOPMENT SCOPE

### Legacy System Modernization

- Extended legacy ASP Classic lifespan through strategic refactoring (design patterns, SOLID principles, OO practices, security hardening)
- Evolved ASP.NET WebForms platform for complete healthcare management (beneficiaries, exams, hospitalizations, medical records) with refactoring to OO, design patterns, and SOLID principles
- Improved UI consistency and user experience through Bootstrap CSS framework adoption
- Enhanced UX by implementing AJAX/jQuery features consuming ASP.NET SOAP WebServices (eliminated full page postbacks/reloads)
- Modernized WinForms ETL applications with refactoring and new features using design patterns and SOLID principles

- Replaced fragile Delphi Forms data importer with .NET solution:
  - Integrated Office 365 email using Microsoft Graph .NET Client Library
  - Automated hospitalization and exam data ingestion from Amil

### **Platform Rewrite & Modern Architecture**

- Established new platform foundation using DDD and Clean Architecture
- Built modular architecture with separation of concerns (API, Domain, Data, Infrastructure, Cross-cutting layers)
- Evolved presentation layer from ASP.NET MVC to fully decoupled ASP.NET WebAPI
- Enabled React frontend integration through collaborative development

### **Secure Enterprise Integrations**

- Designed and led main data importers for beneficiaries and medical records
- Established secure WebAPI with modular architecture for standardized JSON data imports
- Implemented PGP encryption (4096-bit keys) using Cinchoo PGP for .NET library
- Enabled flexible data reception (encrypted and decrypted modes)
- Restricted API access to credentialed companies only (authentication required)
- Standardized data import process (operator-specific layouts → unified standard)
- Developed WinForms processor for imported data validation
- Delivered automated IBM integration:
  - Console Application (C#) for employee medical license data reception
  - Integrated company SFTP (hosted in Azure) with PGP encryption (4096-bit keys)
  - Automated email notifications to employees and managers
  - Collaborated with IBM international team for integration requirements

### **Compliance & Billing Systems**

- Implemented TISS-XML invoice generation for electronic billing
- Ensured data consistency across exams, hospitalizations, and beneficiary records
- Supported billing accuracy for healthcare operator clients
- Implemented LGPD/GDPR compliance: encryption in transit, encryption at rest, data access controls
- Achieved ISO 27001 certification (organizational ISMS - Information Security Management System)
- Established PGP encryption standard for API (HTTPS) and SFTP data transmission
- Developed and executed security remediation action plan after initial pentest
- Achieved zero successful breaches in subsequent annual pentests
- Supported annual audits by enterprise clients (IBM, Nestlé, Aon, Boticário, Modec)

### **DevOps & Cloud Migration**

- Participated in Azure migration pre-requirements and preparation
- SQL Server migration to Azure Virtual Machine executed by infrastructure team
- Established CI/CD pipelines using Azure DevOps (Pipelines, Repos, Boards)
- Migrated version control from Gitea to Azure DevOps Git
- Automated deployment workflows
- All systems protected by Azure WAF (Web Application Firewall)

## 3. ISO 27001 CERTIFICATION PROCESS

### Certification Scope

- Organizational ISMS (Information Security Management System)
- Healthcare platform and associated processes
- Certified entity: Healthcare operator organization (not the software platform itself)

### Timeline & Phases

- Gap analysis: Initial assessment of existing controls vs. ISO 27001 requirements
- Documentation: Policies, procedures, risk assessments, Statement of Applicability
- Implementation: Security controls, access management, incident response, monitoring
- Internal audit: Third-party consultancy conducted internal audit to verify readiness (external consultancy hired to guide certification process + perform pre-audit)
- External audit: Certification body assessment (Stage 1 + Stage 2)
- Certification: ISO 27001 certificate issued
- Surveillance: Annual audits to maintain certification

### My Role (as one of the heads)

- Collaborated with DPO on security controls alignment (LGPD + ISO 27001)
- Implemented technical controls (encryption, access control, logging, monitoring, data anonymization)
- Documented security procedures and operational guidelines
- Participated in internal audits and remediation activities (with third-party consultancy guidance)
- Supported external certification audits (evidence collection, technical interviews)
- Maintained controls post-certification (continuous improvement)

### Key Technical Controls Implemented (Development Team Responsibility)

- Access control: RBAC (Role-Based Access Control) + Policy-Based Access Control
  - Roles defined per job function (Nurse, Doctor, Administrator, etc.)
  - Each Role assigned N granular policies
  - UI sections rendered dynamically based on user's specific policies
  - Backend API enforcement: Policy validation on every request, not just UI hiding
  - Least-privilege principle: Users only accessed data necessary for their function
- Encryption at rest: TDE (Transparent Data Encryption) for full database encryption - database backups unusable without encryption keys/credentials
- Encryption in transit:
  - HTTPS/TLS for all API communications
  - PGP 4096-bit for SFTP file transfers
  - PGP 4096-bit for API importer (optional encrypted mode)
  - API importer supported TWO submission modes:
    - a) Encrypted mode: Client encrypts data with PGP before sending (recommended)
    - b) Decrypted mode: Client sends plaintext over HTTPS/TLS only (fallback)

- Rationale: Not all clients had PGP capability; offered secure option for enterprise clients (IBM, Rede D'Or, Boticário, etc.) while maintaining accessibility for smaller operators
- Key management: Encryption keys stored separately from data, access restricted to authorized personnel only
- Logging & monitoring: Comprehensive audit trail system (application layer)
  - Login control with after-hours prevention:
    - \* Successful logins (timestamp, user) - logged to database
    - \* Failed login attempts: 3 attempts triggered temporary lockout (few minutes)
    - \* After-hours access PREVENTED: User unable to login outside designated work schedule (per HR records) - control enforced at authentication layer
    - \* Login attempts outside work hours: Logged as blocked/denied (not just logged as access)
  - Data operation logging: ALL database operations logged regardless of RBAC+Policies authorization
    - \* Logged: User ID + executed query
    - \* Reports: Available filtered by user (developed by another team member)
  - Audit logs stored in: Separate audit tables in database
  - Log retention: Audit logs retained for 5+ years (compliance requirement)
  - Log integrity: Audit logs write-only (no UPDATE/DELETE permissions)
  - Log access: Restricted to Dev Team, Infrastructure Team, and DPO
    - \* External auditors: No direct access; evidence provided upon request
- Data anonymization for non-production environments:
  - Process: Production database mirrored to Development and Staging environments
  - Anonymization applied BEFORE mirroring (automated script/procedure)
  - Fields anonymized:
    - \* Personal identifiers: Names, CPF, phone numbers, addresses, emails
    - \* Health information: Replaced with dummy text (non-sensitive placeholder data)
  - Rationale: Developers need realistic data structures for testing, but real PHI/PII should not be accessible in non-production environments
  - Compliance: Satisfied both ISO 27001 (access control) and LGPD (data minimization, purpose limitation)
  - Outcome: Development team could test with realistic data volumes without accessing sensitive personal/health information
- Security event monitoring & alerting: Zabbix integration (Infrastructure Team)
  - Infrastructure team deployed and managed Zabbix for real-time monitoring
  - Alert channels: Microsoft Teams (dedicated channel for development team)
  - Development team received pertinent alerts (application errors, API failures, deployment issues)
  - Infrastructure team managed: Server health, database performance, network issues, authentication failures
  - Alert response: Documented escalation matrix with SLA per severity
- Incident response: Security incident procedures, escalation matrix, post-incident reviews (collaborative with Infra + DPO)
  - Escalation path: On-call developer → Tech Lead → DPO → CTO → CEO
  - Post-incident review: Root cause analysis, corrective actions, documentation
- Vulnerability management: Annual third-party pentests, remediation action plans
  - Pentest scope: Web application, API, infrastructure, social engineering

- Findings classification: Critical, High, Medium, Low, Informational
- Remediation SLA: Critical (48 hours), High (1 week), Medium (2 weeks)
- Zero successful breaches post-remediation (all annual pentests passed)
- Backup & recovery: Managed by Infrastructure Team
  - Encrypted backups (TDE-encrypted database backups)
  - Disaster recovery procedures in place
  - Details managed by Infrastructure Team (Azure storage, retention, testing)
- Security Hardening & Pentest Remediation:
  - Initial pentest findings (critical/high vulnerabilities):
    - \* Weak password policy: No complexity requirements, allowed brute-force
    - \* SQL Injection: User table exposed, passwords stored in plaintext
    - \* User impersonation: User ID passed via query string without session validation
    - \* Unrestricted file upload: Executables allowed in image/document upload fields
    - \* Missing CORS headers: Cross-origin requests not restricted
    - \* Cross-Site Scripting (XSS): User input not sanitized before rendering
  - Remediation actions implemented:
    - \* Authentication overhaul: Minimum 8 characters, uppercase + special character required, password hashing, 2FA implementation, 3-attempt lockout (temporary block for X minutes), mandatory password rotation (90 days), password history enforcement (cannot reuse previous passwords)
    - \* SQL injection prevention: Parameterized queries implemented incrementally (high-traffic features first, eventually 100% coverage)
    - \* Session validation: All user ID parameters validated against session variables on every request
    - \* File upload validation: File signature/magic number validation (not just extension), whitelist of allowed types (jpg, png, pdf, docx, xlsx)
    - \* CORS headers: Restricted to carelink.com.br origin only
    - \* XSS prevention: ASP.NET WebAPI DataAnnotations + output encoding
    - \* Custom error pages in production (no stack trace exposure)
    - \* All traffic enforced over HTTPS
    - \* Azure WAF protection for all systems
- Outcome: Zero successful breaches in all subsequent annual pentests

### **Architectural Trade-Off: TDE vs. Column-Level Encryption**

- Evaluated: Column-level encryption for sensitive fields (CPF, medical records, etc.)
- Decision: TDE only (full database encryption)
- Rationale: Column-level encryption would significantly impact read/write performance on high-volume healthcare operations (exams, hospitalizations, billing)
- Outcome: TDE satisfied ISO 27001 + LGPD requirements without performance degradation

### **Outcome**

- ISO 27001 certification achieved (organizational ISMS)
- Zero successful breaches post-certification
- Annual surveillance audits passed successfully
- Enterprise client audits satisfied (IBM, Nestlé, Aon, Boticário, Modec)
- Database restoration impossible without encryption keys (enforced security)

- Login lockout (3 attempts) prevented brute-force attacks
- After-hours access BLOCKED at authentication layer (preventive control)
- Audit logs provided evidence for all certification audits
- Third-party consultancy guided certification process (internal audit + readiness)
- Data anonymization prevented developer access to PHI/PII in non-production
- Azure WAF provided additional layer of protection for all systems

## 4. TECHNICAL LEADERSHIP

### Team Leadership

- Led development team (4 developers) during portion of platform rewrite phase
- Mentored team on SOLID principles, design patterns, and best practices
- Conducted code reviews to ensure architecture compliance
- Facilitated knowledge sharing on modern architecture patterns

### Standards & Practices

- Established coding standards for new platform (naming, structure, documentation)
- Defined API design patterns for consistency across integrations
- Implemented CI/CD pipelines to automate deployment and reduce human error
- Promoted testability and maintainability through Clean Architecture adoption

### Stakeholder Management

- Presented complete platform rewrite proposal to CEO with business value justification (all approved)
- Collaborated with enterprise client development teams (IBM international, Rede D'Or, Amil, Unimed, Boticário, Bradesco) for integration requirements
- Participated in security audits with enterprise clients (IBM, Nestlé, Aon, Modec, etc.)
- Supported ANS compliance requirements (healthcare regulatory body)

## 5. ARCHITECTURAL DECISIONS & TRADE-OFFS

### Platform Architecture: DDD/Clean vs. Hexagonal vs. Microservices vs. Event-Driven

- Decision: Adopt DDD and Clean Architecture for new platform
- Alternatives Considered:
  - Hexagonal Architecture: Similar separation of concerns, but Clean was more established in .NET community at the time
  - Microservices: Evaluated but rejected due to team size (4 developers) and deployment complexity overhead
  - Event-Driven Architecture: Considered for integrations, but added complexity (message broker, event schema, retry logic) not justified for synchronous use cases at the time
  - Modular Monolith: Viable middle-ground, but Clean Architecture provided clearer

- separation of concerns
- Trade-off: Higher initial development time vs. long-term maintainability and scalability
- Rationale:
  - DDD provided ubiquitous language for healthcare domain (beneficiaries, exams, hospitalizations, billing)
  - Clean Architecture enabled separation of concerns (API, Domain, Data, Infrastructure, Cross-cutting)
  - Team size and complexity justified modular approach over microservices
  - Event-driven patterns could be added later if needed
- Impact: New features became easier to implement, testing improved (integration and unit), team onboarding faster, architecture flexible enough for future evolution

### **API Architecture: WebAPI (REST) vs. gRPC vs. GraphQL vs. SOAP**

- Decision: Adopt ASP.NET WebAPI with REST for new platform integrations
- Alternatives Considered:
  - gRPC: Evaluated for internal service communication, but REST was more universal for external integrations (health operators, enterprise clients)
  - GraphQL: Considered for frontend flexibility, but added complexity not justified for healthcare data structures
  - SOAP (only): Legacy systems used SOAP, but REST provided better web/mobile compatibility
- Trade-off: REST verbosity vs. universal compatibility and client simplicity
- Rationale:
  - REST/WebAPI enabled multiple frontend types (Web, mobile, 3rd-party)
  - Health operators and enterprise clients had broader REST tooling and expertise
  - SOAP maintained for legacy integrations (backward compatibility)
  - gRPC/GraphQL could be adopted later if specific needs emerged
- Impact: Frontend-backend separation enabled independent development cycles, React integration enabled, future mobile/3rd-party integrations simplified

### **Data Storage: Azure VM (SQL Server) vs. Azure SQL vs. Cosmos DB vs. On-Premises**

- Decision: SQL Server to Azure Virtual Machine (executed by infrastructure team)
- Alternatives Considered:
  - Azure SQL (PaaS): Evaluated for reduced operational overhead, but required significant refactoring (compatibility issues, connection string changes)
  - Cosmos DB: Considered for scalability, but relational data model (beneficiaries, exams, billing) was better suited for SQL Server
  - On-Premises (continued): Would maintain infrastructure maintenance burden and scalability limitations
- Trade-off: Higher operational overhead (VM management) vs. minimal code changes and faster migration timeline
- Rationale:
  - Lift-and-shift to VM allowed migration without application refactoring
  - Relational data model (exams, hospitalizations, billing) required SQL Server
  - Azure SQL planned for future phase (not completed before departure)

- Cosmos DB not justified for structured healthcare data at the time
- Impact: Faster migration timeline, reduced infrastructure maintenance, Azure SQL planned for future phase

### **Presentation Layer: WebAPI vs. MVC**

- Decision: Evolved from ASP.NET MVC to fully decoupled ASP.NET WebAPI
- Trade-off: Additional abstraction layer vs. flexibility for multiple frontends
- Rationale: React frontend required REST API; WebAPI enabled future mobile/3rd-party integrations
- Impact: Frontend-backend separation enabled independent development cycles

### **Data Import: Standardized API vs. Operator-Specific Layouts**

- Decision: Created WebAPI with unified JSON schema
- Trade-off: Initial effort to map all operator layouts vs. ongoing manual errors
- Rationale: Each operator had different file formats, causing frequent import failures
- Impact: Reduced manual data entry errors, standardized validation rules

### **Security: Remediation Plan vs. Quick Fixes**

- Decision: Developed comprehensive remediation action plan after initial pentest
- Trade-off: Longer remediation timeline vs. sustainable security posture
- Rationale: Quick fixes would leave gaps; systematic approach ensured zero subsequent breaches
- Impact: Zero successful breaches in subsequent annual pentests

### **Version Control: Gitea → Azure DevOps Git**

- Decision: Migrated from self-hosted Gitea to Azure DevOps Git
- Trade-off: Migration effort vs. integrated CI/CD pipeline
- Rationale: Azure DevOps offered end-to-end DevOps (Boards, Repos, Pipelines)
- Impact: Unified toolchain, automated deployments, better traceability

### **Legacy Modernization: Gradual Evolution vs. Big Bang Rewrite**

- Decision: Maintained legacy while building new platform (parallel development)
- Trade-off: Longer overall timeline vs. zero business disruption
- Rationale: Mission-critical system could not have downtime during migration
- Impact: Continuous operations throughout modernization; zero downtime during transition

### **Data Transmission Security: PGP Encryption vs. Transport-Layer Only**

- Decision: Implemented PGP encryption for data in transit (API + SFTP)
- Trade-off: Additional complexity for clients (key management) vs. end-to-end security
- Rationale: Transport-layer encryption (HTTPS/TLS) protects data in transit only; PGP ensures encryption from client source to decryption point, including data at rest on SFTP
- Impact: Enterprise clients (IBM, etc.) could meet their internal security requirements; data protected even if storage compromised

### **PGP Key Size: 4096-bit vs. 2048-bit**

- Decision: Implemented 4096-bit PGP keys
- Trade-off: Slightly higher computational overhead vs. stronger security margin
- Rationale: Healthcare data is highly sensitive; 4096-bit provides longer-term security against advancing computational power; enterprise clients expect maximum security for PHI
- Impact: Met enterprise security requirements; future-proof encryption for long-term data sensitivity

### **UI Framework: Bootstrap CSS vs. Custom CSS**

- Decision: Adopted Bootstrap CSS framework for legacy UI modernization
- Trade-off: Additional library dependency vs. faster, consistent UI development
- Rationale: Custom CSS for each page was inconsistent and time-consuming; Bootstrap provided ready-made components and responsive design
- Impact: Improved UI consistency across platform, reduced CSS maintenance effort

### **UX Enhancement: AJAX/jQuery vs. Full Page Postbacks**

- Decision: Implemented AJAX/jQuery for partial page updates
- Trade-off: Additional JavaScript complexity vs. significantly improved user experience
- Rationale: Full page postbacks were slow and disruptive; AJAX enabled seamless interactions without page reloads
- Impact: Eliminated full page postbacks, improved user experience, reduced server load

### **Data Importer: .NET + Microsoft Graph vs. Continuing Delphi**

- Decision: Rewrote Delphi Forms importer with .NET and Microsoft Graph .NET Client Library
- Trade-off: Development effort for rewrite vs. long-term maintainability and modern integration
- Rationale: Delphi application was outdated, fragile, and couldn't integrate with Office 365
- Impact: Modern, maintainable solution with automated email ingestion from Amil

### **API Security: Credentialed Access vs. Open API**

- Decision: Restricted API access to credentialed companies only (authentication + encryption)
- Trade-off: Additional authentication overhead vs. controlled, auditable access
- Rationale: Healthcare data requires strict access control; open API would pose security risks
- Impact: Unauthorized access prevented; audit trail of all API consumers

### **CI/CD: Azure DevOps Pipelines vs. Manual Deployment**

- Decision: Established CI/CD pipelines using Azure DevOps
- Trade-off: Initial pipeline setup effort vs. automated, reliable deployments

- Rationale: Manual deployments were error-prone and time-consuming; automation reduced human error and deployment time
- Impact: Automated deployment workflows, reduced human error, faster release cycles

### **TISS-XML: Automated Generation vs. Manual Billing**

- Decision: Implemented automated TISS-XML invoice generation
- Trade-off: Development complexity vs. billing accuracy and compliance
- Rationale: Manual billing was error-prone and didn't meet regulatory requirements
- Impact: Accurate electronic invoicing in TISS-XML format, compliance with healthcare regulations

## **6. PROBLEMS SOLVED & IMPACT**

### **Security Vulnerabilities → Zero Breaches**

- Problem: Initial pentest identified exploitable vulnerabilities in legacy system:
  - Weak password policy (no complexity, no lockout)
  - SQL Injection (plaintext passwords exposed in User table)
  - User impersonation (query string manipulation without session validation)
  - Unrestricted file upload (executables allowed)
  - Missing CORS headers
  - Cross-Site Scripting (XSS) - unsanitized user input
- Solution: Developed and executed comprehensive remediation action plan:
  - Authentication overhaul (8+ chars, uppercase, special char, hashing, 2FA, lockout, 90-day password rotation, password history enforcement)
  - Parameterized SQL queries (incremental, 100% coverage)
  - Session validation on all user ID parameters
  - File signature validation (magic number, whitelist approach)
  - CORS headers (restricted to carelink.com.br)
  - XSS prevention (ASP.NET WebAPI DataAnnotations + output encoding)
  - Custom error pages (production), HTTPS enforcement, Azure WAF
- Impact: Zero successful breaches in all subsequent annual pentests

### **Manual Data Imports → Standardized API**

- Problem: Each health operator used different file layouts, causing import failures
- Solution: Created WebAPI with unified JSON schema and validation rules
- Impact: Reduced manual errors, eliminated layout-specific troubleshooting

### **Page Postbacks → AJAX/jQuery UX**

- Problem: Full page reloads on every user action (slow, poor UX)
- Solution: Implemented AJAX/jQuery features consuming SOAP WebServices
- Impact: Eliminated full page postbacks, improved user experience

### **Delphi Legacy Importer → .NET + Microsoft Graph**

- Problem: Delphi application reading Amil emails was outdated and fragile
- Solution: Rewrote in .NET with Microsoft Graph .NET Client Library for Office 365

- Impact: Modern, maintainable solution with automated email ingestion

### **SFTP Integration with IBM**

- Problem: Manual upload of employee medical license data
- Solution: Developed Console Application (C#) integrated with company SFTP (Azure)
- Impact: Automated data reception, reduced manual intervention

### **Enterprise Audit Requirements**

- Problem: Annual audits by IBM, Nestlé, Aon, Boticário, Modec required audit-ready systems
- Solution: Implemented LGPD compliance, encryption, access controls, documentation
- Impact: All audits passed successfully; system maintained compliance status

### **TISS-XML Invoicing Accuracy**

- Problem: Inconsistent beneficiary data caused billing errors
- Solution: Ensured data consistency across exams, hospitalizations, beneficiary records
- Impact: Accurate electronic invoicing in TISS-XML format

### **Secure Data Transmission → PGP End-to-End Encryption**

- Problem: Sensitive healthcare data transmitted over internet to SFTP/API
- Solution: Implemented PGP encryption (4096-bit keys) using Cinchoo PGP for .NET
- Impact: Data encrypted at source, protected in transit, secure at rest; met enterprise client security requirements (IBM, etc.)

### **API Access Control → Credentialed Companies Only**

- Problem: Import API needed to be accessible only to authorized health operators
- Solution: Implemented authentication + credential-based access control
- Impact: Unauthorized access prevented; audit trail of all API consumers

### **Legacy ASP Classic → Refactored with Design Patterns**

- Problem: ASP Classic codebase was procedural, difficult to maintain and extend
- Solution: Refactored with design patterns, SOLID principles, and OO practices
- Impact: Extended legacy system lifespan, improved maintainability, enabled new features

### **ASP.NET WebForms → OO + SOLID Refactoring**

- Problem: WebForms platform had mixed concerns, difficult to test and modify
- Solution: Refactored to OO with design patterns and SOLID principles
- Impact: Improved code quality, easier testing, faster feature development

### **UI Inconsistency → Bootstrap CSS Standardization**

- Problem: Each page had custom CSS, inconsistent look and feel across platform
- Solution: Adopted Bootstrap CSS framework for UI consistency

- Impact: Improved UI consistency, reduced CSS maintenance, faster UI development

### **WinForms ETL → Refactored with Design Patterns**

- Problem: ETL applications had code duplication, difficult to add new operators
- Solution: Refactored with design patterns and SOLID principles
- Impact: Easier to add new operators, reduced code duplication, improved maintainability

### **Platform Architecture → DDD + Clean Architecture**

- Problem: Legacy monolith was difficult to test, extend, and maintain
- Solution: Built new platform with DDD and Clean Architecture
- Impact: New features easier to implement, improved testability, faster team onboarding

### **MVC → WebAPI Decoupling**

- Problem: MVC presentation layer was coupled with business logic
- Solution: Evolved to fully decoupled ASP.NET WebAPI
- Impact: Frontend-backend separation, independent development cycles, React integration enabled

### **SQL Server Migration → Azure VM**

- Problem: On-premises SQL Server required infrastructure maintenance
- Solution: Infrastructure team migrated to Azure Virtual Machine
- Impact: Faster migration timeline, reduced infrastructure maintenance, Azure SQL planned for future

### **Version Control → Gitea to Azure DevOps Git**

- Problem: Self-hosted Gitea wasn't integrated with CI/CD pipeline
- Solution: Migrated to Azure DevOps Git
- Impact: Unified toolchain, automated deployments, better traceability

### **Parallel Development → Zero Downtime Migration**

- Problem: Mission-critical system couldn't have downtime during modernization
- Solution: Maintained legacy while building new platform (parallel development)
- Impact: Continuous operations throughout modernization, zero downtime during transition

### **Data Encryption → PGP 4096-bit Standard**

- Problem: Transport-layer encryption (HTTPS/TLS) doesn't protect data at rest on SFTP
- Solution: Implemented PGP encryption (4096-bit keys) for end-to-end protection
- Impact: Data protected from source to decryption point, met enterprise security requirements

### **CI/CD → Automated Deployments**

- Problem: Manual deployments were error-prone and time-consuming
- Solution: Established CI/CD pipelines using Azure DevOps
- Impact: Automated deployment workflows, reduced human error, faster release cycles

### **Billing → TISS-XML Automation**

- Problem: Manual billing was error-prone and didn't meet regulatory requirements
- Solution: Implemented automated TISS-XML invoice generation
- Impact: Accurate electronic invoicing, compliance with healthcare regulations

## **7. KEY TAKEAWAYS**

### **Technical Growth**

- Evolved from maintenance developer to technical leader and architectural decision-maker
- Led complete platform rewrite with modern architecture patterns
- Gained deep expertise in regulated healthcare environments
- Mastered legacy modernization strategies (evolution, refactoring, new features, OO practices, design patterns, SOLID principles, security hardening, UI improvements)

### **Leadership & Influence**

- Led development team (4 developers) during portion of rewrite phase
- Platform rewrite proposal presented with business value justification (all approved by CEO)
- Mentored team on SOLID principles, design patterns, and best practices
- Established coding standards and API design patterns for consistency

### **Business Understanding**

- Healthcare data criticality (maternal-infant, oncology, hospitalizations, chronic disease monitoring)
- Beneficiary data consistency directly impacts patient care quality
- Human health management alongside data management (care follow-ups)
- TISS-XML compliance essential for electronic billing accuracy
- Enterprise client expectations (IBM, Nestlé, Aon, Boticário, Modec) require audit-ready systems

### **Compliance & Security**

- LGPD/GDPR compliance is non-negotiable in healthcare (encryption, access controls)
- ISO 27001 certification requires organizational commitment (security management system)
- Initial pentest vulnerabilities → Remediation plan → Zero subsequent breaches
- Annual pentests + audits are standard for enterprise healthcare clients
- Security hardening of legacy systems is as important as new development
- PGP encryption (4096-bit) for enterprise-grade data protection

- Password policies: 90-day rotation, history enforcement, complexity requirements
- Azure WAF provides additional protection layer for all systems
- Data anonymization for non-production environments (ISO 27001 + LGPD)

### **This 11-year specialization prepared me for**

- Founder (2025-Present): Boutique software & technical strategy consulting
- Offering deep enterprise expertise across healthcare and other regulated industries

## **8. TECHNICAL EXPOSURE**

### **Technologies & Tools**

- .NET Framework 4.8, .NET Core 3.1
- C#, ASP.NET WebForms, WebAPI, SOAP WebServices
- SQL Server, T-SQL, Stored Procedures
- Azure (Virtual Machines, SFTP, WAF)
- Azure DevOps (Boards, Repos, Pipelines)
- Microsoft Graph .NET Client Library
- Cinchoo PGP for .NET
- JavaScript, jQuery, AJAX
- React (collaborative development)
- Bootstrap CSS
- WinForms, Console Applications
- SFTP, REST, SOAP integrations
- Git (Gitea → Azure DevOps)
- PGP Encryption (4096-bit keys)

### **Architecture & Practices**

- DDD (Domain-Driven Design)
- Clean Architecture principles
- Modular separation (API, Domain, Data, Infrastructure, Cross-cutting)
- API-first design (WebAPI for integrations)
- CI/CD pipelines (Azure DevOps)
- Legacy modernization (evolution, refactoring, new features, OO practices, design patterns, SOLID principles, UI improvements, security hardening)
- Encryption in transit and at rest (LGPD/GDPR compliance)
- PGP encryption for end-to-end data protection
- Pentest remediation and hardening (zero breaches after remediation)
- Data anonymization for non-production environments
- Azure WAF configuration and management
- OWASP Top 10 mitigation (SQL Injection, XSS, broken authentication, insecure file upload, missing security headers)
- ASP.NET WebAPI DataAnnotations for input validation (Application layer DTOs)
- Domain layer business validations (DDD separation of concerns)

### **Healthcare-Specific**

- TISS-XML for electronic invoicing
- Beneficiary health management (exams, hospitalizations, medical records, care follow-ups)
- Maternal-infant sector (ages 0-7)
- Oncology sector (chronic disease monitoring)
- Hospitalizations sector
- Chronic disease monitoring sector
- Enterprise client audits (IBM, Nestlé, Aon, Boticário, Modec)