

## Company Data

BCC is a family owned small business that provides expert scientific advice and offers coaching services to develop people to their greatest potential.

UEI

TGU2L3WW9MT3

CAGE/NCAGE  
119N1

NAICS Codes  
541690

Scientific And  
Technical Consulting  
Services

541990

Professional, Scientific,  
And Technical Services

812990

Personal Services  
(Coaching)

## Contact Information

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# Billotte Consulting And Coaching LLC

Summerville, SC



[www.billottecc.com](http://www.billottecc.com)

**"Guiding Excellence, Globally"**



## CAPABILITY STATEMENT

### Capabilities

Experts in:

- Helping Companies Understand How the Federal Government Thinks and Works
- Helping Understand Regulations and Standards: How They Can Help and Impact You
- Understanding How to Get Exposure and Be an Industry Leader by Helping to Write and Shape Standards
- Leveraging Standards to Shorten Development Cycles Through Standardized Testing and Lower Perception of Bias
- Helping people and organizations think through their challenges and aspirations to find a path forward

### Differentiators

- 20+ years of experience working with the Federal government as a federal employee, private sector consultant, and non-profit executive
- Internationally recognized leader in technical standards development
- Experience translating science and engineering concepts to plain language for leaders, legislators, and the public
- Federal Executive Institute's Leadership for a Democratic Society program

### Past Performance

- Launched and led the ASTM Exo Technology Center of Excellence
- Led scientific teams that developed over 50 international standards
- Hosted "The Follow Seas" podcast, Office of Naval Research
- Coauthored the White House's "National Strategy for CBRNE Standards"
- Initiated the DHS SAVER program to test & evaluate 40+ homeland security technologies creating over 1000 documents for the responder community