# Facebook Ad Setup for Maximum Listing Exposure

# 📌 Step 1: Access Facebook Ads Manager

- 1. Go to <u>business.facebook.com</u> and log into your account.
- 2. Click on Meta Business Suite  $\rightarrow$  Ads Manager.
- 3. Click the green "+ Create" button to start a new campaign.



# Step 2: Choose the Right Campaign Objective

- Select "Traffic" (to drive clicks to your listing page) OR "Lead Generation" (to collect buyer leads without leaving Facebook).
- Click **Continue** to move forward.

# 📌 Step 3: Set Up Your Campaign

- 1. Name your campaign (e.g., "Listings").
- 2. Advantage+ (for assisted setup and options).
- 3. Categorize Your Ads. (Housing\*)
- 4. Click Next to Move on to Ad Set



# 📌 Step 4: Define Your Ad Set

- 1. Conversion: (Website for Traffic)
- 2. Set Budget & Dates: More ▲+ → = More •
- 3. Detailed Targeting: Add Interests or Skip
  - Skip to allow Meta to target the most likely audience for you.
- 4. Click **Next** to move to the ad creation level.

#### Audience definition ()

Your audience is broad.

Broad audiences can improve performance and reach more people likely to respond.

Narrow Broad

#### Estimated audience size: 148,300,000 - 174,500,000 🚯

Estimates do not include Advantage audience options and may vary significantly over time based on your targeting selections and available data.

# ✓ Step 5: Create the Listing Ad

### Setup:

- Ad Name: ("New Listing \*Address\*")
- Partnership Ad: Off
- Identity: FB + IG pages
- Multi-advertiser ads: (user preference)

name		Destination Tell us where to send people immediately after they tap or click your ad. Learn more
New Traffic Ad with recommended se		Bend people to a fast-loading, mobile-optimized experience.     Website     Send people to a wateria.
Partnership ad Off  Off  Off  Off  Off  Off  Off  Off	Ad setup	Website URL      http://techintitle.com/
	Create ad 🗸	Build a URL parameter Display link
ientity	Multi-advertiser ads     Your ads can appear alongside other ads in the same ad unit to     help people discover products and services from businesses that     are personalized to them. Your ad creative may be resized or     cropped to fit the ad unit. Learn about multi-advertiser ads	Enter the link you want to show on your ad
noise the racebook rage and instagram account that this ad ill be associated with. Facebook Page 6		Browser add-ons People will see your website when they tap on your ad. You can add an additional contact method in the browser to hele people connect with you.
🚡 Bradley Patterson Technology Director 🔹		
nstagram account 0		<ul> <li>Don't add a button.</li> <li>Q_ Call ①</li> </ul>
🕹 techintitle 👻		Add a call button on your website.  Instant form (suggested) ① Collect people's contact information.
		Ads abutton that opens Messenger, Instagram, or     WhatsApp.
		Send people to an event on your Facebook Page.
		Phone call     Let people call you directly.
1. Select Ad Setup:		

- Single Image/Video: Best for a high-quality home photo or video walkthrough.
- **Carousel:** Great for showing multiple images of the property.

#### 2. Upload Media:

- Use high-quality photos or a short video (10-30 sec walkthrough).
- Add a clear Call-to-Action (CTA) like "Learn More" or "Schedule a Tour."

#### 3. Write Your Ad Copy (Example):

- Headline: " fa Just Listed! Check out this stunning home in [Neighborhood]"
- Primary Text: "This [X]-bed, [X]-bath home in [City] just hit the market! Featuring [top features like open floor plan, large backyard, updated kitchen]. Click below to see more and schedule a private tour!
- Call to Action (CTA): Choose "Get a First Look" or "Private Tour"

# Step 6: Verify Budget & Duration

- Recommended Budget: \$5-\$15 per day (run for at least 7 days).
- Schedule: Start immediately or choose a custom date.
- Click Next.

#### 📌 Step 7: Review & Launch Your Ad

- 1. Double-check all settings.
- 2. Click "Publish" to submit for approval.
- 3. Monitor performance in Ads Manager and tweak if needed.

# 🔶 Bonus: Retargeting Ad Setup (For Extra Exposure!)

#### **V** Retarget People Who:

- Clicked on your listing ad but didn't take action.
- Engaged with your Instagram or Facebook posts.
- Visited your website in the last 30 days.

### 📌 Steps to Set Up Retargeting Ad:

- In Ads Manager, create a new ad campaign → Choose "Traffic" or "Lead Generation."
- 2. Go to Audience Section  $\rightarrow$  Click Custom Audiences.
- 3. Choose "Engagement" → Select People who engaged with your page or ad.
- 4. Set a budget and launch the ad!