

### PRODUCT DEVELOPMENT ROADMAP

#### Ideation

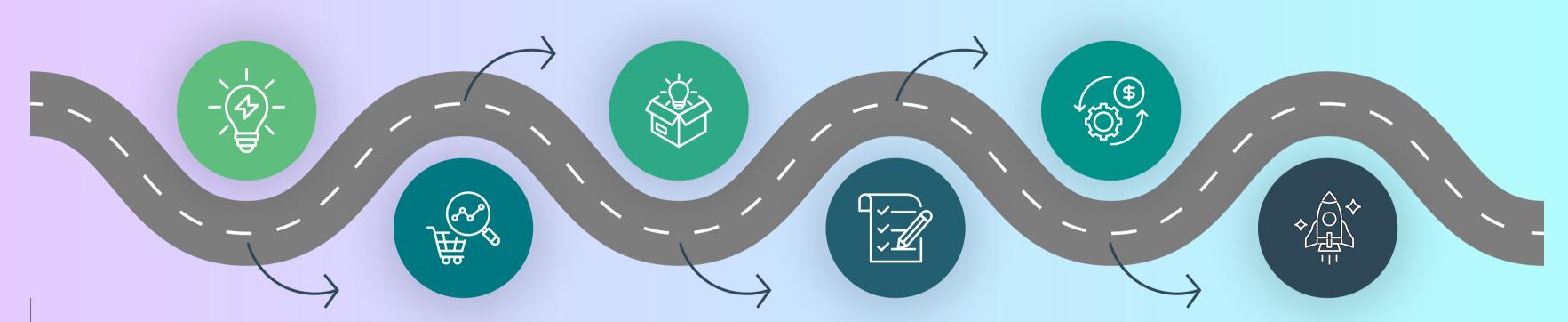
Identify market needs and initial concepts for a new product.

#### **Market Research**

Analyze trends and customer needs to validate the product idea.

### Improvement & Refinement

Iterate based on feedback from product testing results.



#### **Product Design**

Develop the main design and features of the product before prototyping.

## Testing & Prototyping

Test the initial product to identify issues and improvements.

#### Launch

The product is launched to the market with an integrated marketing strategy.



### **Project Planning**

Define the goals, budget, and project schedule before starting.



#### **Team Allocation**

Allocate resources and the team that will work on the project.



#### **Execution**

Execute the project according to the plan and monitor progress.



#### **Monitoring**

Regularly track project progress to ensure goals are met.



#### Completion

Complete all deliverables and conduct project evaluation.







### **MARKETING** STRATEGY ROADMAP

#### **Market Research**

Collect data to understand the target market and consumer preferences.





#### **Audience Targeting**

Identify key audience segments for a more effective marketing campaign.

#### Campaign **Development**

Design a marketing strategy



based on research insights.



#### **Performance Analysis**

Evaluate the campaign to measure success and make adjustments.



#### **Campaign Execution**

Launch the campaign through the most relevant marketing channels.



### STARTUP GROWTH ROADMAP

#### **Idea Validation**

Test product or service concepts to ensure market demand.

#### **Funding Search**

Secure funding sources to support early development.

## Product Development

Build products that meet validated market needs.

#### **Launch & Scaling**

Launch products on a large scale and plan for growth.













## Planning & Approval

Determine system needs and get budget approval.



Build the system based on the specified technical requirements.

# IMPLEMENTATION ROADMAP

#### **Testing**

Conduct system tests to ensure everything functions correctly.



#### **Go-Live**

Fully implement the system in daily operations.



#### HR ONBOARDING ROADMAP

#### **First Day Orientation**

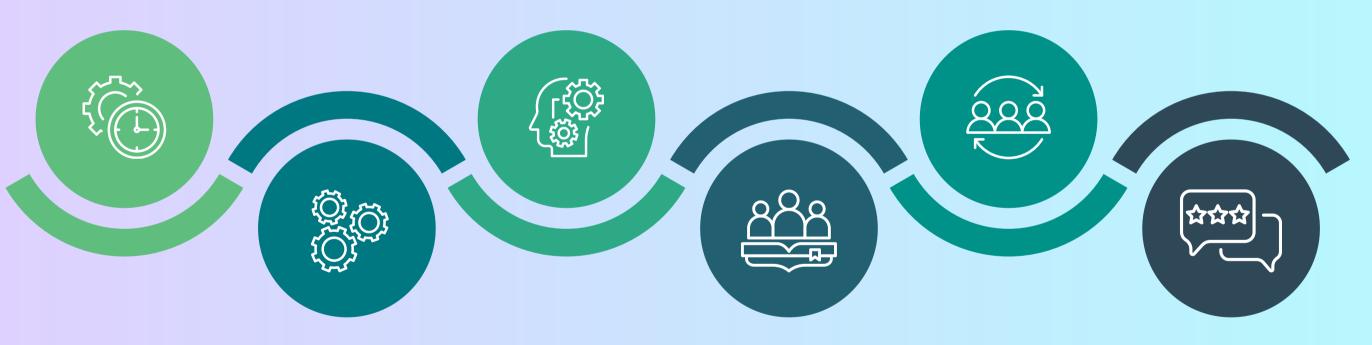
Introduce new employees to the team and company culture.

#### **Team Integration**

Encourage collaboration and relationship building with the team.

#### **Role Assignment**

Clarify job responsibilities and expectations.



### Training & Development

Train employees with a structured development program.

### **Tool & Access Preparation**

Ensure employees have access to necessary tools and systems.

### Feedback & Evaluation

Provide initial feedback and performance evaluation.



# BUSINESS EXPANSION ROADMAP

## **Evaluation & Scaling**

Review expansion results and plan continued growth.

#### **Market Research**

Evaluate potential markets before expanding the business.



Adapt products or services to fit the new market's needs.

#### New Market Launch

Execute the launch strategy to enter new markets.



#### PRODUCT LAUNCH ROADMAP

# Research & Design

Design the product based on market research.

### Product Refinement

Adjust the product based on feedback and testing results.

#### **Official Launch**

Launch the product to the market with a coordinated campaign.



### Testing & Feedback

Test the product and gather feedback from early users.



### Marketing Strategy

Develop a strong marketing strategy to support the launch.





### CONTENT STRATEGY ROADMAP

## Research & Audience Targeting

Identify the target audience for a tailored content strategy.





### **Distribution & Promotion**

Distribute content through the most effective channels.



#### **Content Creation**

Create relevant content that meets audience needs and preferences.

### **Strategy Adjustment**

Refine the content strategy based on data and feedback.



### **Analytics & Feedback**

Monitor content performance and gather audience feedback.



#### SALES PROCESS ROADMAP

### **Prospect Identification**

Find and identify prospects that match your target market.

#### Initial Approach

Analyze trends and customer needs to validate the product idea.

#### **Negotiation**

Negotiate terms and adjust based on feedback from product testing.



### **Prospect Qualification**

Validate prospects before moving forward with product prototyping.

#### **Offer Presentation**

Present the product and identify issues for improvement.

#### Closing

Finalize the deal and launch the product with an integrated marketing strategy.