

Date: 17/06/2024

To  
Department of Corporate Services,  
BSE Limited,  
P. J. Tower, Dalal Street,  
Mumbai - 400001.

Scrip code: 526445

Dear Sir/Madam,

Sub: Company Presentation – June 2024.

With reference to above captioned subject, please find attached herewith Company Presentation – June 2024.

The same will also be available on the website of the Company at [www.indrayani.com](http://www.indrayani.com).

This is for your information.

Thanking You,

Yours faithfully,  
For Indrayani Biotech Limited

V Santhanakrishnan  
Company Secretary and Compliance Officer

Encl: As above

# Corporate Presentation

17<sup>th</sup> June 2024



Proprietary & Confidential property of Indrayani Biotech Limited



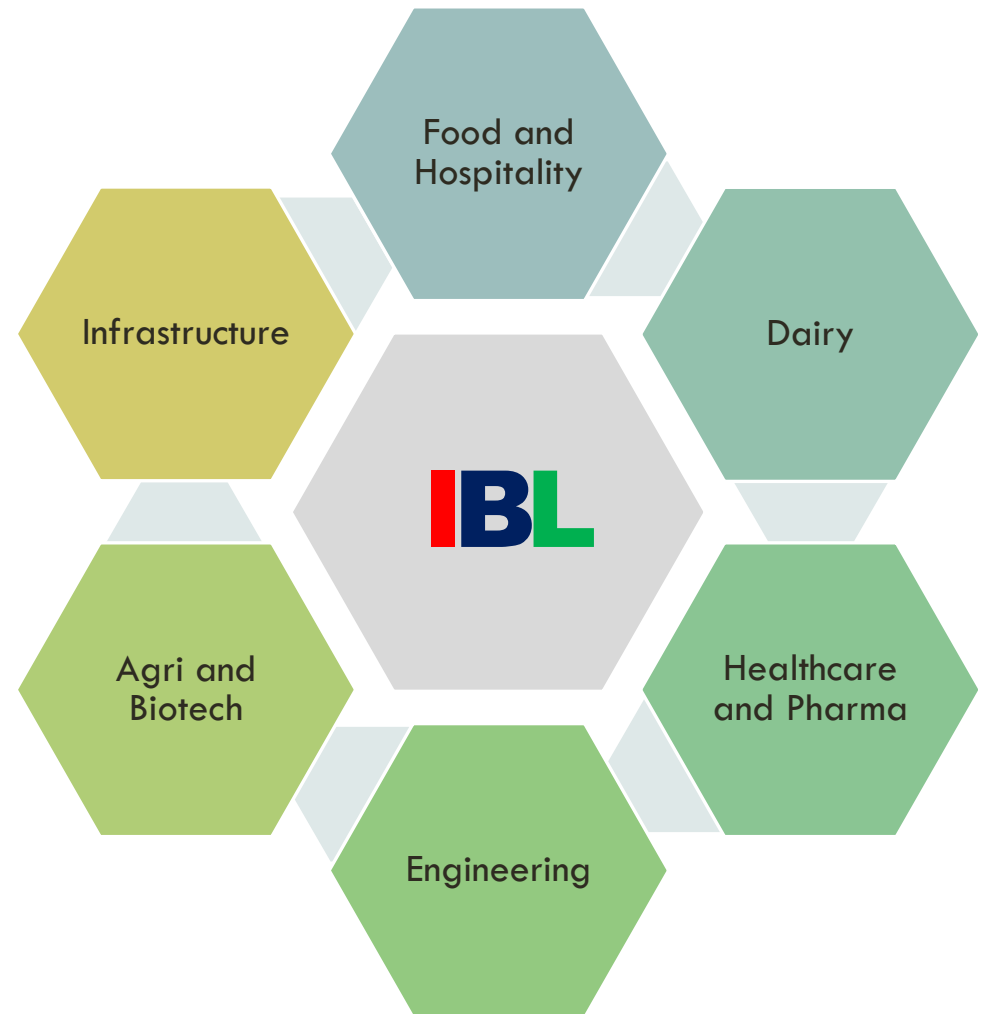
The Presentation is to provide the general background information about the Company's activities as at the date of the Presentation. The information contained herein is for general information purposes only and based on estimates and should not be considered as a recommendation that any investor should subscribe / purchase the company shares.

This presentation may include certain "forward looking statements". These statements are based on current expectations, forecasts and assumptions that are subject to risks and uncertainties which could cause actual outcomes and results to differ materially from these statements. Important factors that could cause actual results to differ materially from our expectations include, amongst others general economic and business conditions in India and any other country, ability to successfully implement our strategy, our research and development efforts, our growth and expansion plans and technological changes, changes in the value of the Rupee and other currencies, changes in the Indian and international interest rates, change in laws and regulations that apply to the Indian and global industries, increasing competition, changes in political conditions in India or any other country and changes in the foreign exchange control regulations in India. Neither the company, nor its directors and any of the affiliates or employee have any obligation to update or otherwise revise any forward-looking statements. The readers may use their own judgment and are advised to make their own calculations before deciding on any matter based on the information given herein.

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- ✓ Incorporated and Listed in the Bombay Stock Exchange (BSE) in 1992
- ✓ Follows a model of aggregation of high potential MSMEs and unlocking value
- ✓ Has business interests in diverse domains
- ✓ Demonstrated exponential growth in the past 4 years
- ✓ The trend shall continue in the near to medium term

Market Cap	INR 2500 million (₹250 Crore)
Turnover (Runrate)	INR 1800 million (₹ 180 Crore)
Group Employee strength	1 500
Geographical presence	Pan India



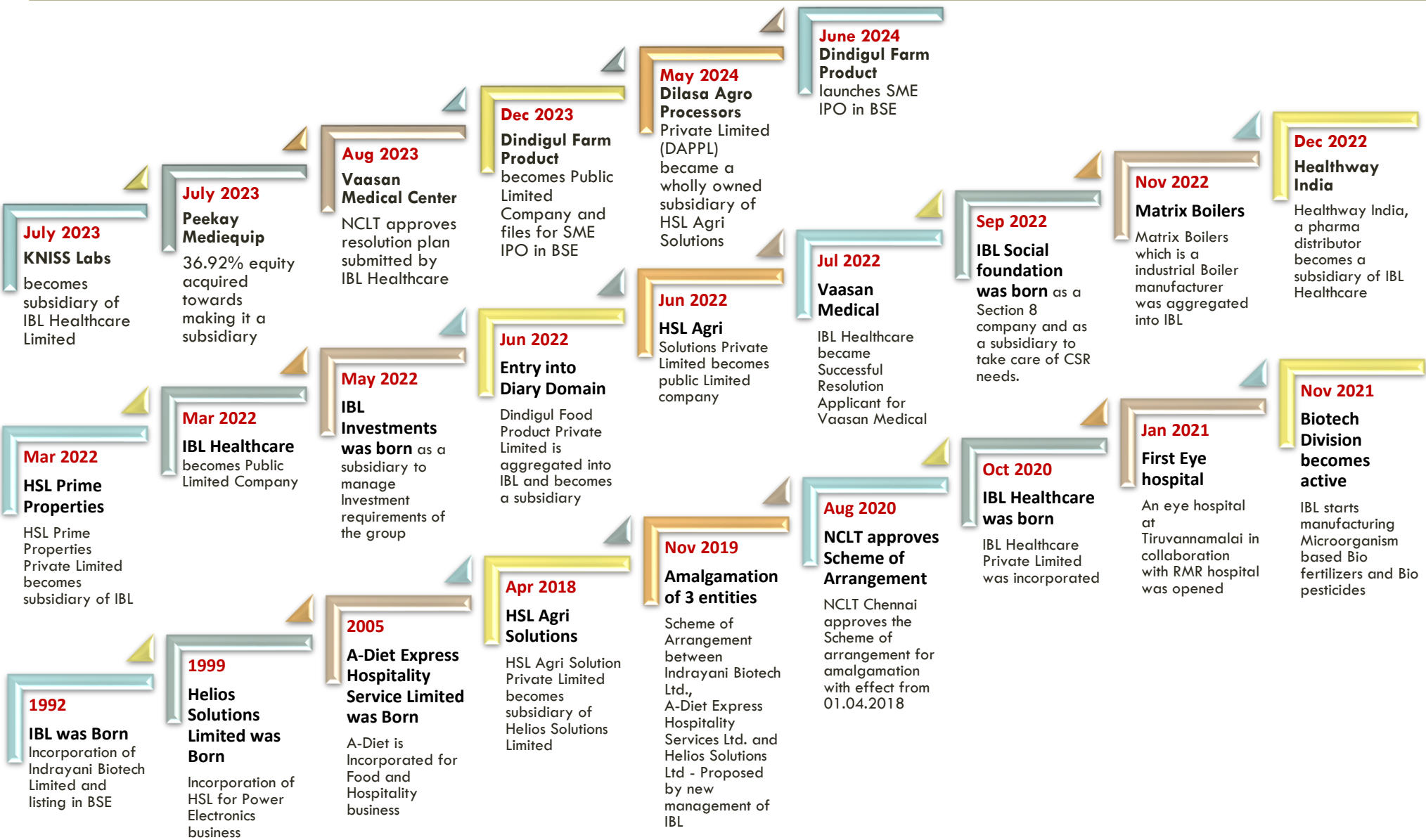
## Mission

*To identify and aggregate MSMEs having high potential and expertise, facilitating vertical growth, unlocking value, while complimenting the existing promoters, who shall continue to manage, being at helm of affairs*

## Vision

***Inclusive Growth** : To be the most trusted organization for all stakeholders achieving excellence, being socially responsible and unlocking value resulting in inclusive growth*

# KEY MILESTONES – ACCOMPLISHED BY NEW MANAGEMENT



## FY 2020-21

- Amalgamation of 2 companies with IBL
- Regularising and streamlining the operations of amalgamated entity

**Entities Amalgamated:** A-Diet Hospitality Service Limited, Helios Solutions Limited

### RESULT

Business of Indrayani Biotech Limited was revived and started to see revenue growth

## FY 2021-22

- Evolution of concept of aggregation addition of subsidiaries
- Organic Growth of the merged entity

**Subsidiaries added :** IBL Healthcare Limited, HSL Agri Solutions Limited, HSL PRIME Properties Private Limited

### RESULT

Vertical growth in Revenue  
Operations becoming profitable

## FY 2022-23

- Diversification and addition of new subsidiaries
- Organic growth in existing business

**Subsidiaries added :** Dindigul Farm Product, Matrix Boilers, IBL Investments, IBL Social Foundation, Healthway India

### RESULT

Vertical Growth in Revenue.  
Financial support for revival of new subsidiaries leading to moderate consolidated profit

## FY 2023-24

- Expansion of Pharma vertical
- Unlocking Value of Dairy Business

**Subsidiaries added :** Vasan Medical Center, KNISS Laboratories, Peekay Mediequip

### RESULT

Streamlining of new subsidiaries with strategic long-term investments resulting in reduced current profit.  
Filing of DRHP for SME-IPO with BSE for Dindigul Farm Product

Part of IBL

Subsidiaries / step subsidiaries and associates

A-Diet Express	Contract Food Catering and Corporate Administrative outsourced services
Biotech Division	Microorganisms based BioFertilizers and Bio Pest controllers
Helios Solutions	Power Electronics for Industries and Institutions
Dindigul Farm Product	Milk based value added protein products
Matrix Boilers	Industrial Boilers 2 to 25 TPH
IBL Healthcare	Hospitals, Pharma & Medical Equipment
Healthway India	Pharma Marketing & Distribution
Vaasan Medical Center	Pharma Retail
KNISS Laboratories	Pharma Manufacturing
Peekay Mediequip	Manufacture of Medical equipment
HSL Prime Properties	Real Estate Infrastructure
HSL Agri Solutions	Farming and Agri Solutions
Dilasa Agro Processors	Agri Processing
IBL Investments	Finance and Investments
IBL Social Foundation	A Section 8 company for CSR Services

**LEGEND**

- Part of IBL
- Subsidiary of IBL
- Step Subsidiary
- Associate
- In Process

**EnNutrica**

Cow Milk based Protein Ingredients and Nutrition products

**IBL Healthcare**

Healthcare services



Pharma Manufacturing

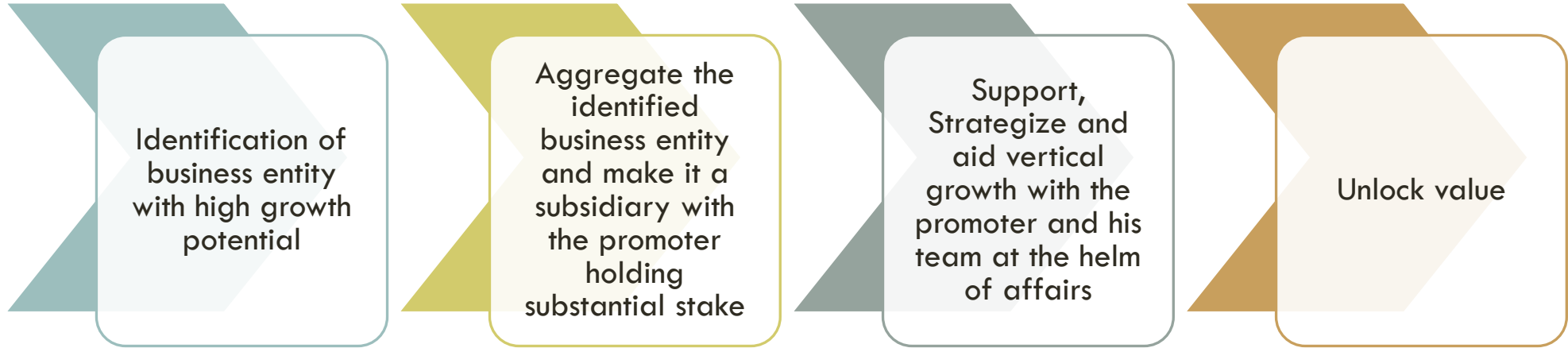
**HSL PRIME**

Real Estate Infrastructure promotion

**Our Logos**

 Contract Catering and Corporate Administrative Services	 Microorganism based Bio-Fertilizers and Bio-pest controllers	 Power Electronics Products and Solutions
 Hybrid Industrial Boilers upto 25 TPH and Auxiliaries	 Agri Solutions	 Agri Processing
 Haircare and skin care	 Dental care	
 Disposable Syringes	 Pharma Marketing	 Pharma Retail chain
 Finance Service	 CSR services	





Concept Proven

April  
2022

**EnNutrica**<sup>®</sup>

Dindigul Farm Product Limited

June  
2024

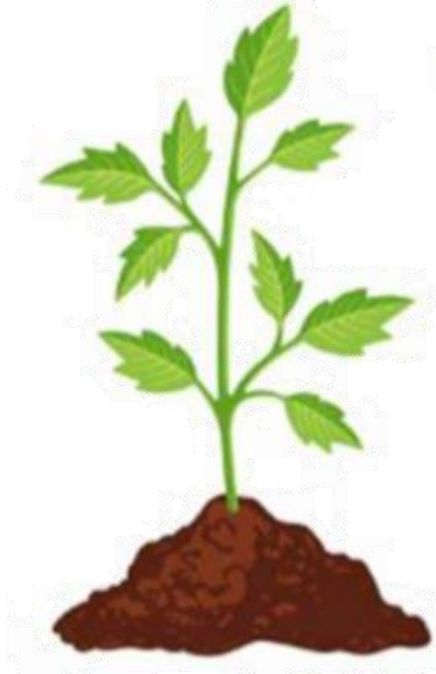
Identified for  
aggregation



listing in BSE  
SME-IPO

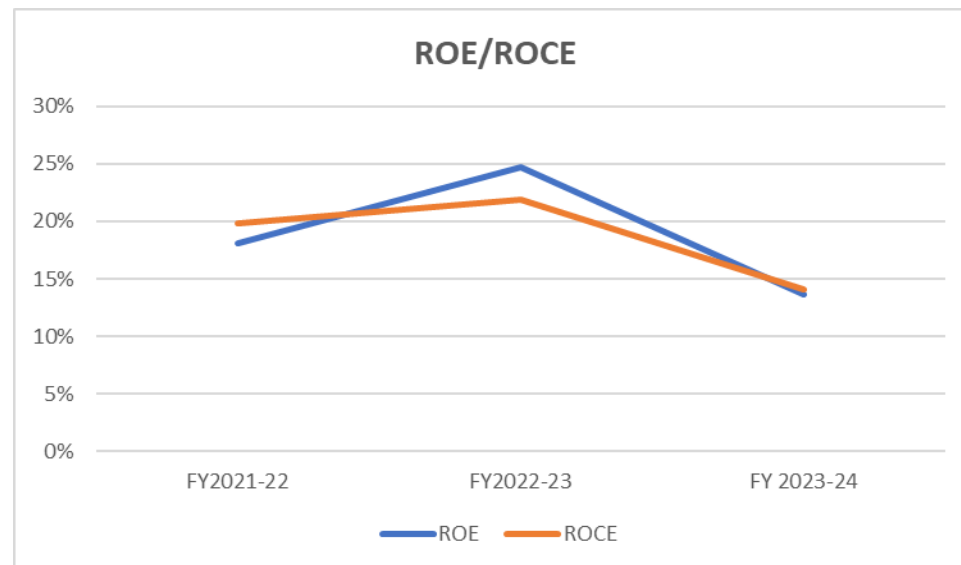
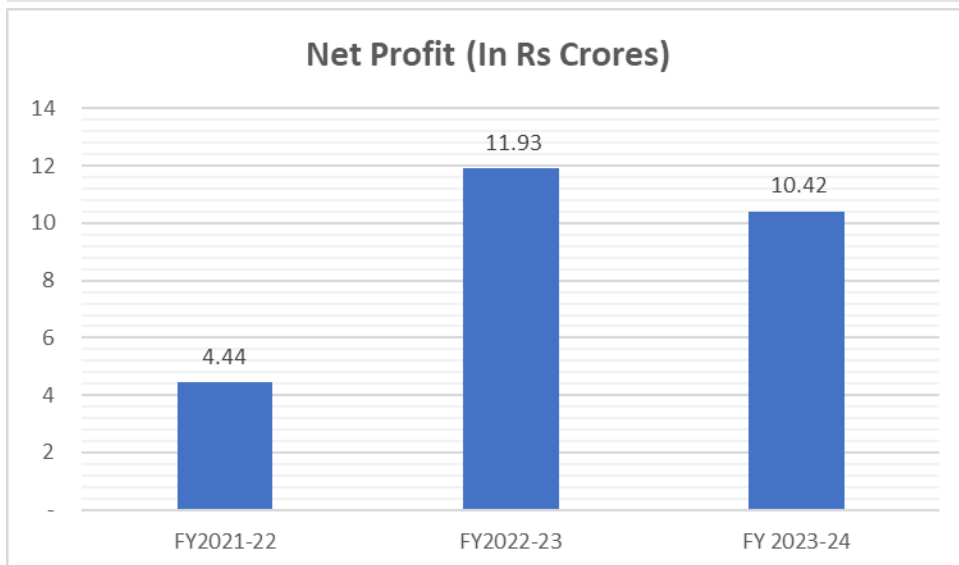
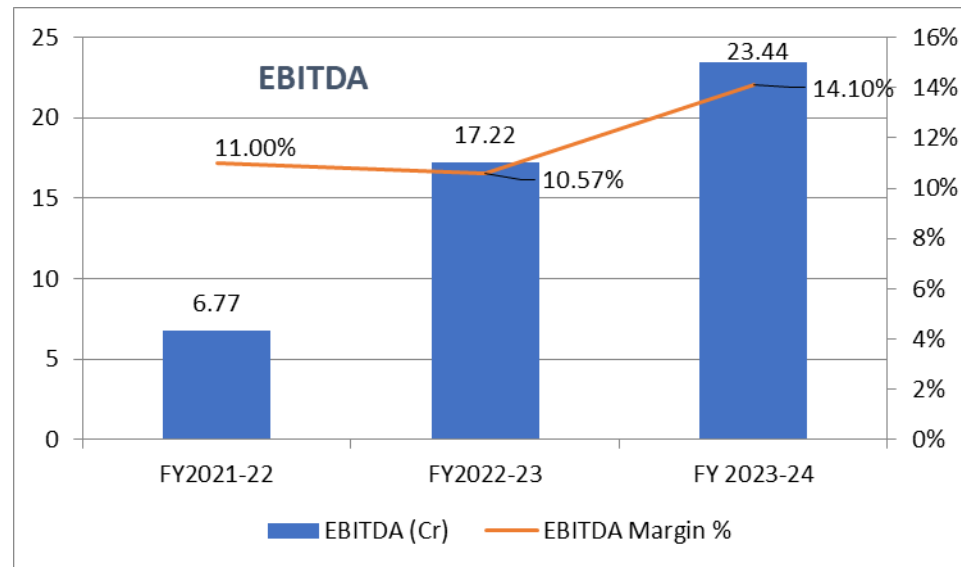
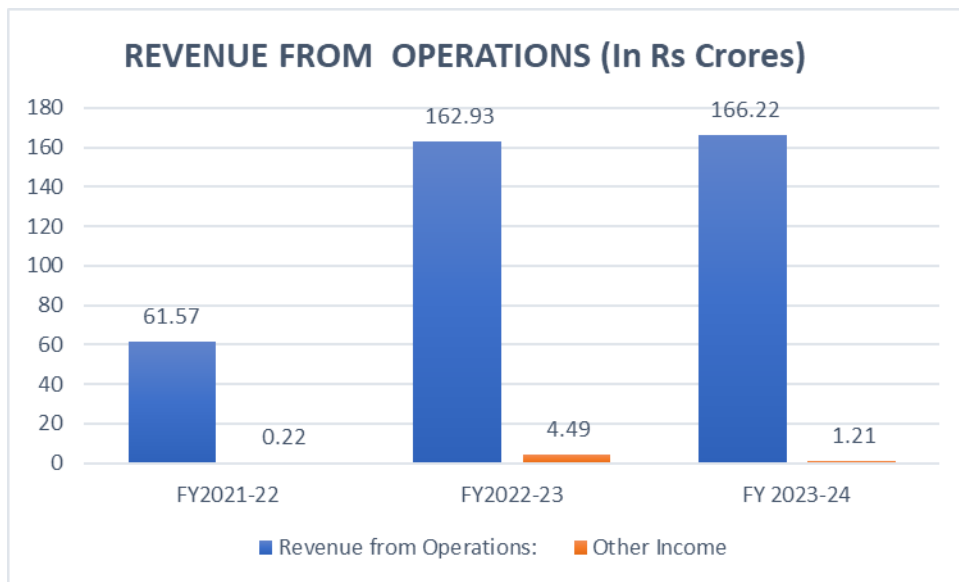
Unlocking Value of  
entities at full potential

Inorganic growth by  
aggregating new entities



Organic Growth in already  
aggregated entities





# FINANCIALS – PROFIT AND LOSS STATEMENT (CONSOLIDATED)

Particulars	FY 2023-24	FY 2022-23	FY 2021-22
<b>Amount (Rs.in Crore)</b>			
<b>Revenue From Operations</b>	166.23	162.93	61.57
Raw Material Expenses	97.14	102.21	41.04
Employee Expenses	23.93	23.54	10.22
Other Expenses	21.72	19.95	3.54
Total Expenditure	142.79	145.70	54.80
<b>EBITDA</b>	<b>23.44</b>	<b>17.23</b>	<b>6.77</b>
<b>EBITDA (%)</b>	<b>14.10%</b>	<b>10.58%</b>	<b>11.00%</b>
Other Income	1.21	4.49	0.22
Depreciation	3.80	3.35	0.66
Interest Cost	9.88	5.56	1.88
Exceptional Items	-	0.50	-
PBT	10.97	12.31	4.45
PBT (%)	6.60%	7.56%	7.23%
Tax Expense	0.55	0.38	0.01
<b>PAT</b>	<b>10.42</b>	<b>11.93</b>	<b>4.44</b>
<b>PAT (%)</b>	<b>6.27%</b>	<b>7.32%</b>	<b>7.21%</b>
<b>Networth</b>	<b>67.21</b>	<b>55.09</b>	<b>24.16</b>



## **Mr. Kasiraman Sayee Sundar, Managing Director**

Mr. Sayee Sundar was instrumental in acquiring Indrayani Biotech Limited (IBL) in 2018. He has over 36 years of industrial experience working in various countries with MNCs including Siemens, IBM, holding top management positions. His leadership and vision drives the company towards achieving its organic as well as inorganic growth aspirations across sectors and nations.

He is a graduate in Electrical and Electronics and is an expert in design and development of complex real time, embedded systems from concept to completion in varied application areas like bio-medical, industrial, power electronics and communication systems.

## **Mr. G. Swaminathan, Director**

Mr. G. Swaminathan is a co-founder of Helios Solutions Limited (HSL), an Industrial power electronics company and has been driving the company's growth for the past 25 years in business development strategies before merging with IBL. With his expertise in strategizing, corporate structuring, team building and raising resources, he is currently propelling the growth of IBL through aggregations in various sectors.

He is an Electrical & Electronics engineering graduate with a Master Degree in Business Administration. Earlier, he has successfully promoted and managed an industrial training institute and also employed at Mgmt. cadre in Singapore.



## **Mr. Singarababu Indirakumar, Director**

Mr. Indirakumar is a visionary and the key promoter / founder of A-Diet Express Hospitality service Limited (ADEHSL). Under his stewardship the company grew leaps and bounds both vertically and horizontally and was instrumental in making ADEHSL a ₹ 500 million company and subsequently merging it with IBL

He has a rich domain expertise of more than 3 decades in industrial, institutional catering and hospitality industry. His strategic networking ability and vision to perceive potential business opportunities is steering the growth of IBL.



## **Mr. Muthukrishnan Ramesh, Director**

Mr. Muthukrishnan Ramesh is the co-founder of A-Diet Express Hospitality service Limited (ADEHSL). He has over 3 decades of administrative and organisational expertise spanning over the entire gamut of operations, including pan-India expansion. He successfully built a marquee clientele of prestigious educational institutions and large multinationals from various industry verticals across India.

His hard work and expertise grew ADEHSL to a phenomenal success by raising it to a ₹ 500 million company within a span of two decades. His enriched expertise in operations and management is steering the company towards its global expansion



### **Mr. Raju Rajasekharan, MD, Dindigul Farms**

Managing director of both the dairy companies – Dindigul Farm Product and A R Dairy. He started a liquid oxygen manufacturing company in 1995 (Sarayu Cryogenics) which was renamed as A R Dairy in 1998. He holds a master degree in chemistry and had been General Secretary of Tamil Nadu Diaries Association



### **Mr. Arularasan S, MD, HSL Agro Services, HSL Prime Properties and Dilasa Agro Processors**

Arularasan manages the Agro Services and Infrastructure divisions of IBL. He has been associated with the group for more than a decade and has contributed significantly for the growth of organisation. A lawyer by profession, he has passion in real estate business, doing agriculture using organic manure and rearing free range cattle, producing value added agricultural produce etc.



### **Mr. R R Ravi, MD, IBL Healthcare**

Managing Director of IBL Healthcare Limited – Ravi is a seasoned professional and a valuable contributor with 40 years of diversified & extensive experience. He has been holding top management positions in market leaders belonging to Electrical, Solar and Healthcare domain

Ravi has been a key person in implementation of the aggregation model for Indrayani Biotech Limited. He drives the Healthcare subsidiary right from inception and has contributed for Matrix Boilers and Dindigul farm product aggregation. He is also instrumental in getting Healthway India and Vaasan Medical into the kitty of IBL



### **Mr. Narayanasamy Pandian, MD, Matrix Boilers**

N Pandian is the Founder Director of Matrix Boilers and has been instrumental in getting the orders and supply of more than 400 Industrial boilers all over India, East Asia and African countries. He is a Mechanical Engineer by qualification and is an expert in manufacture and supply of Industrial Boilers / Auxiliaries.



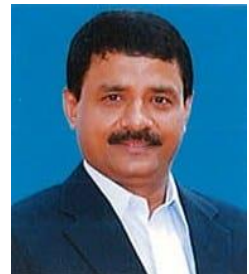
### **Mr. Arthanari Ramasamy Sekar, Director, Matrix Boilers**

A Sekar is also the Founder Director of Matrix Boilers and has been instrumental in taking care of production and managing the operations of Matrix Boilers since inception. Matrix Boilers has supplied more than 400 Industrial boilers all over India, East Asia and African countries. He is a Mechanical Engineer by qualification and is an expert in manufacture and supply of Industrial Boilers / Auxiliaries.



### **Mr. S Madhavan, MD, Healthway India**

Mr. S Madhavan is a seasoned Pharma professional with more than 34 years of field experience at various management levels in various companies. He is a B.Sc. Chemistry graduate with Post Graduate Diploma in Marketing, Computer Applications and Retail Management. He established Healthway India Private limited in 2013 which is marketing pharmacy products to distributors and wholesalers. He has vast expertise of managing Muthu Pharmacy retail chain at Chennai and has worked in management positions with companies like CIPLA, Medtronics, Alkem, St. Jude etc.



### **Mr. G Shankar, MD, Peekay Mediequip**

Mr. G. Shankar, a visionary Mechanical Engineering Graduate and has over 3 decades of experience in Plastic Engineering & Mould Technology.

In 1993, he founded PEEKAY Mediequip Limited and started manufacturing disposable syringes under the brand name SEPNIL, setting a benchmark for manufacturing and supplying a comprehensive range of Auto-Disable Syringes globally. He has extensive international experience, having traveled to over 10 countries and participated in WHO/UNICEF meetings, enhancing infrastructure and international sales & marketing.



### **Mr. M D Varadarajan, MD, KNISS Laboratories**

Mr. M D Varadarajan, the Managing Director of Kniss Laboratories, holds a B. Pharma degree from the Madras Medical College. He commenced his professional journey as a Senior Chemist at Madras Pharmaceuticals, eventually advancing to the position of Factory Manager. In 1989, driven by a visionary ambition, he resigned from his role with the aspiration of establishing his own empire, which led to the inception of KNISS Laboratories.



### **Mr. Ramkumar MN – CEO, Biotech Division**

Mr. Ramkumar, an Agriculturist by profession, was managing M/s. Nandhini Biotech as a sole proprietorship for more than 2 decades and was engaged in the manufacturing of biofertilizers in Southern India. He has vast experience in the field of agriculture, Horticulture, Sericulture, Floriculture, and aquaculture for the past 20 years. He has vast expertise in making agricultural produce organically with zero involvement of chemical substances. His vision is to help farmers and enable them raise the yield through chemical-free fertilizers and pesticides, organically. He firmly believes in environmental health, growth, and practices the related activities to the benefit of farmers & society. He is managing the Biotech division of the organisation with a passion and promoting Agro products and services globally.



**Mr. Sanjeev Unhale, Managing Director, Dilasa Agro Processor Pvt. Ltd**

Journalist turned activist has versatile personality with his remarkable experience of 36 years in the field of active journalism. He contributed towards the establishment of Maulana Azad Education Society's Horniman College of Journalism and remained Principal for short time. His written work aptitude in English and Marathi is widely appreciated. With his correspondence style, he has developed the organization, Dilasa, which is working in 7284 towns. His vision to work in Water and Women Sector turned into the mobilizing point. He is going about as the Secretary of Dilasa Janvikas Pratishthan, a prestigious NGO in Maharashtra for as far back as 31 years. He had studied water sector in depth and developed the institutional structure of hundreds of Village Watershed Committees, Village Watershed and Sanitation Committees and Water Users Associations. He is involved straightforwardly with the farmers to determine their issues for the past three decades and became instrumental in framing in excess of 175 Farmer Producer Organizations.



**Ms. Vaishalee Khadilkar, Executive Director, Dilasa Agro processors Pvt. Ltd.,**

BE degree in Civil Engineering and Masters Degree in Water Resource Engineering. She has over 26 year's outstanding involvement in Watershed, Water Supply, and Irrigation Projects. She developed Kaccheghati Water shed which is called as Text Book of Watershed by NABARD. Her expertise in civil design and understanding of the engineering skill drove the association in such a manner that Dilasa as a Consortium in the water supply sector completed the record number of 318 water supply schemes with altogether different manner. Her contribution to the participatory irrigation management remained note worthy. She is acting as the Vice President of Dilasa Janvikas Pratishthan, a renowned NGO based out of Aurangabad for the last 26 years. She is having extraordinary experience in project preparation, project management, and project implementation. In the past two decades, she has specifically associated with different projects which have been actualized in rural regions crosswise over Maharashtra. She has received various recognitions for her remarkable work. Best Engineer award by Water Digest in 2008, National Award for Innovation in Watershed by Ministry of Agriculture in 2001 and John D Feller Foundation Scholarships are among the few.



Single stop solution : All corporate food service needs under one roof

## Quick Facts

- ✓ Established in 2002 – Two decades of experience
- ✓ One of India’s most reputed contract catering services provider
- ✓ Average relationship with top clients for over 5 years
- ✓ Operations across 5 states and 10+ cities across India
- ✓ ISO 9001 and ISO 22000 certified
- ✓ State of the art Infrastructure – large, fast and hygienic Induction based central kitchens and onsite kitchens



## OUR CORE VALUE

1,00,000 Meals Serving Per day  
1000 On Role Employees  
Operation in 10+ cities

Food court services under the brand  
Nalla Sappadu



	INSTITUTIONS		HEALTHCARE		EVENTS
	IT SECTOR		INDUSTRIES		

Large, fast and hygienic Induction based central kitchen



## Our Capabilities

- ✓ Pan India - Ability to service across India
- ✓ Scale – ability to service large assignments
- ✓ Nimble - capable to scale up and down at short notice
- ✓ Affordable rates – ability to operate with thin margins for volumes
- ✓ Professionally managed large corporate – meeting stringent regulations and compliance requirements
- ✓ Assured, Industry leading Quality of service
- ✓ Dependable and reliable – long relationships with marquee clients

**EnNutrica**<sup>®</sup>  
ENERGETIC NUTRITION



- Incorporated in September 29, 2010 in 2/52-3, Pillaiyarnatham, Pithalaipatty, Post Dindigul-624002, Tamil Nadu, India.
- Dindigul Farm product Limited produces and markets protein-based products under the brand “EnNutrica”.
- The plant is spread across 19 acres of land with a runrate of Rs. 120 Crores turnover per year and uses electricity mainly from renewable energy sources.
- The company produces 60 tons per month of protein-based products like milk protein concentrates, Casein, Whey powder concentrates, WMP, SMP and dairy whiteners.
- The Company become a public Limited company (Dindigul Farm Product Limited, DFPL) in 2023
- DFPL is raising equity fund through SME IPO in BSE



ActivDay Prime



ActivDay Choco



ActivDay Premium



ActivDay Junior

- ✓ A wholly owned subsidiary and Healthcare division of Indrayani Biotech Limited
- ✓ Growth through Partnership and Acquisitions
- ✓ Focus on Pharma and Medical Equipment industry.
- ✓ A Multispeciality Dental care hospital “Nalam” and a cosmetic clinic “LA FUSE” is functional at Alandhur, Chennai
- ✓ An Eye Hospital is functioning at Tiruvannamalai, Tamil Nadu

## Pharma domain



Pharma Manufacturing



Healthway

Pharma Trading



Disposable Syringes



Pharma Retail chain



- ✓ IBL Healthcare Limited has aggregated the following companies
  - ✓ KNISS Laboratories Private Limited is a 3 decade old pharma manufacturing company and has become a subsidiary of IBL Healthcare
  - ✓ Peekay Mediequip Limited which is a 3 decade old SEPNIL brand disposable syringe manufacturer and is an associate company of IBL Healthcare, towards making it a subsidiary.
  - ✓ Healthway India Private Limited is a pharma marketing company which is a subsidiary of IBL Healthcare
  - ✓ Vaasan Medical Center(India) Private Limited has become a subsidiary of IBL Healthcare as NCLT Chennai has approved the resolution plan submitted by IBL Healthcare.

- \* Healthway India Private Limited (“Healthway”) was established in 2013 as a Health and Wellness company with a vision of Healing Lives.
- \* Healthway is a pharma and medical devices marketing company with its registered office at No 9/9A, Malti Nagar Main Road, Gerugambakkam, Chennai – 600128, under the management of Mr. S. Madhavan.
- \* Healthway is marketing branded medicines and medical devices through ethical promotion to medical practitioners, Nursing Homes, clinics and leading corporate hospitals.
- \* Healthway has over 400 distributors and wholesalers all over South India catering to 20,000 clinics, nursing homes, corporate hospitals and pharmacies with a turnover of around INR 50 million.
- \* Healthway’s R&D establishment has assisted the development & Marketing of Onco Nutrition products (CELNORM), Ayurvedic Arthritis Liniment (ARLIN), GI – remedy for diarrhoea (Loparet), Herbal cough syrup (HERCOF) and a unique delivery of Paracetamol, ready for the market.
- \* The aggregation with IBL Healthcare Limited has enabled to expand capability to Research, launch and market Products under the brand name “Healthway” in Allopathy, Ayurveda and Nutraceuticals domains. The company is now a subsidiary of IBL Healthcare Limited. The company is using the facilities and factory of KNISS Laboratories Private Limited (A Subsidiary of IBL Healthcare Limited) with 40 years expertise in manufacturing quality medicines. The company is poised to assist medical practitioners with Quality Medicines, enable them heal millions of patients and reach a turnover of INR 600 million in the next two years.



## Key Clientele



- ✓ Kniss Laboratories Private Limited is a pharma manufacturing unit certified by ISO 9001-2008 for quality compliance and awarded good manufacturing practice license by state drug authority of India.
- ✓ Over the period of time, KNISS has established a solid foundation of trust in the customers' minds, delivering high quality Products uncompromisingly. The company has a constant endeavour to enhance the standards by implementing the best practices in processes and systems, and by continuous improvements in the systems and quality of their products and services.
- ✓ A belief in providing quality healthcare products at affordable prices driven by the highest standards of ethics and human values can only hold the company in good stead.
- ✓ KNISS today aims to be a global Pharma player, backed by an excellent manufacturing, marketing and logistics network.
- ✓ The entrepreneurial nature of the company continues with additional foray into propriety herbal medicines, a fast expanding, rapidly growing sector. Combining knowledge from the ancient system of Ayurveda, and modern-day testing techniques, KNISS has developed a wide range of products for a variety of indications.
- ✓ The Company also undertakes contract manufacturing for other companies. On the export front, the Company has started exporting its products to the countries in East Europe, Middle East and South East Asia. In the coming years, major thrust will be given to broaden the spectrum of export activities.



Presently, the Company manufactures and markets a wide range of pharmaceutical and nutraceutical products in the following therapeutic groups.

- Vitamins
- Anti-Cold preparations
- Pain Management
- Protein food supplements
- Anti-oxidants
- Sleep Inducing Agents
- Antimalarials
- Anti-epileptics
- Digestive enzyme



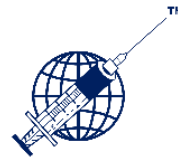
Incorporated on 28th July 1995, M/S Peekay Mediequip Limited manufactures high-quality medical equipment, specializing in hypodermic needles, syringes, and intravenous sets (IV Sets). PML operates from a state-of-the-art facility located on a 4.5-acre site in Thanjavur, Tamil Nadu. The facility spans 92,000 square feet and is equipped with advanced infrastructure and cutting-edge manufacturing technologies.

The company's manufacturing facility is ISO 9001 certified and furthermore, it has been constructed as per the strict guidelines of FDA. The facility is the first of its kind in Tamil Nadu, with the entire production area being maintained as a sterile zone, keeping up with international standards.

PML manufactures Disposable Syringes, Disposable Hypodermic Needles, IV Cannula, IV Set, Face Mask, Bouffant Style Nurses Cap, Surgeons Cap under the brand name SEPNIL. PML is capable of producing over 1.7 million Syringes per day.

PML was under Corporate Insolvency Resolution Process (CIRP) since 2019. The promoters have taken over management control of the company based on an order by Hon'ble National Company Law Tribunal (NCLT) dated 02/05/2023, approving the resolution plan submitted by the promoters. The revival was possible because of equity infusion by M/S IBL Healthcare Limited.

# SEPNIL



**SEPNIL**

## Highlights

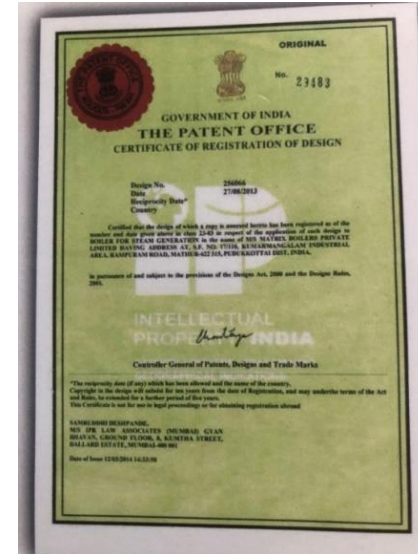
- ✓ South India's largest Syringe manufacturing facility
- ✓ Fourth Largest in India
- ✓ 1st in India to produce 3ml syringes
- ✓ Manufactures Disposable Syringes, Disposable Hypodermic Needles, IV Cannula, IV Set, Face Mask, Bouffant Style Nurses Cap, Surgeons Cap
- ✓ Brand name: SEPNIL
- ✓ Capacity of 1.7 million Syringes per day
- ✓ Can reach a turnover of Rs. 120 Crores p.a.



- Vaasan Medical Center (India) Private Limited is a company established in March 31, 2010 with registered office at 15-A, Main Road, Thillai Nagar, Trichy - 620018.
- It is running a chain of pharmacy retail stores under the name and style of “Vasan Medical Hall” in Trichy and adjoining districts of Tamilnadu.
- Vasan Medical Hall was originally established as a standalone pharmacy retail store in the heart of Trichy and it was later bought by Mr. Arunachalam Pillai in the year 1947.
- Vasan Medical Hall is a reputed name for medicine purchase and has earned huge customer goodwill in central Tamilnadu over a period of several decades
- There were more than 40 outlets which were operational at its peak a few years ago.
- Vaasan Medical Center is a renowned and established pharmacy chain in and around Trichy with more than 75 years of expertise
- It has 25 operational pharmacy outlets in and around Trichy
- It ran into financial issues recently and Hon’ble NCLT declared initiation of CIRP on 01-11-2021. Expression of Interest for identification of Successful Resolution Applicant was published on 29-04-2022.
- IBL Healthcare Limited (a wholly owned subsidiary of Indrayani Biotech Limited) expressed interest and participated in the resolution process to take over the entity.
- IBL Healthcare Limited was declared as the successful resolution applicant by the Committee of Creditors for acquisition of Vaasan Medical Center (India) Private Limited on 21-07-2022.
- On 25/08/2023, Hon’ble NCLT, Chennai, has approved the resolution plan. Hence, Vaasan Medical Center (India) Private Limited becomes a wholly owned subsidiary of IBL Healthcare Limited, which in-turn is a wholly owned subsidiary of Indrayani Biotech Limited.



- Matrix Boilers at Tiruchirappalli is a subsidiary of IBL for manufacturing industrial boilers of capacities ranging from 2 TPH to 50 TPH.
- Matrix Boilers was incorporated in 2006 as Matrix Boilers and has delivered more than 450 boilers of various capacities to customers in Srilanka, Myanmar, Bangladesh, Africa and all over India
- Matrix Boilers has cumulative end to end experience in Design, Engineering and manufacturing of Waste heat recovery systems Package Boilers (AFBC, FBC), Economiser, Super heaters, Steam Drums, Deaerator cum feed water storage tanker, Blow down systems, Dosing systems, Heat exchangers, Pressure vessels and Storage tanks, Water-preheaters and Air-preheaters.
- Matrix Boilers has two manufacturing units spread over 4 acres in Mathur industrial area, Tiruchi.



## IBL MATRIX

- As the saying goes “Design is a continuous developing mechanism”, matrix Boilers has a dedicated design team which systematically works on new products to supply better energy saving and high efficient boilers.
- Matrix Boilers has developed, tested, revalidated their new HYBRID Design of packaged process boilers which will have 15 to 20% lesser fuel and power consumption and they have got the PATENT registered for the design.
- Matrix has been empanelled as a speciality supplier for boiler shells for Southern Railway for their T Engine project for steam locomotives





Helios Solution Limited (Helios) was founded in 1995 (Now merged with IBL)

Actively deploying cutting-edge solutions towards design, development, manufacture, maintenance & services in Power Electronics with a proven track record of over two decades and a loyal customer base.

- Pioneers in Automatic Rescue Device Solution for Elevators in India with more than 15000 installations
- A pilot batch of 50 electric garbage collection vehicle (ePIC) has been supplied to Chennai corporation with successful service record of 1 year
- Pioneer in industrial UPS and battery chargers for power plants with installations in countries like Spain, Italy, South Africa, Sudan, UAE, Cambodia, Thailand, Nepal and Sri Lanka.
- Successfully indigenised the unique power supply of 2x25 KW to submarine and was appreciated by Indian Navy for its technical excellence (Modular 3 phase unbalanced supply)
- Recognized and appreciated for technical excellence towards building and supply of Pyro control console for all satellite launching facilities in India (ISRO, DRDO).

**Product range :** FCBC, Battery Charger, Modular, Industrial and commercial On-line UPS System, Industrial Inverters, AC / DC Power Supplies, DC-DC Converters, Servo Controlled Voltage Stabilizer, Automatic Rescue Device (ARD) for Elevator application – up to 400 KVA and Special purpose Machines (SPM).

**Clientele :** Indian operations of MNCs like Vestas, Danfoss, Siemens, Daesung and Areva.

Custom solutions for government institutions like DRDO, ISRO, Air Traffic Controller (Chennai), Chennai Port Trust, NLC, Tamil Nadu Police, TNEB and Indian Navy, Indian Corporate giants like Godrej, Blue Star, L&T, Hinduja.

**Market segments:** Power solutions are deployed in various sectors like Process Industry, Healthcare, Education and Manufacturing Industry.

- ✓ Indrayani Biotech is actively marketing and selling Microorganisms based Bio fertilizer, Bio control, VAM, Organic compost, Neem based agriculture Products and vermi compost to farmers across India.
- ✓ Products such as Pseudomonas, Beauveria Bassiana, Metarhizium, Potash Mobiliser, Tricoderma Viride, Verticillium Lecanii, Humic acid, Coir pith compost, Vermi compost, MN Mixture, NP Virus, VAM are sold in the market
- ✓ To enhance the capabilities, IBL has assimilated Nandhini Biotech with itself along with their products, facilities, equipment, employees, know how, customer base etc .
- ✓ Marketing of products and services is enhanced to achieve a leap frog growth in business.
- ✓ Plan to expand the services encompassing all the fields of service in Biotech area.



**Turnkey and Consultancy Services**

- ✓ Agriculture
- ✓ Aquaculture
- ✓ Horticulture
- ✓ Floriculture
- ✓ Sericulture
- ✓ Tissue culture

**Agri services**

- ✓ Soil remediation
- ✓ Seeds and Nursery
- ✓ Agro Process Training
- ✓ Nursery and Home Garden kits
- ✓ Soil and water testing
- ✓ Farm Equipment Sales
- ✓ Farm equipment based services

**Manufacture, supply and application**

**Agriculture products**

- ✓ Bio fertilizers
- ✓ Bio pesticides
- ✓ Bio fungicides
- ✓ Bio tonics

**Aqua culture Products**

- ✓ Feed Supplements
- ✓ Pond Stabilizer
- ✓ Vibrio Control



## Agro Sector – Eco system for backward and forward integration within various IBL divisions

There is lot of synergy between A-Diet, Agro Division, Biotech Division and Infrastructure division which is leveraged for unlocking value.



1. Vegetables and commodities required for A-Diet Division is sourced through Agro unit.
2. Own land and leased land is used to cultivate and supply organic vegetables to A-Diet based on consumption plan
3. Biotech division is used for sourcing Bio fertilizers, pesticides and consulting services.
4. Management of organic integrated free range grazing biotech farms with more than 100 Acres of farm land.



Dilasa Agro Processors Private Limited (DAPPL) was established in the year 2005 with the registered office at Waladgaon, Aurangabad.

Their prime aim was to support the livelihood of the farmers in that belt through implementation of watershed programs through the Dilasa Janvikas Pratishthan (A trust), creation of an eco-system through formation of Farmer Producer Organizations (FPOs), purchasing of raw material through FPOs and adding value to such products through an agro processing plant. Through this eco system, they are eliminating middle man to elevate farmers 'cash.

Located on Kanchanwadi-Waluj road, DAPPL has developed a food grains, fruits & vegetables hub at this location, with an integrated agro processing unit spread over 2 acres of land, having the following agro processing facilities.

- Tur Daal Mill - Baliraja Brand Tur Daal
- Channa Daal Mill - Baliraja Brand Dry and Polished Channa Daal
- Fruits and Vegetable processing unit – Mr. Tom, Tom Ras branded Tomato Puree, Tasty Tom Branded tomato ketchup and Aamra Brand Mango Pulp
- Cleaning & grading of Wheat, Jowar, Maize
- Bakery unit – Nutri Bakes branded products
- Cattle feed unit – Baliraja branded Bharada for animal feed and Dilasa branded cattle feed

The plant has the capability to achieve a maximum turnover of Rs 70 Crores pa.



- ✓ HSL Prime Properties was founded in 2017 with an objective to venture into real estate and infrastructure development
- ✓ The promoters have got experience in
  - ✓ Building Joint venture properties
  - ✓ Development and sale of DTCP plots at various locations in Tamil Nadu, upto the tune of around 50 acres.
  - ✓ Development of residential apartments at prime locations in Chennai.
- ✓ Plan is to also develop Farm lands suitable for “Work from Farm” for IT employees and high net worth individuals with management of farm taken care centrally by the Agro division of company.
- ✓ Also planning construction projects for housing in Villa, Flats and gated community formats as well as “Class A” commercial buildings.
- ✓ Currently developing Desavani Towers, a 4 storey commercial class A building with 44,000 Sq ft of IT cum office space at Guindy.



## IBL Investments

- ✓ IBL Investments is a fully owned subsidiary of IBL.
- ✓ This company strategically manages the investments of the parent company and its group companies.



## IBL SOCIAL FOUNDATION



## IBL Social Foundation

- ✓ IBL Social Foundation is a Section 8 company and is a fully owned subsidiary of IBL.
- ✓ The company has got license to issue certificate under Section 80G of the IT act of 1961
- ✓ This company is working towards attracting and managing funds for the CSR initiatives
- ✓ The CSR activities of the group companies are supported by this company



# THANK YOU

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