

SNJ CONTRACTS

PERFORMANCE IN PROCUREMENT & PROFESSIONAL SERVICES EFFICIENCY

CAPABILITY STATEMENT

Email:info@snjcontracts.com
Contact: +1 (402) 385 4346

SOLVING YOUR EQUIPMENT PROCUREMENT CHALLENGES

The Problem: Clients face lengthy procurement cycles, fragmented vendor relationships, and the complexity of managing both equipment needs and specialized services across multiple contracts.

Our Solution: SNJ Contracts, LLC delivers mission-critical electrical and facility equipment through tier-one manufacturer partnerships and provides certified engineering support for complex specifications with full federal compliance including Buy American Act requirements. Our single, streamlined partnership reduces vendor management overhead by 25% while ensuring seamless integration between equipment delivery and service execution for reliable project delivery.

CORE CAPABILITIES

Value-Added Services:

SNJ enhances procurement outcomes through market research, vendor vetting, installation and training support, and end-to-end warranty coordination.

Equipment Procurement & Supply Chain Management:

SNJ provides end-to-end procurement solutions that reduce risk, ensure compliance, optimize cost savings, and accelerate timelines while aligning suppliers with federal requirements to guarantee mission success.

Program & Project Management:

SNJ deliver disciplined project execution using agile practices, ensuring federal projects stay on scope, budget, and schedule with proactive oversight, subcontractor accountability, and transparent reporting for complete buyer confidence.

WHAT SETS SNJ CONTRACTS APART

- ✓ **One-Stop Solution:** Equipment + services under one contract eliminates vendor fragmentation
- ✓ **Integrated Delivery:** Seamless coordination for 30-40% faster project completion
- ✓ **Performance-Based Solutions:** Traditional procurement, leasing, and EaaS models available
- ✓ **Risk Mitigation:** End-to-end accountability with comprehensive testing and quality assurance
- ✓ **Total Lifecycle Management:** From procurement through installation, training, maintenance, and eventual replacement

YOUR RETURN ON INVESTMENT

- **Simplified Procurement:** One contract for equipment and services reduces burden by 40%
- **Faster Deployment:** Integrated delivery approach completes projects 20-30% faster than multi-vendor approaches
- **Cost Optimization:** Strategic sourcing and service bundling delivers 15-20% average savings
- **Reduced Risk:** End-to-end accountability ensures seamless project execution and performance
- **Enhanced Performance:** Professional services ensure optimal equipment utilization and longevity

NAICS CODES

| | |
|------------------|--------|
| 423610 (Primary) | 335311 |
| 335312 | 335313 |
| 335314 | 335999 |
| 423620 | 423690 |
| 423720 | 423730 |
| 423830 | 423840 |
| 561212 | 561210 |
| 561110 | 561720 |

OUR OFFERINGS

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| Utility Transformers |
| Medium-Voltage Switchgear |
| Low Voltage Switchgear |
| Switchboards & Panelboards |
| Busways & Bus Duct |
| Automatic Transfer Switches |
| Static Transfer Switches |
| Circuit Breakers |
| Protective Relays & SPDs |
| Power Distribution Units |
| Remote Power Panels |
| Rack-Mount PDUs |
| Static UPS Bypass PanelsAnd Many More |

KEY DIFFERENTIATORS

- Expert in Equipment Procurement
- Commitment to Excellence
- Consistent On-Time Deliveries
- Government Procurement Expertise
- Nationwide Coverage
- High-Level Service
- Follow Safety Guidelines
- Specialization in Federal Contracting

PERFORMANCE

- Reliable Service
- Open Communication
- On-Time Delivery
- Client Satisfaction
- Long-Term Partnerships

SCHDULE YOUR CAPABILITY BRIEFING TODAY

www.snjcontracts.com/capability-briefing

Let's Build Trust: SNJ Contracts LLC is built for government, commercial, and industrial clients. We understand your mission, your standards, and your need for partners who deliver without excuses. Let us earn your trust – one contract at a time.