

### **VSHEN CAPITAL**

### PRIVATE EQUITY INVESTMENT OPPORTUNITY



# PRIVATE CAPITAL STRUCTURE & INVESTOR STRATEGY: HUAYING ACQUISITION SPV

- TARGET FUNDING: USD 500 MILLION
- MINIMUM PARTICIPATION: USD 10 MILLION
- JURISDICTION: LABUAN, MALAYSIA (TAX-NEUTRAL, SHARIA-COMPLIANT FRAMEWORK)
- CORE INNOVATION: ASSET-BACKED TRUSTEE STRUCTURE FOR INVESTOR SECURITY



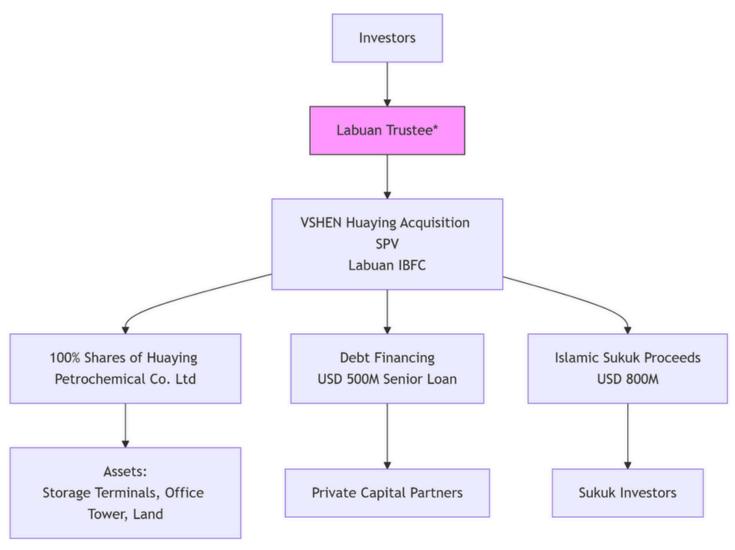






## I. CAPITAL STACK & SPV ARCHITECTURE

Labuan SPV: "VSHEN Huaying Acquisition SPV"



#### \*Trustee Role:

- Licensed Labuan Trustee (e.g., Labuan Trust
  Company) holds legal title to Huaying shares/assets.
- Safeguards: Monthly asset audits, veto rights on asset sales, and cash flow waterfall control.

# II. INVESTMENT TIERS & RETURNS PROFILE

### **CAPITAL STACK**

Tier	Investment	Instrument	Target IRR	Security	Cash Flow
	Range				Priority
Tier 1	USD 50M+	Secured	12–14%	1st lien on terminals &	1st
(Senior)		Notes		storage	
Tier 2	USD 20-49M	Convertible	16–18%	2nd lien on office tower &	2nd
(Mezz)		Debt		land	
Tier 3	USD 10-19M	Profit	22–25%	Residual equity in SPV	3rd
(Equity)		Participation	1		

#### **Key Terms:**

- Tenor: 5 years (aligns with senior debt maturity).
- Distribution Waterfall:
  - a. Senior Debt Service (Islamic Sukuk & Private Loans).
  - b. Tier 1 Investor Coupons (12% fixed).
  - c. Tier 2 Investor Payments (8% fixed + 8% variable).
  - d. Tier 3 Profit Share (60% of residual cash flows).



### III. INVESTOR SECURITY MECHANISMS

#### 1. Trustee-Controlled Collateral Pool

- **Assets Pledged:** Huaying's terminals (300,000 DWT), bonded storage (590,000 m³), and office tower.
- Valuation Buffer: Independent appraisal at USD 1.2B (vs. USD 500M debt).

#### 2. Cash Flow Ring-Fencing

- Escrow Accounts: 100% of Huaying's storage/terminal revenues held by Trustee.
- **Reserve Accounts:** 6 months of debt service coverage maintained.

#### 3. Exit Safeguards

- Put Option: Tier 1/2 investors can require SPV to buy back units at 105% par after Year 3.
- Tag-Along Rights: All investors included if VSHEN sells SPV stake.



### IV. INVESTOR INCENTIVES

### A. UPSIDE PARTICIPATION

Performance Trigger	Investor Bonus		
Crude trading >6M bbls/month	Tier 1: +2% IRR; Tier 2/3: +5% equity		
Sukuk bond rating >A-	All tiers: 10% profit participation boost		

### **B. TAX EFFICIENCY**

- Labuan SPV Benefits: 0% corporate tax, 0% withholding tax on investor distributions.
- Double Tax Treaties: Malaysia-China treaty avoids capital gains tax on Huaying sale.

### V. RISK MITIGATION FOR INVESTORS

Risk	Mitigation Tool				
Asset Depletion	Trustee blocks asset sales without 90% investor				
	approval				
<b>Crude Price Volatility</b>	50% volume hedged via futures (INE/SGX)				
Litigation	USD 25M holdback from purchase price escrowed				

### VI. INVESTOR TARGETING STRATEGY

Investor Type	Allocation Focus	Key Hook	
Sovereign Wealth	Tier 1 (USD 200M)	Asset-backed security + stable yield	
Funds			
Family Offices	Tier 2 (USD 150M)	Convertible debt upside + Labuan	
		tax	
Commodity Traders	Tier 3 (USD 150M)	Direct crude supply access via	
		Huaying	

#### **B.** Marketing Collateral

- Teaser: "Anchor South China's Oil Gateway Secured by Hard Assets".
- Roadshow: Labuan Trustee-led tours of Huaying terminal (post-NDA).
- **Digital Platform:** Tokenized profit certificates on Labuan blockchain exchange



### VII. PROJECTED INVESTOR RETURNS

Tier	Capital (USD)	Base IRR	Upside IRR	Exit Multiple
Tier 1	50M+	12%	14%	1.8x
Tier 2	20-49M	16%	20%	2.5x
Tier 3	10–19M	22%	30%	4.0x

#### **Upside Triggers:**

- Early crude trading ramp-up (Year 2).
- Sukuk bond oversubscription reducing cost of capital.



#### **Final Pitch:**

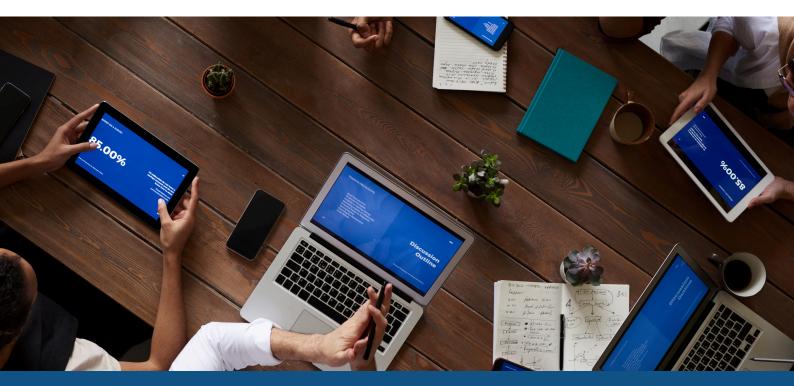
"Invest in Asia's premier oil logistics hub through a Labuan fortress SPV – where hard asset security meets 25%+ IRR. Minimum USD 10M buys Tier 3 profit participation with VSHEN's skin-in-the-game."

### **Next Steps:**

- 1. Secure anchor investor for USD 100M Tier 1.
- 2. Launch Labuan SPV registration with Trustee appointment.
- 3. Roadshow kickoff in Singapore/Dubai (Q4 2025).



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